

## Fiscal Year 2022-23

## **Preliminary Budget Review**

May 6, 2022



### **Executive Summary**

UNC will enter fiscal 2022-23 (FY23) with a strong cash position, estimated at \$77.1 million, due to one-time federal stimulus funding, oil and gas royalties, as well as the significant underspending of budget in fiscal 2021-22 (FY22).

#### Revenue factors and assumptions:

- Undergraduate Net Tuition & Fee Revenue is down 7.9% compared to FY22
  - Overall decrease in enrollment of 10%, consistent with previous forecasts, including an estimate of 1,100 New First-Time students for fall 2022
  - Tuition rate increases of 2% for resident undergraduate students, 3% for non-residents,
    2% for graduate students, and a 3% increase in student fees
- Graduate Tuition and Fee Revenue 2.6% lower
  - Overall decrease in fall enrollment of 1.8%
  - o 2% tuition rate increase, and a 3% increase in student fees
- Room & Board rate increases of 5% and 7%, respectively, with occupancy similar to FY22
- Increase in state funding of \$5.3 million or 10.3%
- Oil and gas royalties projected at \$1.5 million compared to \$4.8 million in FY22

#### Expenditure factors and assumptions:

- Personnel
  - Restoration of some one-time cuts from FY22
  - o Pay-equity adjustments implemented in FY22
  - Mid-year compensation increase implemented in FY22
  - 3% pool for compensation increases in FY23
  - Expected vacancy savings above normal with higher turnover continuing
- Non-personnel
  - o Normalization of expenditures for Services, Travel, Professional Development, etc.
  - Cost of Sales increases related to expected campus activity in auxiliary services
  - Supplies, Utilities, and Insurance increases related to inflation and program requirements

#### Cash factors and assumptions:

- Preliminary projection of operating deficit at \$8.9 million
- Proposed capital project expenditures of \$8.1 million
- Capital transfers from operations inflow of \$3.6 million
- Anticipated cash inflow from Sodexo investments of \$2.0 million
- Potential inflow from the sale of real estate assets of \$2 million to \$3 million
- Potential financing options to be considered for some capital projects and equipment purchases

# **Preliminary Operating Budget**

Table 2: FY23 Preliminary Operating Budget

Operating Budget Summary							
In millions	FY19 Actual	FY20 Actual	FY21 Actual	FY22 Budget	FY22 Forecast	FY23 Prelim Budget	
Operating Revenue							% Inc/(Dec)
Undergraduate Tuition and Fees	102.7	97.2	87.1	85.6	82.7	75.2	-9.1%
Undergraduate Institutional Grants and Scholarships	(28.3)	(27.2)	(22.7)	(23.6)	(22.3)	(19.6)	-12.3%
Undergraduate Net Tuition and Fee Revenue	74.3	70.0	64.4	62.1	60.4	55.6	-7.9%
Graduate Tuition and Fees	33.7	33.7	33.7	36.0	34.2	34.3	0.3%
Graduate Institutional Scholarships and Waivers	(5.6)	(5.1)	(4.6)	(5.3)	(4.5)	(5.4)	18.9%
Graduate Net Tuition and Fee Revenue	28.2	28.5	29.0	30.7	29.7	28.9	-2.6%
Room and Board	32.5	28.9	22.6	22.6	24.0	24.9	3.7%
Room and Board Waivers	(1.0)	(1.0)	(0.8)	(0.9)	(0.8)	(1.1)	34.9%
Net Room and Board Revenue	31.5	27.9	21.7	21.7	23.1	23.7	2.5%
Subtotal Net Student Revenue	134.0	126.5	115.1	114.5	113.2	108.2	-4.4%
State Funding	42.5	47.1	19.8	51.7	51.7	57.0	10.2%
Federal CARES Act Funding	-	-	24.6	-	-		0.0%
Federal HEERF II & III	-	-	3.0	5.6	16.7	-	-100.0%
Foundation	7.4	5.0	8.1	7.2	8.4	6.2	-25.5%
Other Revenue	18.1	15.2	9.7	15.6	17.1	14.9	-13.2%
Subtotal Other Revenue	68.0	67.3	65.2	80.2	93.9	78.1	-16.9%
Net Operating Revenue	202.0	193.8	180.4	194.6	207.1	186.3	-10.0%
Operating Expenditures							
Personnel Expenses	137.5	128.4	119.0	126.0	119.5	126.4	5.7%
Non-Personnel Expenses	44.6	36.6	31.6	43.7	42.3	51.1	20.8%
Debt and Lease Payments	11.0	11.6	12.9	11.3	11.0	11.0	-0.6%
Multiyear Projects	3.5	2.7	2.6	3.8	3.1	3.1	0.7%
Total Operating Expenditures	196.7	179.3	166.2	184.9	175.9	191.5	8.9%
Capital Transfers	7.2	4.7	9.8	6.5	7.2	3.6	-50.0%
Total Expenditures	203.8	184.0	175.9	191.3	183.1	195.1	6.6%
Total Operating Inflow/(Outflow)	(1.9)	9.8	4.4	3.3	24.0	(8.8)	-136.9%
Balance Sheet Changes/Timing	2.0	(3.2)	(1.0)	(0.4)	(1.3)	(0.0)	-99.2%
Operating Surplus/(Deficit)	0.2	6.6	3.5	2.9	22.7	(8.9)	-139.1%

# **Preliminary Operating Budget**

Table 3: FY23 Personnel Changes

Personnel Expenses (In Millions)	
FY22 Forecast	119.5
Reverse mid-year compensation changes	(1.5)
Reverse unexpected vacancy savings & unplanned variances	
FY22 Budget	126.0
Annualized FY22 mid-year compensation increases	3.0
New Positions, discretionary pay increases, etc. in FY22	1.2
Reverse temporary FY22 budget adjustments	0.6
FY23 Budget Roll-Forward	130.8
3% compensation increase proposed for FY23 + Faculty Promos	3.8
New Staffing Plan changes	(2.0)
Other changes - Adjuncts, Students, GA/TA/RA, etc.	1.7
Sodexo impact (Personnel Expenses shift to Non-Personnel Purchased Services)	(4.8)
Vacancy Savings adjustment - for turnover beyond typical rates	(3.1)
FY23 Proposed Budget	126.4

		w/o Sodexo ∆
% Change: FY23 Budget vs. FY22 Forecast	5.8%	9.8%
% Change FY23 Budget vs. FY22 Budget	0.3%	4.1%

Table 4: FY23 Non-Personnel Changes

Non-Personnel Expenses (in Millions)	
FY22 Forecast	
Reverse forecast variances from budget	1.4
FY22 Budget	43.7
Base budget adjustments during FY22	(0.1)
Reverse temporary FY22 budget adjustments	
FY23 Budget Roll-Forward	44.3
Budget reductions	(1.5)
Sodexo impact (Personnel Expenses shift to Non-Personnel Purchased Services)	
New investments, utilities, software, subscriptions, contract increases and inflation	4.3
FY23 Proposed Budget	51.1

		w/o Sodexo Δ
% Change: FY23 Budget vs. FY22 Forecast	20.8%	11.3%
% Change FY23 Budget vs. FY22 Budget	16.9%	7.8%