

## **FY24**

Financial Update & Forecast Quarter 2, Ended 12/31/2023



## **Executive Summary**

The FY24 forecast, based on results through the second fiscal quarter, projects an operating loss of \$3.8 million, including transfers to capital reserves, which is reduced to a \$1.8 million net negative change in operating cash based on projected timing and accounting adjustments. The primary contributing factors are: 1) lower than projected fall enrollment, and 2) personnel expenditures trending higher than expected as turnover rates return to normal levels and benefit expenses increase. The forecast reflects a \$2.4 million improvement from the initial forecast based on the results of the first fiscal quarter. As will be discussed, the University has undertaken strategies to mitigate the projected deficit.

Net Student Revenue is projected to be \$4.7 million under budget. Undergraduate enrollment was slightly less, 0.3% under budget, with 5,483 projected FTE enrollment compared to the budgeted enrollment of 5,499 FTE. Undergraduate discounting impacted revenue due to a smaller allocation of state financial aid based on a change to the FY24 allocation method, as well as a change in student demographics which led to more students qualifying for higher levels of institutional merit- and need-based aid. The undergraduate enrollment also has an impact on Room and Board occupancy which is 5.9% less than budget with a fall opening occupancy of 1,880 compared to the budgeted fall opening occupancy of 1,997. Graduate net tuition revenue is projected at \$0.9 million under budget. Graduate enrollment was 0.9% less than budget, with 1,668 projected FTE compared to the budgeted enrollment of 1,683 FTE. The lower Net Student Revenue is partially offset by a small improvement in other operating revenue sources, including State and Foundation funds, of \$0.5 million for a Net Operating Revenue reduction of \$4.2 million.

Personnel is projected to be \$0.7 million over budget, though this is an improvement of \$1.5 million from the initial forecasted overspend of \$2.2 million. The University has taken a proactive approach to mitigating the projected overage by instituting a hiring review process. This includes a cabinet-level review of vacant positions which are proposed to be filled due to urgent resource needs.

Non-personnel expenses are projected to be \$0.7 million under budget. This is an improvement of \$1.4 million from the initial forecast. Improvements in Travel, Utilities, and Service, Supplies and Other Non-personnel expenditures have helped reduce the forecast. Cost of Sales is directly associated with Board revenue. Utilities are forecasted to be slightly less due to fluctuations in the short-term energy outlook forecast for Natural Gas prices, as well as updated rates from Greeley Water and Sewer board. Service, Supplies and Other Non-personnel expenditures are also projected to be under budget. Similar to personnel, the University is proactively addressing discretionary spending in non-personnel areas to mitigate the overall budget deficit.

## Cash

Total cash, as of December 31, 2023, is \$65.9 million, with \$24.4 million in reserves (uncommitted cash).



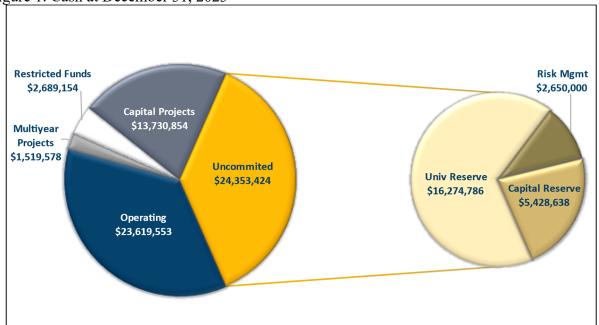


Table 1. Committed and Uncommitted Cash.

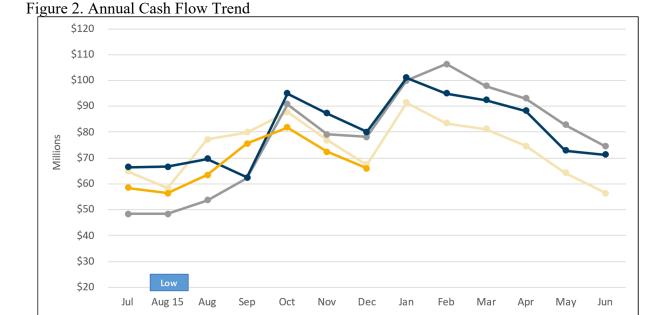
Table 1. Committee and Once	mmmee e ee	11			
	FY22	FY23	FY24	FY24	FY24
	End	End	Begin	Current	End
	06/30/22	06/30/23	07/01/23	12/31/23	06/30/24
Committed Cash					
Operating Funds	\$ 36,880,127	\$ 27,244,304	\$ 27,244,304	\$ 25,139,131	\$ 24,867,106
Capital Projects (1)	6,679,135	6,681,163	18,441,476	13,730,854	5,849,762
Restricted Funds					
CARES Act Funding	8,300	33,853	33,853	33,853	-
Other Restricted Funds	416,573	1,630,118	1,630,118	2,655,302	1,484,574
Sub-total Committed Cash	43,984,135	35,589,438	47,349,751	41,559,139	32,201,442
Reserves					
Operating Reserve	17,570,752	18,924,786	18,924,786	18,924,786	19,504,988
Capital Reserves (1)	12,864,338	16,719,120	4,958,807	5,428,638	18,702,115
Sub-total Reserves	30,435,090	35,643,906	23,883,593	24,353,424	38,207,103
Cash Balance	\$ 74,419,225	\$ 71,233,344	\$ 71,233,344	\$ 65,912,564	\$ 70,408,545

<sup>(1)</sup> Assumes the Arlington roof structure repair is financed in FY24.

#### Cash

The cash flow trend is relatively consistent as shown in Figure 2. The low point during the year traditionally occurs in mid-August and is a good point for benchmarking purposes. This is noted as "Low" in the graph.

The increase in cash in October 2021 (FY22) is noteworthy as the month in which approximately \$17 million in HEERF II and III grants were received, in addition to the typical increase related to the receipt of payments for student charges at the beginning of the fall term. The cash decrease in September and increase in October 2022 (FY23) is related to the timing of State payments. The first three months' Fee for Service payments of \$10 million and Colorado student grant payments of \$4.8 million were not received until October 2022 (FY23).



FY21 **→** FY22 **→** FY23 **→** FY24

## **Operating Budget**

#### **Operating Budget Variances:**

- Undergraduate Net Tuition and Fee Revenue: Forecast as \$2.0 million less than budget with projected FTE enrollment of 5,483, 0.3% less than the budgeted FTE enrollment of 5,499. Although FTE has only decreased slightly in the forecast, the net tuition revenue has decreased primarily due to three factors: 1) variations between budget estimates and actual experience in the enrolled population, and 2) a smaller than expected allocation of state financial aid support due to changes in the allocation method for FY24 by the CCHE, and 3) a shift in our student demographics leading to more students qualifying for higher levels of institutional aid.
- **Graduate Net Tuition and Fee Revenue:** Forecast is \$0.9 million less than budget with projected FTE enrollment of 1,668, 0.9% less than budgeted FTE enrollment of 1,683.
- **Room and Board Net Revenue:** Forecast is \$1.8 million less than budget. Fall opening occupancy was 1,880, 5.9% less than the budgeted fall opening occupancy of 1,997.
- **Personnel Expenses:** Forecast is \$0.7 million more than budget. Faculty, Exempt, and Classified personnel are experiencing less turnover than originally anticipated, reducing vacancy savings. Classified staff were impacted by the COWINS agreement which secured greater than expected increases to the minimum pay band ranges and an across the board increase of 5% in July 2023. Fringe benefit expense has increased primarily due to 1) the decrease in the turnover rates, and 2) costs for health, dental and vision insurance have increased with a 12% increase in medical benefit premiums starting in January 2024. UNC chose to absorb the full cost of premium increases for the calendar year.
- Non-Personnel Expenses: Forecast is \$0.7 million less than budget. Services, Supplies and Other Non-personnel expenditures are much of the reduction, with \$0.3 million in projected savings, as areas of the University actively reduce expenses to mitigate the deficit. Utilities and Cost of Sales are \$0.1 million and \$0.2 million under budget respectively. Cost of Sales (COS) is tied to Room & Board revenue. As Board revenue decreases so does COS. Utility costs are expected to be lower. Final rates from Greeley Water and Sewer were received and fluctuations in the short-term energy outlook forecast for natural gas prices decreased.
- **Debt Service on Bonds and Notes Payable:** The payments for the Arlington Park roof project financing, if approved by the Board, would start towards the end of the fiscal year with an initial payment of \$0.2 million.
- **Multiyear Projects:** Forecast is \$0.6 million less than budget. The Web Rebuild and Marketing Strategy project timeline was updated, which resulted in \$0.3 million deferred until FY25. The remaining \$0.3 million is the cumulative effect of small savings in various multiyear initiatives (Faculty Awards, Accreditation, Program Review, etc.).

# **Operating Budget**

Table 2: Operating Budget

Table 2. Operating Budget	FY23 Actual	FY24 Budget	FY24 Forecast	Variance Budget to Forecast fav/(unfav)	Actual at 12/31/23	% Actual to Budget
OPERATING REVENUES						
Undergraduate Tuition and Fees	\$ 75,829,467	\$ 77,319,658	\$ 77,173,020	\$ (146,638)	\$ 37,855,359	49.0%
Undergraduate Institutional Grants and Scholarships	(17,720,512)	(18,350,281)	(20,235,008)	(1,884,727)	(10,681,015)	58.2%
Undergraduate Net Tuition and Fee Revenue	58,108,955	58,969,377	56,938,012	(2,031,365)	27,174,344	46.1%
Graduate Tuition and Fees	29,874,460	30,623,171	29,700,688	(922,483)	12,229,712	39.9%
Graduate Institutional Scholarships and Waivers	(4,663,625)	(4,950,499)	(4,950,499)	-	(2,577,824)	52.1%
Graduate Net Tuition and Fee Revenue	25,210,835	25,672,672	24,750,189	(922,483)	9,651,888	37.6%
Room and Board	24,545,999	28,456,699	26,546,400	(1,910,299)	13,763,268	48.4%
Room and Board Waivers	(938,930)	(1,088,135)	(944,380)	143,755	(447,187)	41.1%
Net Room and Board Revenue	23,607,069	27,368,564	25,602,020	(1,766,544)	13,316,080	48.79
NET STUDENT REVENUES	106,926,859	112,010,613	107,290,221	(4,720,392)	50,142,313	44.8%
State Funding	56,875,899	62,736,615	63,120,632	384,017	30,487,694	48.6%
Subtotal State and Federal Funding	56,875,899	62,736,615	63,120,632	384,017	30,487,694	48.6%
Foundation Restricted Gifts for Operations	5,456,743	6,491,264	6,448,473	(42,791)	2,312,258	35.6%
Foundation Restricted Capital Gifts	699,789	42,610	226,262	183,652	-	0.0%
Foundation Unrest (design. for scholarships)	1,610,000	1,610,000	1,610,000	-	805,000	50.0%
Subtotal Foundation	7,766,532	8,143,874	8,284,735	140,861	3,117,258	38.3%
Other Auxiliary Services (Athletics, Food serv., Senior meals)	9,437,608	7,637,379	7,841,959	204,580	4,519,965	59.2%
Other Revenue (Orientation, Serv. Chgs., misc.)	4,460,755	5,138,701	4,608,310	(530,391)	2,265,004	44.1%
Net Non-Operating Rev. (Interest, rebates, broad band lease)	3,569,080	3,205,949	3,516,712	310,763	1,326,797	41.4%
Subtotal Other Revenue	17,467,442	15,982,028	15,966,981	(15,047)	8,111,766	50.8%
NET OPERATING REVENUES	189,036,732	198,873,130	194,662,569	(4,210,561)	91,859,029	46.2%
OPERATING EXPENSES						
Faculty Salaries	38,853,741	39,693,251	39,668,689	24,562	20,101,943	50.6%
Exempt Salaries	36,752,057	39,868,000	40,019,062	(151,062)	20,192,582	50.6%
Classified Salaries	13,428,722	13,738,978	13,906,180	(167,202)	7,189,060	52.3%
Graduate Stipends	4,832,045	4,940,814	4,870,815	69,999	2,445,822	49.5%
Student and Other Wages	3,460,814	3,249,909	3,230,648	19,261	1,651,274	50.8%
Fringe Benefits	26,202,516	26,623,253	27,078,332	(455,079)	13,904,638	52.2%
Subtotal Personnel Expenses	123,529,895	128,114,205	128,773,726	(659,521)	65,485,319	51.1%
Cost of Sales	10,463,499	11,095,366	10,941,026	154,340	7,185,623	64.8%
Utilities	6,972,500	6,866,574	6,733,264	133,310	3,351,950	48.8%
Travel	3,974,854	3,874,418	3,783,950	90,468	2,138,334	55.2%
Services, Supplies, and Other Non-personnel	28,754,999	30,348,121	30,000,718	347,403	17,121,761	56.4%
Subtotal Non-personnel Expenses	50,165,852	52,184,478	51,458,958	725,520	29,797,668	57.1%
Debt Service on Bonds and Notes Payable	10,883,040 1,875,987	11,568,433 3,319,746	11,804,433 2,710,860	(236,000) 608,886	5,784,217 1,168,260	50.0% 35.2%
Multiyear Projects Subtotal Debt & Notes Payable, Multiyear	12,759,027	14,888,179	14,515,293	372,886	6,952,477	46.7%
	186,454,774	195,186,862	194,747,977	438,885	102,235,464	52.4%
TOTAL OPERATING EXPENSES				· ·		
NET OPERATING INFLOW/ (OUTFLOW)	2,581,958	3,686,268	(85,408)	(3,771,676)	(10,376,435)	-281.5%

# **Operating Budget**

Table 3: Transfers and Other Activity Affecting Operations

				Variance Budget to		
TRANSFERS AND OTHER ACTIVITY UTILIZING CURRENT	FY23	FY24	FY24	Forecast	Actual at	% Actual
YEAR REVENUES	Actual	Budget	Forecast	fav/(unfav)	12/31/23	to Budget
Balance from Table Above	2,581,958	3,686,268	(85,408)	(3,771,676)	(10,376,435)	-281.5%
Transfers from Operations to Capital						
Foundation Capital Transfer(s)	825,966	42,610	226,262	(183,652)	-	0.0%
Transfers to Capital Reserves						
From Student Fees	3,320,041	3,248,289	3,435,499	(187,210)	38,879	1.2%
From Housing and Dining	2,200,000	-	-	-	-	0.0%
From Parking	100,000	-	-	-	-	0.0%
From General Operations	4,574,482	280,000	58,595	221,405	(1,405)	-0.5%
Subtotal Transfers	11,020,489	3,570,899	3,720,356	(149,457)	37,474	1.0%
NET OPERATING RESULT AFTER TRANSFERS	(8,438,530)	115,369	(3,805,764)	(3,921,133)	(10,413,909)	
Other Changes in Balance Sheet/Timing						
Change in FFS AR from COF switch	(482,306)	(1,090,751)	(1,877,998)	787,247	-	0.0%
Return of Perkins Loan Cash to Dept of Ed	(81,514)	(80,000)	(57,938)	(22,062)	-	0.0%
Changes in Non-cash Assets	(1,189,393)	-	-	-	-	0.0%
Changes in Non-cash Liabilities	810,617	-	-	-	-	0.0%
Unrealized (Gain) / Loss from State Treasury	680,650	-	-	-	-	0.0%
Other, incl. Fin Stmt Adj and Agency Funds	105,205	40,000	(72,832)	112,832	27,168	67.9%
Subtotal Other Changes	(156,741)	(1,130,751)	(2,008,768)	878,017	27,168	-2.4%
NET CHANGE IN OPERATING CASH	(8,281,789)	1,246,120	(1,796,996)	(3,043,116)	(10,441,077)	-837.9%

## **Tuition and Room & Board Discounting**

Our institutional discount rate demonstrates the financial impact on UNC of offering scholarships and waivers funded by institutional revenue. The tables below take it a step further and calculate the net tuition revenue per FTE.

Table 4. Undergraduate Tuition and Fee Discounting

	FY23 Actual	FY24 Budget	FY24 Forecast	Variance Budget to Actual fav/(unfav)
Undergraduate Tuition & Fees (Main & Extended)	\$ 75,829,467	\$ 77,319,658	77,173,020	\$ (146,638)
UG Institutional Grants and Scholarships	(17,720,512)	(18,350,281)	(20,235,008)	(1,884,727)
Net Tuition Revenue	\$ 58,108,955	\$ 58,969,377	\$ 56,938,012	\$ (2,031,365)
Discount Rate	23.4%	23.7%	26.2%	2.5%
Net Tuition Revenue Per FTE	\$ 10,279	\$ 10,724	\$ 10,384	\$ (339)
FTE	5,653	5,499	5,483	(16)

Table 5. Graduate Tuition and Fee Discounting

	FY23 Actual	FY24 Budget	FY24 Forecast	В	Variance Sudget to Actual fav/(unfav)
Graduate Tuition & Fees (Main & Extended)	\$ 29,874,460	\$ 30,623,171	\$ 29,700,688	\$	(922,483)
GR Institutional Scholarships and Waivers	(4,663,625)	(4,950,499)	(4,950,499)		-
Net Tuition Revenue	\$ 25,210,835	\$ 25,672,672	\$ 24,750,189	\$	(922,483)
Discount Rate	15.6%	16.2%	16.7%		0.5%
Net Tuition Revenue Per FTE	\$ 14,316	\$ 15,254	\$ 14,838	\$	(416)
FTE	1,761	1,683	1,668		(15)

Table 6. Room and Board Discounting

	FY23 Actual	FY24 Budget	FY24 Forecast	В	Variance udget to Actual fav/(unfav)
Room & Board Revenue	\$ 24,545,999	\$ 28,456,699	\$ 26,546,400	\$	(1,910,299)
Room & Board Waivers	(938,930)	(1,088,135)	(944,380)		143,755
Net Room & Board Revenue	\$ 23,607,069	\$ 27,368,564	\$ 25,602,020	\$	(1,766,544)
Discount Rate	3.8%	3.8%	3.6%		-0.3%
Fall Opening Occupancy	1,891	1,997	1,880		(117)
Residence Hall Paid Equivalency*	57.9%	61.0%	57.6%		-3.4%

<sup>\*</sup>Residence Hall Paid Equivalency is basically an FTE for Housing; it converts partial year room payments into fractions and is portrayed as a percentage of design capacity.

# **Multiyear Projects**

The approved FY24 budget for Multiyear Projects was \$3.3 million, which is the combination of newly authorized expenditures plus balances from previous fiscal year's unexpired projects. The FY24 forecast is \$2.7 million, or \$0.6 million less than budget.

Table 7. Multiyear Projects

, s	FY23 Actual	FY24 Budget	FY24 Forecast	В	/ariance sudget to Actual v/(unfav)
Core Projects					
Strategic Enrollment and Student Success					
Student Success Collaborative	\$ 186,933	\$ 178,388	\$ 178,388	\$	-
Student Food Insecurity Project	30,405	-	-		-
LEAP	40,828	45,000	45,000		-
Subtotal Integrated Student Support Plans	258,166	223,388	223,388		-
Academic Portfolio					
Accreditation	201,238	245,000	210,000		35,000
Program Review & Assessment	16,098	35,000	15,000		20,000
Subtotal Academic Portfolio	217,336	280,000	225,000		55,000
Research Scholarship and Creative Works					
Grant Match Funds	193,533	194,327	196,735		(2,408)
Match for Federal Work Study	103,907	100,000	110,000		(10,000)
Faculty Start-Up Packages	115,214	120,000	125,000		(5,000)
Faculty Awards & Development	191,105	180,000	135,000		45,000
Center for Inclusion in STEM	10,186	35,000	25,000		10,000
Academic Revitalization & Innovation	73,801	368,600	342,735		25,865
Animal Care Facility	159,650	154,905	185,000		(30,095)
Unrestricted Research Incentive	184,858	272,258	190,000		82,258
Subtotal Res. Scholarship and Creative Works	1,032,255	1,425,090	1,309,470		115,620
Total Core Projects	1,507,757	1,928,478	1,757,858		170,620
Support Plan Investments					
Information Management Plan	245,749	1,316,268	933,002		383,266
Total Support Projects	245,749	1,316,268	933,002		383,266
Other Multiyear Projects					
Emergency Management	15,956	-	-		-
Athletics NCAA Distribution	18,331	75,000	20,000		55,000
Total Other Multiyear Projects	34,287	75,000	20,000		55,000
Additional Projects from Federal Stimulus Funds					
CETL and other faculty professional development	88,195	-	-		-
Total Federal Stimulus Funds Projects Grand Total	\$ 88,195 1,875,987	\$ - 3,319,746	\$ - 2,710,860	\$	- 608,886

## **Capital Projects**

Although forecasted expenditures by fiscal year are provided for context, new projects of \$17.8 million were fully approved by the Board of Trustees and funded at the beginning of the fiscal year. The FY24 forecast is \$5.3 million less than budget due mostly to the timing of State-funded projects. UNC funded projects are forecast at \$0.6 million less than budget despite many prior year projects carrying forward into FY24. UNC has proactively reduced capital spending to help maintain a healthy cash balance.

Table 8. Capital Projects

Table 8. Capital Hojects	Α	pproved							Variance Budget to		
	F	Project	1	Prior Year(s)			FY24	F	orecast	O	ut Year(s)
Active Capital Projects	E	Budget		Actual	FY:	24 Budget	Forecast	fa	ıv/(unfav)	F	orecast
UNC Funded Projects											
FY24 projects with budgets less than \$200,000	\$	1,902,402	\$	2,035	\$	874,001	\$ 736,734	\$	137,267	\$	312,500
Replace CC grounds shop		650,000		129		500,000	49,871		450,129		-
Reroof Ross 1989 wing (2023 \$)		200,000		850		176,000	100,000		76,000		99,150
Renovate Career Readiness area		452,170		-		277,170	232,170		45,000		-
Renovate for SCRC PHASE 1		300,552		65		150,552	100,487		50,065		200,000
UC Dishmachine replacement		500,000		-		250,000	200,000		50,000		-
Campus Improvements Annual fund		300,000		-		-	175,000		(175,000)		125,000
Candelaria/Michener Chiller bid overage		300,000		-		50,000	225,000		(175,000)		75,000
Relocate Ross fire alarm system (FA #1)		400,000		-		200,000	300,000		(100,000)		100,000
Central Campus res halls carpet and paint		500,000		-		250,000	-		250,000		-
Install Lawrenson CHW piping to TLC		450,000		-		225,000	100,000		125,000		350,000
TK Elevator upgrades frt (Elev # 3)		230,000		-		-	194		(194)		-
CRC Elevator upgrades (Elev #2)		200,000		-		100,000	-		100,000		-
UC lobby ceiling & lighting replacement		200,000		-		100,000	-		100,000		-
TK Renovation		-		-		-	114,907		(114,907)		115,000
Equipment funds		1,000,000		-		675,000	361,901		313,099		100,000
Projects approved/initiated in a prior year						2,671,656	4,367,043		(1,695,387)		526,857
Subtotal of UNC Funded Projects		7,585,124		3,079		6,499,379	7,063,307		(563,928)		2,003,506
Foundation Funded Projects											
Replace soccer scoreboard		42,610		-		42,610	-		42,610		-
Kepner room renovations						200,000	-		200,000		-
Michener planning						-	(4,377)		4,377		-
College of Medicine Pre-construction						-	100,000		(100,000)		-
Volleyball washer/dryer installation						-	-		-		-
Subtotal of Foundation Funded Projects		42,610		-		242,610	95,623		146,987		-
Debt Funded Projects											
Arlington roof structure repair (1)		4,290,189		-		1,500,000	200,000		1,300,000		4,435,000
Arlington roof repair approved in a prior year						850,000	844,833		5,167		-
Subtotal Debt Funded Projects		4,290,189		-		2,350,000	1,044,833		1,305,167		4,435,000
State Capital Appropriations											
Gunter chiller replacement		1,258,686		-		358,686	 100,000		258,686		1,158,686
Ross chiller replacement		1,790,718		-		290,718	100,000		190,718		1,690,718
Michener roof replacement		1,559,161		-		759,161	500,000		259,161		1,059,161
ERP modernization and cloud migration		1,291,651		-		1,091,651	971,361		120,290		320,290
Projects approved/initiated in a prior year					_	6,030,140	2,401,629		3,628,511	_	4,399,256
Subtotal State Capital Appropriations		5,900,216		-		8,530,356	4,072,990		4,457,365		8,628,111
Total Active Capital Projects	\$ 1	7,818,139	\$	3,079	\$ 1	17,622,344	\$ 12,276,753	\$	5,345,592	\$ 1	5,066,617

<sup>(1)</sup> Assumes the Arlington roof structure repair is financed in FY24.

## **Foundation Support**

The below table includes only the Foundation funds expended by UNC as opposed to funds raised by the Foundation. Funds are generally transferred from the Foundation monthly after expenditures; however, capital projects are typically fully funded at the beginning of each project and expenses often cross multiple fiscal years.

Table 9. Foundation Support Expended

Table 9. Poundation Support Expended		FY23 Actual		FY24 Budget		FY24 Forecast		Variance Budget to Forecast av/(unfav)
Restricted Program Support								
Athletics	\$	1,135,733	\$	571,174	\$	1,037,755	\$	(466,581)
Provost	•	93	·	778	·	778	·	-
Library		258,241		401,077		701,077		(300,000)
EBS		371,993		306,789		421,943		(115,154)
HSS		240,954		238,057		253,885		(15,828)
MCB		1,277,154		1,755,712		890,166		865,546
NHS		262,101		127,264		194,681		(67,417)
PVA		188,479		87,234		197,024		(109,790)
OST		714,952		2,169,749		1,340,034		829,715
Stryker Institute		279,152		349,494		276,275		73,219
Tointon Institute		251,303		175,787		293,875		(118,088)
Other		534,106		352,417		569,716		(217,299)
Total Restricted Program Support		5,514,261		6,535,531		6,177,209		358,322
Scholarship Support								-
Institutional Scholarship Support		1,610,000		1,610,000		1,610,000		-
Named and Endowed Scholarships		5,352,260		4,398,000		5,982,258		(1,584,258)
Athletics Scholarships		457,698		243,000		203,962		39,038
Greeley Promise & Other Scholarships		217,186		243,000		243,000		-
Total Scholarship Support		7,637,144		6,494,000		8,039,220		(1,545,220)
Capital Support								-
Campus Commons		205,910		-		-		-
Sports Performance Center		(5,771)		-		-		-
Renovation of former weight room		240,000		-		-		-
College of Medicine program planning		276,261		-		-		-
Michener planning and conceptual design		65,383		-		(4,377)		4,377
Volleyball washer/dryer installation		9,906		-		-		-
College of Medicine pre-construction		-		-		100,000		(100,000)
Replace soccer scoreboard		-		42,610		-		42,610
Total Capital Support		791,689		42,610		95,623		(53,013)
Grant Support								-
Daniels Fund		245,046		250,000		204,000		46,000
Frontiers of Science		37,091		-		86,000		(86,000)
UNCCRI Community Health		131,453		150,000		140,000		10,000
Grants under \$100,000		145,974		100,000		60,000		40,000
Total Grants Support		559,564		500,000		490,000		10,000
Total Foundation Support Expended	\$	14,502,658	\$	13,572,141	\$	14,802,052	\$	(1,229,911)

## **Restricted Grants and Contracts**

Restricted Grants and Contracts is funding received from various external sponsors for research activities or student financial aid. The revenue is typically recognized as costs are recorded.

Table 10. Restricted Grants and Contracts

	FY24 Budget	FY24 Actual as of 12/31/23
REVENUE		
Federal grants	\$6,525,000	\$3,821,876
State and local grants	1,800,000	921,414
UNC Foundation grants	500,000	413,145
Other private grants	475,000	-
TOTAL REVENUE	9,300,000	5,156,436
EXPENSES		
Faculty Salaries	600,000	250,061
Exempt Salaries	1,475,000	929,045
Classified Salaries	-	1,612
Graduate Assistants	150,000	74,229
GA Tuition Scholarships	225,000	126,984
Student and Other Wages	1,500,000	592,755
Fringe Benefits	625,000	359,007
Subtotal Personnel Expenses	4,575,000	2,333,693
Grant Facility and Administrative Recovery	600,000	398,847
Scholarships	2,175,000	1,332,570
Travel	125,000	63,264
Services, Supplies, and Other Non-personnel	1,825,000	1,023,129
Subtotal Non-Personnel Expenses	4,725,000	2,817,810
TOTAL EXPENSES	9,300,000	5,151,503
REVENUE LESS EXPENSES	\$ -	\$ 4,933