

Welcome

UNC Financial Update



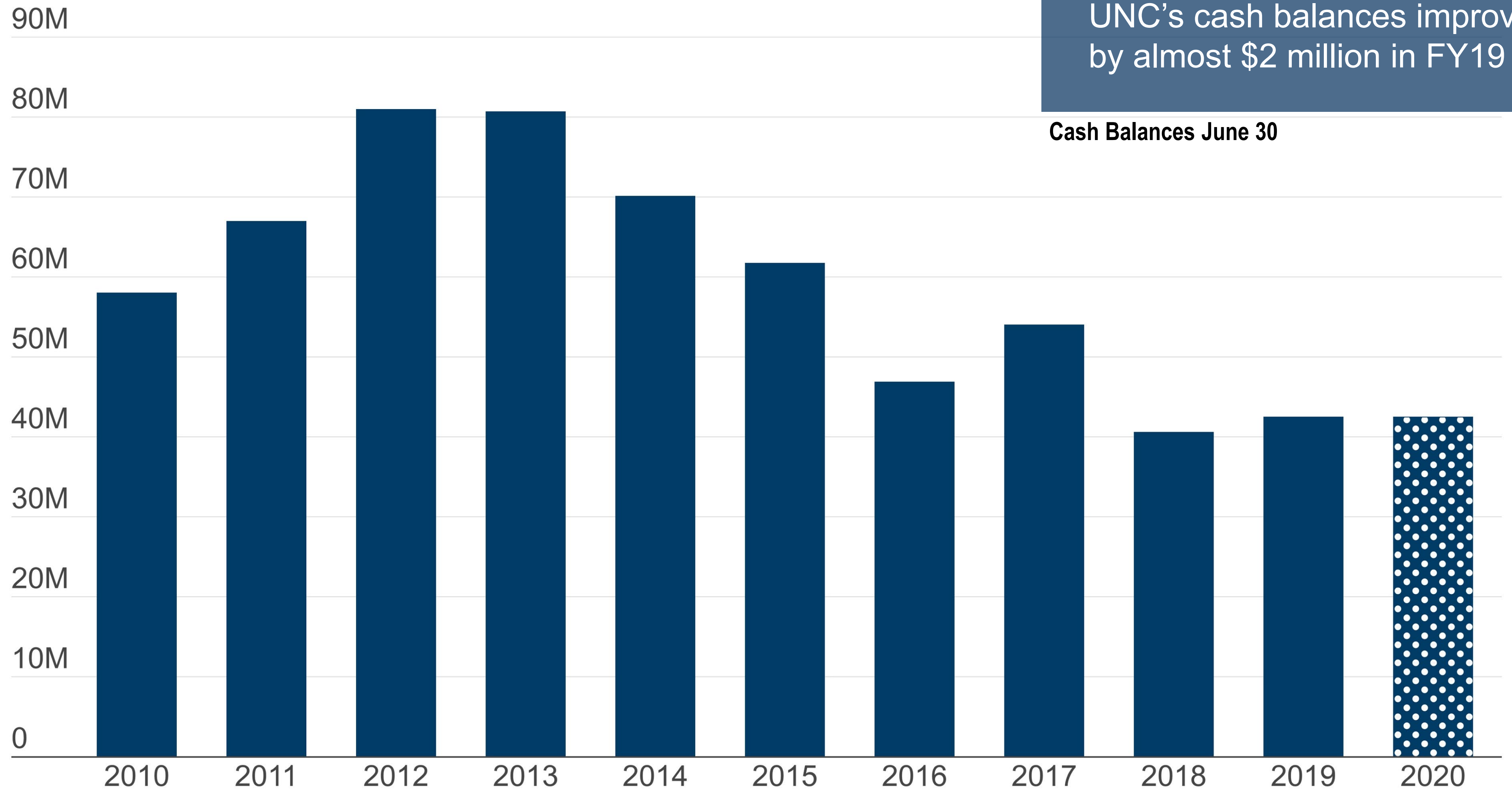
UNIVERSITY OF
NORTHERN COLORADO

- **FY19 Results**
- **FY20 Forecast**
- **Future Financial Planning**

UNC FY19 Results



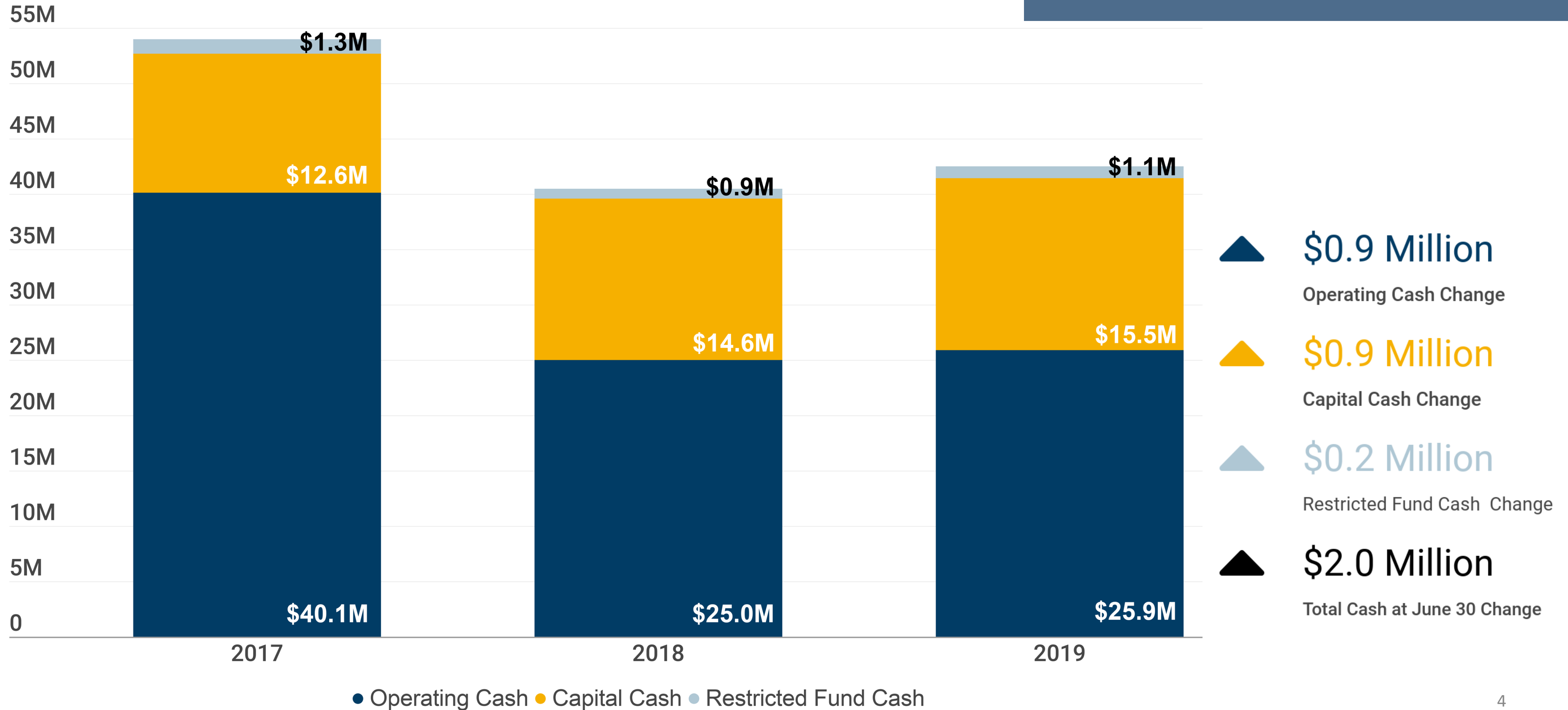
UNC's cash balances improved by almost \$2 million in FY19



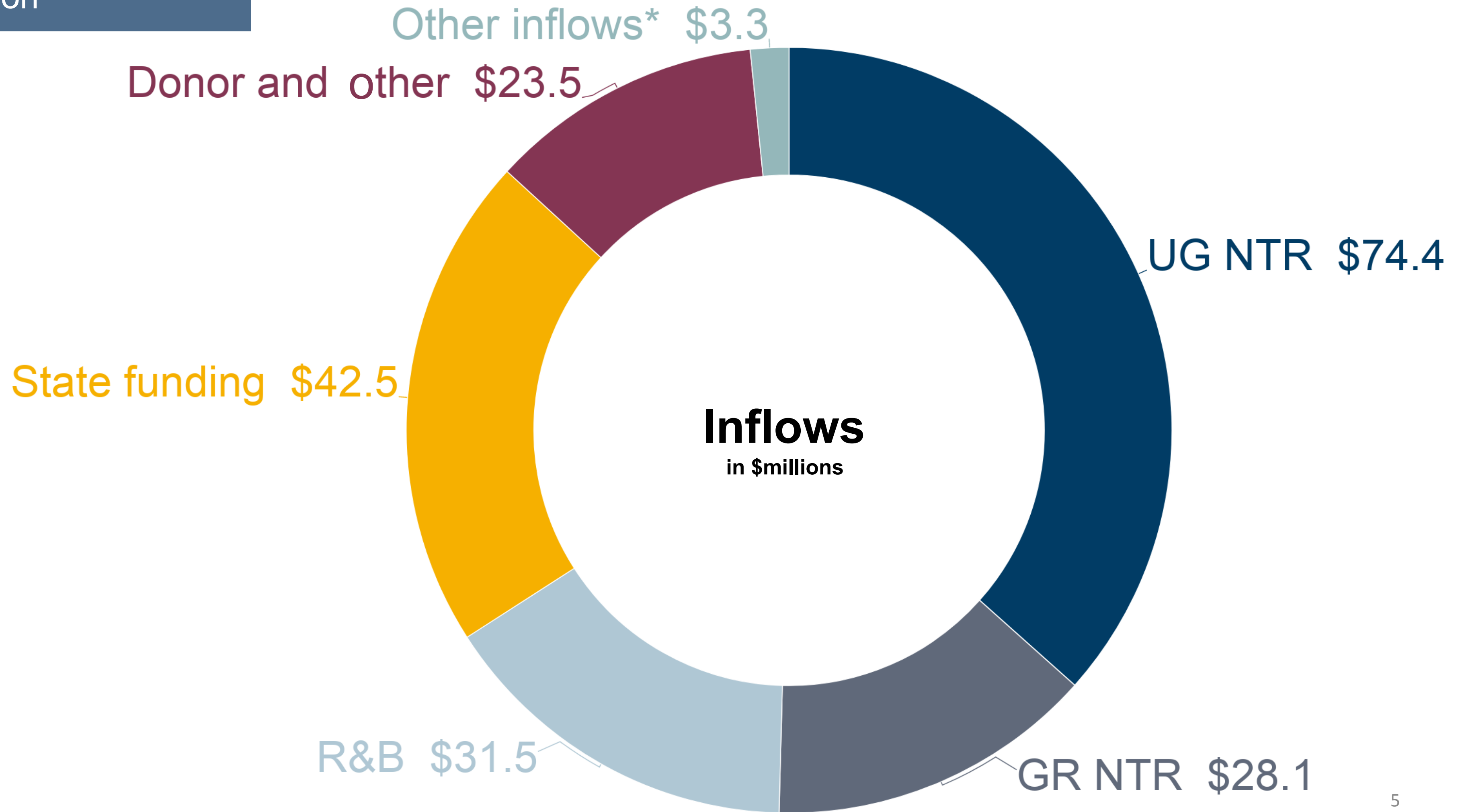
Source document: Financial Analysis, KFI, and Trends - PROJECTS\Multi-year Financial Model\2019 Fall Financial Condition and Outlook

(forecast)

Cash Flow from Operations was \$0.9 Million



FY19 operating inflows =
\$203.3 Million



* Release of bond reserve and changes in payables and receivables

Transfer student capital fee and
portion of auxiliary revenue to capital budget \$5.8M

Strategic Investments \$3.5M

Bond and Lease Debt Service Pmts \$11M

Non-personnel \$44.6M

Outflows

in \$millions

Personnel
\$137.5M

FY19 operating outflows
= \$202.4 Million

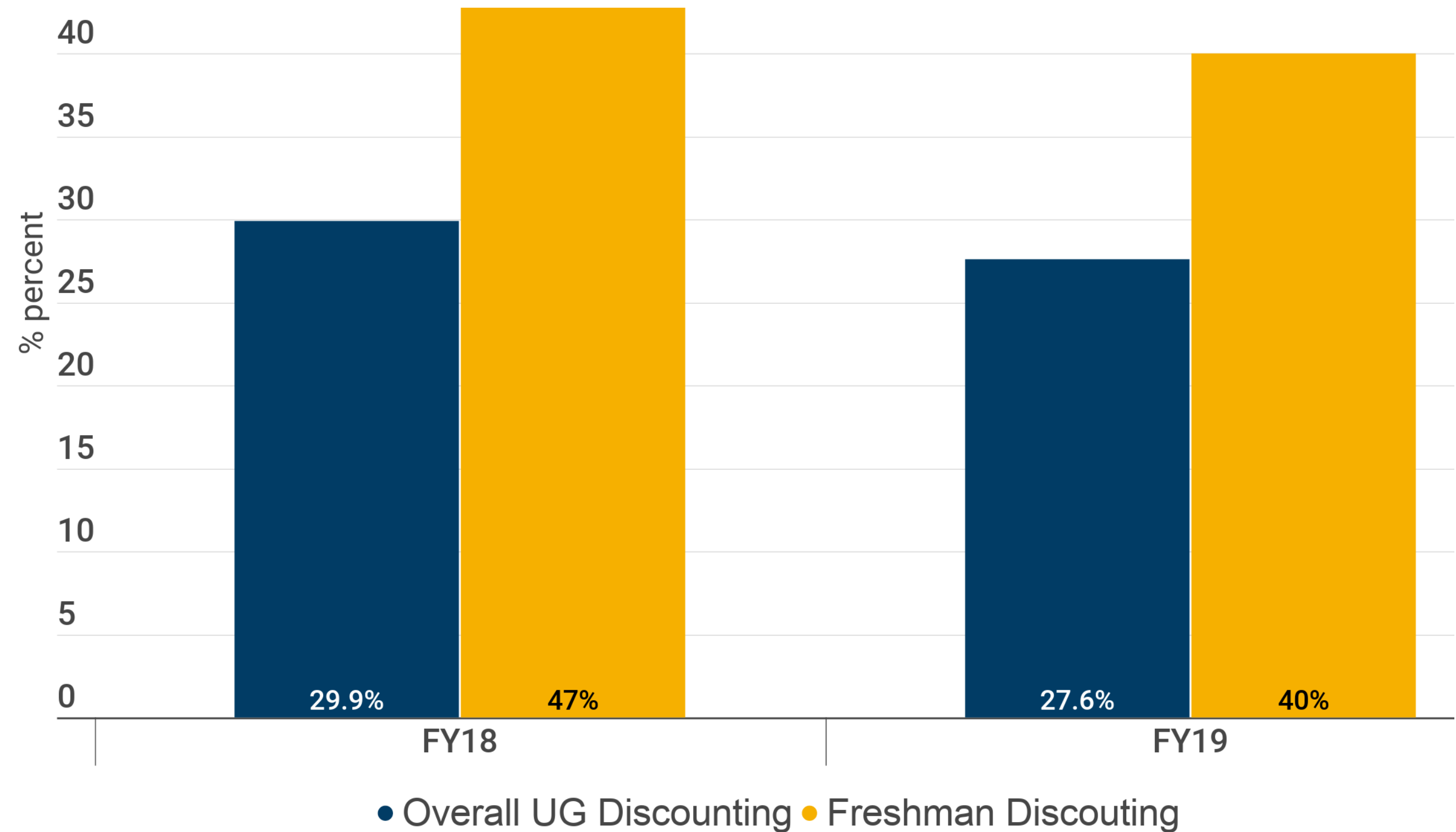
Key Operating Cash Inflows

	FY18	FY19	Change from Prior Year
Undergrad Net Tuition & Fee Revenue (NTR)	\$70.9M	\$74.4M	\$3.5M
FTE Enrollment	8,688	8,536	-152 (-1.7%)
NTR per FTE	\$8,156	\$8,710	\$554
Discount rate	29.9%	27.6%	-2.3%
Grad Net Tuition & Fee Revenue (NTR)	\$28.5M	\$28.1M	-\$0.4M
FTE Enrollment	2,271	2,191	-80 (-3.5%)
NTR per FTE	\$12,558	\$12,848	\$290
Discount rate	17.0%	16.5%	-0.5%
Room & Board (net of waivers)	\$33.0M	\$31.5M	-\$1.5M
Fall Opening Occupancy	3,490	3,297	-193

Key Revenue Increases

1. Adjusting the UG discount rate

- Undergraduate net tuition and fee revenue (NTR) improved by \$3.5 million although the UG FTE dropped by 1.7% (152 students)
- NTR per FTE up to \$8,710 from \$8,156



3% increase

Residential undergraduate tuition



14% increase

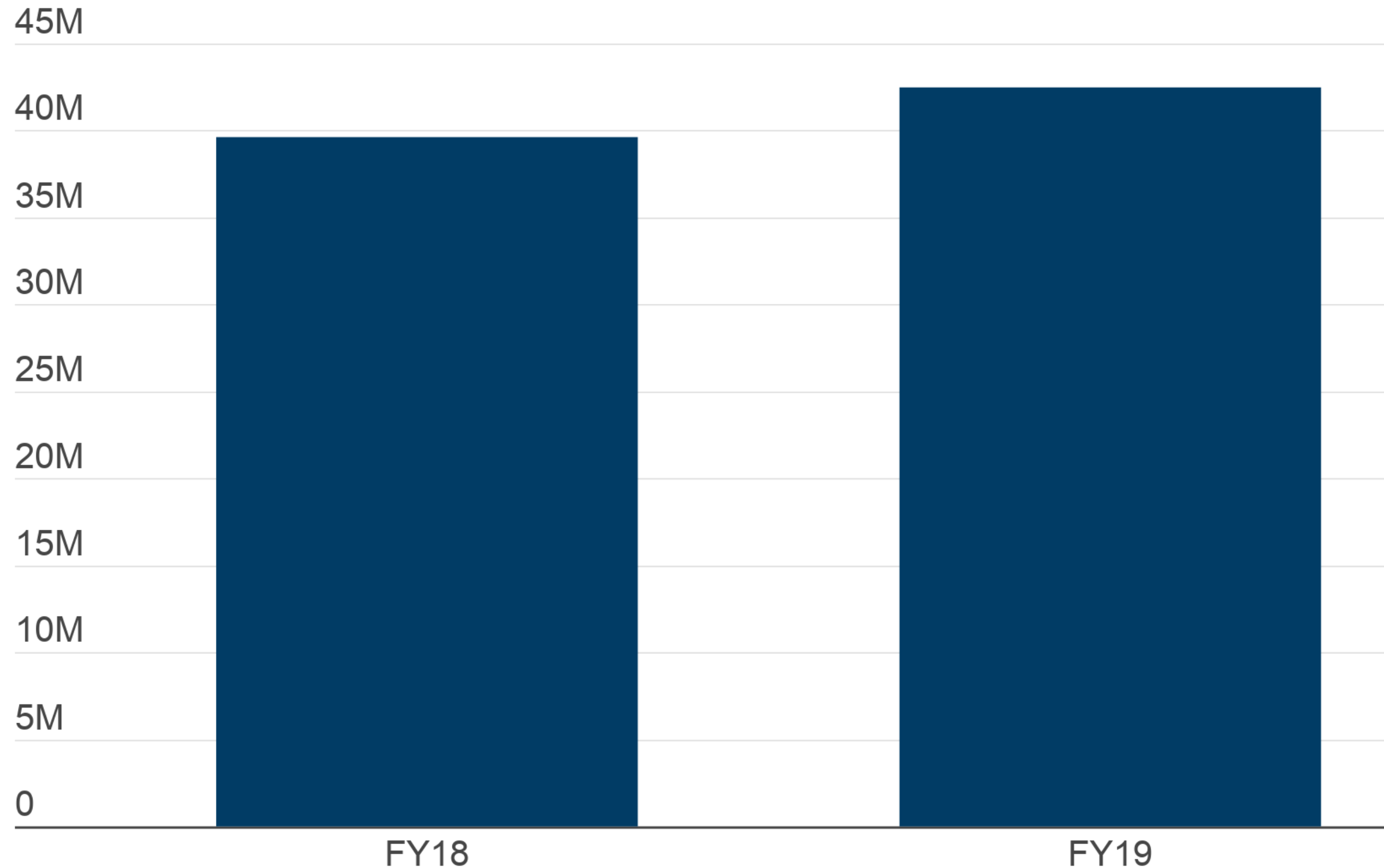
Capital fee increase



3% increase

fees

State Funding Inflow



Other Operating Cash Inflow Insights

2. Room & Board revenue declined \$1.5 million
3. State funding increased \$2.9 million



7.3% increase

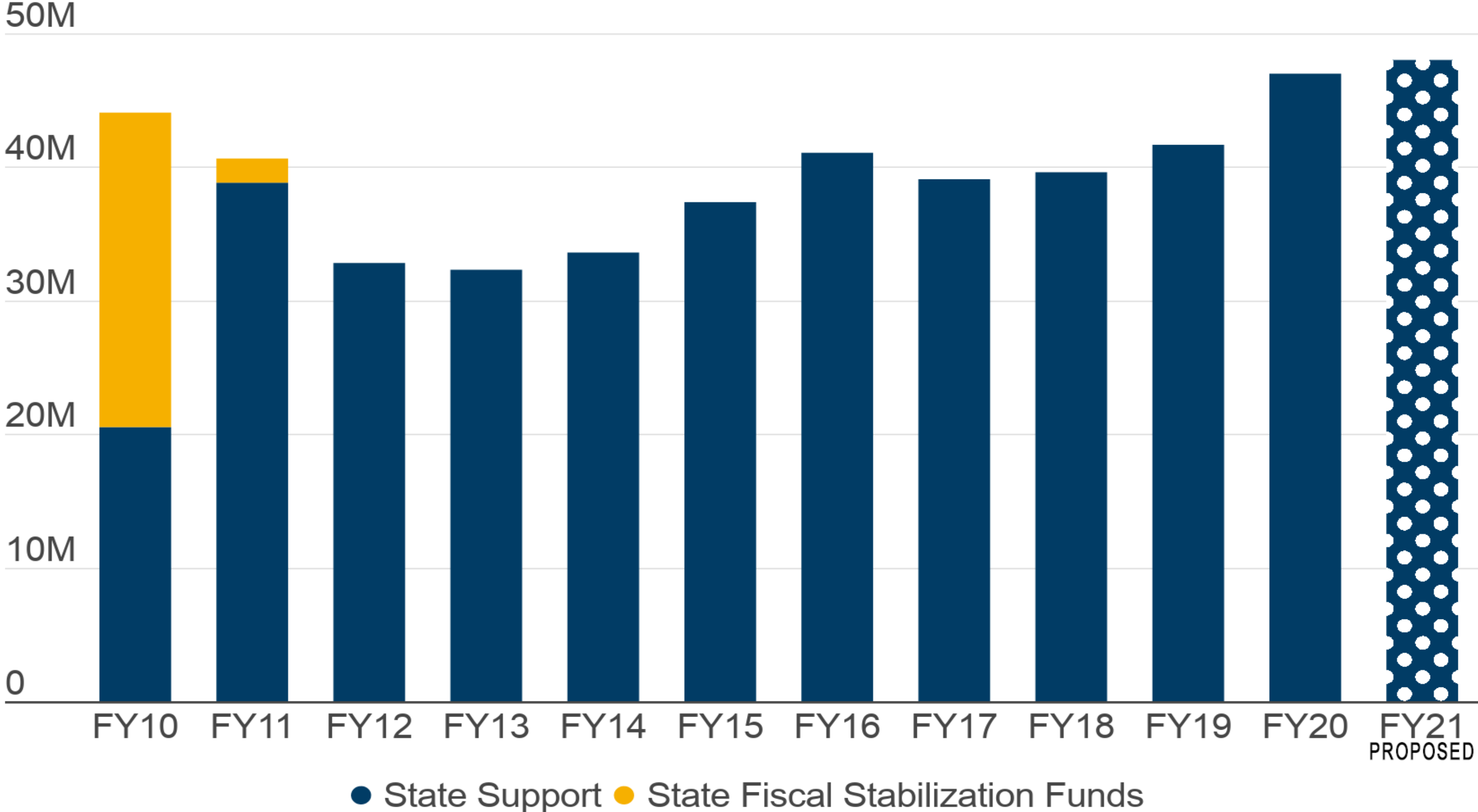
State funding increased \$2.9 million.



6% decrease

Room & Board decline in occupancy

State Funding Trends



Source document: Financial Analysis, KFI, and Trends - PROJECTS\Core Trends and Analyses Library\UNC State Funding Trends

Changes in Operating Cash

	Actuals		
	FY18	FY19	Change from prior year
Outflows			
Operating Expenses			
Personnel	\$138.5M	\$137.5M	-\$1.0M
Non-personnel	\$44.8M	\$44.6M	-\$0.2M
Bond & Lease payments	\$11.9M	\$11.0M	-\$0.9M
Total Operating Expenses (Outflows)	\$195.1M	\$193.1M	-\$2.0M
Strategic Investment Expenses (Outflows)	\$4.2M	\$3.5M	-\$0.7M

Key Inflows and Outflows



\$203.3 Million

Total Inflow



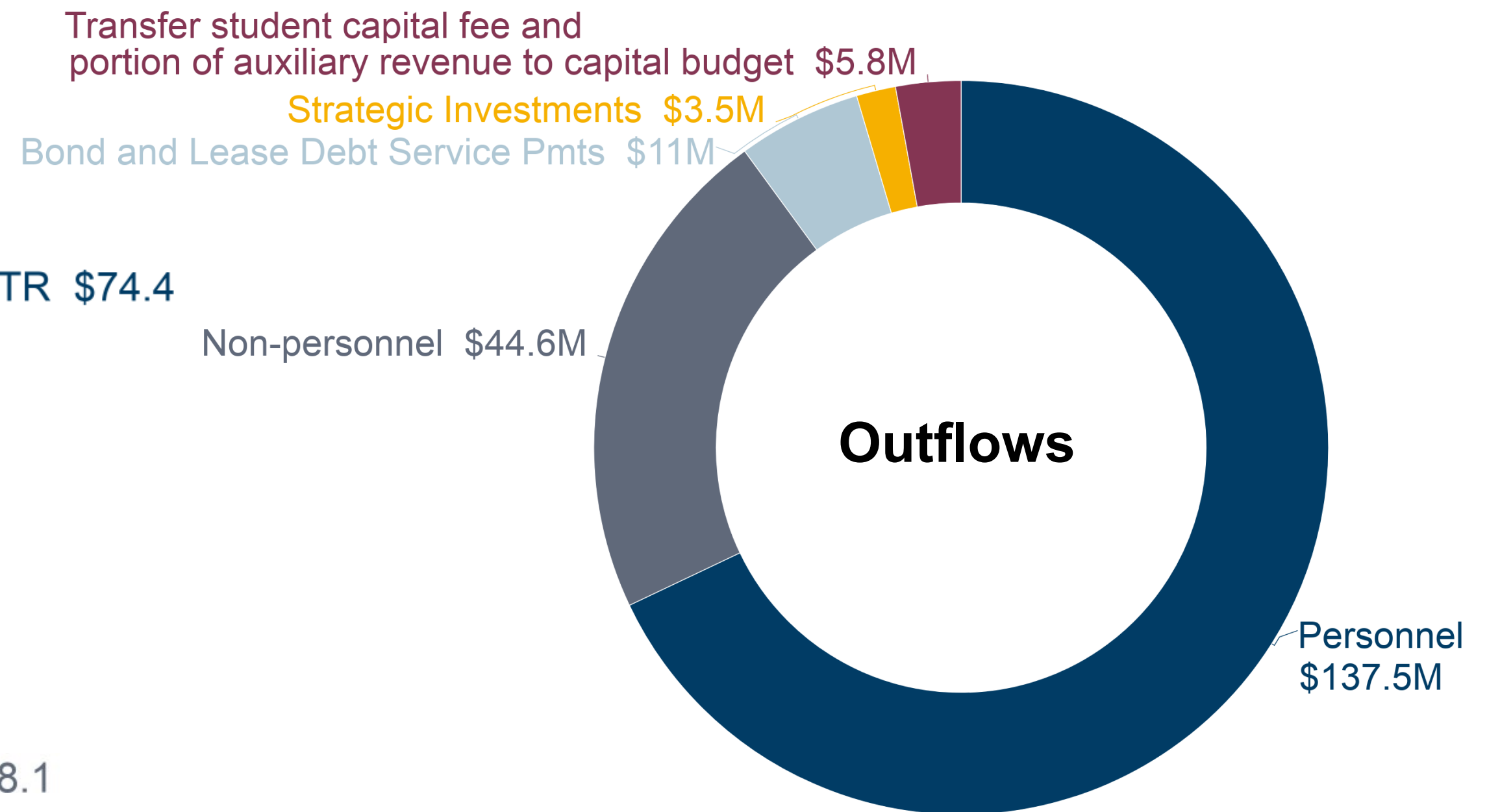
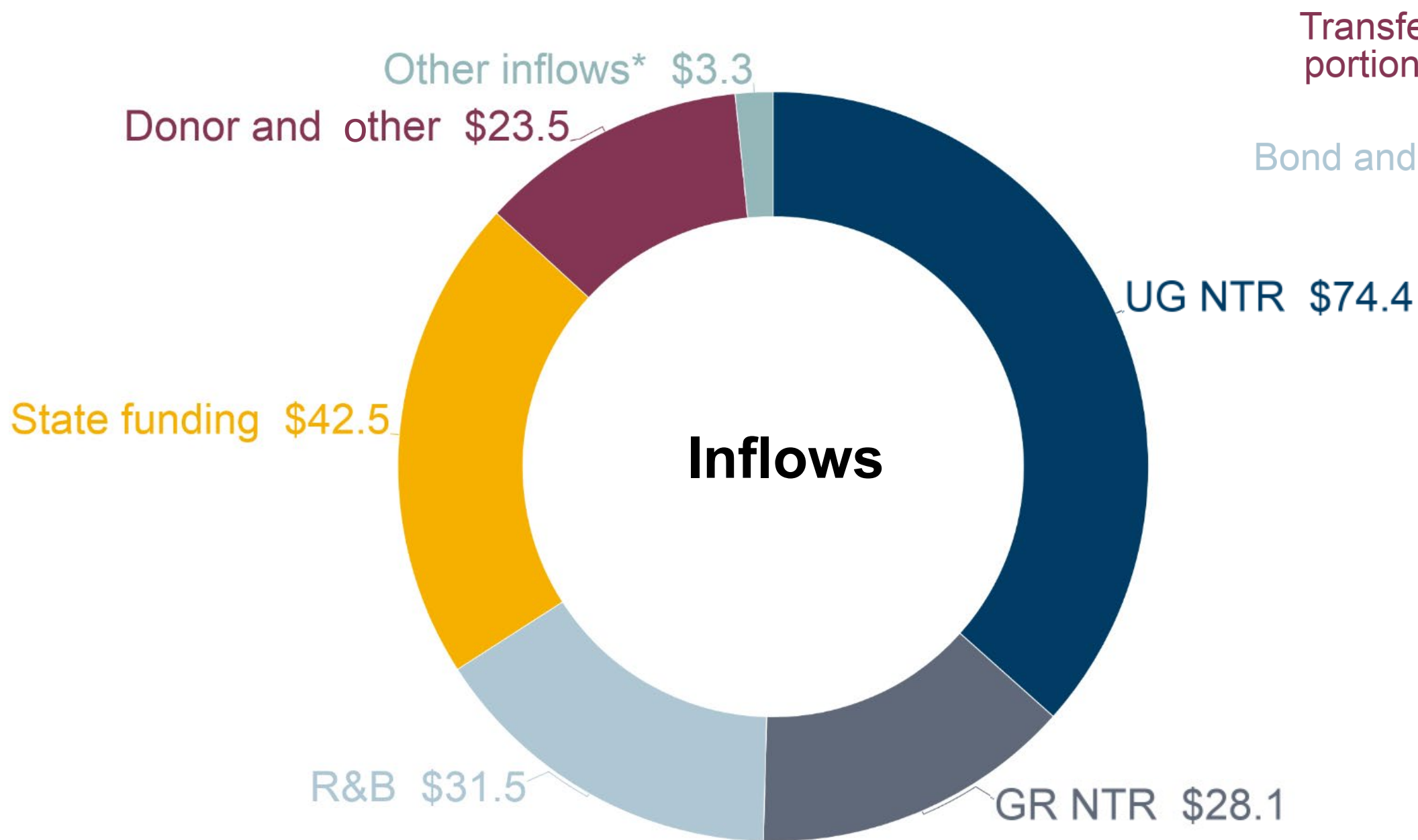
\$202.4 Million

Total Outflow



\$0.9 Million

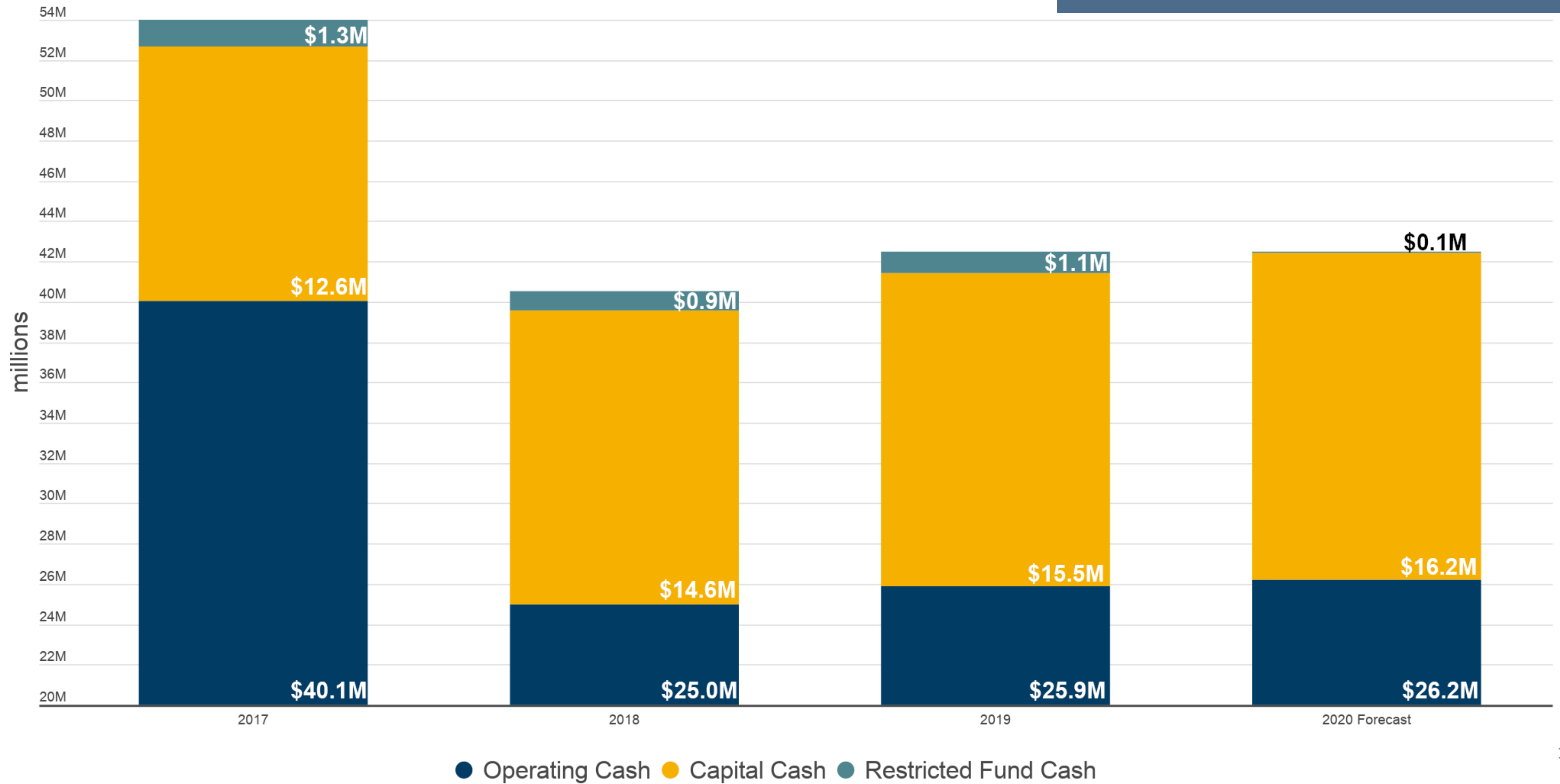
Net Inflow



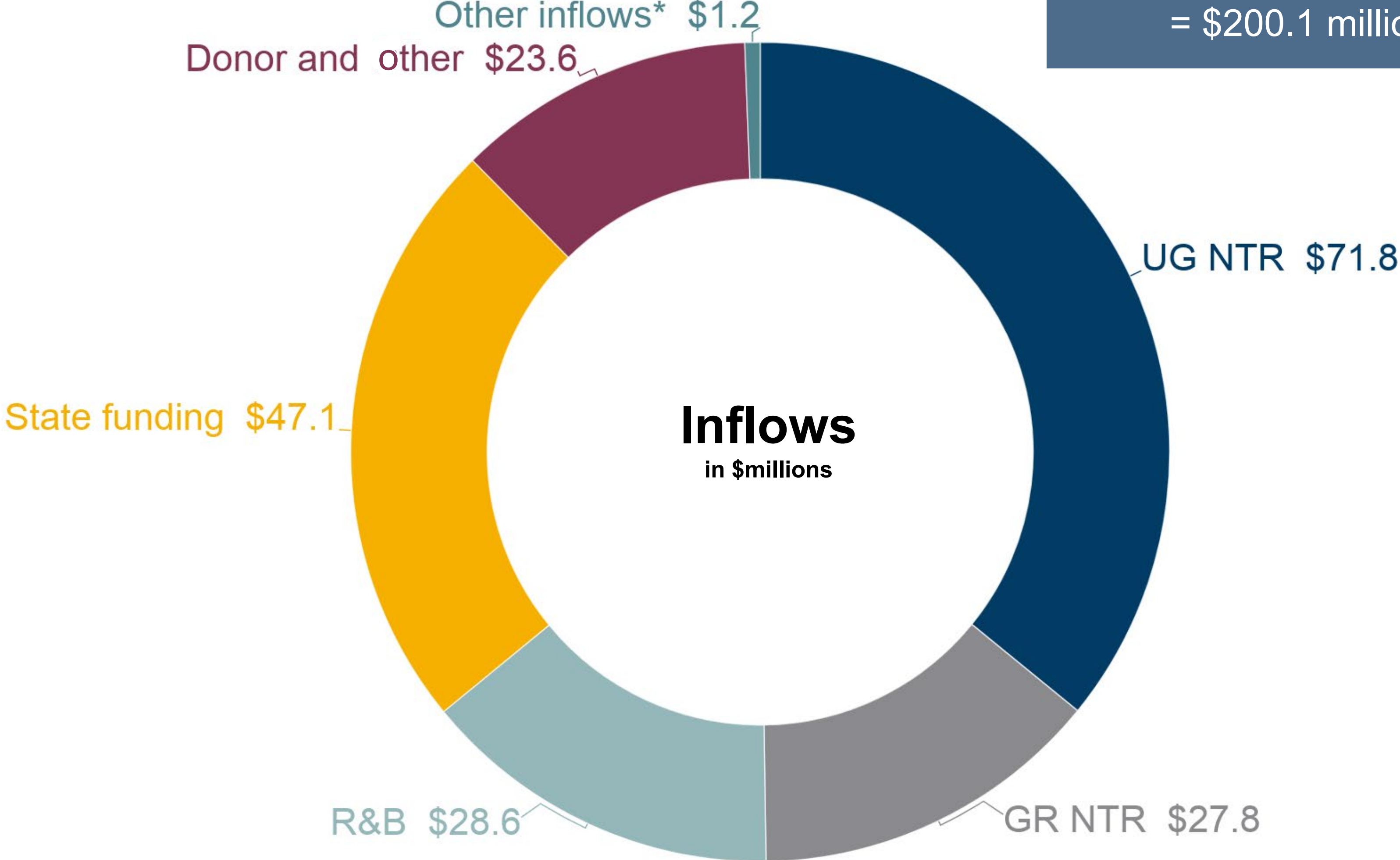
UNC's FY20 Forecast



UNC's cash balances forecasted to remain stable



FY20 Forecasted Inflows
= \$200.1 million



* Roll-forward of strategic investment funds

Transfer student capital fee and portion of auxiliary revenue to capital budget \$7.4

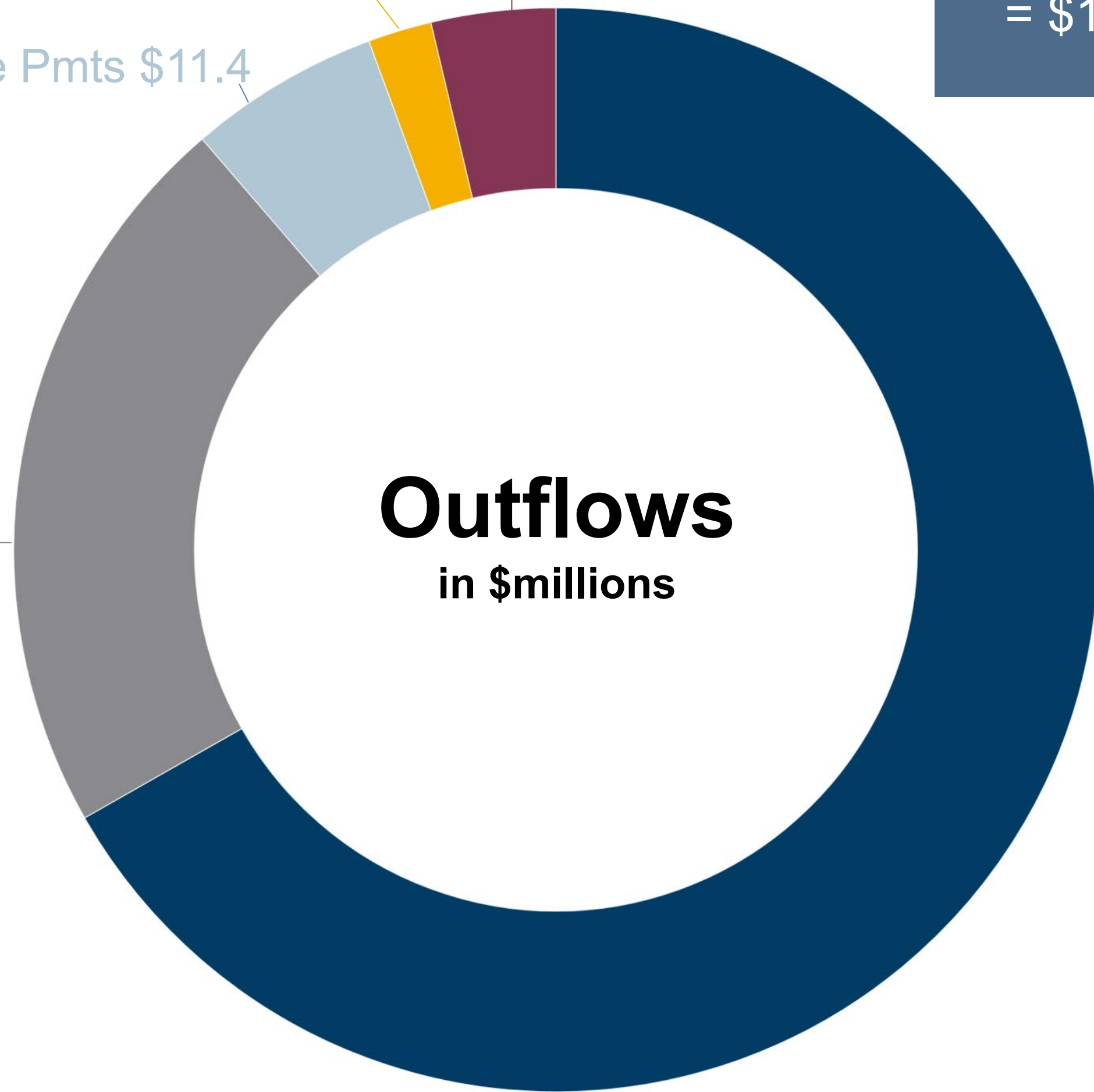
Strategic Investments \$3.8

Bond and Lease Debt Service Pmts \$11.4

Non-Personnel \$43.8

Personnel \$133.4

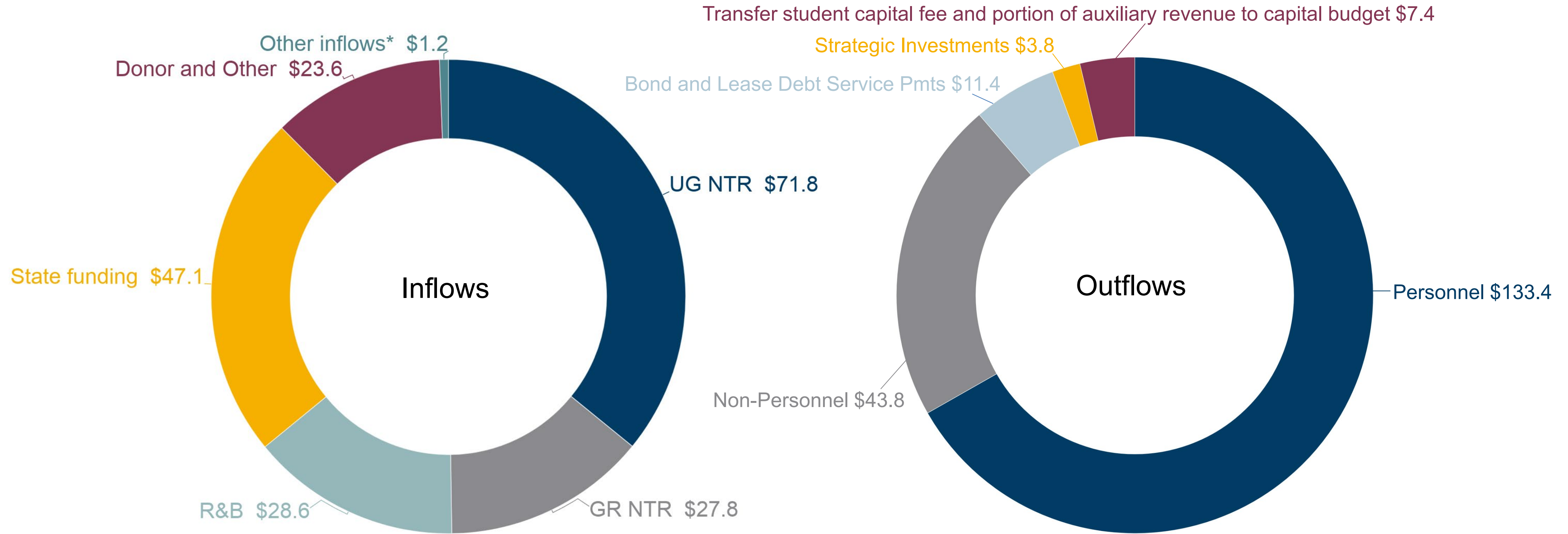
FY20 forecasted outflows
= \$199.8 million



Outflows
in \$millions

▲ **\$200.1 Million** ▼ **\$199.8 Million** ▲ **\$0.3 Million**
Total Inflow **Total Outflow** **Net inflow**

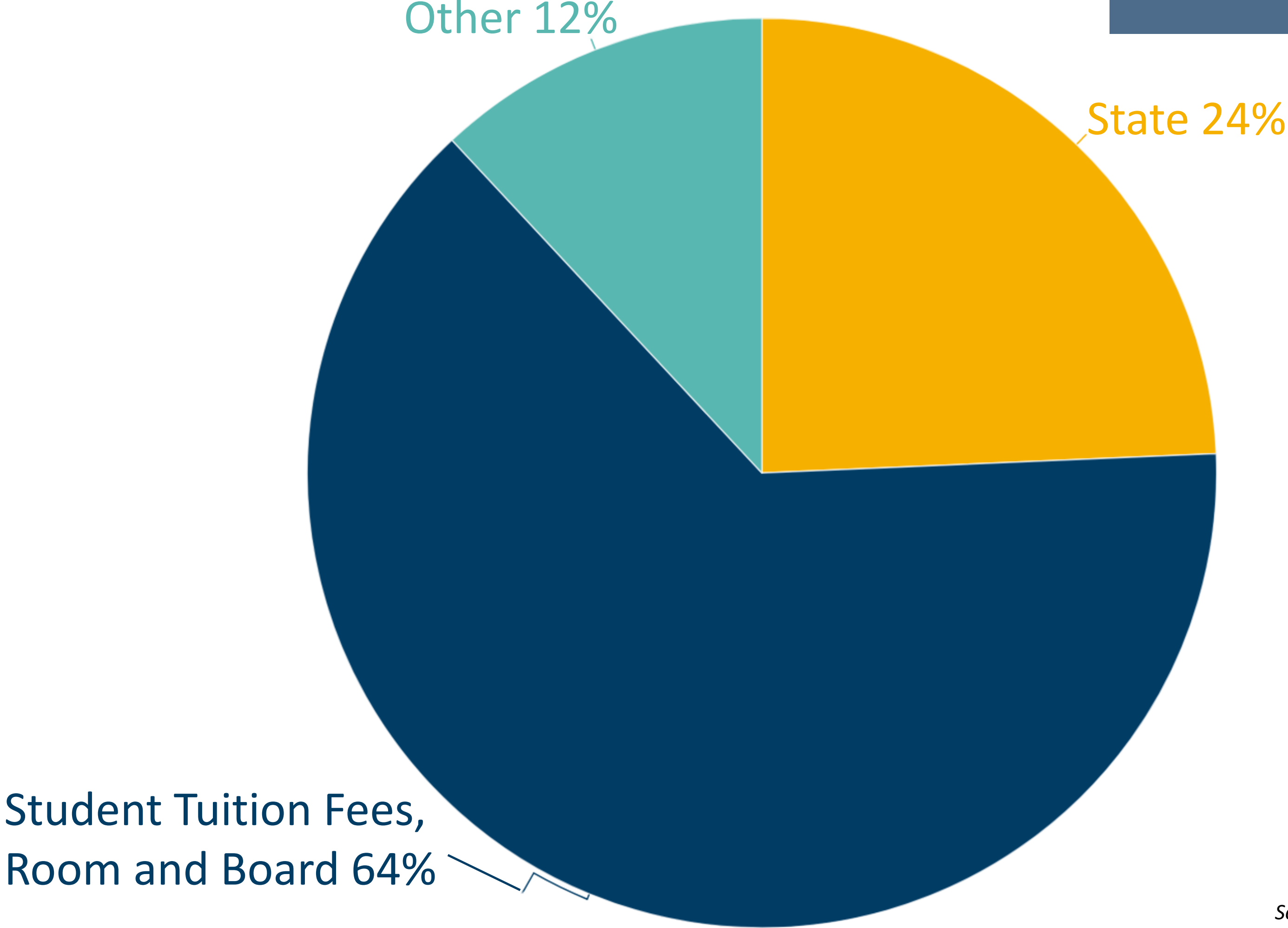
UNC's cash balances forecasted To remain stable.



Future Financial Planning



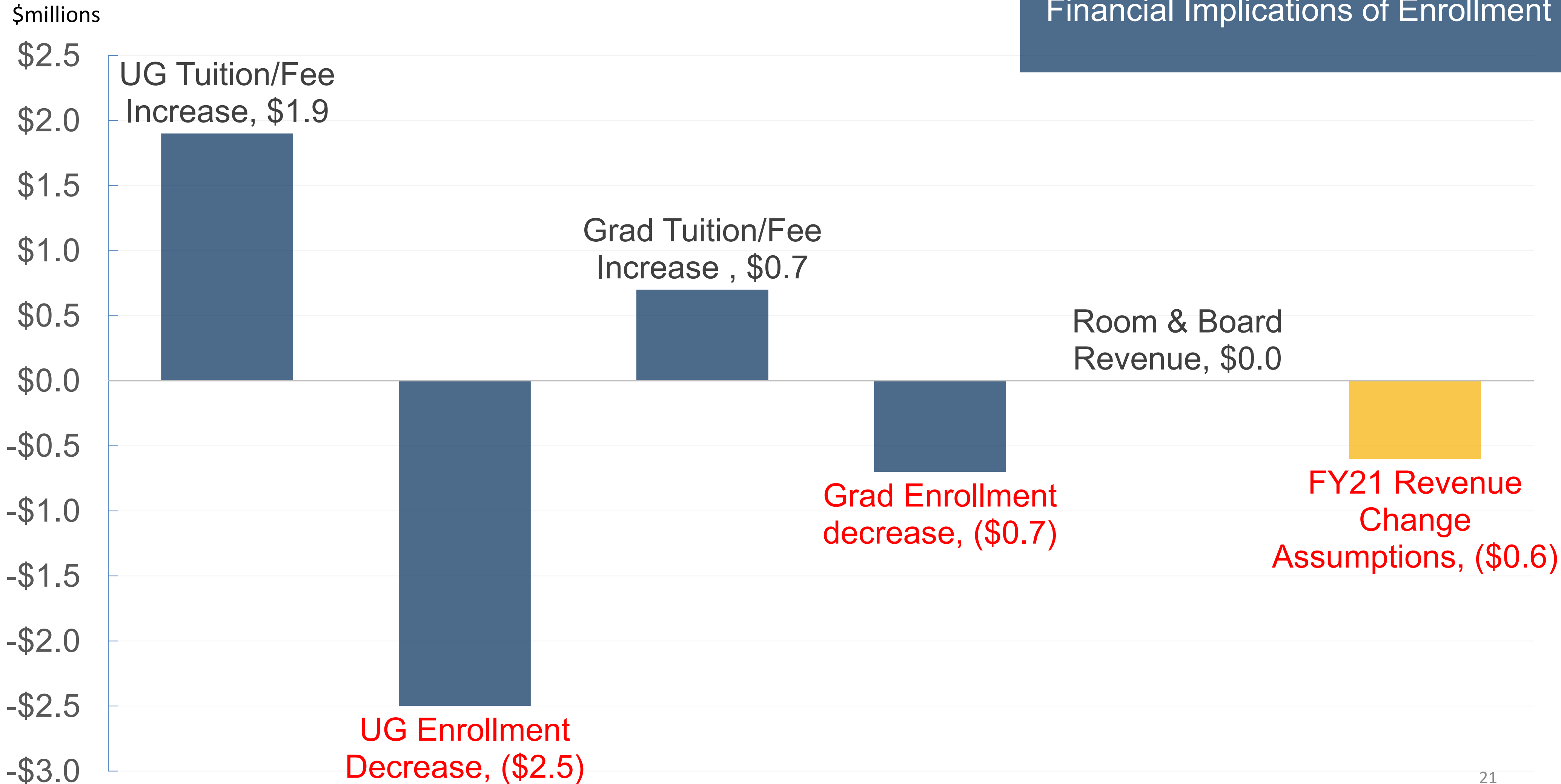
Funding Sources



Undergraduate FTE

	Actual		Forecast		Outlook	
	FY17	FY18	FY19	FY20	FY21	FY21
	Fall 2016	Fall 2017	Fall 2018	Fall 2019	Change	Fall 2020
New First-Time	2163	2149	1962	1817	-	1817
New Transfer	788	805	719	691	-	691
Continuing Degree-Seeking	6144	6146	6219	5946	-315	5631
Non-Degree	408	876	976	872	-	872
Total Headcount	9503	9976	9876	9326	-315	9011
Fiscal Year FTE (Full-Year)	8626	8688	8536	8192	-315	7877
% Change from Prior Year	1.3%	0.7%	-1.7%	-4.0%		-3.8%

Financial Implications of Enrollment



Source document: Financial Analysis, KFI, and Trends - PROJECTS\State Funding Rationale 2019-20\COPY Simple Cash FY18 FY19 FY20 FY21



11,524
FY11 FTE



10,272
FY20 FTE



10.9%
Decrease of 10.9% in FTE

Total Student FTE
10-year trend

10K

9K

8K

7K

6K

5K

4K

3K

2K

1K

0

FY11

FY12

FY13

FY14

FY15

FY16

FY17

FY18

FY19

FY20*

● Undergraduate Fiscal Year FTE (30CH/yr) ● Graduate Fiscal Year FTE (24CH/yr)

570
FY11 Faculty FTE

584
FY20 Faculty FTE

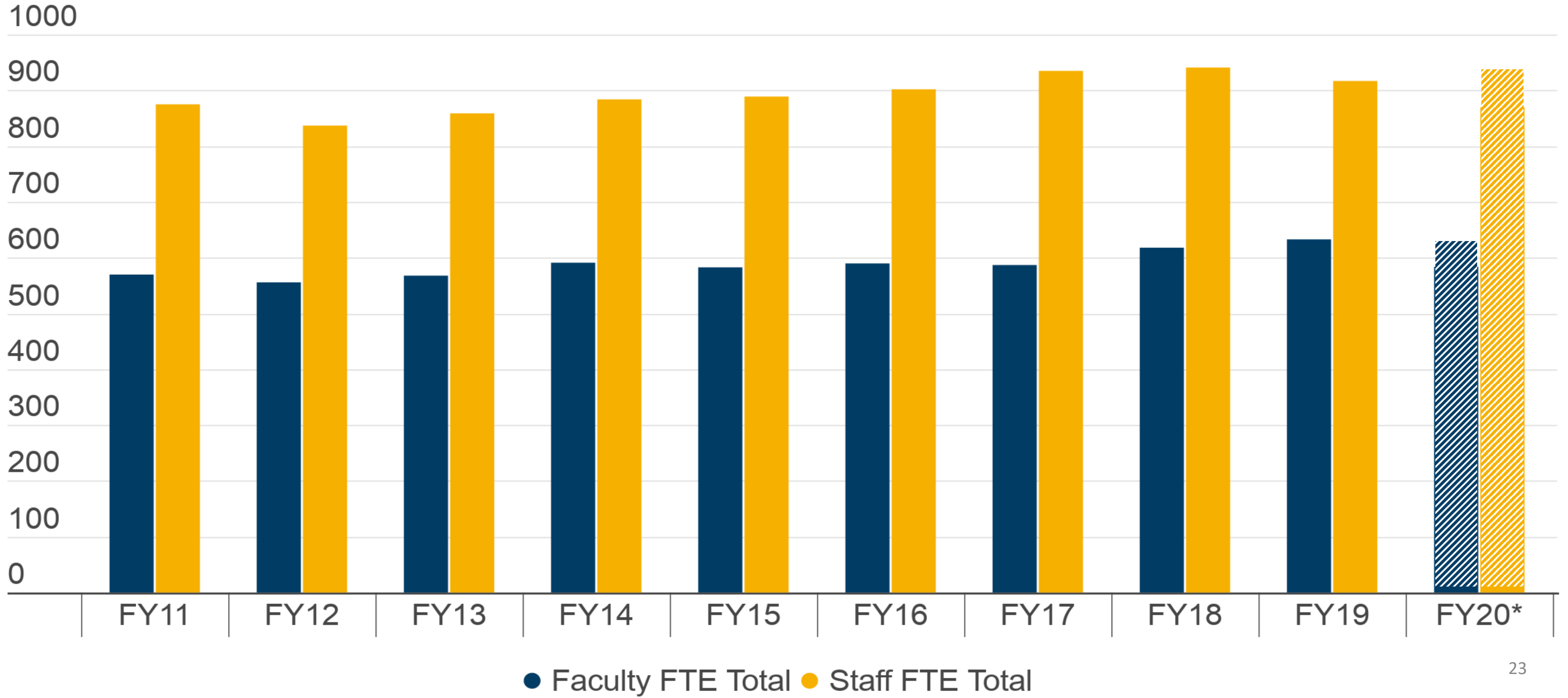
2.5%
Faculty FTE 2.5% change

875
FY11 Staff FTE

870
FY20 Staff FTE

0%
Staff FTE 0% change

Faculty/Staff FTE 10-year trend



Potential Cost Increases



5% increase

Utilities increase at 5% (\$0.3 million)



5% increase

Software increase at 5% (\$0.3 million)



\$1.4 million

Cyber secure network



\$0.4 million

Campus-wide network & storage



3% increase

Classified salary increases at 3% (\$0.8 million)
(2% proposed by Governor)



2% increase

Faculty & exempt salary increases at 2% (\$2.0 million)
(UNC decision)



\$0.9 million

Student success investment at \$100/student

