

#### Fiscal Year 2019-20 Preliminary Budget Overview

April 29, 2019

In developing the fiscal year 2019-20 (FY20) budget, we have focused on three major areas:

- 1. Identifying cost-savings to significantly reduce our \$10M structural deficit so that it can be completely eliminated in FY21;
- 2. Setting realistic new enrollment, retention and discounting targets to maximize net tuition revenue; and
- 3. Engaging campus by communicating often and transparently, seeking feedback and moving toward less centralized decision-making.

The recommended budget includes a \$4.6M increase in state funding, a \$3.4M decrease in net student revenue and significant cost-savings as described below. It will reduce the structural deficit by more than \$6.0M and limit reserve spending to \$1.3M. We will be able to eliminate the deficit in FY21.

The FY20 changes described below compare the recommended budget to the FY19 third quarter year-end forecast.

We expect the strategic enrollment and student success work underway with Huron to result in measurable improvement in undergraduate retention from Fall 2019 to Fall 2020. However, early enrollment indicators suggest that we will have fewer new students for Fall 2019. Key factors in the projected \$3.4M decrease in net student revenue (tuition, fees, and room and board less discounting) are:

- \$1.6M decrease in undergraduate on-campus tuition as undergraduate FTE decreases 3.7% and resident tuition remains flat;
- \$0.1M decrease in graduate tuition as FTE decreases 5.2% and tuition rates increase 5% on average;
- \$0.8M decrease in room and board as the number of first-time freshmen decreases by ~100; and
- \$0.9M increase in discounting as we enroll an incoming class with an estimated 41% discount rate and graduate a class with a 26% discount rate.

Our year-long campus-wide effort to identify cost-savings yielded decisions to increase the faculty and exempt staff contribution to health insurance, modify our employee/dependent tuition waiver benefit, offer a faculty retirement incentive, and identify \$9.7M in savings at the division level. Every division and college met its cost-saving goal, and many identified further savings to reinvest in their highest priorities.

Divisions identified a total of \$10.3M in savings (after reinvestment of savings beyond targets). This will be offset by a \$2.4M reduction in anticipated vacancy savings, resulting in cost savings of \$7.9M. Of this amount, \$3.9M is reflected in the FY19 year-end forecast, and \$4.0M will further reduce our deficit in FY20.

The proposed FY20 budget reflects a \$1.9M decrease in net personnel expenses, which includes:

- \$7.0M in personnel savings (in addition to an estimated \$2.1M implemented in FY19);
- \$2.1M in proposed personnel investments (division-level reinvestment of savings in excess of targets);
- \$2.4M less in anticipated vacancy savings due to decreased personnel budgets; and
- \$0.6M in state-mandated increases to classified salaries and minimum wage.

The proposed FY20 budget reflects a \$1.6M increase in net non-personnel expenditures, which includes:

- \$0.8M in savings (in addition to an estimated \$1.7M implemented in FY19);
- \$0.1M in proposed investments (division-level reinvestment of savings in excess of targets);
- \$1.8 in increased operational costs including utilities (\$0.1M), food costs (\$0.2M), maintenance of Campus Commons (\$0.2M), software (\$0.3M), travel costs associated with two additional football game guarantees (\$0.3M), adjustments for reductions in internal purchases (\$0.3M) and shifting of operating expenses to donor funds (\$0.4M); and
- \$0.5M increase in bond principal payments.

In addition, to limit FY20 reserve spending, the proposed budget includes the following temporary measures:

- Continuation of the 60-day hold for vacant positions, which we estimate will yield ~\$0.6M in one-time savings;
- No salary increases; and
- A \$2.1M reduction in institutionally funded capital projects.

The following packet of draft FY20 budget materials includes:

- Section A: The University Summary, reflecting the FY19 budget, the FY19 third quarter forecast, and the proposed FY20 budget
- Section B: Net Student Revenue, including enrollment trends, pricing and discounting
- Section C: Division Details, showing net cost savings, cost savings compared to targets and all other budget adjustments by division
  - Table 1 shows net cost savings and all other budget adjustments by division
  - Table 2 shows net cost savings as compared to target
  - Table 3 shows details of budget reductions and reinvestments comprising division net cost savings
  - Table 4 shows details of all other budget adjustments, including mandated cost increases like minimum wage and classified salary increases
- Section D: Staffing Plan Clean-up with no effect on the budget
  - Table 1 shows positions that were eliminated because they had been vacant for more than a year (budget reductions offset by adjustments to budgeted vacancy savings)
  - Table 2 shows positions that had previously been "held" on the staffing plan whose elimination has no budget impact
- Section E: GA and TA details by area include allotments, yield, FY19 budget, FY19 forecast, and FY20 budget
- Section F: Capital Projects and Funding

# **UNC FY20 Budget**

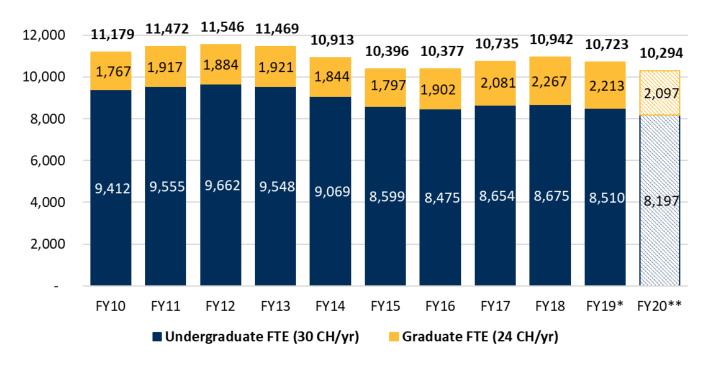
**Section A. University Summary** 

| Section A. University Summary                |                                |                     |                     |                                |
|--|--------------------------------|---------------------|---------------------|--------------------------------|
|  |                                | EV40 02             |                     |                                |
| in millions                                  | FY19 Budget                    | FY19 Q3             | 01                  | EV20 Budget                    |
|  | F119 Budget                    | Forecast            | Change              | FY20 Budget                    |
| REVENUES                                     |                                |                     |                     |                                |
| Tuition-Undergraduate Main Campus            | 79,996,337                     | 77,079,382          | (1,615,718)         |                                |
| Tuition-Graduate Main Campus                 | 17,079,161                     | 14,434,104          | (484,734)           |                                |
| Tuition-Undergraduate Extended Campus        | 5,032,826                      | 5,509,664           | -                   | 5,509,664                      |
| Tuition-Graduate Extended Campus             | 18,225,765                     | 17,887,424          | 400,846             | 18,288,270                     |
| Student Fees                                 | 16,276,843                     | 16,290,000          | (203,842)           | 16,086,158                     |
| Academic Fees - Main Campus                  | 6,418,857                      | 6,160,359           | 149,417             | 6,309,776                      |
| Academic Fees - Extended Campus              | 111,658                        | 145,000             | (8,342)             | 136,658                        |
| Room and Board                               | 35,342,265                     | 32,518,056          | (766,381)           | 31,751,675                     |
| Subtotal Tuition, Fees and Room & Board      | 178,483,712                    | 170,023,989         | (2,528,754)         | 167,495,235                    |
| Scholarships (Institutional Discounting)     | (32,939,794)                   | (29,152,253)        | (605,133)           | (29,757,386)                   |
| Foundation Funded Scholarships               | (4,350,000)                    | (4,405,883)         | 14,883              | (4,391,000)                    |
| Graduate GA/TA Waivers                       | (5,717,537)                    | (4,936,000)         | (271,364)           | (5,207,364)                    |
| R & B Waivers                                | (1,130,000)                    | (1,040,000)         | (50,448)            | (1,090,448)                    |
| Subtotal Discounting                         | (44,137,331)                   | (39,534,136)        | (912,062)           | (40,446,198)                   |
| Net Student Revenue                          | 134,346,381                    | 130,489,853         | (3,440,816)         | 127,049,037                    |
| State Funding                                | 42,478,925                     | 42,492,727          | 4,586,737           | 47,079,464                     |
| Foundation Restricted Gifts for Operations   | 3,027,042                      | 3,899,278           | (341,518)           |                                |
| Foundation Restricted Capital Gifts          | 2,247,518                      | 1,958,847           | (1,556,847)         |                                |
| Foundation Restricted Scholarships           | 4,350,000                      | 4,405,883           | (14,883)            |                                |
| Foundation Unrest (design. for scholarships) | 1,550,000                      | 1,607,000           | (14,000)            | 1,607,000                      |
| Foundation                                   | 11,174,560                     | 11,871,008          | (1,913,248)         | 9,957,760                      |
| Other Auxiliary Services                     | 7,303,273                      | 6,825,986           | 32,064              | 6,858,050                      |
| Restricted Grant Facilities/Admin Recovery   | 600,000                        | 600,000             | (20,000)            |                                |
| Other Revenue                                | 7,713,686                      | 8,135,783           | (20,000)<br>887,218 | 9,023,001                      |
| Net Non-Operating Revenues                   |                                | 1,701,700           | 13,157              |                                |
| Other Revenue                                | 1,531,250<br><b>17,148,209</b> | 17,263,469          | 912,439             | 1,714,857<br><b>18,175,908</b> |
|  |                                |                     |                     |                                |
| NET REVENUES                                 | 205,148,075                    | 202,117,057         | 145,112             | 202,262,169                    |
| EXPENDITURES AND DEBT PAYMENTS               |                                |                     |                     |                                |
| Faculty Salaries                             | 46,589,312                     | 47,326,000          | (728,888)           |                                |
| Exempt Salaries                              | 30,988,725                     | 30,000,000          | (889,035)           |                                |
| Classified Salaries                          | 19,406,629                     | 18,800,000          | (26,919)            |                                |
| Graduate Stipends                            | 5,678,771                      | 5,495,000           | 95,550              | 5,590,550                      |
| Student and Other Wages                      | 6,367,157                      | 5,600,000           | 336,120             | 5,936,120                      |
| Fringe Benefits                              | 31,534,858                     | 31,201,056          | (654,899)           |                                |
| Subtotal Personnel Expenses                  | 140,565,452                    | 138,422,056         | (1,868,071)         | 136,553,985                    |
| Various Non-personnel Base                   | 37,567,619                     | 35,937,575          | 635,858             | 36,573,433                     |
| Cost Allocation and Recoveries               | (898,173)                      | (866,742)           | (32,016)            | (898,758)                      |
| Utilities                                    | 5,500,000                      | 5,396,970           | 44,254              | 5,441,224                      |
| Travel                                       | 4,225,166                      | 4,150,524           | 472,517             | 4,623,041                      |
| Less:Temporary Savings in FY19 Budget        | (608,687)                      |                     |                     |                                |
| Subtotal Non-personnel Expenses              | 45,785,925                     | 44,618,327          | 1,120,613           | 45,738,940                     |
| Debt Service on Bonds                        | 10,810,242                     | 10,232,639          | 544,580             | 10,777,219                     |
| Capital Lease Payment                        | 803,668                        | 803,668             | -                   | 803,668                        |
| Subtotal Debt Payments                       | 11,613,910                     | 11,036,307          | 544,580             | 11,580,887                     |
| OPERATING EXPENDITURES                       | 197,965,287                    | 194,076,690         | (202,878)           | 193,873,812                    |
| Foundation Capital Expenditures              | 2,247,518                      | 1,342,452           | (940,452)           |                                |
| Institutionally Funded Capital               | 6,300,000                      | 7,572,689           | (2,094,812)         |                                |
| Restricted Cash and Balance Sheet Changes    | _                              | (127,750)           | 127,750             |                                |
| Strategic Investments                        | 3,226,272                      | 3,843,613           | (17,341)            | 3,826,272                      |
| CAPITAL AND STRATEGIC INVESTMENT             | 11,773,790                     | 12,631,004          | (2,924,855)         | 9,706,149                      |
| TOTAL EXPENDITURES                           | 209,739,077                    | 206,707,694         | (3,127,733)         | 203,579,961                    |
| CASH OUTFLOW                                 | \$ (4,591,002)                 |                     | \$ 3,272,845        | \$ (1,317,792)                 |
| CASH OUTFLOW                                 | φ (4,591,002)                  | <b>Ψ(4,590,637)</b> | Ψ 3,272,845         | φ (1,317,792)                  |

## **Section B: Net Student Revenue-Enrollment and Pricing (FY20)**

Figure 1. Total Student FTE Trends

# **Total Student FTE**



\*FY19 Projected FTE \*\*FY20 Preliminary FTE

Figure 2. Undergraduate Net Revenue

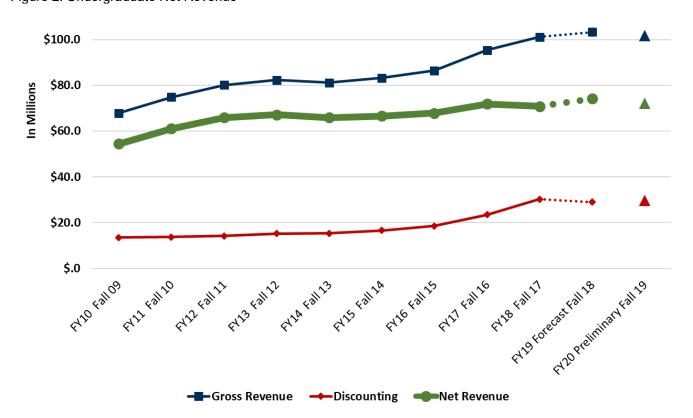
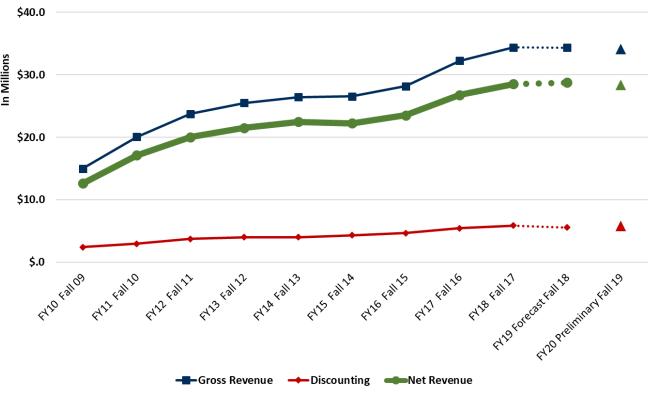


Figure 3. Graduate Net Revenue



# **Undergraduate Enrollment**

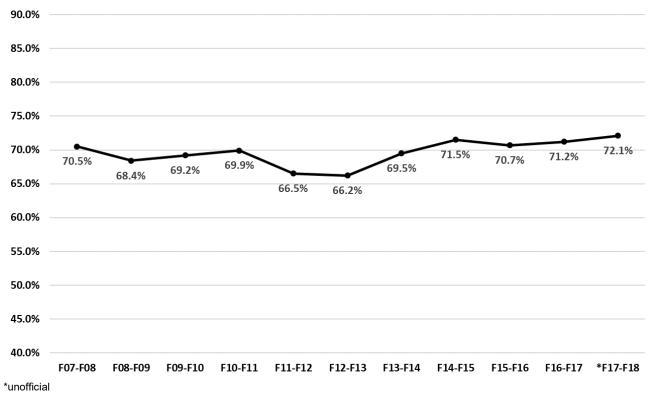
For Fall 2019, our initial budget has a 2% decrease in total undergraduate headcount as shown in Table 1.

Table 1. Undergraduate Student Enrollment Trends

|                      | graduito otadoni Eme    | Inst. | FY15      | FY16      | FY17      | FY18      | FY19      |           | FY20      |            |  |  |
|----------------------|-------------------------|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|--|--|
|                      |                         | Aid   | Fall 2014 | Fall 2015 | Fall 2016 | Fall 2017 | Fall 2018 | Budget    | Chang     | e from     |  |  |
| Population           | Subpopulation           | Elig. | Census    | Census    | Census    | Census    | Census    | Fall 2019 | Prior     | Prior Year |  |  |
|                      | UNDERGRADUATE           |       |           |           |           |           |           |           |           |            |  |  |
| New First-Time       | Fulltime                | Υ     | 1,924     | 2,021     | 2,149     | 2,132     | 1,940     | 1,837     | -103      | -5%        |  |  |
| (Degree-Seeking)     | Part-Time               | N     | 24        | 24        | 14        | 17        | 22        | 22        | +0        | +0%        |  |  |
| Total New First-Time |                         |       | 1,948     | 2,045     | 2,163     | 2,149     | 1,962     | 1,859     | -103      | -5%        |  |  |
|                      | Traditional, Fulltime   | Υ     | 638       | 583       | 624       | 592       | 524       | 534       | +10       | +2%        |  |  |
| New Transfer         | Traditional, Part-Time  | N     | 97        | 93        | 111       | 132       | 121       | 126       | +5        | +4%        |  |  |
| (Degree-Seeking)     | 2nd Bachelor's          | N     | 55        | 54        | 53        | 81        | 74        | 79        | +5        | +7%        |  |  |
| Total New Trans      |                         |       | 790       | 730       | 788       | 805       | 719       | 739       | +20       | +3%        |  |  |
| Continuing Degr      | ee-Seeking              |       | 6,370     | 6,142     | 6,144     | 6,146     | 6,219     | 6,075     | -144      | -2%        |  |  |
| Non-Degree           | HS Concurrent/Dual Enr. | N     | 186       | 269       | 148       | 648       | 724       | 724       | +0        | +0%        |  |  |
|                      | All Other Non-Degree    | N     | 130       | 208       | 260       | 228       | 252       | 252       | +0        | +0%        |  |  |
| Total Non-Degre      | e                       |       | 316       | 477       | 408       | 876       | 976       | 976       | +0        | +0%        |  |  |
| Total Undergrad      | uate Headcount          |       | 9,424     | 9,394     | 9,503     | 9,976     | 9,876     | 9,649     | -227      | -2.3%      |  |  |
| F: 13/ T (           |                         |       |           |           |           |           | projected |           | Fall 2019 |            |  |  |
| Fiscal Year Total    | l Undergraduate FTE     |       | 8,599     | 8,475     | 8,654     | 8,675     | 8,510     | 8,197     | -313      | -3.7%      |  |  |

Figure 4. Student Retention

# Fall to Fall Retention of New First-Time Full-Time Undergraduate Students



## **Undergraduate Pricing**

#### Total Cost of Attendance

As shown in Table 2, our current tuition and fees per year are \$9,918. For a typical freshman, or other student who chooses to live on campus, the total cost of attendance (including room and board) is \$21,122. Differential tuition and course fees, which vary from student to student, are additional costs.

Table 2. Annual Undergraduate Resident Price (based on 30CR)

| Tuition and Fees          | FY19         | FY20         | \$ I | ncrease | % Increase |
|---------------------------|--------------|--------------|------|---------|------------|
| Tuition (student share)   | \$<br>7,596  | \$<br>7,596  | \$   | -       | 0.0%       |
| Student Activity Fees     | 915          | 942          |      | 27      | 3.0%       |
| LEAF                      | 20           | 20           |      | -       | 0.0%       |
| Technology Fee            | 331          | 341          |      | 10      | 3.1%       |
| Library Fee               | 146          | 150          |      | 4       | 2.9%       |
| Capital Fee               | 910          | 937          |      | 27      | 3.0%       |
| Subtotal Tuition and Fees | \$<br>9,918  | \$<br>9,987  | \$   | 69      | 0.7%       |
| Typical Room and Board    | 11,204       | 11,204       |      | -       | 0.0%       |
| Total Cost of Attendance* | \$<br>21,122 | \$<br>21,191 | \$   | 69      | 0.3%       |

<sup>\*</sup>This is the direct cost of attendance (tuition, fees, room & board). For financial aid purposes the cost of attendance includes things such as transportation and books.

Table 3. Undergraduate Tuition and Fee Discounting

|  | FY16          | FY17          | FY18          | FY19          | FY19          | FY20          |
|--|---------------|---------------|---------------|---------------|---------------|---------------|
|  | Actual        | Actual        | Actual        | Budget        | Q3 Forecast   | Budget        |
| Undergraduate Tuition & Fees (Main & Extended) | \$ 86,409,555 | \$ 95,389,717 | \$101,150,529 | \$105,810,257 | \$103,184,181 | \$101,674,482 |
| Institutional Grants and Scholarships          | (18,551,234)  | (23,449,422)  | (30,294,507)  | (32,342,794)  | (28,566,611)  | (29,357,386)  |
| Discounted Revenue                             | \$ 67,858,321 | \$ 71,940,295 | \$ 70,856,022 | \$ 73,467,463 | \$ 74,617,570 | \$ 72,317,096 |
| Discount Percent                               | 21.5%         | 24.6%         | 29.9%         | 30.6%         | 27.7%         | 28.9%         |
| Net Tuition Revenue Per FTE                    | \$ 8,007      | \$ 8,313      | \$ 8,168      | \$ 8,535      | \$ 8,768      | \$ 8,822      |

## **Graduate Enrollment**

Table 4. Graduate Enrollment Trends

|   | FY15      | FY16      | FY17      | FY18      | FY19                | F'            | Y20         |       |  |
|---|-----------|-----------|-----------|-----------|---------------------|---------------|-------------|-------|--|
|   | Fall 2014 | Fall 2015 | Fall 2016 | Fall 2017 | Fall 2018           | Preliminary   | Change from |       |  |
|   | Census    | Census    | Census    | Census    | Census              | Fall '19 Cen. | Prior       | Year  |  |
| New first-time domestic graduate students (degree-seeking)          | 652       | 796       | 880       | 925       | 846                 | 820           | -26         | -3%   |  |
| New international graduate students (degree-seeking and non-degree) | 32        | 45        | 62        | 72        | 45                  | 37            | -8          | -18%  |  |
| Continuing graduate students (domestic and international)           | 1,446     | 1,451     | 1,591     | 1,760     | 1,819               | 1,777         | -42         | -2%   |  |
| All domestic non-degree graduate students                           | 230       | 250       | 224       | 235       | 276                 | 309           | +33         | +12%  |  |
| Total Graduate Headcount  | 2,360     | 2,542     | 2,757     | 2,992     | 2,986               | 2,943         | -43         | -1.4% |  |
| Fiscal Year Total Graduate FTE                                      |           |           |           |           | projected prelimina |               | minary      | y     |  |
| riscal fear fotal Graduate FIE                                      | 1,797     | 1,902     | 2,081     | 2,267     | 2,213               | 2,097         | -116        | -5.2% |  |

# **Graduate Pricing**

Table 5. Graduate Main Campus Tuition

|              | FY19 Annual<br>Rate | FY20 Annual<br>Rate |
|--------------|---------------------|---------------------|
| Resident     |                     |                     |
| Masters      | \$9,900-\$10,980    | \$10,080-\$11,340   |
| Doctoral     | \$10,440-11,520     | \$10,800-\$11,970   |
| Non-Resident |                     |                     |
| Masters      | \$15,948-\$20,574   | \$16,488-\$21,276   |
| Doctoral     | \$21,528-\$22,104   | \$21,888-\$22,644   |

Table 6. Graduate Extended Campus Tuition

|          | FY19 Credit<br>Hour Rate | FY20 Credit<br>Hour Rate |
|----------|--------------------------|--------------------------|
| Resident |                          |                          |
| Masters  | \$520-\$620              | \$555-\$640              |
| Doctoral | \$580-\$620              | \$600-\$640              |

Table 7. Graduate Tuition Revenue and Fee Discounting

|  | FY16         | FY17         | FY18         | FY19         | FY19         | FY20         |
|--|--------------|--------------|--------------|--------------|--------------|--------------|
|  | Actual       | Actual       | Actual       | Budget       | Q3 Forecast  | Budget       |
| Graduate Tuition & Fees<br>(Main & Extended) | \$28,197,639 | \$32,236,827 | \$34,376,812 | \$37,331,190 | \$34,321,752 | \$34,069,078 |
| Institutional Scholarships and Waivers       | (4,661,415)  | (5,448,197)  | (5,856,525)  | (6,314,537)  | (5,521,642)  | (5,607,364)  |
| Discounted Revenue                           | \$23,536,224 | \$26,788,630 | \$28,520,287 | \$31,016,653 | \$28,800,110 | \$28,461,714 |
| Discount Percent                             | 16.5%        | 16.9%        | 17.0%        | 16.9%        | 16.1%        | 16.5%        |
| Net Tuition Revenue Per FTE                  | \$ 12,374    | \$ 12,873    | \$ 12,581    | \$ 12,917    | \$ 13,014    | \$ 13,573    |

## **Recommended Pricing Net Revenue Summary**

Given what we know at this point in time, recommended 2019-20 pricing would generate an estimated \$3.4 million net revenue decrease in FY20 (Table 8).

Table 8. Estimated Net Student Revenue

|                                       | FY19 Q3<br>Forecast | Change from FY19 Forecast | Estimate<br>FY20 Total |
|---------------------------------------|---------------------|---------------------------|------------------------|
| Tuition                               | \$<br>114,910,574   | \$<br>(1,699,606)         | \$<br>113,210,968      |
| Student Activity Fees/Leaf            | 8,283,636           | (135,799)                 | 8,147,837              |
| Technology Fees                       | 2,830,732           | (84,172)                  | 2,746,560              |
| Library Fees                          | 1,268,491           | (36,127)                  | 1,232,364              |
| Course and Other Academic Fees        | 2,206,137           | 261,372                   | 2,467,509              |
| Capital Fee                           | 8,006,364           | (68,042)                  | 7,938,322              |
| Room and Board                        | 32,518,056          | (766,381)                 | 31,751,675             |
| Gross Revenue                         | \$<br>170,023,990   | \$<br><u> </u>            | \$<br>167,495,235      |
| Less: Undergraduate Institutional Aid | \$<br>28,566,611    | \$<br>790,775             | \$<br>29,357,386       |
| Less: Room and Board Aid              | 1,040,000           | 50,448                    | 1,090,448              |
| Less: Graduate Institutional Aid      | 5,521,642           | 85,722                    | 5,607,364              |
| Discounting                           | 35,128,253          | 926,945                   | 36,055,198             |
| Donor Funded Scholarships             | 4,405,883           | (14,883)                  | 4,391,000              |
| Net Revenue                           | \$<br>130,489,854   | \$<br>(3,440,817)         | \$<br>127,049,037      |
| Net Undergraduate Revenue             | \$<br>74,617,570    | \$<br>(2,300,474)         | \$<br>72,317,096       |
| Net Graduate Revenue                  | \$<br>28,800,110    | \$<br>(338,396)           | \$<br>28,461,714       |
| Net Room and Board Revenue            | \$<br>31,478,056    | \$<br>(816,829)           | \$<br>30,661,227       |
| Donor funded Scholarships             | \$<br>4,405,883     | \$<br>(14,883)            | \$<br>4,391,000        |

# **UNC FY20 Budget Section C Division Details**

Table 1 All Budget Changes by Division

|   | Α                 |    | В                       |    | С                  |     | D                       | E=B+C+D                               |
|---|-------------------|----|-------------------------|----|--------------------|-----|-------------------------|---------------------------------------|
| Division                                  | FY19 Budget       |    | FY19 Q3<br>Forecast     | N  | et Cost Savings    |     | All Other<br>djustments | FY20 Budget                           |
| Revenue                                   | o zaagot          |    | rorodat                 |    | -                  | 7.0 | zja o timo meo          | · Lo Daugot                           |
| Net Student Revenue                       | \$<br>134,346,381 | \$ | 130,489,853             |    | 713,902            |     | (4,154,718)             | \$<br>127,049,037                     |
| State Funding                             | 42,478,925        | Ť  | 42,492,727              |    | -,                 |     | 4,586,737               | 47,079,464                            |
| Foundation                                | 11,174,560        |    | 11,871,008              |    |                    |     | (1,913,248)             | 9,957,760                             |
| Other                                     | 17,148,209        |    | 17,263,469              |    |                    |     | 912,439                 | 18,175,908                            |
| Total Net Revenue                         | \$<br>205,148,075 | \$ | 202,117,057             | \$ | 713,902            | \$  | (568,790)               | \$<br>202,262,169                     |
| Expenditures                              |                   |    |                         |    | ·                  |     | •                       | · · · · · · · · · · · · · · · · · · · |
| President and Board of Trustees           | 1,613,794         |    |                         |    | (151,429)          |     | 2                       | 1,462,367                             |
| EBS                                       | 16,313,370        |    |                         |    | (794,171)          |     | 106,272                 | 15,625,471                            |
| HSS                                       | 14,974,159        |    |                         |    | (774,857)          |     | 27,025                  | 14,226,327                            |
| MCB                                       | 9,055,172         |    |                         |    | (438,192)          |     | 355,487                 | 8,972,467                             |
| NHS                                       | 21,177,240        |    |                         |    | (1,077,670)        |     | 92,654                  | 20,192,224                            |
| PVA                                       | 12,794,113        |    |                         |    | (599,325)          |     | 18,542                  | 12,213,330                            |
| Library                                   | 7,577,941         | _  |                         |    | (256,784)          |     | 27,990                  | 7,349,147                             |
| All Other Academic Affairs                | 32,523,635        | Fo | recasts are not         |    | (2,161,199)        |     | 556,341                 | 30,918,777                            |
| Campus Community & Climate                | 35,906,765        |    | currently epared at the |    | (1,878,036)        |     | (9,429)                 | 34,019,300                            |
| Finance & Administration                  | 38,468,308        |    | division level          |    | (1,337,780)        |     | 720,084                 | 37,850,612                            |
| University Relations                      | 3,227,309         |    | uivision levei          |    | (182,272)          |     | 4,175                   | 3,049,212                             |
| Athletics                                 | 9,811,501         |    |                         |    | (459,037)          |     | 567,607                 | 9,920,071                             |
| Development & Alumni                      | 3,260,180         |    |                         |    | (163,177)          |     | 44                      | 3,097,047                             |
| Sub-total Divisions                       | \$<br>206,703,487 |    |                         | \$ | (10,273,929)       | \$  | 2,466,794               | \$<br>198,896,352                     |
| Vacancy Savings, Central and Debt         | (8,738,200)       |    |                         |    | 2,384,404          |     | 617,355                 | (5,736,441                            |
| Budget Reductions that affect net revenue | ,                 |    |                         |    | 713,902            |     |                         | 713,902                               |
| Savings reflected in FY19 Forecast        |                   |    |                         |    | 3,888,597          |     | -                       |                                       |
| Sub-total Operating Expenditures          | \$<br>197,965,287 | \$ | 194,076,690             | \$ | (3,287,026)        | \$  | 3,084,149               | \$<br>193,873,812                     |
| Foundation Funded Capital                 | 2,247,518         |    | 1,342,452               |    |                    |     | (940,452)               | 402,000                               |
| Institutionally Funded Capital            | 6,300,000         |    | 7,572,689               |    |                    |     | (2,094,812)             | 5,477,877                             |
| Strategic Investments & Other             | 3,226,272         |    | 3,715,863               |    |                    |     | 110,409                 | 3,826,272                             |
| Total Expenditures                        | \$<br>209,739,077 | \$ | 206,707,694             | \$ | (3,287,026)        | \$  | 159,294                 | \$<br>203,579,961                     |
| Cash Inflow/ (Outflow)                    | \$<br>(4,591,002) | \$ | (4,590,637)             | \$ | 4,000,928          | \$  | (728,084)               | \$<br>(1,317,792)                     |
|   |                   |    |                         | [  | Details in Table 3 | Det | ails in Table 4         |                                       |

Table 2 Net Cost Savings as Compared to Target

|   | FY19 Budget<br>Subject to |                | Expenditure<br>Budget Di |              | Budget        | Net Cost       | Over/ (Under) | Savings as  |
|---|---------------------------|----------------|--------------------------|--------------|---------------|----------------|---------------|-------------|
|   | Reduction*                | Target         | Reductions               | Reduction    | Reinvestments | Savings        | Target        | % of Budget |
| President and Board of Trustees           | 1,639,000                 | (82,000)       | (167,429)                | 1            | 16,000        | (151,429)      | 69,429        | -5.0%       |
| EBS                                       | 14,737,000                | (782,000)      | (844,911)                | ı            | 50,740        | (794,171)      | 12,171        | -5.3%       |
| HSS                                       | 14,620,000                | (774,000)      | (876,744)                | -            | 101,889       | (774,857)      | 857           | -5.3%       |
| MCB                                       | 8,192,000                 | (434,000)      | (452,385)                | 1            | 14,193        | (438,192)      | 4,192         | -5.3%       |
| NHS                                       | 20,333,000                | (1,077,000)    | (1,835,550)              | 1            | 757,880       | (1,077,670)    | 670           | -5.3%       |
| PVA                                       | 11,154,000                | (591,000)      | (726,432)                | -            | 127,107       | (599,325)      | 8,325         | -5.3%       |
| Library                                   | 4,844,943                 | (257,000)      | (257,000)                | -            | -             | (257,000)      | •             | -5.3%       |
| All Other Academic Affairs                | 31,222,057                | (1,940,000)    | (2,250,348)              | (503,902)    | 593,264       | (2,160,983)    | 220,983       | -6.2%       |
| Campus Community & Climate                | 24,771,000                | (1,829,000)    | (2,011,174)              | -            | 133,138       | (1,878,036)    | 49,036        | -7.4%       |
| Finance & Administration                  | 36,375,000                | (1,136,000)    | (1,516,912)              | -            | 179,133       | (1,337,780)    | 201,780       | -3.1%       |
| University Relations                      | 3,395,000                 | (178,000)      | (363,037)                | 1            | 180,765       | (182,272)      | 4,272         | -5.2%       |
| Athletics                                 | 9,194,000                 | (459,000)      | (264,793)                | (210,000)    | 15,756        | (459,037)      | 37            | -5.0%       |
| Development & Alumni                      | 3,224,000                 | (161,000)      | (204,872)                | -            | 41,695        | (163,177)      | 2,177         | -5.0%       |
| Sub-total Divisions                       | 183,701,000               | (9,700,000)    | (11,771,587)             | (713,902)    | 2,211,560     | (10,273,929)   | 573,929       |             |
| Adjustments to vacancy savings            | (10,056,000)              | 1,200,000      |                          |              | -             | 2,384,404      |               |             |
| Budget reductions that affect net revenue |                           |                |                          |              |               | 713,902        |               | _           |
| Savings reflected in FY19 forecast        |                           |                |                          |              |               | 3,888,597      |               |             |
| Total Change to Expenditures              | \$ 173,645,000            | \$ (8,500,000) | \$ (11,771,587)          | \$ (713,902) | \$ 2,211,560  | \$ (3,287,026) | \$ 573,929    |             |

<sup>\*</sup> Donor funds, course fee funds, utilities, overhead charges, transfers, capital, etc. were excluded from budgets subject to reduction

Section C Table 3: Net Cost Savings (Budget reductions less reinvestments- see column C in Table 1)

| Area President's Office Board of Trustees Subtotal Presiden | Description  eliminate temporary exempt position-President's Office reduce: printing, business purchased services, internal purchases reduce: professional development, dues & memberships, business purchased services, book & subscriptions, internal purchases, official functions, postage, travel investment-The University anticipates hosting two Association of Governing Board workshops this fiscal year and a Board of Trustees | \$ (108,005)          | \$ (28,733) | Total<br>\$ |
|---|--|-----------------------|-------------|-------------|
| Board of Trustees   | eliminate temporary exempt position-President's Office reduce: printing, business purchased services, internal purchases reduce: professional development, dues & memberships, business purchased services, book & subscriptions, internal purchases, official functions, postage, travel investment-The University anticipates hosting two Association of   | (108,005)             |             |             |
| Board of Trustees   | reduce: printing, business purchased services, internal purchases reduce: professional development, dues & memberships, business purchased services, book & subscriptions, internal purchases, official functions, postage, travel investment-The University anticipates hosting two Association of  | -                     |             |             |
|   | reduce: professional development, dues & memberships, business purchased services, book & subscriptions, internal purchases, official functions, postage, travel investment-The University anticipates hosting two Association of  | -                     |             |             |
|   | functions, postage, travel investment-The University anticipates hosting two Association of  | -                     | (20.601)    |             |
|   | functions, postage, travel investment-The University anticipates hosting two Association of  |                       | (20.601)    |             |
|   | investment-The University anticipates hosting two Association of   |                       | (30,691)    |             |
| ubtotal Presiden  |  |                       |             |             |
| ubtotal Presiden  |  | _                     |             |             |
| Subtotal Presiden   | retreat.   |                       | 16,000      |             |
|   | t's Office/Board of Trustees   | (108,005)             | (43,424)    | (151,429    |
|   | reduce faculty PSA in Provost Office   | (5,892)               | , , ,       |             |
|   | eliminate Administrative Aide Academic Affairs Office  | (30,115)              |             |             |
|   | eliminate Asst Provost for Academic Affairs  | (129,192)             |             |             |
|   | new Provost hired 4/1/19 at reduced salary   | (5,427)               |             |             |
|   | CCE student wages reduced  | (9,500)               |             |             |
|   | investment-Adjustments to salaries within OSP due to position  | , , ,                 |             |             |
|   | elimination, increase student wages in Student Success, 4 salary   |                       |             |             |
| Provost & VP For  | adjustments in Financial Aid due to position eliminations, salary increase   |                       |             |             |
| AA  | and one new position in Registrar due to position eliminations,  |                       |             |             |
|   | promotion to assistant bursar due to reorganization, adjustments for   |                       |             |             |
|   | terminated grant buyouts in Extended Campus  | 169,704               |             |             |
|   | investment-Personnel cost savings in excess of target to be allocated to   | ·                     |             |             |
|   | the division's highest priority positions.   | 423,560               |             |             |
|   | reduce: professional development, dues & memberships, official   |                       |             |             |
|   | functions, business purchased services, water, printing, reduce/eliminate  |                       |             |             |
|   | recruitment supplies & postage, travel, international travel   |                       | (29,264)    |             |
|   | eliminate faculty summer/interim full benefits budget  | (7,110)               |             |             |
| University  | eliminate University College Scheduler   | (50,605)              |             |             |
| College   | reduce: other current expenses, purchased service, supplies, travel  |                       | (51,643)    |             |
|   | eliminate Assoc Dir Financial Aid  | (97,767)              | ,           |             |
|   | eliminate Assistant Director GPS+  | (72,485)              |             |             |
|   | eliminate Navigator GPS+   | (67,915)              |             |             |
|   | eliminate Director GPS+  | (99,086)              |             |             |
|   | eliminate Admin Assistant Registrar's Office   | (48,578)              |             |             |
| Bear Central  | eliminate Admin Assistant III Registrar's Office   | (57,412)              |             |             |
|   | reduce salary for Program Assistant I  | (10,691)              |             |             |
|   | eliminate Collections Rep II-Bursars Office  | (53,896)              |             |             |
|   | eliminate student wages in Financial Aid Office  | (25,000)              |             |             |
|   | reduce: purchased services, office supplies, travel  |                       | (17,402)    |             |
|   | salary reduction Director Study Abroad   | (8,853)               |             |             |
| Center for Int.   | reduce student wages   | (18,000)              |             |             |
| Education   | reduce: prizes & awards, due & memberships, official functions, internal   |                       |             |             |
|   | purchases, printing, office supplies, travel   |                       | (17,538)    |             |
|   | eliminate Admissions Counselor   | (48,173)              |             |             |
| Admissions  | salary reduction Regional Admissions Counselor   | (6,919)               |             |             |
| Aumissions  | reduce: coffee and water services, advertising, office supplies,   |                       |             |             |
|   | recruitment supplies, postage, printing, uniforms, vehicle rent  |                       | (57,864)    |             |
| Enr-Fin Aid   | clear unused budget  | (161)                 |             |             |
|   | reduce budget for Math Placement adjunct (org 31380)   | (6,695)               |             |             |
|   | FTE & salary reduction Academic Advisor  | (4,900)               |             |             |
|   | FTE & salary reduction Dir Major Explor & Acad Probation   | (6,370)               |             |             |
|   | salary reduction Academic Advisor  | (757)                 |             |             |
| Student Success   | GA/TA  | (8,255)               |             |             |
|   | reduce budget for student wages salary   | (2,016)               |             |             |
|   | reduce: official functions, professional development, dues &   |                       |             |             |
|   | 1  | ļ                     | 1           |             |
|   | memberships, independent contracts & public relations, office supplies,  | İ                     |             |             |
|   | memberships, independent contracts & public relations, office supplies, eliminate all travel except for what is required by NCAA   |                       | (24,607)    |             |
|   |  | (199,822)             |             |             |
| AVP for Research  | eliminate all travel except for what is required by NCAA   | (199,822)<br>(52,990) |             |             |

| Area            |  | Personnel   | Non-Personnel | Total    |
|-----------------|--|-------------|---------------|----------|
| Alea            | Description  | \$          | \$            | \$       |
|                 | eliminate Admissions Recruitment Specialist  | (59,369)    |               |          |
| iraduate School | salary reduction Assistant to Assoc Provost & Dean   | (13,349)    |               |          |
|                 | reduce: professional development, advertising, capital other equip   |             | (45,000)      |          |
| Grad St Supp    | GA/TA Support  | (503,902)   |               |          |
| Assessment &    | reduce: prizes & awards, professional development, official functions,   |             |               |          |
| Accreditation   | office supplies, books & subscriptions nonlibrary, travel  | _           | (6,580)       |          |
|                 | eliminate faculty position in the School of Nursing  | (91,626)    | (0,500)       |          |
|                 | faculty adjunct reductions in School of Nursing, faculty overload position   | (=,===)     |               |          |
|                 | in Arts Entrep Program, faculty professional coordination from School  |             |               |          |
|                 | Psychology   | (54,413)    |               |          |
|                 | eliminate Graphic Designer   | (27,450)    |               |          |
|                 | eliminate Ext Deg Prg Serv Coordinator   | (66,662)    |               |          |
|                 | eliminate Colorado Springs Site Coordinator  | (37,416)    |               |          |
|                 | eliminate Loveland Center Coordinator  | (63,570)    |               |          |
|                 | eliminate Adult Stu Client Rel Mgt Coord   | (68,368)    |               |          |
|                 | eliminate Admin Assistant III  | (58,852)    |               |          |
|                 | classified position in Audiology   | (24,549)    |               |          |
| Extended        | eliminate student support for position no longer thru EXC, reduction of  | (2 1,575)   |               |          |
| Campus          | grad assistant support for School Psych, eliminate grad assistant support  |             |               |          |
|                 | summer only for School of Nursing  | (15,200)    |               |          |
|                 | eliminate student support for position no longer thru EXC  | (9,076)     |               |          |
|                 | eliminate nonstudent wages for School of Nursing   | (5,000)     |               |          |
|                 | - The state of the | (3,000)     |               |          |
|                 | close Colorado Springs location & Centerra 2nd floor, eliminate funds for  |             |               |          |
|                 | OCE due to lack of use for School of Teacher Ed, eliminate Profess   |             |               |          |
|                 | Development/Conference from PVA due to lack of use, reduce: water  |             |               |          |
|                 | service, advertising, advertising for School of Teacher Ed, College of HSS,  |             |               |          |
|                 | NHS & PVA, general supplies, computer refresh, yield postage campaign,   |             |               |          |
|                 | instructional supplies, mileage reimbursement, travel  |             | (250,022)     |          |
|                 | fill faculty position with entry level assistant professor, contract   |             |               |          |
|                 | renewable for Health Sciences program areas  | (22,827)    |               |          |
|                 | eliminate library faculty lecturer position  | (26,069)    |               |          |
|                 | eliminate Library Tech II  | (53,972)    |               |          |
|                 | eliminate Library Tech II  | (45,791)    |               |          |
|                 | eliminate Library Tech II  | (45,472)    |               |          |
|                 |  |             |               |          |
|                 | The learning materials budget (LMB) provides information   |             |               |          |
|                 | resources to faculty/students across the university. Recognizing the   |             |               |          |
|                 | campus-wide impact the Libraries tempered the 5.3% reduction to  |             |               |          |
|                 | the LMB to \$51,573 (4.3%). Furthermore, in addition to the base   |             |               |          |
|                 | reduction, the purchasing power of the LMB will be reduced by an   |             |               |          |
| University      | additional \$146,922 in the absence of an increase to cover the  |             |               |          |
| Libraries       | annual materials inflation. In FY20 the reductions will be addressed   |             |               |          |
|                 | by reducing the purchase of items requested, increased reliance on   |             |               |          |
|                 | borrowed materials from other libraries, continued rigorous  |             |               |          |
|                 | evaluation of journal packages & databases, & adjustments to   |             |               |          |
|                 | resources based on upcoming changes to the academic portfolio. In  |             |               |          |
|                 | addition, on a temporary basis unrestricted donor funds will be  |             |               |          |
|                 |  |             |               |          |
|                 | used to backfill \$50,000 for individual item purchases. After three   |             |               |          |
|                 | pilot semesters, Michener Late Night Study hours continue to be  |             |               |          |
|                 | very popular with students, positively impact their ability to   |             |               |          |
|                 | complete course work & research. In order to relieve the operating   |             |               |          |
|                 | budget, this expense will be moved to Foundation funds earmarked   |             |               |          |
|                 | for enhanced & innovative svcs.  |             | (62,653)      |          |
| ubtotal Academi | c Affairs (w/o Colleges)   | (1,855,413) | (562,573)     | (2,417,9 |

| Avec              |   | Personnel           | Non-Personnel | Total    |
|-------------------|---|---------------------|---------------|----------|
| Area              | Description   | \$                  | \$            | \$       |
|                   | tenured elimination of Psychological Science faculty position                                     | (127,205)           |               |          |
|                   | tenured elimination of partial stipend faculty  | (26,780)            |               |          |
|                   | elimination of School of Teacher Education faculty position                                       | (108,492)           |               |          |
|                   | reduce 1FTE to .5FTE School of Teacher Education faculty position                                 | (43,421)            |               |          |
| 6 II 6            | elimination of School of Teacher Education faculty position                                       | (81,101)            |               |          |
| College of        | elimination of Leadership & Policy faculty position   | (111,990)           |               |          |
| Education &       | elimination of Applied Psychology & Counselor Ed position   | (98,261)            |               |          |
| Behavioral        | elimination of CUE faculty position (Urban Education)   | (77,400)            |               |          |
| Sciences          | eliminate APCE position   | (17,977)            |               |          |
|                   | eliminate School of Teacher Education position  | (57,427)            |               |          |
|                   | eliminate Leadership & Policy position  | (58,857)            |               |          |
|                   | investment-faculty line and increase director to full-time  | 50,740              |               |          |
|                   | reduce: mentoring costs   | 30,7 10             | (36,000)      |          |
| ubtotal College o |   | (758,171)           | (36,000)      | (794,171 |
| antotal college o | reduce faculty New Success coach to .75FTE  | (17,909)            | (30,000)      | (154,111 |
|                   | reduce faculty salary for new hire  | (2,464)             |               |          |
|                   | reduce faculty salary for new hire  | (4,492)             |               |          |
|                   | reduce faculty salary for new hire  | (12,506)            |               |          |
|                   | eliminate faculty position current retirement Hispanic Studies                                    | (133,667)           |               |          |
|                   | reduce faculty salary for new hire  | (24,196)            |               |          |
|                   | reduce faculty salary for new fire  |                     |               |          |
|                   | ·   | (2,464)<br>(65,501) |               |          |
|                   | reduce faculty salary for new hire elim faculty position current retirement World Lang & Cultures |                     |               |          |
|                   |   | (165,674)           |               |          |
|                   | reduced faculty chair stipend   | (4,700)             |               |          |
| College of        | reduce faculty salary for new hire  | (2,464)             |               |          |
| Humanities &      | eliminate faculty position current retirement Geography & GIS                                     | (117,567)           |               |          |
| Social Sciences   | eliminate faculty position current retirement Geography & GIS                                     | (130,612)           |               |          |
|                   | eliminate faculty position History  | (76,669)            |               |          |
|                   | reduce faculty PSA budget across college based on actual use                                      | (21,857)            |               |          |
|                   | voluntary reduction FTE reduction to .50 Admin Asst III in Economics                              | (8,776)             |               |          |
|                   | eliminate Admin Assistant III in Economics  | (31,093)            |               |          |
|                   | Position moving to Conflucencia fund 24163  | (4,191)             |               |          |
|                   | eliminate Environmental Studies TA/GA salaries not provided by Grad                               |                     |               |          |
|                   | School  | (20,545)            |               |          |
|                   | investment-salary changes for new hires, chair stipend, new positions                             |                     |               |          |
|                   | split w/CEBS  | 101,889             |               |          |
|                   | reduce: HSS instructional reserves, business purchased services, supplies,                        |                     |               |          |
|                   | travel  |                     | (29,397)      |          |
| ubtotal College o | f Humanities & Social Sciences  | (745,458)           | (29,397)      | (774,855 |
|                   | eliminate contract renewable position in Management Instruction                                   | (144,201)           |               |          |
|                   | eliminate stipend for Accounting Instruction  | (3,712)             |               |          |
|                   | decrease salary, new hire will not be Professor, but will be                                      | (3), 12)            |               |          |
|                   | Asst/Asso   | (38,666)            |               |          |
|                   | reduce overall adjunct t budget for MCB   | (143,343)           |               |          |
| Monfort College   | eliminate PSA for Acting Dean, eliminate PSA for faculty that gave                                | (±73,543)           |               |          |
| of Business       | assessment test   | (39,000)            |               |          |
|                   | misc fringe not needed  | (3,030)             |               |          |
|                   |   | ( , ,               |               |          |
|                   | investment-faculty salary increase related to completed doctorate                                 | 14,193              |               |          |
|                   | reduce: professional development-used for registrations supplies-Wall                             |                     |               |          |
|                   | Street Journal, S&P Global Market, travel-will pay with   |                     | ,             |          |
|                   | Foundation funds  |                     | (80,433)      |          |
| ubtotal Monfort   | College of Business   | (357,759)           | (80,433)      | (438,192 |

| A                  |  | Personnel   | Non-Personnel | Total     |
|--------------------|--|-------------|---------------|-----------|
| Area               | Description  | \$          | \$            | \$        |
|                    | reduce faculty salary for new hire                                     | (63,265)    |               |           |
|                    | eliminate Department of Physics & Astronomy faculty position           | (120,554)   |               |           |
|                    | eliminate School of Nursing faculty position                           | (103,149)   |               |           |
|                    | reduce faculty salary for new hire                                     | (60,953)    |               |           |
|                    | decrease faculty chair stipend 1.5 months to 1 month in summer         | (7,374)     |               |           |
|                    | eliminate School of Nursing faculty position                           | (107,759)   |               |           |
|                    | eliminate Human Services faculty position                              | (86,510)    |               |           |
|                    | eliminate School of Sports & Exercise Science faculty position         | (97,570)    |               |           |
|                    | eliminate Dept. of Earth & Atmospheric Science faculty position        | (141,417)   |               |           |
|                    | eliminate Community Health Program faculty position                    | (56,238)    |               |           |
|                    | eliminate School of Mathematic Science faculty position                | (127,591)   |               |           |
|                    | reduce faculty adjunct temporary and overland and PSAs                 | (197,001)   |               |           |
|                    | reduce faculty summer offerings  | (58,929)    |               |           |
|                    | eliminate Post Doc Research Associate MAST                             | (33,602)    |               |           |
| College of         | eliminate Post Doc Research Associate MAST                             | (66,950)    |               |           |
| Natural & Health   | eliminate Post Doc Research Associate MAST                             | (69,823)    |               |           |
| Sciences           |  |             |               |           |
| Sciences           | reduce Administrative Specialist III SES                               | (13,749)    |               |           |
|                    | eliminate Instrumentation Specialist II                                | (65,430)    |               |           |
|                    | reduce Admin Exempt PSA full BIO                                       | (900)       |               |           |
|                    | eliminate Admin Assistant III School of Human Sciences                 | (49,436)    |               |           |
|                    | reduce Admin Asst III from 1FTE to .8FTE DHS                           | (11,730)    |               |           |
|                    | combine 2 .5 FTE positions into 1 which will be split funded between   |             |               |           |
|                    | 10000 & 22010  | (23,960)    |               |           |
|                    | reduce student wages per department decisions                          | (27,576)    |               |           |
|                    | investment-5 promotions, adjustment for grant buyout change,           |             |               |           |
|                    | replacement position for failed search, increase in adjunct for        |             |               |           |
|                    | adjustments to FT faculty positions, audiology classified position,    |             |               |           |
|                    | creation of advising center & development of data science prgm         | 742,346     |               |           |
|                    | reduce: other current expenses, purchased services, travel             |             | (244,084)     |           |
|                    | investment-creation of advising center and development of data science |             |               |           |
|                    | program  |             | 15,534        |           |
| Subtotal College o | f Natural & Health Sciences  | (849,120)   | (228,550)     | (1,077,67 |
|                    | reduced faculty salary in Music  | (621)       |               |           |
|                    | reduced faculty salary in Music  | (47,066)    |               |           |
|                    | reduced faculty salary in Music  | (10,332)    |               |           |
|                    | reduced faculty salary in Music  | (45,274)    |               |           |
|                    | reduced faculty salary in Art & Design                                 | (56,127)    |               |           |
|                    | reduced faculty salary in Art & Design                                 | (38,210)    |               |           |
|                    | eliminate School of Art & Design faculty position                      | (77,049)    |               |           |
|                    | Reduce Faculty Chair/Dir Stipend FT                                    | (29,048)    |               |           |
|                    | elimination of adjunct faculty position in PVA                         | (29,194)    |               |           |
| College of         | elimination of adjunct faculty position in PVA                         | (2,244)     |               |           |
| Performing &       | reduce faculty summer offerings  | (4,594)     |               |           |
| Visual Arts        | reduce PSA for LTR in PVA  | (7,468)     |               |           |
| 11344171113        | eliminate Props/Opera Technical Director                               | (64,272)    |               |           |
|                    | eliminate Production I   | (18,350)    |               |           |
|                    | reduce FTE from 1.0 to .92 Admin Asst. III                             | (4,803)     |               |           |
|                    | investment-Salary changes for new hires, two director stipends, band   | (4,003)     |               |           |
|                    | ,                                | 127 107     |               |           |
|                    | faculty position   | 127,107     |               |           |
|                    | removal of marching band camp and game day food, reduce: awards,       |             |               |           |
|                    | supplies, official functions, vehicle rental, production in PVA, guest |             |               |           |
|                    | artists, instrument maintenance and advertising, supplies, travel for  |             |               |           |
|                    | schools and dean, Marching Band travel                                 |             | (291,780)     |           |
|                    | f Performing & Visual Arts   | (307,545)   | (291,780)     | (599,32   |
| ubtotal Colleges   |  | (3,018,053) | (666,160)     | (3,684,21 |

| Aron                |   | Personnel | Non-Personnel | Total |
|---------------------|---|-----------|---------------|-------|
| Area                | Description   | \$        | \$            | \$    |
|                     | eliminate Testing Services Manager  | (60,501)  |               |       |
|                     | eliminate Staff Counselor   | (54,230)  |               |       |
|                     | eliminate Staff Psychologist  | (44,586)  |               |       |
|                     | eliminate Staff Interpreter   | (53,560)  |               |       |
|                     | eliminate Staff Interpreter   | (53,560)  |               |       |
|                     | reduce interpreter coordinator position 1.0 to .5 FTE                     | (16,073)  |               |       |
| Student             | reduce temp employees/nonstudent hourly                                   | (68,382)  |               |       |
| Engagement &        | eliminate GA dollars for clubs & orgs                                     | (12,700)  |               |       |
| Dean of Students    | BEAR part of Orientation, eliminate double coverage & use more work       |           |               |       |
|                     | study   | (31,005)  |               |       |
|                     | eliminate gift cards as awards for focus groups, reduce: 1st yr scholars  |           |               |       |
|                     | banquet & staff training official functions, water service, office        |           |               |       |
|                     | equipment, office supplies, subscriptions-journals, eliminate: tent for   |           |               |       |
|                     | Involvement Fair, golf carts-Sorority recruitment                         |           | (44,913)      |       |
|                     | student summer  | (5,200)   | (1.1,525)     |       |
|                     | investment-Reassign responsibility for career counseling due to pos       | (0)=00)   |               |       |
|                     | elimination, increase licensed staff psychologist, adjust bsn mgr         |           |               |       |
| VP for Campus       | responsibilities, increase FTE in dining services classified pos          | 52,798    |               |       |
| Community & Climate | investment-Personnel cost savings in excess of target to be allocated to  |           |               |       |
|                     | the division's highest priority positions.                                | 80,340    |               |       |
|                     | reduce: professional development, official functions, independent         |           |               |       |
|                     | contracts, advertising, printing, supplies, travel                        |           | (20,500)      |       |
|                     | Restructured AVP for Equity & Inclusion and AVP for Enrollment            |           | (==,===)      |       |
|                     | Management into AVP for Campus Community & Climate                        | (176,246) |               |       |
|                     | MORA student pos, reduce student wages for Veteran's Services             | (4,545)   |               |       |
|                     | AVP Equity & Inclusion: reduce-advertising, guest speakers, coffee &      | ( 1,2 12) |               |       |
|                     | water service. APASS: Taste of APASS, will not be able to bring student   |           |               |       |
|                     | staff/GA's in early for training, reduce events. Cesar Chavez Cultural    |           |               |       |
|                     | Center: official functions including day of training & Welcome BBQ,       |           |               |       |
|                     | reduce dollars available for speakers, travel. Gender & Sexuality         |           |               |       |
|                     | Resource Center: Professional Development will be cut and the GSRC will   |           |               |       |
|                     | not have access to national networks on best practices. The Director      |           |               |       |
|                     | utilize personal contacts as well as free resources to continue to follow |           |               |       |
|                     | best practices in the profession. The promos we use also help set up a    |           |               |       |
|                     | visible network of support for queer students. NASS: Eliminate the        |           |               |       |
|                     | ability to bring students/GA in early for training, no hosting of any     |           |               |       |
| AVP for Campus      | culturally appropriate welcome event or orientation for prospective       |           |               |       |
| •                   | Native identifying students and their families, reduce student success    |           |               |       |
| Climate             | series, 2 mentoring events, limit available dollars for Native American   |           |               |       |
| Cilliate            | speakers / entertainers /performers. Veteran's Services: reduce dues &    |           |               |       |
|                     | memberships resulting in loss of training or knowledge, reduce            |           |               |       |
|                     | professional development, reduce official functions , reduced public      |           |               |       |
|                     | relations, reduced printing, reduce events . Marcus Garvey Cultural       |           |               |       |
|                     | Center: reduce official functions for welcome events, promo items, office |           |               |       |
|                     | supplies, postage, professional development. Center for Women &           |           |               |       |
|                     | Gender Equity: eliminate awards for Journey Conference, eliminate         |           |               |       |
|                     | official functions for Journey Conference, Salary Negotiation Workshops,  |           |               |       |
|                     | reduce Open House, INFB Campaign & Women's History Month, coffee &        |           |               |       |
|                     | water services, supplies, PR purchases for INFB Campaign & Open House,    |           |               |       |
|                     |   |           |               |       |
|                     | eliminate speaker fees for Journey Conference & Women's History Month.    |           |               |       |
|                     | ivionui.  |           |               |       |
|                     |   |           |               |       |
|                     |   |           | (200,777)     |       |

|                     |  | Personnel   | Non-Personnel | Total       |
|---------------------|--|-------------|---------------|-------------|
| Area                | Description  | \$          | \$            | \$          |
|                     | eliminate OIEC Case Manager Position   | (65,611)    |               |             |
| Title IX OIEC       | reduce other wages/comp  | (2,000)     |               |             |
| Title IX OIEC       | reduce student hourly  | (799)       |               |             |
|                     | reduce: travel   |             | (50)          |             |
|                     | eliminate custodial position   | (36,873)    |               |             |
| Campus              | reduce: OCE, business purchased services, office supplies, computer  |             |               |             |
| Recreation          | supplies, maintenance, repair & inspections for climbing wall & ropes  |             |               |             |
| Recreation          | course, maintenance & repair for fitness equipment, chemical & cleaning  |             |               |             |
|                     | supplies, incentive items for events   |             | (25,900)      |             |
|                     | eliminate DSI position at TK   | (25,769)    |               |             |
|                     | eliminate DSI position at TK   | (16,128)    |               |             |
|                     | eliminate DSI position at Holmes   | (28,088)    |               |             |
|                     | eliminate .5FTE Admin Asst III   | (29,429)    |               |             |
| Dining Services     | eliminate .33FTE position  | (17,128)    |               |             |
|                     | eliminate University Aide budget for TK & Holmes   | (27,065)    |               |             |
|                     | reductions of food costs TK & Holmes (Holiday Dinner, Call Dibs & misc   |             |               |             |
|                     | reductions), UC Operations   |             | (189,028)     |             |
|                     | student labor-TK, Holmes, turner coffee corner   | (241,868)   |               |             |
|                     | eliminate Asst. Director of Residential Education  | (74,859)    |               |             |
| Harris C.D.         | eliminate Counselor in Residence   | (30,596)    |               |             |
| Housing & Res       | eliminate 4 GA positions plus tuition assistance   | (135,999)   |               |             |
| Education           | tuition assistance & room and board assistance for GA's  | (39,552)    |               |             |
|                     | reorganize social justice work   | (134,740)   | (40.034)      |             |
| Countried According | reduce: events in halls  | (22,000)    | (10,034)      |             |
|                     | moving position to 10000-33205 in 332EQI   | (32,880)    | (404 202)     | (1.070.036) |
| Subtotal Campus (   | Community & Climate  | (1,386,834) | (491,202)     | (1,878,036) |
|                     | investment-increase for new controller/create new budget director after AVP elim position                                  | 142,575     |               |             |
| Finance &           | reduce: Bear Bus budget-no service reduction   | 142,373     | (9,061)       |             |
| Administration      | -  |             | (5,001)       |             |
|                     | investment-Salary savings from eliminated AVP position intended for consulting expenses related to future budget modeling. |             | 26 550        |             |
|                     | eliminate AVP for Financial Svc.   | (180,458)   | 36,558        |             |
| Einancial Services  | reduce student wages   | (316)       |               |             |
| rilianciai Services | reduce: dues, memberships, office supplies, travel   | (310)       | (18,359)      |             |
| Purchasing          | reduce student wages   | (94)        | (10,333)      |             |
| rurchasing          | eliminate Custodian I  | (36,987)    |               |             |
|                     | eliminate Materials Supervisor   | (84,766)    |               |             |
|                     | eliminate Custodian I  | (36,873)    |               |             |
|                     | eliminate Custodian I  | (36,986)    |               |             |
| Facilities          | eliminate Custodian I  | (38,077)    |               |             |
| Management          | eliminate Custodian I  | (36,895)    |               |             |
|                     | eliminate Custodian I  | (38,228)    |               |             |
|                     | eliminate Custodian I  | (36,873)    |               |             |
|                     | eliminate Custodian I  | (36,873)    |               |             |
|                     | eliminate Network Security position  | (97,088)    |               |             |
|                     | eliminate Business Analyst   | (78,668)    |               |             |
|                     | eliminate Telecomm   | (84,180)    |               |             |
|                     | reduce student wages for IT security, support services, tech center,   |             |               |             |
|                     | institutional architecture, infrastructure and network comm  | (28,910)    |               |             |
|                     | Cancellation of Banner Recruiter, TimeClock, TMA WebHost, AwardLetter  | ,           |               |             |
| Information         | and CommonAP software renewals, Reduction in ESA software  |             |               |             |
|                     | maintenance, Cancellation of IRAS Tableau and Toad, Reduction in   |             |               |             |
| Technology          | ACSUP academic software maintenance, Cancellation of E-Fort fent,  |             |               |             |
|                     | Reduction in ID badge printing, Cancellation of LabStats, Atlis TI &   |             |               |             |
|                     | Respondus software maintenance, Cancellation of A10, APC, Matsch;  |             |               |             |
|                     | Reduction of Cisco SmartNet software maintenance, reduce security  |             |               |             |
|                     | purchased services, business card printing, cancellation of Azure  |             |               |             |
|                     | Services, reduction in office supplies, postage, computer tools supplies,  |             |               |             |
|                     | travel   |             | (520,593)     |             |
|                     |  |             |               |             |

| unused parking budget in fringe roll-up line claused parking budget process in Frince line claused parking budget in fringe roll-up line claused parking budget in fringe roll-up line claused parking budget process in Frince claused parking budget in fringe roll-up line claused parking budget in fringe roll-up line claused parking budget claused parking line claused parking budget and parking budget claused to the claused parking budget and parking line claused parking budget and process in Frince claused parking budget and process in Frince parking budget claused parking line roll-up line claused parking budget claused process and parking line claused parking budget claused process and parking line claused parking budget claused parking parking line claused parking budget claused parking line clause  | Area   |   | Personnel      | Non-Personnel           |    | Total       |
|---|--|---|----------------|-------------------------|----|-------------|
| University Police   Communication   Communicat  |  | Description   | \$             | \$                      |    | \$          |
| Duy Police PAR Radios @ \$5.000 each, PD will do a request as part of the equipment capital process in PT21-22   (10,900)   |  | , , ,   | (304)          |                         |    |             |
| Duty Police PAK Radios @ 95,000 each, PD will do a request as part of the equipment capital process in PT212 eliminate Admin Ast Lampus Commons (44,072)  | University Police                              |   |                |                         |    |             |
| eliminate General Labor II at Campus Commons   (44,072)   | •  |   |                |                         |    |             |
| eliminate Admin Asst III at UC reclassify Lead Conference Conference & Event Coord (7.413)  Other Auxillary Services reclassify Lead Conference Conference & Event Coord (7.413)  Services weekends during academic year, close UC at 11 during academic year, close UC at 12 during the UC at 12 d  |  |   |                | (10,900)                |    |             |
| Teclasoffy Lead Conference Coord to Conference & Event Coord (7,413)  |  | ·   |                |                         |    |             |
| Preduce student wages-info desk hours reduced, open UC at 10 on wedends during academic year, cleduce US summer hours \$-8\$ eliminate Dunbar services, reduce: Conference print materials budget, supplies, Ticket Office travel (15,209)   (15,209)   |  |   | · · · · ·      |                         |    |             |
| Services weekends during academic year, close UC at 11 during academic year, reduce UC summer hours 8 - 5 eliminate Dunbar services, reduce: Conference print materials budget, supplies, Ticket Office travel (13,209)   subtotal Finance & Administration (69,143)   reduce in Communications Professional (69,143)   reduce and subtotal Yages (14,488)   reduce non-student wages (14,488)   reduce professional development, official functions, purchased services, printing, public relations, supplies, computer supplies eliminate Digital Marketing & Social Media Manager (73,645)   subtotal Inhieraty Relations (14,000)   reduce infiniate Digital Marketing & Social Media Manager (173,645)   subtotal University Relations (10,000)   reduce subtotal three Development Manager (10,000)   reduce subtotal three Development Manager (10,000)   reduce subtotal three Social Media Manager (10,000)   reduce subtotal three Social Media Manager (10,000)   reduce subty of Director of Administration (10,000)   reduce subty of Director of Marketing (15,586)   subtotal Inhibitors (10,586)   subtotal Inhibitors (10,586)   subtotal Athletics (10,586)   subt  |  |   | (7,413)        |                         |    |             |
| reduce UC summer hours 8-5   (9,300)   (15,209)   (15  | •  |   |                |                         |    |             |
| eliminate Dunbar services, reduce: Conference print materials budget, supplies, Ticket Office travel    Itis  | Services                                       |   |                |                         |    |             |
| Supplies, Ticket Office travel   (15,209)   |  |   | (9,300)        |                         |    |             |
| Libitotal Finance & Administration   6800,215   6337,564   1,337,75   |  |   |                |                         |    |             |
| eliminate Communications Professional (69,143) reduce non-student wages (1,848) (1,848  |  |   |                | , , ,                   |    |             |
| reduce non-student wages investment-Personnel cost savings in excess of target to be allocated to the division's highest priority positions. reduce: professional development, official functions, purchased services, printing, public relations, supplies, computer supplies (41,805)    AVP Marketing & University Relations   General Photographer   (40,175)    eliminate Digital Marketing & Social Media Manager   (73,645)    eliminate Digital Marketing & Social Media Manager   (40,000)    reduce student wages   (40,000)    reduce student wages   (40,000)    reduce student wages   (40,000)    reduce savier vising   (40,000)    reduce salary of Asst AD for compliance   (10,000)    reduce salary of Policetor of Administration   (10,000)    reduce salary for Director of Administration   (10,000)    reduce salary for Director of Marketing   (45,586)    eliminate Assistant Athletic Director position to .5FTE   (35,330)    eliminate Assistant Athletic Director position to .5FTE   (35,536)    eliminate Assistant Director of Marketing   (45,586)    investment-cheer coach tech pro official functions, marketing advertising, printing, Uniforms, supplies, team travel, recruiting travel reduce: (1) Medical Scholarship (actually appears in Financial Aid fund/org 10452-32214)    VP Alumil & Development   (10,000)    reduce travel in VP Alumin & Dev & Office of Alumini Relations   (10,000)    investment-Salary increase Associate Director increased workload and increase in student wages   (10,000)    reduce travel in VP Alumin & Dev & Office of Alumini Relations   (10,000)    investment-Salary increase Associate Director of Records Administration   (10,000)    investment-Salary increase Associate Director of Records Records Evolutions   (10,000)    reduce travel in VP Alumin & Dev & Office of Alumini Relations   (10,000)    investment-Salary increase Associate Director of Records Record  |  |   | (800,215)      | (537,564)               |    | (1,337,779  |
| Investment-Personnel cost savings in excess of target to be allocated to the division's highest priority positions. reduce: professional development, official functions, purchased services, printing, public relations, supplies, computer supplies eliminate pilitidal Marketing & Social Media Manager (73,645)   (41,800  |  |   |                |                         |    |             |
| the division's highest priority positions   180,765   |  |   | (1,848)        |                         |    |             |
| reduce: professional development, official functions, purchased services, printing, public relations, supplies, computer supplies (41,800)  | VP University                                  | investment-Personnel cost savings in excess of target to be allocated to    |                |                         |    |             |
| Printing, public relations, supplies, computer supplies   (41,800)  | Relations                                      |   | 180,765        |                         |    |             |
| Eliminate Digital Marketing & Social Media Manager   (73,645)   |  | •                                     |                |                         |    |             |
| AVP Marketing & eliminate Photographer   (30,175)   (39,2426)   (40,000)   |  |   |                | (41,800)                |    |             |
| Company   Comp  |  |   |                |                         |    |             |
| Relations   reduce student wages   (4,000)   (40,000)   reduce: advertising   (40,000)   (40,000)   (40,000)   reduce advertising   (40,000)   |  |   |                |                         |    |             |
| reduce: advertising   (40,000   (100,472   (40,000   (100,472   (40,000   (100,472   (40,000   (100,472   (40,000   (100,472   (40,000   (100,472   (40,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,000   (100,472   (100,  | •  |   |                |                         |    |             |
| Company   Comp  |  | -   | (4,000)        |                         |    |             |
| reduce salary of Asst AD for compliance   (10,000)  |  | reduce: advertising   |                | (40,000)                |    |             |
| Athletics  | Subtotal Universit                             |   | (100,472)      | (81,800)                |    | (182,272    |
| Athletics  |  |   | (10,000)       |                         |    |             |
| Athletics   |  |   | (10,000)       |                         |    |             |
| Athletics    eliminate Assistant Director of Marketing   (45,586)     (15,756     (15,756     (14,1915)   (14,1915  |  | reduce Assistant Athletic Director position to .5FTE                        | (35,530)       |                         |    |             |
| Athletics investment-cheer coach tech pro official functions, marketing advertising, printing, Uniforms, supplies, team travel, recruiting travel reduce: (1) Medical Scholarship (actually appears in Financial Aid fund/org 10452-32214) (210,000) (  |  |   |                |                         |    |             |
| investment-cheer coach tech pro official functions, marketing advertising, printing, Uniforms, supplies, team travel, recruiting travel reduce: (1) Medical Scholarship (actually appears in Financial Aid fund/org 10452-32214)    California fund/org 10452-32214    Eliminate Associate Director of Records Administration investment-Salary increase Assoc Dir for increased workload and increase in student wages reduce travel in VP Alumni & Dev & Office of Alumni Relations investment-This adjustment is for online services & tools, onsite training, workshops &coaching-all provided by Plus Delta to remain consistent and relevant in today's higher ed fundraising efforts.    California funding fun  | Athletics                                      | ÿ   |                |                         |    |             |
| team travel, recruiting travel   reduce: (1) Medical Scholarship (actually appears in Financial Aid fund/org 10452-32214)   (210,000)   | Atmetics                                       | ·   | 15,756         |                         |    |             |
| reduce: (1) Medical Scholarship (actually appears in Financial Aid fund/org 10452-32214)  |  | official functions, marketing advertising, printing, Uniforms, supplies,    |                |                         |    |             |
| Fund/org 10452-32214  (210,000)   (210,0  |  |   |                | (141,915)               |    |             |
|   |  |   |                |                         |    |             |
| eliminate Associate Director of Records Administration   (61,009)   (61,009)   (10,950  |  | fund/org 10452-32214)   |                | (210,000)               |    |             |
| investment-Salary increase Assoc Dir for increased workload and increase in student wages reduce travel in VP Alumni & Dev & Office of Alumni Relations investment-This adjustment is for online services & tools, onsite training, workshops & coaching-all provided by Plus Delta to remain consistent and relevant in today's higher ed fundraising efforts.    Office of Development   (121,068)  | Subtotal Athletics                             |   |                | (351,915)               |    | (459,037    |
| Increase in student wages   16,695  |  |   | (61,009)       |                         |    |             |
| Teduce travel in VP Alumni & Dev & Office of Alumni Relations investment-This adjustment is for online services & tools, onsite training, workshops & coaching-all provided by Plus Delta to remain consistent and relevant in today's higher ed fundraising efforts.    Office of Development   Peduce travel   Peduce trav  |  | investment-Salary increase Assoc Dir for increased workload and             |                |                         |    |             |
| Development   Feduce travel in VP Alumni & Dev & Office of Alumni Relations   Investment-This adjustment is for online services & tools, onsite training, workshops &coaching-all provided by Plus Delta to remain consistent and relevant in today's higher ed fundraising efforts.   25,000   | VD Alumni &                                    | increase in student wages   | 16,695         |                         |    |             |
| investment-This adjustment is for online services & tools, onsite training, workshops & coaching-all provided by Plus Delta to remain consistent and relevant in today's higher ed fundraising efforts.  Development reduce travel (121,068)  Development Reduce travel (11,845)  University Total Gross Budget Reductions (9,156,062) (2,615,525) (11,771,58)  University Total Budget Reinvestments (9,18468 93,092 2,211,56)  Sub-total Changes to Budgeted Expenditures (7,037,594) (2,522,433) (9,560,02)  University Total Net Revenue Budget Reductions (503,902) (210,000) (713,90)  Total University Budgeted Savings (7,541,496) (2,732,433) (10,273,92)  Exclude Adjustments to expected vacancy savings (7,541,496) (2,732,433) (10,273,92)  Exclude Savings included in FY19 Forecast (2,183,96)  Sub-total Net Cost Savings (Note 1) (7,889,52)  Exclude Savings included in FY19 forecast (2,143,396) (1,745,201) (3,888,59)  Note 1: FY19 and FY20 Effects  FY19: Reflected in the Forecast (2,143,396) (1,745,201) (3,888,59)  FY20: Net Revenue Savings (503,902) (210,000) (713,90)  FY20 Expenditure Savings (2,509,795) (777,232) (3,287,02)   |  | reduce travel in VP Alumni & Dev & Office of Alumni Relations               |                | (10,950)                |    |             |
| And relevant in today's higher ed fundraising efforts.   25,000     Office of Development   (121,068)   (11,845)     Outside the product travel   (11,845)   (11,845)     Outside the product travel   (11,845)   (11,845)   (11,845)     Outside the product travel   (11,845)   (11,845)   (11,845)     Outside the product travel   (11,845)   (165,382)   (2,051,525)   (163,17)     Outside the product travel   (11,845)   (165,382)   (163,17)   (165,382)   (163,17)     Outside the product travel   (11,845)   (165,382)   (163,17)   (165,382)   (163,17)   (165,382)   (163,17)   (165,382)   (166,662)   (166,6  | Development                                    | investment-This adjustment is for online services & tools, onsite training, |                |                         |    |             |
| Defice of Development   Class   Clas  |  | workshops &coaching-all provided by Plus Delta to remain consistent         |                |                         |    |             |
| Development         reduce travel         (11,845)           Subtotal Development & Alumni         (165,382)         2,205         (163,17           University Total Gross Budget Reductions         (9,156,062)         (2,615,525)         (11,771,58           University Total Budget Reinvestments         2,118,468         93,092         2,211,56           Sub-total Changes to Budgeted Expenditures         (7,037,594)         (2,522,433)         (9,560,02           University Total Net Revenue Budget Reductions         (503,902)         (210,000)         (713,90           Total University Budgeted Savings         (7,541,496)         (2,732,433)         (10,273,92           Exclude Adjustments to expected vacancy savings         2,384,40           Sub-total Net Cost Savings (Note 1)         \$ (7,889,52           Exclude Savings included in FY19 Forecast         3,888,59           Vet Effect on Cash flow from FY19 to FY20 (Table 1 column C)         \$ (4,000,928)           Vote 1: FY19 and FY20 Effects         (2,143,396)         (1,745,201)         (3,888,59)           FY20: Net Revenue Savings         (503,902)         (210,000)         (713,90)           FY20 Expenditure Savings         (2,509,795)         (777,232)         (3,287,02)  |  | and relevant in today's higher ed fundraising efforts.                      |                | 25,000                  |    |             |
| Subtotal Development & Alumni         (165,382)         2,205         (163,17           University Total Gross Budget Reductions         (9,156,062)         (2,615,525)         (11,771,58           University Total Budget Reinvestments         2,118,468         93,092         2,211,56           Sub-total Changes to Budgeted Expenditures         (7,037,594)         (2,522,433)         (9,560,02           University Total Net Revenue Budget Reductions         (503,902)         (210,000)         (713,90           Total University Budgeted Savings         (7,541,496)         (2,732,433)         (10,273,92           Exclude Adjustments to expected vacancy savings         2,384,40           Sub-total Net Cost Savings (Note 1)         \$ (7,889,52           Exclude Savings included in FY19 Forecast         3,888,59           Note 1: FY19 and FY20 Effects         \$ (4,000,928)           FY19: Reflected in the Forecast         (2,143,396)         (1,745,201)         (3,888,59)           FY20: Net Revenue Savings         (503,902)         (210,000)         (713,90)           FY20 Expenditure Savings         (2,509,795)         (777,232)         (3,287,02)  | Office of                                      | eliminate Director of Development   | (121,068)      |                         |    |             |
| Driversity Total Gross Budget Reductions   (9,156,062)   (2,615,525)   (11,771,58  | Development                                    | reduce travel   |                | (11,845)                |    |             |
| University Total Budget Reinvestments       2,118,468       93,092       2,211,56         Sub-total Changes to Budgeted Expenditures       (7,037,594)       (2,522,433)       (9,560,02         University Total Net Revenue Budget Reductions       (503,902)       (210,000)       (713,90         Cotal University Budgeted Savings       (7,541,496)       (2,732,433)       (10,273,92         Exclude Adjustments to expected vacancy savings       2,384,40         Sub-total Net Cost Savings (Note 1)       (7,889,52         Exclude Savings included in FY19 Forecast       3,888,59         Note 1: FY19 and FY20 Effects       (2,143,396)       (1,745,201)       (3,888,59         FY20: Net Revenue Savings       (503,902)       (210,000)       (713,90         FY20 Expenditure Savings       (2,509,795)       (777,232)       (3,287,02)  | Subtotal Developn                              | nent & Alumni   | (165,382)      | 2,205                   |    | (163,177    |
| University Total Budget Reinvestments       2,118,468       93,092       2,211,56         Sub-total Changes to Budgeted Expenditures       (7,037,594)       (2,522,433)       (9,560,02         University Total Net Revenue Budget Reductions       (503,902)       (210,000)       (713,90         Cotal University Budgeted Savings       (7,541,496)       (2,732,433)       (10,273,92         Exclude Adjustments to expected vacancy savings       2,384,40         Sub-total Net Cost Savings (Note 1)       (7,889,52         Exclude Savings included in FY19 Forecast       3,888,59         Note 1: FY19 and FY20 Effects       (2,143,396)       (1,745,201)       (3,888,59         FY20: Net Revenue Savings       (503,902)       (210,000)       (713,90         FY20 Expenditure Savings       (2,509,795)       (777,232)       (3,287,02)  | University Total Gr                            | oss Budget Reductions   | (9,156,062)    | (2,615,525)             |    | (11,771,587 |
| Cotal University Total Net Revenue Budget Reductions   (503,902)   (210,000)   (713,902)  | University Total Bu                            | dget Reinvestments  |                |                         |    | 2,211,560   |
| Cotal University Total Net Revenue Budget Reductions   (503,902)   (210,000)   (713,902)  | ,        |   |                | (2,522,433)             |    | (9,560,027  |
| Total University Budgeted Savings         \$ (7,541,496)         \$ (2,732,433)         \$ (10,273,920)           Exclude Adjustments to expected vacancy savings         2,384,40           Sub-total Net Cost Savings (Note 1)         \$ (7,889,52)           Exclude Savings included in FY19 Forecast         3,888,59           Note Effect on Cash flow from FY19 to FY20 (Table 1 column C)         \$ (4,000,928)           Note 1: FY19 and FY20 Effects         FY19: Reflected in the Forecast         (2,143,396)         (1,745,201)         (3,888,59)           FY20: Net Revenue Savings         (503,902)         (210,000)         (713,90)           FY20 Expenditure Savings         (2,509,795)         (777,232)         (3,287,02)  | University Total Net Revenue Budget Reductions |   |                |                         |    | (713,902    |
| Sub-total Net Cost Savings (Note 1)   \$ (7,889,52 total Net Cost Savings (Note 1)   \$ (7,889,52 total Savings included in FY19 Forecast   3,888,59 total Effect on Cash flow from FY19 to FY20 (Table 1 column C)   \$ (4,000,928 total FY19) and FY20 Effects   FY19: Reflected in the Forecast   \$ (2,143,396)   \$ (1,745,201)   \$ (3,888,59 total FY20: Net Revenue Savings   \$ (503,902)   \$ (210,000)   \$ (713,90 total FY20 Expenditure Savings   \$ (2,509,795)   \$ (777,232)   \$ (3,287,02)   \$ (2,509,795)   \$ (777,232)   \$ (3,287,02) | •  |   |                |                         | Ś  |             |
| Sub-total Net Cost Savings (Note 1)         \$ (7,889,52           Exclude Savings included in FY19 Forecast         3,888,59           Net Effect on Cash flow from FY19 to FY20 (Table 1 column C)         \$ (4,000,928)           Note 1: FY19 and FY20 Effects         FY19: Reflected in the Forecast         (2,143,396)         (1,745,201)         (3,888,59           FY20: Net Revenue Savings         (503,902)         (210,000)         (713,90           FY20 Expenditure Savings         (2,509,795)         (777,232)         (3,287,02)   |  |   | , (7,5,12,450) | , ( <u></u> ,,,,,,,,,,) |    |             |
| Sexclude Savings included in FY19 Forecast   3,888,59     Note Effect on Cash flow from FY19 to FY20 (Table 1 column C)   \$ (4,000,928     Note 1: FY19 and FY20 Effects   |  |   |                |                         | ċ  |             |
| Note 1: FY19 and FY20 Effects         (2,143,396)         (1,745,201)         (3,888,59           FY20: Net Revenue Savings         (503,902)         (210,000)         (713,90           FY20 Expenditure Savings         (2,509,795)         (777,232)         (3,287,02)   |  |   |                |                         | Ą  |             |
| Note 1: FY19 and FY20 Effects         FY19: Reflected in the Forecast       (2,143,396)       (1,745,201)       (3,888,59         FY20: Net Revenue Savings       (503,902)       (210,000)       (713,90         FY20 Expenditure Savings       (2,509,795)       (777,232)       (3,287,02)   |  |   |                |                         | 4  |             |
| FY19: Reflected in the Forecast       (2,143,396)       (1,745,201)       (3,888,59         FY20: Net Revenue Savings       (503,902)       (210,000)       (713,90         FY20 Expenditure Savings       (2,509,795)       (777,232)       (3,287,02)   |  | · · · · · · · · · · · · · · · · · · ·                                       |                |                         | Þ  | (4,000,928  |
| FY20: Net Revenue Savings       (503,902)       (210,000)       (713,90         FY20 Expenditure Savings       (2,509,795)       (777,232)       (3,287,02)   |  |   | (2.442.22      | (4.74-00)               |    | (2.000.50   |
| FY20 Expenditure Savings (2,509,795) (777,232) (3,287,02  |  |   |                |                         |    |             |
|   |  | •   |                |                         |    |             |
| \$ (5,157,093) \$ (2,732,433) \$ (7,889,52  |  | FY20 Expenditure Savings  |                |                         |    |             |
|   |  |   | \$ (5,157,093) | \$ (2,732,433)          | \$ | (7,889,526  |

Section C Table 4: All Other Adjustments (see column D in Table 1)

|  | tments (see column D in Table 1)  ue (These areas have a particular revenue stream for these investments)    |             |  |
|--|--|-------------|--|
| mirodinonio mom podiodioa novon        | are (These areas have a parasonal revenue executive these investments)                                       |             |  |
|  |  |             | Non-Personnel  |
| Department/Division                    | Proposal   | Personnel   | Operating  |
| NHS                                    | Use of Donor Foundation Funds for OCE, Supplies & Travel   |             | 3,200  |
| MCB                                    | Use of Donor Foundation Funds for OCE, Supplies & Travel   |             | 350,031  |
| Office of Global Engagement            | Reorganization from CIE to OGE   | (30,061)    | ,  |
| Housing & Residential Education        | New copy machine   |             | 1,796  |
| HSS                                    | Sociology Research Svs increase student wages, OCE, GIS course fee   |             | 12,400   |
| Athletics                              | travel for 2 additional football games generating game guarantee revenue                                     |             | 350,856  |
| Tointon Institute                      | increase in OCE, purchased services, cost allocation, travel   |             | 90,000   |
| NHS                                    | non-donor fundraising expenses, OCE, supplies, cost of sales   |             | 27,553   |
| 1410                                   | Establish budgets for OCE, purchased services, cost allocation, travel, min wage                             |             | 21,000   |
| Frontiers of Science                   | increase students  |             | 31,932   |
| SES UNCCRI                             | Expense adjustment - supplies  |             | 968  |
| 020 0110 0110                          | Maintenance cost PaytoPark machines, replace 8 radios to meet FCC  |             |  |
| Parking Services                       | requirements   |             | 40,400   |
| Total Investments from Dedicated I     | •  | \$ (30,061) |  |
| Contractual or Mandated Cost Incre     |  | (00,00.)    | <del>\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ </del>                      |
| Contractual of Mandated Cost Inch      | 56355  |             |  |
|  |  |             | Non-Personnel  |
| Department/Division                    | Proposal   | Personnel   | Operating  |
| Campus Comm. & Climate                 | Minimum Wage Increase for Students   | 55,215      | Ороганну   |
| Academic Affairs                       | Minimum Wage Increase for Students   | 32,598      |  |
| Colleges                               | Minimum Wage Increase for Students  Minimum Wage Increase for Students                                       | 11.787      |  |
| University Relations                   | Minimum Wage Increase for Students  Minimum Wage Increase for Students                                       | 4,175       |  |
| Athletics                              | Minimum Wage Increase for Students  Minimum Wage Increase for Students                                       | 6,740       |  |
| Finance & Administration               | Minimum Wage Increase for Students   | 54,240      |  |
|  | William Wage increase for Students   |             |  |
| Subtotal Minimum Wage Academic Affairs | Estimated Classified Staff Raises  | 164,755     | -  |
|  | Estimated Classified Staff Raises  | 77,080      | -  |
| Campus Community and Climate           | -  | 97,499      |  |
| Colleges                               | Estimated Classified Staff Raises  | 63,411      |  |
| Finance & Administration               | Estimated Classified Staff Raises  | 294,724     |  |
| Subtotal Classified raises             |  | 532,714     | -  |
| Postage Increase various areas         |  | -           | 1,093  |
| Utilities                              |  |             | 44,254   |
| Bad Debt                               |  |             | 230,000  |
| Banking Fees, CCHE Costs               |  |             | 42,769   |
| Bond Principal                         |  |             | 544,580  |
|  | ons due to budget reductions for internal purchases  | (25,683)    | 360,676  |
| Software contractual increases and no  |  |             |  |
|  | Increase in Banner, OnBase & R25, Banner Mobile, Canvas, ESRI, OmniUpdate,                                   |             |  |
|  | Panopto, SAS & Vericite, software maintenance, GFI Faxmaker, InfoBlox,                                       |             |  |
| IM&T                                   | Informacast, GPS+ Call Tree software   |             | 196,664  |
| IM&T                                   | New digital signage for Project 18-116   |             | 9,900  |
| IM&T                                   | New software to help with collection of student bad debt   |             | 4,500  |
|  | New software for replacement of campus professional development software.                                    |             |  |
| IM&T                                   | Moving to Linkedin Learning  |             | 40,000   |
| W40-                                   | New software maintenance for Campus Commons for queuing physical lines for                                   |             |  |
| IM&T                                   | Bear Central (Qless)   |             | 13,000   |
| IN A C T                               | Now coftware for Changered Drograms replacing homograms colutions (CDA)                                      |             | 00.000   |
| IM&T                                   | New software for Sponsored Programs replacing homegrown solutions (ERA)                                      |             | 30,000   |
| IN A O T                               | New software for document retention to assist with HB1128 destruction of data                                |             | 0.400  |
| IM&T                                   | no longer needed  New software for content management Cludo  |             | 3,180  |
| IM&T                                   | New sortware for content management Cludo  |             | 4,788  |
| IM&T                                   | New software for grading physical exams and integration into Canvas (Akindi)                                 |             | 4,184  |
| IM&T                                   | New software for academic software for PVA music programs (ProTools)   |             | 3,700  |
| Sub-total software                     | programs (F10100is)  |             | 309,916  |
| Total Contractual or Mandated Cos      | t Increases  | \$ 671,786  |  |
| Total Contractual or Mandated Cos      |  |             |  |
|  | Personnel and Non-Personnel Sub-totals   |             |  |
|  | Total Operating Expenditure Adjustments  | \$          | 3,084,149  |
|  | ,  |             |  |
|  | Revenue Adjustments  |             |  |
|  | Revenue Adjustments<br>Adjustments to Foundation Capital   |             |  |
|  | Revenue Adjustments Adjustments to Foundation Capital Temporary Reductions in Institutionally Funded Capital |             | (940,452)<br>(2,094,812)   |
|  | Revenue Adjustments<br>Adjustments to Foundation Capital   |             | (568,790)<br>(940,452)<br>(2,094,812)<br>110,409<br>( <b>728,084</b> ) |

# Section D: Staffing Plan Adjustments Table 1: Positions Older than One Year

| Dean/AVP Level                         | Department                          | Position Title                 | Position | Days Vacant |
|--|-------------------------------------|--------------------------------|----------|-------------|
| Provost and VP for Academic Affairs    | Academic Affairs Office             | Admin Assistant III            | C00540   | 1,233       |
| Provost and VP for Academic Affairs    | Academic Affairs Office             | Asst to the Provost            | E99254   | 396         |
| Provost and VP for Academic Affairs    | Academic Affairs Office             | Director, IDEA                 | E99334   | 564         |
| University College                     | CETL Operations                     | Director of CETL               | E99688   | 898         |
| Center for International Education     | Center for International Ed         | Office Coordinator             | E99625   | 929         |
| Admissions                             | Admissions Office                   | Coord of Nat American Recruitm | E99250   | 380         |
| Student Engagement&Dean of<br>Students | Office of Multicultural Affairs     | Admin Aide                     | E99621   | 1,445       |
| Auxiliary Facility System              | Holmes Dining                       | Dining Services I              | C01481   | 448         |
| Coll of Education & Behavioral Sci     | Schl of Teacher Education Office    | Faculty                        | F99949   | 380         |
| Monfort College of Business            | Sm Business Devlpmnt Ctr Activities | Dir of Education/Business Cons | E99461   | 625         |
| Coll of Natural & Health Sciences      | Schl of Nursing Operations Office   | Faculty                        | F99929   | 745         |
| Coll of Natural & Health Sciences      | Audiology & Speech-Lang Sciences    | Faculty                        | F99821   | 380         |
| Coll of Natural & Health Sciences      | Human Services                      | Faculty                        | F99681   | 380         |
| Facilities Management                  | Custodial                           | Custodian I                    | C01385   | 760         |
| University Police                      | Parking-Administrative/Office only  | Security II                    | C01573   | 438         |

# Section D: Staffing Plan Adjustments Table 2: \$1 Held Positions

| College/Area                        | Position | Title                         | Authorized<br>Salary |
|-------------------------------------|----------|-------------------------------|----------------------|
| 30PRV Provost Non-College Functions |          |                               |                      |
| Community & Civic Engagement        | F99329   |                               | 1                    |
| Education Innovation Institute      | E99352   | Ell Post-Doctoral Fellow      | 1                    |
| Education Innovation Institute      | E99493   | Exec Dir/Ed. Innovation Inst. | 1                    |
| University College                  | E99597   | Director PLP                  | 1                    |
| University College                  | F99310   |                               | 1                    |
| Honors Scholars & Leaders           | C01670   | Admin Assistant II            | 1                    |
| Upward Bound                        | E99582   | Youth Media Coordinator       | 1                    |
| CETL Operations                     | E99318   | Fac Liaison Asst Coord for PD | 1                    |
| Registrar's Office                  | E99193   | Admin Other Full Benf         | 1                    |
| Intl Student & Scholar Services     | E99282   | Admin Other Full Benf         | 1                    |
| Tutoring Services                   | E99245   | Admin Other Full Benf         | 1                    |
| Office of Spons Programs Operations | C01692   | Accountant II                 | 1                    |
| Office of Spons Programs Operations | E99770   | Assoc Dir Sponsored Programs  | 1                    |
| AVP Research Initiatives            | E99192   | Admin Other Full Benf         | 1                    |
| AVP Research-Animal Care            | E99191   | Admin Other Full Benf         | 1                    |
| Extended Campus Office              | E99190   | Admin Other Full Benf         | 1                    |
| Online Course Development           | E99189   | Admin Other Full Benf         | -                    |
| Library Operations                  | E99291   | Admin Other Full Benf         | 1                    |
| Library Operations                  | E99292   | Admin Other Full Benf         | 1                    |
| Library Operations                  | E99293   | Admin Other Full Benf         | 1                    |
| Library Operations                  | F99913   |                               | 1                    |
| 33CCC Campus Community & Climate    | •        |                               |                      |
| Community Stnds & Conflict Resolut  | E99244   | Admin Other Full Benf         | 1                    |
| Counseling Center Operation         | E99194   | Admin Other Full Benf         | 1                    |
| Counseling Center Operation         | E99198   | Admin Other Full Benf         | 1                    |
| Counseling Center Operation         | E99243   | Admin Other Full Benf         | 1                    |
| Asian Pacific American Student Serv | E99705   | Assistant to the Director     | 1                    |
| Dinning Services Operations         | C01693   | Dining Services V             | 1                    |
| 40COL Academic Colleges             |          | 1 3                           |                      |
| Urban Education                     | F99381   |                               | 1 -                  |
| Applied Psychology & Counselor Ed   | F99363   |                               | 1                    |
| Psychology                          | F99551   |                               | 1                    |
| Psychology                          | F99622   |                               | 1                    |
| Life of the Mind                    | C01664   | Admin Assistant I             | 1                    |
| Environmental Studies               | C01691   | Admin Assistant III           | 1                    |
| Environmental Studies               | F99370   |                               | 1                    |
| Dean Col Human & Soc Sci Office     | E99549   | Administrative Specialist     | 1                    |
| Anthropology                        | F99746   | <u>'</u>                      | 1                    |
| Economics                           | F99876   |                               | 1                    |
| Sociology                           | F99412   |                               | 1                    |
| Sociology                           | F99509   |                               |                      |
| Sociology                           | F99744   |                               | 1                    |
| Journalism and Media Studies        | F99507   |                               | -                    |
| Journalism and Media Studies        | F99727   |                               | -                    |
| English                             | F99522   |                               | -                    |
| English                             | F99660   |                               | 1                    |
| English                             | F99863   |                               | 1                    |
| Political Sci & Intl Affairs        | F99784   |                               | +                    |
| Africana Studies                    | F99506   |                               | +                    |
| Africana Studies                    | F99792   |                               | + .                  |
| Hispanic Studies                    | F99354   |                               | + .                  |
| Hispanic Studies                    | F99447   | +                             |                      |

| 2                                   | <b></b>  | <b>-</b>                   | Authorized |
|-------------------------------------|----------|----------------------------|------------|
| College/Area                        | Position | Title                      | Salary     |
| Hispanic Studies                    | F99541   |                            | 1          |
| Hispanic Studies                    | F99645   |                            | 1          |
| Hispanic Studies                    | F99785   |                            | 1          |
| Hispanic Studies                    | F99902   |                            | 1          |
| World Languages & Cultures          | F99334   |                            | 1          |
| World Languages & Cultures          | F99436   |                            | 1          |
| World Languages & Cultures          | F99547   |                            | 1          |
| World Languages & Cultures          | F99704   |                            | 1          |
| Dean Monfort Col Bus Office         | E99188   | Admin Other Full Benf      | 1          |
| Dean Monfort Col Bus Office         | E99240   | Admin Other Full Benf      | 1          |
| Dean Monfort Col Bus Office         | E99421   | International Director     | 1          |
| Dean Monfort Col Bus Office         | E99497   | MEPP Director              | 1          |
| Schl of Nursing Operations Office   | F99327   |                            | 1          |
| Schl of Sport & Exer Sci Office     | F99306   |                            | 1          |
| Schl of Sport & Exer Sci Office     | F99307   |                            | 1          |
| Schl of Sport & Exer Sci Office     | F99308   |                            | 1          |
| Chemistry & Biochemistry            | F99492   |                            | 1          |
| Science Education                   | F99352   |                            | 1          |
| Audiology & Speech-Lang Sciences    | F99305   |                            | 1          |
| Audiology & Speech-Lang Sciences    | F99332   |                            | 1          |
| Community Health Program            | F99833   |                            | 1          |
| Human Services                      | E99358   | Disaster Relief Prgm Coord | 1          |
| Schl of Mathematical Sci Office     | F99304   |                            | 1          |
| Schl of Mathematical Sci Office     | F99524   |                            | 1          |
| Schl of Mathematical Sci Office     | F99563   |                            | 1          |
| Schl of Biological Sciences Office  | F99303   |                            | 1          |
| School of Music Office              | F99331   |                            | 1          |
| School of Music Office              | F99477   |                            | 1          |
| Schl of Art & Design Office         | F99484   |                            | 1          |
| Schl of Theatre Arts & Dance Office | F99326   |                            | 1          |
| 50VPA Finance and Administration    |          |                            |            |
| IT Support Services                 | C00479   | IT Technician              | 1          |
| Police Department Operations        | E99186   | Admin Other Full Benf      | 1          |
| 80ATH Intercollegiate Athletics     |          |                            |            |
| Men's Wrestling                     | E99639   | Assist Wrestling Coach     | 1          |
| Grand Total                         |          |                            | 83         |

**Created by Finance and Administration** 

Date run: 04/15/2019

#### **Section E GA and TA Details**

Table 1: GA and TA Summary

|  | St          | ipends        |             |     |             |
|--|-------------|---------------|-------------|-----|-------------|
|  |             |               |             |     | Change FY19 |
|  |             |               |             |     | Forecast to |
|  | FY19 Budget | FY19 Forecast | FY20 Budget |     | FY20 Budget |
| Graduate School Allotment                    | 5,255,959   | 5,255,959     | 4,544,639   |     | (711,320)   |
| Less: Adjustment for Yield                   | (38,205)    | (209,983)     | 673,115     | (a) | 883,098     |
| Sub-total Grad School                        | 5,217,754   | 5,045,976     | 5,217,754   |     | 171,778     |
| Other GA and TA                              | 461,017     | 449,024       | 372,796     |     | (76,228)    |
| Total  | 5,678,771   | 5,495,000     | 5,590,550   |     | 95,550      |
|  | Tuition an  | d Fee Waivers |             |     |             |
|  | Tuition an  | d Fee Waivers |             |     |             |
|  |             |               |             |     | Change FY19 |
|  |             |               |             |     | Forecast to |
|  | FY19 Budget | FY19 Forecast | FY20 Budget |     | FY20 Budget |
| Graduate School Allotment                    | 6,107,321   | 6,107,321     | 5,528,521   |     | (578,800)   |
| Less: Adjustment for Yield                   | (729,249)   | (1,496,714)   | (551,677)   |     | 945,037     |
| Sub-total Grad School                        | 5,378,072   | 4,610,607     | 4,976,844   |     | 366,237     |
| Other GA and TA                              | 339,465     | 325,393       | 230,520     |     | (94,873)    |
| Total  | 5,717,537   | 4,936,000     | 5,207,364   |     | 271,364     |
| Total  (a) GA and TA budgeted stipends shoul |             | <u> </u>      |             |     | 271         |

#### **Key Points**

- 1) The allotment assumes each GA and TA contracted will enroll in the maximum amount of credit hours that the contract will cover, up to 10 per semester for full-time or 5 per semester for part-time. Therefore the allottment over-estimates the tuition and fees by about 10% on average. The expected yield is roughly 90% of the estimated tuition and fees, and therefore the budget is always lower than the allottment for the tuition and fee waivers.
- 2) The FY20 grad school allotment is \$578,800 less than the FY19 amount, but we actually anticipate \$302,237 more in FY20 expenditures. About \$225K of this is due to price increases, the balance is an expected increase in usage. The increase in usage is due to a higher expected yield on the allotments
- 3) Other GA and TA expenditures include a mix of areas on campus that are not included in the GA/TA allocation that is handled by the Gradaute school. An example of these areas is the Stryker Institute which is funded through the Foundation, Extended Campus GA and TA's, Colorado School of Public Health and Campus Recreation Center.

Section E: Table 2: GA and TA Allocations by Area

| GA/TA Allocation - Tuition and Fee Waivers |                              |             |                             |                               |                                 |  |
|--|------------------------------|-------------|-----------------------------|-------------------------------|---------------------------------|--|
|  | FY19 A                       | llotted con | npared to FY20 All          | lotted by area                |                                 |  |
|  |                              |             | NHS TOTALS                  |                               |                                 |  |
|  | FY19 Allotted (before yield) |             | FY19 Contracted             | FY20 Allotted (before yield)  | FY20 Allotted - FY19 Contracted |  |
| Stipend \$                                 |                              | 1,964,383   | 1,858,271                   | 1,669,484                     | (188,787)                       |  |
| Waivers \$                                 |                              | 2,019,704   | 1,666,506                   | 1,759,334                     | 92,828                          |  |
| TOTALS                                     |                              | 3,984,087   | 3,524,777                   | 3,428,818                     | (95,959)                        |  |
|  |                              |             | EBS TOTALS                  |                               |                                 |  |
|  | FY19 Allotted (before yield) |             | FY19 Contracted             | FY20 Allotted                 |                                 |  |
|  | F113 Allotted (before yield) |             | F119 Contracted             | (before yield)                | FY20 Allotted - FY19 Contracted |  |
| Stipend \$                                 |                              | 1,483,005   | 1,344,899                   | 1,443,740                     | 98,841                          |  |
| Waivers \$                                 |                              | 1,699,090   | 1,185,389                   | 1,722,955                     | 537,566                         |  |
| TOTALS                                     |                              | 3,182,095   | 2,530,288                   | 3,166,695                     | 636,408                         |  |
|  |                              |             | MCB TOTALS                  |                               |                                 |  |
|  | FY19 Allotted (before yield) |             | FY19 Contracted             | FY20 Allotted                 |                                 |  |
|  | Tribation (Serere yield)     |             |                             | (before yield)                | FY20 Allotted - FY19 Contracted |  |
| Stipend \$                                 |                              | 10,217      | 10,217                      | -                             | (10,217)                        |  |
| Waivers \$                                 |                              | 6,567       | 6,567                       | -                             | (6,567)                         |  |
| TOTALS                                     |                              | 16,784      | 16,784                      | -                             | (16,784)                        |  |
|  |                              |             | HSS TOTALS                  |                               |                                 |  |
|  | FY19 Allotted (before yield) |             | FY19 Contracted             | FY20 Allotted                 |                                 |  |
|  |                              |             |                             | (before yield)                | FY20 Allotted - FY19 Contracted |  |
| Stipend \$                                 |                              | 486,096     | 388,698                     | 278,014                       | (110,684)                       |  |
| Waivers \$                                 |                              | 523,504     | 306,929                     | 329,021                       | 22,092                          |  |
| TOTALS                                     |                              | 1,009,600   | 695,627                     | 607,035                       | (88,592)                        |  |
|  |                              |             | PVA TOTALS                  |                               |                                 |  |
|  | FY19 Allotted (before yield) |             | FY19 Contracted             | FY20 Allotted                 |                                 |  |
| China and d                                |                              | 604 604     |                             | (before yield)                | FY20 Allotted - FY19 Contracted |  |
| Stipend \$                                 |                              | 681,691     | 665,915                     | 643,548                       | (22,367)                        |  |
| Waivers \$                                 |                              | 1,147,527   | 889,075<br><b>1,554,990</b> | 1,119,786<br><b>1,763,334</b> | 230,711                         |  |
| TOTALS                                     |                              | 1,829,218   | ministrative Areas          | 1,765,554                     | 208,344                         |  |
|  |                              | Au          |                             |                               |                                 |  |
|  |                              |             | Athletics                   | FY20 Allotted                 |                                 |  |
|  | FY19 Allotted (before yield) |             | FY19 Contracted             | (before yield)                | FY20 Allotted - FY19 Contracted |  |
| Stipend \$                                 |                              | 36,780      | 36,780                      | 36,780                        |                                 |  |
| Waivers \$                                 |                              | 86,748      | 70,165                      | 90,276                        | 20,111                          |  |
| TOTALS                                     |                              | 123,528     | 106,945                     | 127,056                       | 20,111                          |  |
|  |                              |             | PVA Dean                    | 127,030                       | 20,111                          |  |
|  |                              |             |                             | FY20 Allotted                 |                                 |  |
|  | FY19 Allotted (before yield) |             | FY19 Contracted             | (before yield)                | FY20 Allotted - FY19 Contracted |  |
| Stipend \$                                 |                              | 5,449       | 6,411                       | -                             | (6,411)                         |  |
| Waivers \$                                 |                              | 6,337       | 7,117                       | _                             | (7,117)                         |  |
| TOTALS                                     |                              | 11,786      | 13,528                      | -                             | (13,528)                        |  |
|  |                              | ,,00        | 13,320                      |                               | (10,320)                        |  |

| Stipend \$ Waivers \$ TOTALS                           | Y19 Allotted (before yield)  Y19 Allotted (before yield) |                         | 45,914<br>25,776<br>71,690<br>Disability Services        | FY20 Allotted<br>(before yield)<br>50,907<br>46,354<br>97,261<br>FY20 Allotted | FY20 Allotted - FY19 Contracted<br>4,993<br>20,578<br>25,571 |
|--|--|-------------------------|--|--|--|
| Stipend \$ Waivers \$ TOTALS  FY Stipend \$ Waivers \$ |  | 44,637<br><b>95,544</b> | 45,914<br>25,776<br><b>71,690</b><br>Disability Services | 50,907<br>46,354<br><b>97,261</b>  | 4,993<br>20,578  |
| Waivers \$ TOTALS  FY Stipend \$ Waivers \$            | Y19 Allotted (before yield)                              | 44,637<br><b>95,544</b> | 25,776<br><b>71,690</b><br>Disability Services           | 46,354<br><b>97,261</b>  | 20,578   |
| TOTALS  FY  Stipend \$ Waivers \$                      | Y19 Allotted (before yield)                              | 95,544                  | 71,690<br>Disability Services                            | 97,261   |  |
| FY Stipend \$ Waivers \$                               | Y19 Allotted (before yield)                              | D                       | Disability Services                                      |  | 25,571   |
| Stipend \$<br>Waivers \$                               | Y19 Allotted (before yield)                              |                         |  | EV20 Allotted  |  |
| Stipend \$<br>Waivers \$                               | Y19 Allotted (before yield)                              | EQ 007                  | FY19 Contracted  | EV20 Allotted  |  |
| Stipend \$<br>Waivers \$                               | 113 Allotted (Belore yield)                              | E0 007                  | r r 13 Contractea  | 1 120 Anotteu  |  |
| Waivers \$   |  | E0 007                  |  | (before yield)   | FY20 Allotted - FY19 Contracted                              |
|  |  | 50,907                  | 50,907   | 50,907   | -  |
| TOTALS   |  | 44,637                  | 35,149   | 46,354   | 11,204   |
|  |  | 95,544                  | 86,056   | 97,261   | 11,204   |
|  |  | V                       | eteran's Services  |  |  |
| FY   | Y19 Allotted (before yield)                              |                         | FY19 Contracted  | FY20 Allotted  |  |
|  | 113 / motica (Scrote yiela)                              |                         | 1113 contracted  | (before yield)   | FY20 Allotted - FY19 Contracted                              |
| Stipend \$   |  | 12,260                  | 12,260   | 12,260   | -  |
| Waivers \$   |  | 11,935                  | 11,407   | 13,263   | 1,856  |
| TOTALS   |  | 24,195                  | 23,667   | 25,523   | 1,856  |
|  |  |                         | Affinity Centers   |  |  |
| FY   | Y19 Allotted (before yield)                              |                         | FY19 Contracted  | FY20 Allotted  |  |
|  |  |                         |  | (before yield)   | FY20 Allotted - FY19 Contracted                              |
| Stipend \$   |  | 111,625                 | 101,727  | 98,804   | (2,923)  |
| Waivers \$   |  | 108,817                 | 81,692   | 98,838   | 17,146   |
| TOTALS   |  | 220,442                 | 183,419  | 197,642  | 14,223   |
|  |  |                         | Career Center  |  |  |
| FY   | Y19 Allotted (before yield)                              |                         | FY19 Contracted  | FY20 Allotted  | EV20 Allested EV40 Contracted                                |
| Ctinond ¢  |  | 24 520                  | 22 020   | (before yield)   | FY20 Allotted - FY19 Contracted                              |
| Stipend \$   |  | 24,520                  | 23,839   | 24,520   | 681  |
| Waivers \$ TOTALS                                      |  | 25,349<br><b>49,869</b> | 19,588<br><b>43,427</b>                                  | 26,525<br><b>51,045</b>  | 6,937<br><b>7,618</b>  |
| TOTALS   |  | -                       | Campus Climate   | 31,043   | 7,018  |
|  |  |                         | Campus Ciimate   | FY20 Allotted  |  |
| FY   | Y19 Allotted (before yield)                              |                         | FY19 Contracted  | (before yield)   | FY20 Allotted - FY19 Contracted                              |
| Stipend \$   |  | 12,260                  | 12,260   | 12,260   |  |
| Waivers \$   |  | 12,675                  | 9,226  | 13,263   | 4,037  |
|  |  |                         | ·  |  |  |
|  |  |                         |  |  | .,,557   |
|  |  | Tromen's                |  |  |  |
| FY   | Y19 Allotted (before yield)                              |                         | FY19 Contracted  |  | FY20 Allotted - FY19 Contracted                              |
| Stipend \$   |  | 24,520                  | 24,520   | 24,520   | -  |
| Waivers \$   |  | 12,675                  | 9,506  | 13,263   | 3,757  |
| TOTALS   |  | 37,195                  | 34,026   | 37,783   | 3,757  |
| TOTALS   | Y19 Allotted (before yield)                              | 24,935<br>Women's       | 21,486 Resource Center / S FY19 Contracted               | 25,523<br>tryker<br>FY20 Allotted<br>(before yield)                            | 4,037 FY20 Allotted - FY19 Contracted                        |

|            |                              | Unive     | rsity Program Coun   | cil            |                                 |
|------------|------------------------------|-----------|----------------------|----------------|---------------------------------|
|            | FY19 Allotted (before yield) |           | FY19 Contracted      | FY20 Allotted  |                                 |
|            | F113 Allotted (before yield) |           | F119 Contracted      | (before yield) | FY20 Allotted - FY19 Contracted |
| Stipend \$ |                              | -         | -                    | -              | -                               |
| Waivers \$ |                              | 12,675    | 12,041               | 13,263         | 1,222                           |
| TOTALS     |                              | 12,675    | 12,041               | 13,263         | 1,222                           |
|            |                              |           | EBS Dean             |                |                                 |
|            | FY19 Allotted (before yield) |           | FY19 Contracted      | FY20 Allotted  |                                 |
|            | 1113 Allotted (Sciole yield) |           | 1113 contracted      | (before yield) | FY20 Allotted - FY19 Contracted |
| Stipend \$ |                              | 26,684    | 26,684               | 26,684         | -                               |
| Waivers \$ |                              | 26,409    | 25,605               | 27,525         | 1,920                           |
| TOTALS     |                              | 53,093    | 52,289               | 54,209         | 1,920                           |
|            |                              |           | Graduate School      |                |                                 |
|            | FY19 Allotted (before yield) |           | FY19 Contracted      | FY20 Allotted  |                                 |
|            | 1123 Amotted (Scioic Vicia)  |           | 1113 contracted      | (before yield) | FY20 Allotted - FY19 Contracted |
| Stipend \$ |                              | 95,896    | 66,578               | 63,348         | (3,230)                         |
| Waivers \$ |                              | 93,735    | 44,731               | 52,235         | 7,504                           |
| TOTALS     |                              | 189,631   | 111,309              | 115,583        | 4,274                           |
|            |                              | Center fo | r International Educ |                |                                 |
|            | FY19 Allotted (before yield) |           | FY19 Contracted      | FY20 Allotted  |                                 |
|            | Transfer (Bereit yield)      |           |                      | (before yield) | FY20 Allotted - FY19 Contracted |
| Stipend \$ |                              | 82,578    | 82,578               | 41,289         | (41,289)                        |
| Waivers \$ |                              | 94,098    | 30,339               | 49,232         | 18,892                          |
| TOTALS     |                              | 176,676   | 112,917              | 90,521         | (22,397)                        |
|            |                              | ι         | Iniversity College   | 1              |                                 |
|            | FY19 Allotted (before yield) |           | FY19 Contracted      | FY20 Allotted  |                                 |
|            |                              |           |                      | (before yield) | FY20 Allotted - FY19 Contracted |
| Stipend \$ |                              | 23,719    | 23,719               | 21,796         | (1,923)                         |
| Waivers \$ |                              | 32,747    | 23,081               | 26,525         | 3,444                           |
| TOTALS     |                              | 56,466    | 46,800               | 48,321         | 1,521                           |
|            |                              |           | Student Success      |                |                                 |
|            | FY19 Allotted (before yield) |           | FY19 Contracted      | FY20 Allotted  |                                 |
|            |                              |           |                      | (before yield) | FY20 Allotted - FY19 Contracted |
| Stipend \$ |                              | 23,719    | 23,719               | 23,719         | -                               |
| Waivers \$ |                              | 53,878    | 60,355               | 56,051         | (4,305)                         |
| TOTALS     |                              | 77,597    | 84,074               | 79,770         | (4,305)                         |
|            |                              | Civic & ( | Community Engager    |                |                                 |
|            | FY19 Allotted (before yield) |           | FY19 Contracted      | FY20 Allotted  |                                 |
|            |                              |           |                      | (before yield) | FY20 Allotted - FY19 Contracted |
| Stipend \$ |                              | 22,059    | 22,059               | 22,059         | -                               |
| Waivers \$ |                              | 17,168    | 11,674               | 17,828         | 6,154                           |
| TOTALS     |                              | 39,227    | 33,733               | 39,887         | 6,154                           |

|            | McNair McNair                |                     |                |                                 |  |  |  |  |  |  |
|------------|------------------------------|---------------------|----------------|---------------------------------|--|--|--|--|--|--|
|            | FY19 Allotted (before yield) | FY19 Contracted     | FY20 Allotted  |                                 |  |  |  |  |  |  |
|            | 1113 Anotted (before yield)  | F119 Contracted     | (before yield) | FY20 Allotted - FY19 Contracted |  |  |  |  |  |  |
| Stipend \$ | -                            | -                   | -              | -                               |  |  |  |  |  |  |
| Waivers \$ | -                            | -                   | -              | -                               |  |  |  |  |  |  |
| TOTALS     | -                            | -                   | -              | -                               |  |  |  |  |  |  |
|            | Eni                          | ollment Managemer   | nt             |                                 |  |  |  |  |  |  |
|            | FY19 Allotted (before yield) | FV10 Continuetod    | FY20 Allotted  |                                 |  |  |  |  |  |  |
|            | FF13 Allotted (before yield) | FY19 Contracted     | (before yield) | FY20 Allotted - FY19 Contracted |  |  |  |  |  |  |
| Stipend \$ | 26,684                       | -                   | -              | -                               |  |  |  |  |  |  |
| Waivers \$ | 26,409                       | -                   | -              | -                               |  |  |  |  |  |  |
| TOTALS     | 53,093                       | -                   | -              | -                               |  |  |  |  |  |  |
|            | Office o                     | f Undergraduate Res | search         |                                 |  |  |  |  |  |  |
|            | FY19 Allotted (before yield) | FV10 Contracted     | FY20 Allotted  |                                 |  |  |  |  |  |  |
|            | FF13 Allotted (before yield) | FY19 Contracted     | (before yield) | FY20 Allotted - FY19 Contracted |  |  |  |  |  |  |
| Stipend \$ | -                            | -                   | -              | -                               |  |  |  |  |  |  |
| Waivers \$ | -                            | -                   | 6,631          | 6,631                           |  |  |  |  |  |  |
| TOTALS     | -                            | -                   | 6,631          | 6,631                           |  |  |  |  |  |  |

| GA/TA Allocation TOTALS     |                 |                              |                                 |           |  |  |  |  |  |  |
|-----------------------------|-----------------|------------------------------|---------------------------------|-----------|--|--|--|--|--|--|
| FY19 Allotted (before yield | FY19 Contracted | FY20 Allotted (before yield) | FY20 Allotted - FY19 Contracted |           |  |  |  |  |  |  |
| Stipend \$                  | 5,255,959       | 4,827,955                    | 4,544,639                       | (283,316) |  |  |  |  |  |  |
| Waivers \$                  | 6,107,321       | 4,531,918                    | 5,528,521                       | 996,603   |  |  |  |  |  |  |
| TOTALS                      | 11,363,280      | 9,359,873                    | 10,073,160                      | 713,287   |  |  |  |  |  |  |

| CAMPUS TOTALS - Stipends         |                 |                |                              |             |  |  |  |  |  |  |  |
|----------------------------------|-----------------|----------------|------------------------------|-------------|--|--|--|--|--|--|--|
| FY19 Budget                      | FY19 Forecasted |                | Change FY19 Forecast to FY20 |             |  |  |  |  |  |  |  |
| 1123 244861                      |                 | 77137070003000 | FY20 Budget                  | Budget      |  |  |  |  |  |  |  |
| Stipend \$                       | 5,255,959       | 5,255,959      | 4,544,639                    | (711,320)   |  |  |  |  |  |  |  |
| Less: Adjustment for Yield       | (38,205)        | (428,004)      | 673,115                      | 1,101,119   |  |  |  |  |  |  |  |
| Sub-total Contracted             | -               | 4,827,955      | -                            | (4,827,955) |  |  |  |  |  |  |  |
| Allocated for Summer             |                 | 218,021        | -                            | (218,021)   |  |  |  |  |  |  |  |
| Sub-total Stipends (Grad School) | 5,217,754       | 5,045,976      | 5,217,754                    | 171,778     |  |  |  |  |  |  |  |
| Other GA and TA Stipend          | 461,017         | 449,024        | 372,796                      | (76,228)    |  |  |  |  |  |  |  |
| TOTALS                           | 5,678,771       | 5,495,000      | 5,590,550                    | 95,550      |  |  |  |  |  |  |  |

| CAMPUS TOTALS - Waivers         |           |                 |             |                              |  |  |  |  |  |  |
|---------------------------------|-----------|-----------------|-------------|------------------------------|--|--|--|--|--|--|
| FY19 Budget                     |           | FY19 Forecasted |             | Change FY19 Forecast to FY20 |  |  |  |  |  |  |
| F119 Budget                     |           | F119 Forecusteu | FY20 Budget | Budget                       |  |  |  |  |  |  |
| Waivers \$                      | 6,107,321 | 6,107,321       | 5,528,521   | (578,800)                    |  |  |  |  |  |  |
| Less: Adjustment for Yield      | (729,249) | (1,639,403)     | (551,677)   | 1,087,726                    |  |  |  |  |  |  |
| Sub-total Contracted            | -         | 4,467,918       | -           | (4,467,918)                  |  |  |  |  |  |  |
| Allocated for Summer            |           | 142,689         | ı           | (142,689)                    |  |  |  |  |  |  |
| Sub-total Waivers (Grad School) | 5,378,072 | 4,610,607       | 4,976,844   | 366,237                      |  |  |  |  |  |  |
| Other GA and TA Waivers         | 339,465   | 325,393         | 230,520     | (94,873)                     |  |  |  |  |  |  |
| TOTALS                          | 5,717,537 | 4,936,000       | 5,207,364   | 271,364                      |  |  |  |  |  |  |

### **Section F**

# Capital Projects and Funding 2019-20

#### **Planning Context**

UNC's facilities and capital equipment are our most significant asset and a critical consideration for our long-term financial health. For financial statement and Composite Financial Index purposes, we report a capital assets book value of \$280M, or 78% of our \$358 million total assets. However, the current replacement value (CRV) of our facilities is \$792M, and our furniture and equipment are insured at a value of \$88M.

The Association of Higher Education Facilities Officers (APPA) recommends that 1.5%-2.5% of the CRV of facilities be invested annually in capital projects. This equates to \$12M-\$20M for UNC. Table 1 shows the CRV and deferred maintenance of UNC facilities.

**Table 1 CRV and Deferred Maintenance** 

| UNC Facilities Value and Deferred Maintenance   |                |        |              |                |                |             |  |  |  |  |
|---|----------------|--------|--------------|----------------|----------------|-------------|--|--|--|--|
|   | Curre          | nt R   | eplacement   | Value          |                | % Audit to  |  |  |  |  |
|   |                | Shared |              | Buildings &    | Audit          | Replacement |  |  |  |  |
| System  | Buildings      | Inf    | rastructure* | Infrastructure | Value          | Value       |  |  |  |  |
| Academic and Support Buildings                  | \$ 421,960,527 | \$     | 48,853,206   | \$ 470,813,733 | \$ 101,475,760 | 22%         |  |  |  |  |
| Buildings with Auxiliary Fee Revenue            |                |        |              |                |                |             |  |  |  |  |
| (Auxiliary-includes Residence and Dining Halls) | \$ 224,953,883 | \$     | 37,579,390   | \$ 262,533,273 | \$ 77,560,351  | 30%         |  |  |  |  |
| Buildings Funded with Dedicated                 |                |        |              |                |                |             |  |  |  |  |
| Mandatory Student Fees                          | \$ 51,481,096  | \$     | 7,515,878    | \$ 58,996,974  | \$ 10,538,471  | 18%         |  |  |  |  |
| Totals  | \$698,395,506  |        | \$93,948,474 | \$792,343,980  | \$189,574,582  | 24%         |  |  |  |  |

<sup>\*</sup>Shared infrastructure includes HTHW piping, parking, roads, primary electrical, sanitary sewer, storm sewer, tunnel and water systems.

We categorize capital projects as:

- **Deferred Maintenance**-major maintenance projects to address backlog in work necessary to maintain facilities in a condition suitable for its intended purpose. Includes "hidden" systems and infrastructure (roofing, boilers, plumbing, parking lots resurfacing, etc.)
- **Small Capital**-projects (~\$15,000-\$1,000,000) to address programmatic needs, repurposing of space, finishing refresh, etc.
- **Major Renewal and Replacement** projects (\$1,000,000 +) to support multiyear strategic intentions.
- Furniture and Equipment- these needs are partially met through funds embedded within individual unit operating budgets. However, there is a sense that there has been inequity in available funding, resulting in differing levels of capital investment that may or may not be consistent with our priorities. We include a furnishing and equipment needs inventory as part of our annual capital planning.

#### **Summary**

Based upon the prioritization work that has been completed, and the availability of other funding proposed, 2019-20 distribution of capital funding is shown in Table 2. Tables 3, 4 and 5 show the detailed lists of projects.

Table 2 2019-20 Proposed Capital Projects and Funding

|   | Sources of  | Capital Projects            |
|---|-------------|-----------------------------|
|   | Funding     |                             |
| Capital Reserves                          | \$5,477,877 |                             |
| <b>Donor Funding</b>                      | \$3,030,906 |                             |
| State Capital                             | \$0         |                             |
| State Controlled Maintenance (not final)  | \$489,672   |                             |
|   |             |                             |
| <b>Deferred Maintenance</b> (See Table 3) |             | \$3,467,690                 |
|   |             | (total list \$32.2 million) |
| Small Capital Projects (See Table 4)      |             | \$4,523,786                 |
|   |             | (total list \$95.5 million) |
| Equipment (See Table 5)                   |             | \$1,006,979                 |
|   |             | (total list \$3.5 million)  |
| Total                                     | \$8,998,455 | \$8,998,455                 |

# Table 3 DEFERRED MAINTENANCE FY20 OUTSTANDING MAJOR MAINTENANCE/CAPITAL RENEWAL NEEDS

| BUILDING             | FACILITY | DESCRIPTION  | Es     | timate  | Source:<br>State<br>Capital | U    | Source:<br>IC Capital<br>Reserves |
|----------------------|----------|--|--------|---------|-----------------------------|------|-----------------------------------|
| McKee                | State    | McKee Chiller Replacement                              | \$     | 489,672 | \$ 489,672                  | \$   | -                                 |
| All                  | All      | IM&T Equipment replacement ANNUAL                      | \$     | 75,000  |                             | \$   | 75,000                            |
| All                  | State    | Office refresh program ANNUAL (\$120K avail)           | \$     | -       |                             | \$   | -                                 |
| All                  | State    | Classroom Reno & furniture fund ANNUAL                 | \$     | 30,000  |                             | \$   | 30,000                            |
| Parking              |          | Parking lot maintenance ANNUAL (\$50K avail)           | \$     | 50,000  |                             | \$   | 50,000                            |
| Site                 | All      | sidewalk repair full campus ANNUAL (\$24K avail)       | \$     | 25,000  |                             | \$   | 25,000                            |
| All                  | State    | exterior caulking all campus ANNUAL (\$100K avail)     | \$     | 50,000  |                             | \$   | 50,000                            |
| Butler Hancock       | State    | Replaster pool   | \$     | 156,000 |                             | \$   | 156,000                           |
| Young House          | State    | Rewire   | \$     | 71,760  |                             | \$   | 71,760                            |
| University Center    | St Fee   | water main replacement                                 | \$     | 65,000  |                             | \$   | 65,000                            |
| All                  | All      | BAS control upgrades Yr 2 of 2 (\$210K est) FY21 Delay | \$     | -       |                             | \$   | -                                 |
| Tobey Kendel         | Aux      | Replace dish machine (construction phase) 1 of 2 years | \$     | 500,000 |                             | \$   | 500,000                           |
| All                  |          | elevator fire keys FE0K1 new state requirement DO FY21 | \$     | -       |                             | \$   | -                                 |
| Gunter               | State    | fire alarm upgrade #1                                  | \$     | 124,800 |                             | \$   | 124,800                           |
| BH Fields            | State    | replace synthetic fields 1 of 2 years                  | \$     | 500,000 |                             | \$   | 500,000                           |
| Harrison             | Aux      | Replace main entry storefront                          | \$     | 50,000  |                             | \$   | 50,000                            |
| Campus Rec Center    | St Fee   | replace aux gym floor                                  | \$     | 156,000 |                             | \$   | 156,000                           |
| Campus Recreation    | St Fee   | Replace front aluminum storefront system               | \$     | 224,262 |                             | \$   | 224,262                           |
| Michener             | State    | Plaza waterproofing 1 of 2                             | \$     | 200,000 |                             | \$   | 200,000                           |
| BH Fields Tennis     | State    | Tennis Court resurface                                 | \$     | 65,000  |                             | \$   | 65,000                            |
| BNCC                 | State    | replace evaporator coil                                | \$     | 120,936 |                             | \$   | 120,936                           |
| Kepner               | State    | elevator upgrade #1                                    | \$     | 214,260 |                             | \$   | 214,260                           |
| Central campus halls | Aux      | carpet and paint student rooms \$4.7 M total           | \$     | 300,000 |                             | \$   | 300,000                           |
| FY20 Proposed Bu     | dget     |  | \$ 3,4 | 67,690  | \$489,672                   | \$ 2 | ,978,018                          |

| REQ#               | COLL / DEPT     | BLDG /<br>LOCATION   | DESCRIPTION   | Estimate                | Source: Donor |    | ource: UNC        |
|--------------------|-----------------|----------------------|---|-------------------------|---------------|----|-------------------|
| C20-034            | CCC             | GRC                  | Garage conference room  | \$<br>30,906            | \$ 30,906     | \$ | -                 |
|                    |                 |                      | convert Gray Gym to dance studio and performance space Phase I. (Phase II theater space future) phase I harlequin dance floor, lighting pipes, dimmers, 20-30 ltg instruments, sound equipment, curtains Earmarking funds for Phase II Convert Gray Gym to dance studio and |                         |               |    |                   |
| C14-035            | PVA stad        | Gray                 | performance space   | \$<br>_                 |               | \$ | _                 |
| C20-012<br>C18-015 | PVA A&D<br>ATAG | Arts Annex<br>McKee  | Darkroom ventilation inprovements and AC for photo classroom 132<br>1 of 9 Part 1 \$187K, Part 2 \$42K<br>Rm 223/224 tech, furniture (w/equip)  | \$<br>229,336<br>52,000 |               | \$ | 229,336<br>52,000 |
| C18-044            | NHS Nurs        | Gunter               | Renovations for nursing sim labs 2090, 2130 including design fees   | \$<br>595,328           |               | \$ | 595,328           |
| C20-011            | Library         | Michener             | New door to Gvt pubs area and add card access 1 of 7  | \$<br>23,136            |               | \$ | 23,136            |
| C20-013            | PVA SOM         | Frasier              | Frasier 0115, 0115A reno box office area for faculty office space   | \$<br>42,806            |               | \$ | 42,806            |
| C20-014            | PVA SOM         | Frasier              | Frasier 0110A reno closet for staff space   | \$<br>26,485            |               | \$ | 26,485            |
| C20-022            | CCC             | Davis House          | Renovate the basement and attic Replaces C19-005  | \$<br>32,555            |               | \$ | 32,555            |
| C20-038            | NHS Chem        | Ross                 | 10 phones for labs  | \$<br>3,616             |               | \$ | 3,616             |
| C12-032            | Library         | Michener             | Renovate archives space   | \$<br>-                 |               | \$ | -                 |
| C14-019            | Library         | Michener<br>archives | HVAC upgrades to classrooms that were previously converted to archives storage. See also C12-032  | \$<br>-                 |               | \$ | -                 |
| C17-041            | Athletics       | ВН                   | New weight room (Athl MP Project)   | \$<br>3,000,000         | \$ 3,000,000  | \$ | _                 |
| C18-011            | ATAG            | Candelaria           | Room 1065 high tech individual classroom  | \$<br>18,588            |               | Ė  |                   |
| C18-043b           | NHS             | Gunter               | RMs 2270 (#1), 3010, 3460 faculty offices (3 parts)   | \$<br>54,729            |               | \$ | 54,729            |
| C19-036            | NHS SES         | Gunter               | Rm 1610, 1620 - replace flooring, install DI water, air, vac repeat from FY18 REVISED   | \$<br>24,900            |               | \$ | 24,900            |
| C19-039            | HSS ML/AS       | Candelaria           | Rm 0190, 0140 - renovation to increase space utilization and add offices and conference space   | \$<br>284,076           |               | \$ | 284,076           |
| C20-007            | NHS MAST        | Ross                 | Ross 2278 / 2270 add door, add sink in 2270, remove cpt add tile  | \$<br>20,884            |               | \$ | 20,884            |
| C20-019            | CEBS            | McKee                | Convert mail room into faculty office. Incl furniture   | \$<br>8,060             |               | \$ | 8,060             |
| C17-014            | CCC             | Kohl                 | install card access on exterior doors   | \$<br>13,850            |               | \$ | 13,850            |
| C19 018            | ATAG            | Kepner               | Rm 2035 smart classroom reno  | \$<br>42,603            |               |    |                   |
| C20-008            | NHS N&D         | Gunter               | Gunter 2260 confereence room reno for multi purpose room  | \$<br>5,599             |               | \$ | 5,599             |
| C20-010            | Library         | Michener             | Study rooms 3rd floor 3 of 7  | \$<br>59,835            |               | \$ | 59,835            |
| C20-037            | Library         | Skinner              | Security Cameras  | \$<br>4,553             |               | \$ | 4,553             |
| C19-035            | NHS ASL         | Gunter               | Rm 0010 add locking cabinets  | \$<br>11,132            |               | \$ | 11,132            |
| FY20 Prop          | Safety          |                      |   | \$<br>4,523,786         | \$ 3,030,906  | \$ | 1,492,880         |

#### Table 5 EQUIPMENT AND FURNISHINGS FY20

|          |             |            |   |               | Replacement  |             |
|----------|-------------|------------|---|---------------|--------------|-------------|
|          |             |            |   |               | of exist or  | Source:     |
|          |             | BLDG /     |   |               | additional   | UNC Capital |
| REQ#     | COLL / DEPT | LOCATION   | DESCRIPTION                                 | Category      | equipment    | Reserves    |
| E20-015  | HSS         | Candelaria | Lounge furniture for 2nd floor alcoves      | Furniture     | additional   | \$6,000     |
| E18-011  | HSS         | Candelaria | Tables and chairs for rm 1100 35 req"d      | Furniture     | replacement  | \$26,676    |
|          |             |            | furnishings for student / researcher areas, |               |              |             |
| E16-006  | Library     | Skinner    | demo build in cabinetry                     | Furniture     | additional   | \$21,308    |
| E19-018  | ССС-Н       | All        | Beds for houses and central campus halls    | Furniture     | replacement  | \$114,816   |
| E20-034  | DSS         | Michener   | office chairs (7), kitchen chairs (4)       | Furniture     | replacement  | \$1,880     |
| 120 034  | D33         | Whenener   | 10 sets desks, chairs, shelves, reception   | Tarricare     | Теріасепісте | 71,000      |
| E19-044  | DOS CSCR    | Michener   | furniture                                   | Furniture     | replacement  | \$36,400    |
| E19-019  | ССС-Н       | All        | Desks for houses and central campus halls   | Furniture     | replacement  | \$166,816   |
| E19-053  | UC          | UC         | Event / banquet chairs 1000                 | Furniture     | replacement  | \$124,800   |
|          |             |            | ,     | Instructional |              | , ,         |
| E20-008  | NHS ASLS    | Gunter     | Computerized speech assessment system       | equip         | replacement  | \$100,000   |
|          |             |            |   | Instructional |              | \$100,000   |
| E19-028  | NHS Bio     | Ross       | Spectral Analyzer used by multiple faculty  | equip         | replacement  |             |
|          |             |            |   | Instructional |              |             |
| E20-018  | PVA STAD    | Frasier    | 40 classroom desks for Frasier 205          | equip         | replacement  | \$15,000    |
|          |             |            | 2 lab wall work counters and mobile plan    | Instructional |              |             |
| E19-049  | PVA STAD    | Frasier    | center                                      | equip         | replacement  | \$26,000    |
|          |             |            | Tables and chairs for rooms 146, 147, 228,  |               |              |             |
| E20-031  | CEBS STE    | McKee      | 229, 230, 252, 253, 254                     | Other equip   | replacement  | \$130,091   |
| E20-032  | CCC-CRC     | Campus Rec | Fitness equipment                           | Other equip   | replacement  | \$100,000   |
| E19-015  | CCC-CRC     | Campus Rec | Outdoor pursuits equipment                  | Other equip   | replacement  | \$46,800    |
| E20-036  | FM          | Campus     | Toro workman, cab, spreader, plow blade     | Other equip   | replacement  | \$39,862    |
| E20-035  | FM          | Parsons    | Postage machine, scale                      | Other equip   | replacement  | \$14,000    |
| 120 033  | 1 101       | 1 4130113  | Custodial Equipment #3 5 cordless           | Other equip   | геріасеттетт | 714,000     |
|          |             |            | vacuums, 2 Whittaker 20" & 1 Whittaker      |               |              |             |
|          |             |            | 15" systems floor machines, riding          |               |              |             |
| E19-041b | FM CUST     | All        | burnisher                                   | Other equip   | replacement  | \$36,530    |
|          | osed Budget |            |   |               |              | \$1,006,979 |