

*University of*  
**NORTHERN**  
**COLORADO**  

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**FOUNDATION**

**Financial Statements**  
**and**  
**Independent Auditors' Report**  
**June 30, 2014**

**(With Summarized Financial Information for the Year Ended June 30, 2013)**

**EKS&H**  

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**AUDIT | TAX | CONSULTING**

**UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.**

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## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
University of Northern Colorado Foundation, Inc.  
Greeley, Colorado

We have audited the accompanying financial statements of the University of Northern Colorado Foundation, Inc. (the "Organization"), which are comprised of the statement of financial position as of June 30, 2014, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### **MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

To the Board of Directors  
University of Northern Colorado Foundation, Inc.  
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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **OPINION**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the University of Northern Colorado Foundation, Inc. as of June 30, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **REPORT ON SUMMARIZED COMPARATIVE INFORMATION**

We have previously audited the Organization's 2013 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated September 23, 2013. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2013, is consistent, in all material respects, with the audited financial statements from which it has been derived.

*EKS+H LLLP*  
EKS&H LLLP

December 2, 2014  
Denver, Colorado

**UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.**

**Statement of Financial Position**

	June 30, 2014	Summarized Financial Information for the Year Ended June 30, 2013
	<u>2014</u>	<u>2013</u>
<b>Assets</b>		
Assets		
Cash and cash equivalents	\$ 758,543	\$ 1,436,723
Investments	106,425,919	93,091,267
Pledges, net of allowance	3,607,680	5,848,259
Accrued interest	174,329	193,728
Property and equipment, net	1,029,733	1,044,054
Life insurance policies	63,654	91,046
Prepays and other assets	37,260	99,204
Beneficial interest in long-term trusts held by others	<u>7,575,851</u>	<u>5,768,460</u>
Total assets	<u>\$ 119,672,969</u>	<u>\$ 107,572,741</u>
<b>Liabilities and Net Assets</b>		
Liabilities		
Accounts payable and accrued expenses	\$ 2,556,978	\$ 1,231,018
Obligations under gift annuity agreements	142,498	150,762
Assets held for others	<u>629,860</u>	<u>667,737</u>
Total liabilities	<u>3,329,336</u>	<u>2,049,517</u>
Net assets		
Unrestricted		
Undesignated	12,102,980	10,118,611
Board-designated	<u>3,481,715</u>	<u>3,661,896</u>
Total unrestricted net assets	15,584,695	13,780,507
Temporarily restricted	18,791,975	21,009,703
Permanently restricted	<u>81,966,963</u>	<u>70,733,014</u>
Total net assets	<u>116,343,633</u>	<u>105,523,224</u>
Total liabilities and net assets	<u>\$ 119,672,969</u>	<u>\$ 107,572,741</u>

See notes to financial statements.

**UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.**

**Statement of Activities**

	For the Year Ended June 30, 2014				Summarized Financial Information for the Year Ended June 30, 2013
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	
Revenues, gains, and support					
Contributions, net	\$ 63,216	\$ 3,424,958	\$ 2,785,183	\$ 6,273,357	\$ 12,237,663
In-kind contributions	630	257,944	-	258,574	131,250
Interest and dividends	386,378	302,376	1,290,310	1,979,064	2,364,596
Net realized and unrealized gains	3,277,646	852,181	8,275,648	12,405,475	6,002,504
Change in value of charitable gift annuities and long-term trusts held by others	-	-	1,017,394	1,017,394	235,664
Other income	31,114	445,599	2,008	478,721	688,100
Total revenues, gains, and support	3,758,984	5,283,058	13,370,543	22,412,585	21,659,777
Net assets released from restrictions					
Management fees earned	1,202,296	(158,013)	(1,044,283)	-	-
Satisfaction of program restrictions	8,829,403	(7,320,630)	(1,508,773)	-	-
Total net assets released from restrictions	10,031,699	(7,478,643)	(2,553,056)	-	-
Expenses					
Program, scholarships, and other	10,627,487	-	-	10,627,487	6,964,885
Support services					
Management and general	690,289	-	-	690,289	855,859
Advancement services and fundraising support to the University	243,150	-	-	243,150	1,570,546
Total expenses	11,560,926	-	-	11,560,926	9,391,290
Other losses					
Provision for uncollectible pledges, net of recoveries	31,250	-	-	31,250	25,375
Total other losses	31,250	-	-	31,250	25,375
Change in net assets	2,198,507	(2,195,585)	10,817,487	10,820,409	12,243,112
Transfer of net assets	(394,319)	(22,143)	416,462	-	-
Net assets at beginning of year	13,780,507	21,009,703	70,733,014	105,523,224	93,280,112
Net assets at end of year	\$ 15,584,695	\$ 18,791,975	\$ 81,966,963	\$ 116,343,633	\$ 105,523,224

See notes to financial statements.

**UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.**

**Statement of Cash Flows**

	For the Year Ended June 30, 2014	Summarized Financial Information for the Year Ended June 30, 2013
	<u>2014</u>	<u>2013</u>
Cash flows from operating activities		
Change in net assets	\$ 10,820,409	\$ 12,243,112
Adjustments to reconcile change in net assets to net cash used in operating activities		
Depreciation	52,938	46,453
Net realized and unrealized gains	(12,797,992)	(6,367,677)
Provision for uncollectible pledges, net of recoveries	31,250	25,375
Accretion in cash surrender value of life insurance policies	(4,582)	(5,702)
Change in value of charitable gift annuities and long-term trusts held by others	(1,017,394)	(235,664)
Contributions restricted for investment in endowments	(2,006,835)	(1,099,432)
Non-cash contributions - beneficial interest in long-term trusts held by others	(778,348)	(1,839,189)
Changes in assets and liabilities		
Pledges receivable	2,209,329	(4,968,011)
Accrued interest	19,399	75,049
Prepays and other assets	61,944	(75,111)
Accounts payable and accrued expenses	1,325,960	(51,418)
Assets held for others	<u>(37,877)</u>	<u>(6,839)</u>
	<u>(12,942,208)</u>	<u>(14,502,166)</u>
Net cash used in operating activities	<u>(2,121,799)</u>	<u>(2,259,054)</u>
Cash flows from investing activities		
(Purchases) sales of investments, net	(536,660)	56,007
Purchase of property and equipment	(38,617)	(18,916)
Proceeds from life insurance policies	<u>31,974</u>	<u>-</u>
Net cash (used in) provided by investing activities	<u>(543,303)</u>	<u>37,091</u>
Cash flows from financing activities		
Proceeds from contributions restricted for investment in endowments	2,006,835	1,099,432
Payments of gift annuity obligations	<u>(19,913)</u>	<u>(21,237)</u>
Net cash provided by financing activities	<u>1,986,922</u>	<u>1,078,195</u>
Net decrease in cash and cash equivalents	(678,180)	(1,143,768)
Cash and cash equivalents at beginning of year	<u>1,436,723</u>	<u>2,580,491</u>
Cash and cash equivalents at end of year	\$ <u>758,543</u>	\$ <u>1,436,723</u>

See notes to financial statements.

# UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.

## Notes to Financial Statements

### **Note 1 - Organization and Summary of Significant Accounting Policies**

#### Organization

The University of Northern Colorado Foundation, Inc. (the "Organization") is a non-profit corporation providing program, scholarship, and other support to the University of Northern Colorado (the "University"). The majority of the Organization's revenue is derived from contributions and investment income.

#### Basis of Presentation

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted amounts are assets that are not subject to donor-imposed restrictions. In general, the unrestricted net assets of the Organization may be used at the discretion of the Organization's management and Board of Directors to support the Organization's purposes, operations, fundraising, and certain University programs.

Temporarily restricted amounts are assets subject to donor-imposed restrictions that may or will be met either through actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently restricted amounts are assets that must be maintained permanently by the Organization as required by the donor, but the Organization is permitted to use or expend part or all of any income derived from those assets.

Quasi-endowments are those purpose-restricted gifts that are intended to be maintained in perpetuity or to be spent over a specified time period, usually several years; however, under specific circumstances defined by the donor, the principal may be invaded fully to meet the defined purpose. Board-designated endowments are unrestricted funds designated by the Board of Directors to function as endowments (Notes 9 and 10).

#### Cash and Cash Equivalents

Cash and cash equivalents include cash, short-term money market accounts, and other highly liquid investments with an original maturity of three months or less, except for cash and cash equivalents subject to investment management direction. At times, cash balances in commercial banks may exceed the level of insurance provided by the Federal Deposit Insurance Corporation.



# UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.

## Notes to Financial Statements

### **Note 1 - Organization and Summary of Significant Accounting Policies (continued)**

#### Investments and Investment Valuation

Investments are stated at fair value. Securities traded on a national securities exchange are valued at the average of the bid and ask prices at close on the last business day of the fiscal year; investments traded in the over-the-counter market and listed securities for which no sale was reported on the last day are valued at the latest available bid price. Alternative investments are valued at the net asset value ("NAV") provided by the investment manager. This NAV is computed based on dealer quotations, if available, on the fair value of the underlying investments. Investments for which there is no active market are recorded at fair value using various valuation techniques. Such techniques include using recent arm's length market transactions; observable valuation measures for comparable companies, adjusted for differences between the investment and the referenced comparable; and discounted cash flow analysis, pending recent transactions and potential initial public offering values.

The Organization maintains pooled investment accounts for the majority of its endowments. Investment income and realized and unrealized gains and losses, net of investment and management fees, from securities in the pooled investment accounts are allocated quarterly to the individual endowments based on the relationship of the fair value of the interest of each endowment to the total fair value of the pooled investment accounts and are adjusted for additions to or deductions from those accounts.

Investment returns include dividend, interest, and other investment income; realized and unrealized gains and losses on investments carried at fair value; and realized gains and losses on other investments. In certain cases, investment managers report realized and unrealized gains and losses net of investment fees; accordingly, the Organization has reported the net amount in unrealized and realized gains and losses in the accompanying statement of activities. Investment returns are reflected in the statement of activities as unrestricted, temporarily restricted, or permanently restricted based upon the existence and nature of any donor or legally imposed restrictions.

#### Fair Value of Financial Instruments

The Organization follows accounting guidance surrounding fair value measurements. This guidance requires use of a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value (Note 2).

#### Contributions and Pledges Receivable

Gifts of cash and other assets received without donor stipulations are reported as unrestricted contributions. Gifts received with a donor stipulation that limits their use are reported as temporarily or permanently restricted contributions. When a donor stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

# UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.

## Notes to Financial Statements

### **Note 1 - Organization and Summary of Significant Accounting Policies (continued)**

#### Contributions and Pledges Receivable (continued)

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are recorded at the net present value of the expected future cash flows discounted using a risk-free interest rate. An allowance for uncollectible contributions is established by Organization management based on management's analysis of specific pledges receivable.

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized as assets and revenue when the conditions are substantially met and the gift becomes unconditional.

#### Property and Equipment

Equipment, buildings, and furniture are recorded at cost or, if donated, at the fair value on the date of donation. Depreciation on equipment, buildings, and improvements is calculated using the straight-line method over the estimated useful lives of the assets ranging from three to fifty years. Assets with an initial purchase price under \$5,000 are expensed in the year purchased.

#### Assets Held for Others

The Organization holds and invests certain funds on behalf of the University.

#### Income Taxes

The Organization is a not-for-profit entity exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and a public charity under Section 509(a)(1). Accordingly, no provision for income taxes is made in these financial statements. Income from activities not directly related to the entity's tax-exempt purpose is subject to taxation as unrelated business taxable income. During fiscal year 2014, the unrelated business income tax liability was not material.

The Organization applies a more-likely-than-not measurement methodology to reflect the financial statement impact of uncertain tax positions taken or expected to be taken in a tax return. After evaluating the tax positions taken, none are considered to be uncertain; therefore, no amounts have been recognized as of June 30, 2014.

If incurred, interest and penalties associated with tax positions are recorded in the period assessed in management and general expenses. No interest or penalties have been assessed as of June 30, 2014.

Tax years that remain subject to examination include 2011 through 2014 for the federal return and 2010 through 2014 for the Colorado return.

# UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.

## Notes to Financial Statements

### **Note 1 - Organization and Summary of Significant Accounting Policies (continued)**

#### Functional Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statement of activities. Costs have been allocated among management and general and advancement services and fundraising categories for services benefited. Advancement services are comprised of gift processing and donor and alumni information expenses. The Organization provided fundraising support during the year ended June 30, 2013 to the University, which is reflected in the accompanying statement of activities. In addition, the University incurs direct fundraising expenses.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue, expenses, gains, losses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

#### Summarized Financial Statements

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a complete presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2013, from which the summarized information was derived.

Certain reclassifications have been made to the financial statements for the year ended June 30, 2013 to conform to the 2014 presentation. Approximately \$332,000 was reclassified from net realized and unrealized gains to change in value of charitable gift annuities and long-term trusts held by others on the 2013 statement of activities.

#### Subsequent Events

The Organization has evaluated subsequent events through the auditors' report date, which is the date the financial statements were available for issuance. There were no material subsequent events that required recognition or disclosure in the financial statements.

### **Note 2 - Fair Value of Financial Instruments**

The carrying amount reported in the statement of financial position for cash and cash equivalents, accounts payable and accrued expenses, and certain other liabilities approximates fair value because of the immediate or short-term maturities of these financial instruments. The following methods and assumptions were used by the Organization in estimating the fair value of its other financial

# UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.

## Notes to Financial Statements

### Note 2 - Fair Value of Financial Instruments (continued)

instruments:

#### Pledges

The fair value of pledges is determined by discounting multi-year pledges to net present value using a discount rate commensurate with the payment terms of the pledge. The Organization also takes into consideration past collection experience and other relevant factors.

#### Beneficial Interest in Long-Term Trusts Held by Others

The fair value of the beneficial interest in long-term trusts held by others is determined by the fair value of the underlying investments held by the third-party trustees, less the net present value of future cash outflows to lifetime recipients.

#### Life Insurance Policies

The fair value of life insurance policies is based upon the estimated cash surrender value of the underlying insurance policy.

#### Obligations Under Gift Annuity Agreements

The fair value of obligations under gift annuity arrangements is based upon the payments to be made over the estimated remaining lives of the income beneficiaries and is discounted to present value using discount rates ranging from 2.4% to 5.8%.

#### Assets Held for Others

The fair value of assets held for others is determined by the fair value of the underlying investments held by the Organization, which are securities valued as described below.

#### Investments

The Organization values its investments at fair value, which is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The following fair value hierarchy prioritizes observable inputs used to measure fair value into three broad levels, which are described below:

- Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2: Observable prices that are based on inputs not quoted in active markets but are corroborated by market data.
- Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest level priority to Level 3 inputs.

# UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.

## Notes to Financial Statements

### **Note 2 - Fair Value of Financial Instruments (continued)**

#### Investments (continued)

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. These classifications (Levels 1, 2, and 3) are intended to reflect the observability of inputs used in the valuation of investments and are not necessarily an indication of risk or liquidity.

The following is a description of valuation methodologies used for assets measured at fair value:

*Equities:* Valued at the average of the bid and ask prices at close as reported on the active market on which the individual securities are traded.

*Mutual funds:* Valued at the closing price as reported on the active market on which the funds are traded.

*Fixed income (individual bonds):* Valued based on yields currently available on comparable securities of the issuer or other issuers with similar credit ratings.

*Low correlated hedge, real estate, and private equity:* Valued at the net asset value of the limited partnership investments. The definition of net asset value includes an ownership interest in partners' capital to which a proportionate share of the investment's net assets is attributed.

*Beneficial interest in long-term trusts held by others:* Valued based on the underlying investments held by the trusts, less the net present value of future cash outflows to lifetime recipients.

There were no changes to the valuation techniques used during the period.

**UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.**

**Notes to Financial Statements**

**Note 2 - Fair Value of Financial Instruments (continued)**

Investments (continued)

The following table sets forth by level, within the fair value hierarchy, the Organization's investments measured on a recurring basis at fair value as of June 30, 2014:

<u>Description</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<b>Investments</b>				
Cash equivalent mutual funds	\$ 3,092,235	\$ -	\$ -	\$ 3,092,235
<b>Equities</b>				
Individual equities	30,067,314	-	-	30,067,314
Mutual funds	16,619,128	-	-	16,619,128
<b>Fixed income</b>				
Individual bonds	-	14,297,561	-	14,297,561
Mutual funds	11,410,580	-	-	11,410,580
<b>Alternative investments</b>				
Low correlated hedge	-	-	14,402,422	14,402,422
Real estate	-	-	5,375,706	5,375,706
Commodity mutual funds	5,108,958	-	-	5,108,958
Private equity	-	-	4,455,029	4,455,029
Private equity limited partnership	-	-	596,986	596,986
Total investments	<u>66,298,215</u>	<u>14,297,561</u>	<u>24,830,143</u>	<u>105,425,919</u>
<b>Beneficial interest in long-term trusts held by others</b>				
	<u>-</u>	<u>-</u>	<u>7,575,851</u>	<u>7,575,851</u>
<b>Total</b>	<b><u>\$ 66,298,215</u></b>	<b><u>\$ 14,297,561</u></b>	<b><u>\$ 32,405,994</u></b>	<b><u>\$ 113,001,770</u></b>

In addition to the investments valued at fair value on a recurring basis, the Organization holds another limited partnership investment valued on a non-recurring basis at a value of \$1,000,000 as of June 30, 2014. This investment cannot be redeemed by the Organization. The value of the investment in this category is based on the initial partnership contribution.

Net investment earnings consist of the following for the year ended June 30, 2014:

Interest and dividends	\$ 1,979,064
Realized and unrealized gains on investments	12,797,992
Less investment management fees	<u>(392,517)</u>
	<b><u>\$ 14,384,539</u></b>

**UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.**

**Notes to Financial Statements**

**Note 2 - Fair Value of Financial Instruments (continued)**

Level 3 Changes

The following is a reconciliation of the beginning and ending balances for investments measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

<u>Year Ended June 30, 2014</u>	<u>Investments</u>	<u>Beneficial Interest in Long-Term Trusts Held by Others</u>	<u>Total</u>
Beginning balance	\$ 22,627,648	\$ 5,768,460	\$ 28,396,108
Total gains included in changes in net assets (net investment income)	3,038,714	1,029,043	4,067,757
Purchases and contributions	5,113,864	778,348	5,892,212
Settlements	<u>(5,950,083)</u>	<u>-</u>	<u>(5,950,083)</u>
Ending balance	<u>\$ 24,830,143</u>	<u>\$ 7,575,851</u>	<u>\$ 32,405,994</u>

Included in the change in net assets (net investment income) for the year ended June 30, 2014 are net unrealized gains of \$2,968,782 attributable to Level 3 investments held at June 30, 2014.

Investments in Certain Entities that Calculate Net Asset Value

<u>Fund Description</u>	<u>Investment Strategy</u>	<u>June 30, 2014 Fair Value</u>	<u>June 30, 2014 Unfunded Commitments</u>	<u>Redemption Frequency</u>	<u>Redemption Notice Period</u>
Low correlated hedge	Equity long/short (a)	\$ 5,320,628	\$ -	Monthly, quarterly, semi- annually, subject to restrictions	60-100 days
Low correlated hedge	Multi-strategy (b)	9,081,794	-	Quarterly, semi- annually, subject to restrictions	95 days, annual 1-year lock up
Private equity	Illiquid credit (c)	2,155,978	1,743,629	Upon fund termination	N/A
Private equity	Venture capital (d)	2,896,037	736,347	Upon fund termination	N/A
Real estate	Global opportunities (e)	<u>5,375,706</u>	<u>2,246,328</u>	Upon fund termination	N/A
Total		<u>\$ 24,830,143</u>	<u>\$ 4,726,304</u>		

# UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.

## Notes to Financial Statements

### **Note 2 - Fair Value of Financial Instruments (continued)**

#### Investments in Certain Entities that Calculate Net Asset Value (continued)

- (a) This category includes hedge funds that invest in long-term and short-term equity funds. Management of the hedge funds seeks diversification in styles, geography, and strategies. The fair values of the investments in this category have been calculated using the NAV of the Organization's ownership in the partners' capital.
- (b) This category includes hedge funds that pursue multiple strategies through equity and debt funds to diversify risk and reduce volatility. The composite portfolio for this category includes event-driven, market neutral, credit opportunities, distressed securities, and various arbitrage-based approaches. Some of these investments cannot be redeemed by the Organization prior to the termination of the partnership. The fair values of the investments in this category have been calculated using the NAV of the Organization's ownership in the partners' capital.
- (c) This category includes private equity limited partnerships invested in distressed debt and illiquid credit instruments. These investments cannot be redeemed by the Organization prior to the termination of the partnership. The fair values of the investments in this category have been calculated using the NAV of the Organization's ownership in the partners' capital.
- (d) This category includes a private equity limited partnership invested in buyout, venture capital, and special situation funds. These investments cannot be redeemed by the Organization prior to the termination of the partnership. The fair values of the investments in this category have been calculated using the NAV of the Organization's ownership in the partners' capital.
- (e) This category includes real estate limited partnerships invested in other real estate funds with a global focus. The real estate funds' composite portfolio in this category includes domestic, European-focused, opportunistic, and global diversification real estate funds. These investments cannot be redeemed by the Organization prior to the termination of the partnership. The fair values of the investments in this category have been calculated using the NAV of the Organization's ownership in the partners' capital.

### **Note 3 - Pledges Receivable**

Pledges receivable are as follows at June 30, 2014:

Receivables due in less than one year	\$ 1,338,777
Receivables due in one to five years	2,404,652
Receivables due in more than five years	<u>10,000</u>
	3,753,429
Less allowance for uncollectible pledges	(40,000)
Less present value discount	<u>(105,749)</u>
	<u>\$ 3,607,680</u>



# UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.

## Notes to Financial Statements

### **Note 3 - Pledges Receivable (continued)**

Unconditional promises to give (pledges receivable) are from various entities, including foundations, corporations, and individuals. The discount factor utilized in the present value calculation is the five-year U.S. Treasury note rate as of June 30th of the fiscal year in which the commitment is made.

Approximately 80% of the Organization's pledges receivable as of June 30, 2014 consist of a pledge from one donor.

### **Note 4 - Life Insurance Policies**

The Organization is the owner and beneficiary of various donated life insurance policies with total cash surrender values of \$63,654 and face values of approximately \$216,000 as of June 30, 2014.

### **Note 5 - Property and Equipment**

Depreciation expense for the year ended June 30, 2014 was \$52,938. The Organization's property and equipment are comprised of the following at June 30, 2014:

Buildings and improvements	\$ 1,260,071
Equipment	<u>245,702</u>
	1,505,773
Less accumulated depreciation	<u>(476,040)</u>
	<u>\$ 1,029,733</u>

### **Note 6 - Charitable Gift Annuity Contracts**

The Organization has entered into several charitable gift annuity contracts. These contracts require the Organization to make fixed payments to the beneficiaries over their lifetimes. Under a charitable gift annuity contract, the assets received by the Organization are not held in trust separately from other investments of the Organization. On the date each charitable gift annuity was established, the Organization recorded a contribution equal to the difference between the amount transferred from the donor and the present value of the future cash flows expected to be paid to the specified beneficiaries using a discount rate equal to the then-current applicable federal rate. At the end of these contracts, the majority of these assets are to be endowed and are included in permanently restricted net assets as follows at June 30, 2014:

Assets held under gift annuity contracts	\$ 228,656
Less associated liabilities	<u>(142,498)</u>
Net present value of assets held under contracts	<u>\$ 86,158</u>

# UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.

## Notes to Financial Statements

### **Note 7 - Beneficial Interest in Long-Term Trusts Held by Others**

The Organization has been named irrevocable remainder beneficiary for several trusts administered by third-party corporate trustees. For these arrangements, beneficial interest in long-term trusts held by others and contribution revenue are recorded at the estimated present value of the remainder interest when the Organization has sufficient information to record it. These arrangements are revalued annually to reflect changes in the remainder interest estimates. The Organization does not permit use of the funds by the University until the expiration of the lifetime recipient's interest. The fair value of these trusts as of June 30, 2014 is \$2,878,667.

The Organization has been named irrevocable beneficiary of several perpetual trusts administered by third-party corporate trustees. For these arrangements, beneficial interest in long-term trusts held by others and contribution revenue are recorded at the fair value of the Organization's share of the trust when the Organization has sufficient information to record it. Distributions received from the trustees are recorded as interest income, and the change in fair value at year-end is recorded in change in value of charitable gift annuities and long-term trusts held by others. The fair value of these trusts as of June 30, 2014 is \$4,697,184.

### **Note 8 - Assets Held for Others**

Assets held in trust for the University represent certain assets held for long-term investment purposes by the Organization. The fair value of these assets was \$629,860 at June 30, 2014.

### **Note 9 - Net Assets**

#### **Unrestricted Board-Designated Funds**

The following unrestricted net assets have been designated by the Board of Directors for the following purposes at June 30, 2014:

Board-designated President's fund	\$ 1,919,106
Programs	716,055
Partnership for academic and student support	433,772
Board-designated quasi-endowments	<u>412,782</u>
	<u>\$ 3,481,715</u>

During the year ended June 30, 2010, the Board of Directors designated \$1,500,000 to be used as matching funds for certain endowment donations as part of the Partnership for Academic and Student Support. The purpose of the matching funds is to encourage major gifts to be given to permanently restricted endowments. Once the \$1,500,000 is depleted, the program will expire. As of June 30, 2014, \$1,066,228 of these designated funds had been used as matches to donations and are now recorded in permanently restricted net assets.

# UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.

## Notes to Financial Statements

### Note 9 - Net Assets (continued)

#### Temporarily Restricted Net Assets

Temporarily restricted net assets (inclusive of contributions receivable) are designated for the following purposes at June 30, 2014:

Programs	\$ 10,738,480
Scholarships	4,565,067
Capital improvements	1,298,135
Multiple designations	927,680
President's discretion	601,572
Time restricted	500,617
Other	<u>160,424</u>
	<u>\$ 18,791,975</u>

#### Permanently Restricted Net Assets

Permanently restricted net assets (inclusive of contributions receivable) are restricted to the following at June 30, 2014:

Scholarships	\$ 43,801,686
Programs	37,223,593
Capital improvements	881,628
Other	<u>60,056</u>
	<u>\$ 81,966,963</u>

### Note 10 - Endowments

In order to create an "endowed fund" with the Organization, a donor must give a minimum initial gift as defined in the endowment agreement. The Organization's endowment consists of approximately 500 individual funds established for a variety of purposes. The endowment includes donor-restricted endowment funds, quasi-endowments, and Board-designated endowment funds. Donor-restricted endowment funds are permanent charitable funds whose principal is treated in accordance with a defined spending policy or that must be preserved in perpetuity as a condition imposed by the donor. Quasi-endowments are those purpose-restricted gifts that are intended to be maintained in perpetuity or to be spent over a specified time period, usually several years; however, under specific circumstances defined by the donor, the principal may be invaded fully to meet the defined purpose. Board-designated endowments are unrestricted funds designated by the Board of Directors to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. Most endowed funds are included in the Organization's investment pool.

# UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.

## Notes to Financial Statements

### Note 10 - Endowments (continued)

#### Interpretation of Relevant Law

The Organization has interpreted the Colorado Uniform Prudent Management of Institutional Funds Act of 2006 ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies permanently restricted net assets according to the following methodology:

- a) Donor-restricted endowments with specific donor stipulations on spending that prohibit the Organization from using the "corpus" of the fund for defined spending distributions classify as permanently restricted net assets (a) the original value and value of all subsequent gifts donated to the permanent endowment and (b) accumulations to the permanent endowment made in accordance with the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure at which time the amounts become unrestricted by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.
- b) Donor-restricted endowments with specific donor stipulations on spending that allow the Organization to use the corpus of the fund for defined spending distributions classify as permanently restricted net assets (a) the original value and value of all subsequent gifts donated to the permanent endowment, (b) accumulations to the permanent endowment made in accordance with the applicable donor gift instrument at the time the accumulation is added to the fund, and (c) all other assets of the fund not appropriated for expenditure.

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund,
- (2) The purposes of the Organization and the donor-restricted endowment fund,
- (3) General economic conditions,
- (4) The possible effect of inflation and deflation,
- (5) The expected total return from income and the appreciation of investments,
- (6) Other resources of the Organization, and
- (7) The investment policies of the Organization.

#### Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking the proper balance between preservation of capital and maintaining the purchasing power of the endowment assets. Under this long-term investment policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce a rate of return that provides for growth over distributions and fees, while assuming prudent risk. Actual returns in any given year may vary from this amount.

**UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.**

**Notes to Financial Statements**

**Note 10 - Endowments (continued)**

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation to achieve its long-term return objectives within prudent risk constraints. In consultation with the investment consultant, the Investment Committee of the Organization is responsible for selecting the managers and asset mix for the endowments of the Organization, keeping within the asset allocation ranges outlined in the Board-approved investment policy statement.

Spending Policy and How the Investment Objectives Relate to Spending Policy

As of June 30, 2014 the Organization's policy, approved by the Board of Directors, is to generally appropriate for distribution each year 4% of the three-year rolling average of the fiscal year-end fair value of each fund. Newly established endowments are invested for one full fiscal year before the distributions begin. However, in the case when any endowment's fair value drops more than 1% below the sum of all gifts to the endowment, the distribution rate is 1%.

The Organization assesses an administrative fee on all endowment funds. These charges represent each fund's proportionate share of the Organization's investment and accounting expenses. In general, for endowments valued \$1,000,000 or greater, the administrative fee was calculated at 1.25% of their fair values during the year ended June 30, 2014. In general, for endowments valued less than \$1,000,000, quasi-endowments, and gift annuities, the administrative fee was calculated at 1.75% of their fair values during the year ended June 30, 2014. However, in the case when any endowment's fair value drops more than 1% below the sum of all gifts to the endowment, the administrative fee is 1%.

Endowment Net Asset Investment Composition by Type of Fund as of June 30, 2014

The following table includes endowment investments but does not include pledges receivable or charitable gift annuities.

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ 1,746,815	\$ 73,646,688	\$ 75,393,503
Quasi-endowment funds	-	4,009,712	-	4,009,712
Board-designated endowment funds	<u>3,044,373</u>	<u>-</u>	<u>-</u>	<u>3,044,373</u>
Total funds	<u>\$ 3,044,373</u>	<u>\$ 5,756,527</u>	<u>\$ 73,646,688</u>	<u>\$ 82,447,588</u>

**UNIVERSITY OF NORTHERN COLORADO FOUNDATION, INC.**

**Notes to Financial Statements**

**Note 10 - Endowments (continued)**

**Changes in Invested Endowment Net Assets for the Fiscal Year Ended June 30, 2014**

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment assets, beginning of year, June 30, 2013	\$ 2,779,507	\$ 6,449,992	\$ 63,856,134	\$ 73,085,633
Investment income				
Investment income, net of expenses	(10,459)	26,066	246,591	262,198
Net realized and unrealized gains	<u>364,599</u>	<u>852,271</u>	<u>8,243,272</u>	<u>9,460,142</u>
Total investment income	354,140	878,337	8,489,863	9,722,340
Additions	5,601	106,349	2,788,763	2,900,713
Reinvested funds	-	134,481	186,194	320,675
Appropriation of endowment assets for expenditure	(94,875)	(1,824,109)	(1,690,192)	(3,609,176)
Donor reclassifications	<u>-</u>	<u>11,477</u>	<u>15,926</u>	<u>27,403</u>
Endowment assets, end of year, June 30, 2014	<u>\$ 3,044,373</u>	<u>\$ 5,756,527</u>	<u>\$ 73,646,688</u>	<u>\$ 82,447,588</u>

**Note 11 - Retirement Plan**

The Organization has a Savings Incentive Match Plan for Employees Individual Retirement Account ("SIMPLE IRA") retirement plan. Employees are eligible to participate in the SIMPLE IRA immediately, which allows for pre-tax salary deferrals into the SIMPLE IRA. The Organization will match up to 3% of the employee's gross salary, depending on the employee's deferral amount. For the year ended June 30, 2014, the Organization contributed \$13,086.

**Note 12 - Related Party Transactions**

The following is a summary of related party transactions between the Organization and the University.

Effective July 1, 2013, the University assumed the financial responsibility for expenses related to Alumni and Development Services. For the year ended June 30, 2014, the Organization made payments of \$497,162 to the University for expenses accrued as of June 30, 2013 related to Alumni and Development Services.

The reported amount of accounts payable and accrued expenses at June 30, 2014 includes \$2,441,302 of amounts payable to the University for program, scholarships, and other expenses.

The building used by the Organization for its administrative offices is located on land that is leased to the Organization by the University. The land is leased to the Organization at \$1 per year for 99 years.