

UNIVERSITY OF NORTHERN COLORADO: FINANCIAL REPORT

06/30/2019

(updated 11/8/19)

OVERVIEW

Cash (pages 2-3): The University's cash position at June 30, 2019 was \$42.5 million with \$18.5 million in centralized reserves. UNC's annual low point in cash is August 15th. In 2019, our August 15th cash balance was \$27.2 million, or \$15.3 less than the June 30 fiscal year end balance.

Reserves (page 4): Reserves at June 30, 2019 were \$18.5 million, with \$3.6 million in the University Reserve, after funding FY19 strategic investments and FY19 capital projects.

Accounts Receivable (page 5): The 4th quarter net accounts receivable was \$6.0 million, which is slightly more than this time last year. The timing of receivables can vary noticeably from year to year; therefore, the most consistent benchmark is the fiscal year-end.

Operating Budget (pages 6-8): The fiscal year 2018-19 operating budget at fiscal year-end shows operating results of \$8.8 million before transfers of restricted and designated capital funds to reserves to finance future capital projects. This is \$1.7 million more than budget due to mid-year implementation of personnel and non-personnel cost savings. Details of revenues, expenditures and transfers are as follows:

- Net revenue - \$202.0 million
 - Gross tuition, fees and room & board - \$168.9 million (\$5.2 million fees designated for capital projects)
 - Discounting - \$39.3 million
 - State appropriations - \$42.5 million
 - Foundation support - \$11.8 million (\$1.3 million restricted for capital projects)
 - All other revenue - \$18.1 parking, athletics, theater, etc. (\$0.6 designated for capital projects)
- Personnel expenditures - \$137.5 million
- Non-personnel expenditures - \$44.6 million
- Debt payments for bonds and capital leases - \$11.0 million
- Transfer of restricted or designated capital revenue to capital reserves - \$7.2 million

Strategic Investments Budget (page 9): Strategic investments are multi-year commitments that are funded from operating revenues. The total FY19 cash expenditure of projects and initiatives approved in FY19 was \$3.5 million.

Capital Projects (page 10): The total approved active capital project budget was \$39.0 million, with \$24.0 million expended in FY19, \$14.1 million to be expended in FY20, and \$0.9 million to be expended in FY21.

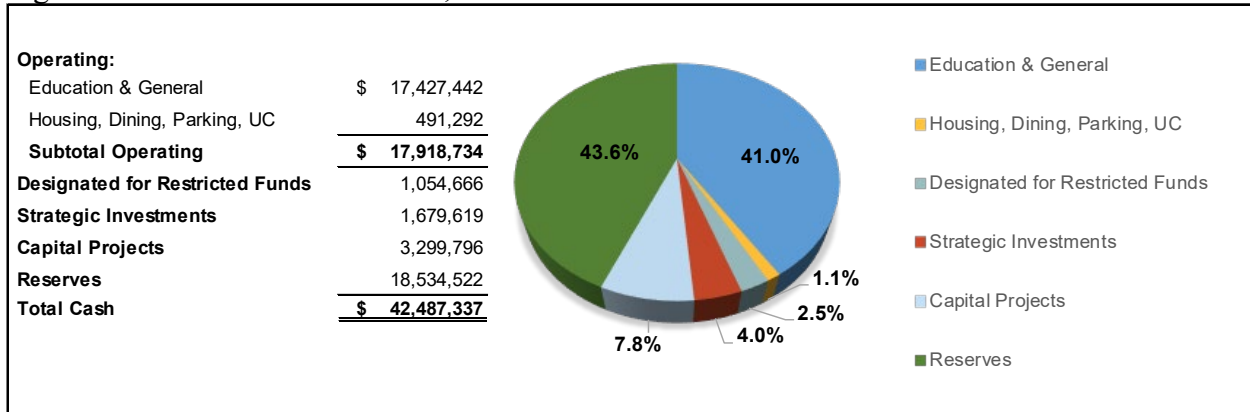
Restricted Grants and Contracts (page 11): Restricted grants and contracts are often multi-year awards. The FY19 activity was \$7.3 million.

Financial Aid and Foundation Support (page 12-14): Details of external and internal financial aid (discounting) and the FY19 use of donor funds are provided.

CASH

Total cash, as of June 30, 2019, was \$42.5 million. Campus Commons bond proceeds of \$5.9 million held by the University are not included in the cash balances in Figure 1.

Figure 1. Cash Balance at June 30, 2019



Operating Cash: tuition, fees, state-funding and other resources used for the education and general operations of UNC.

Designated for Restriction: funds for restricted grants and financial aid activity, which is reimbursed by external parties.

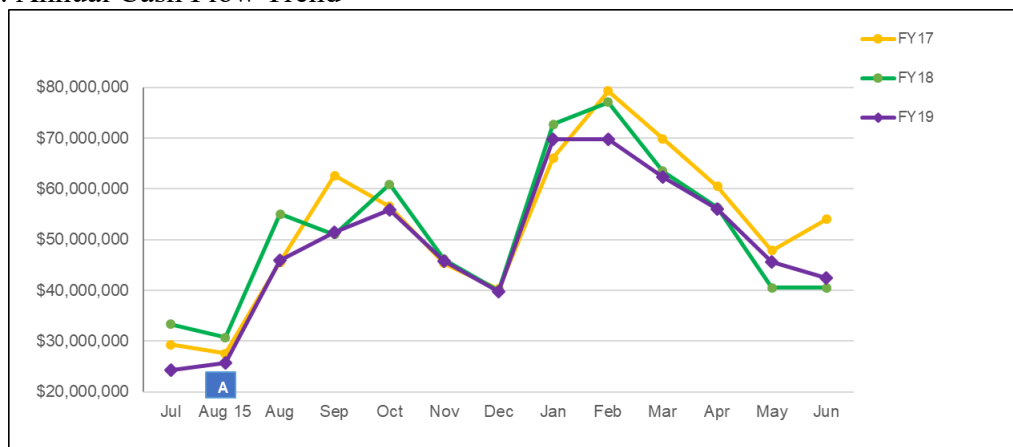
Strategic Investments: multi-year and special commitments, including grant match, accreditation, faculty startup, IT projects etc. are fully funded at the beginning of each fiscal year.

Capital Projects: institutional capital commitments are funded by a dedicated student capital fee and a part of auxiliary revenues. Like strategic investments, approved projects are fully funded at the beginning of each fiscal year.

Reserves: uncommitted cash balance, conceptually a savings account, although all institutional cash is commingled in the state treasury with daily transfers in and out of a commercial bank where deposits and disbursements are processed.

The cash flow trend is relatively consistent as shown in Figure 2. The low point during the year has traditionally occurred in mid-August and is a good point for benchmarking purposes. This is noted with the letter “A” in the graph.

Figure 2. Annual Cash Flow Trend



The University's cash position was \$2.0 million more than the previous year as of June 30, 2019, as shown in Table 1. In both FY18 and FY19, the COF and Fee-For-Service payments were received in October rather than September as in previous years.

Table 1. Overall Cash Balance

Month	FY15	FY16	FY17	FY18	FY19
Jul	52,203,773	37,814,641	29,249,252	33,276,779	24,244,573
Aug 15	48,277,445	39,776,437	27,569,804	30,695,963	25,687,881
Aug	63,727,315	54,843,178	45,569,608	55,010,566	45,894,538
Sep	67,633,545	69,407,889	62,576,984	50,974,277	51,418,070
Oct	77,000,173	57,813,291	56,504,939	60,844,876	55,861,085
Nov	67,829,386	57,080,941	45,297,668	46,089,205	45,774,234
Dec	61,966,401	50,684,129	40,268,950	39,944,050	39,821,886
Jan	86,298,922	76,476,844	66,080,438	72,704,334	69,682,495
Feb	86,539,392	85,070,248	79,274,077	77,058,925	69,687,777
Mar	79,278,071	67,433,066	69,900,428	63,461,732	62,392,529
Apr	71,527,719	57,968,958	60,462,128	56,317,591	56,044,720
May	58,214,450	48,614,786	47,864,971	40,532,425	45,533,128
Jun	61,721,397	46,873,470	53,966,795	40,531,605	42,487,337

The University also has Campus Commons bond proceeds that are not included in the cash table for comparative purposes.

The cash table below is intended to give a quick summary of the effect of FY19 operating results, strategic investments and capital expenditures on cash.

Table 2. Cash as of June 30, 2019

	Operating	Restricted	Strategic Investments	Capital Projects	Reserves	Total
Cash at 06/30/2018	\$ 8.5	\$ 0.2	\$ 1.9	\$ 4.4	\$ 25.5	\$ 40.5
FY19 Transfers						
Strategic Investments	(0.4)	-	3.3	-	(2.9)	-
Capital Projects/Small Equipment	(5.8)	-	-	3.8	2.0	-
Foundation Capital Gifts	(1.4)	-	-	1.4	-	-
Grant-funded Capital	-	(0.5)	-	0.5	-	-
Reserve Transfers July 1	6.2	-	-	-	(6.2)	-
Subtotal Transfers	(1.4)	(0.5)	3.3	5.7	(7.1)	-
FY19 Net Cash Inflows (Outflows)						
Operating Results FY19	8.8	0.8	-	-	-	9.6
Strategic Investments	-	-	(3.5)	-	-	(3.5)
Capital Cash State, Debt & Grant	-	-	-	19.3	-	19.3
Capital Projects/Small Equipment	-	-	-	(24.5)	-	(24.5)
Change in Assets and Liabilities	2.0	0.6	-	(1.6)	0.1	1.1
Subtotal Inflows (Outflows)	10.8	1.4	(3.5)	(6.8)	0.1	2.0
Cash at 06/30/2019 (a)	\$ 17.9	\$ 1.1	\$ 1.7	\$ 3.3	\$ 18.5	\$ 42.5

(a) The 6/30/2019 year-end annual report will include \$5.9 million of unexpended Campus Commons bond proceeds in Restricted Cash and Cash Equivalents in addition to the amount on this schedule. These remaining bond proceeds will be fully utilized in FY20.

CASH RESERVES

Cash reserves, conceptually a savings account, provides a cushion for operational contingencies, other risks, capital planning and potential large investments.

Table 3. Cash Reserves Summary at June 30, 2019

	06/30/2018		FY19 YTD Activity	06/30/2019
Mandatory				
Bonded R&R	\$ 750,000	a	\$ (750,000)	\$ -
Capital				
Student Fees, State & Smart Classroom	7,394,960	b,c,d,e	1,891,183	9,286,143
Auxiliary Capital Reserves	2,800,405	c,d,e	151,906	2,952,311
Other				
Risk Management	2,650,000		-	2,650,000
University Reserve	11,978,596	a,f,g	(8,332,528)	3,646,068
Total Reserves	\$ 25,573,961		\$ (7,039,439)	\$ 18,534,522

All reserves are funded by operating revenues. Capital reserves are funded by designated student capital fees, designated portions of room and board and other auxiliary revenues. Approved capital projects are fully funded from reserves at the start of the project. The risk management and University Reserve have been funded from general operating revenues. The following is an accounting of the transfers made in FY19 and the letters reference Table 3.

Mandatory Reserves:

- a. Transfer \$0.8 million from Bonded R&R to the University Reserve; with the refinancing of the Series 2008 Bonds, this reserve is no longer required.

Capital Reserves: Each fiscal year, student capital fees and a portion of auxiliary revenues are transferred to capital reserves. Approved capital projects are fully funded at the beginning of each year.

- b. Transfer \$5.2 million from student capital fee and LEAF fee operating cash into capital reserves.
- c. Transfer \$0.6 million from parking services operating cash and rebate revenue into capital reserves.
- d. Fund \$3.5 million in FY19 capital projects and \$0.5 million in FY19 capital equipment and close various projects \$1.0 million under budget.
- e. Fund \$0.7 million in new FY20 early start capital projects.

Other Reserves: At August 15, (UNC's cash low point), sufficient cash is transferred between the University Reserve and operating funds to keep a minimum operating cash balance. Strategic investments are fully funded at the beginning of the year. The risk management reserve is used to cover deductibles and pay any legal claims (but not legal expenses).

- f. Fund \$2.9 million in FY19 strategic investments.
- g. Transfer \$6.2 million from University reserve to operating cash.

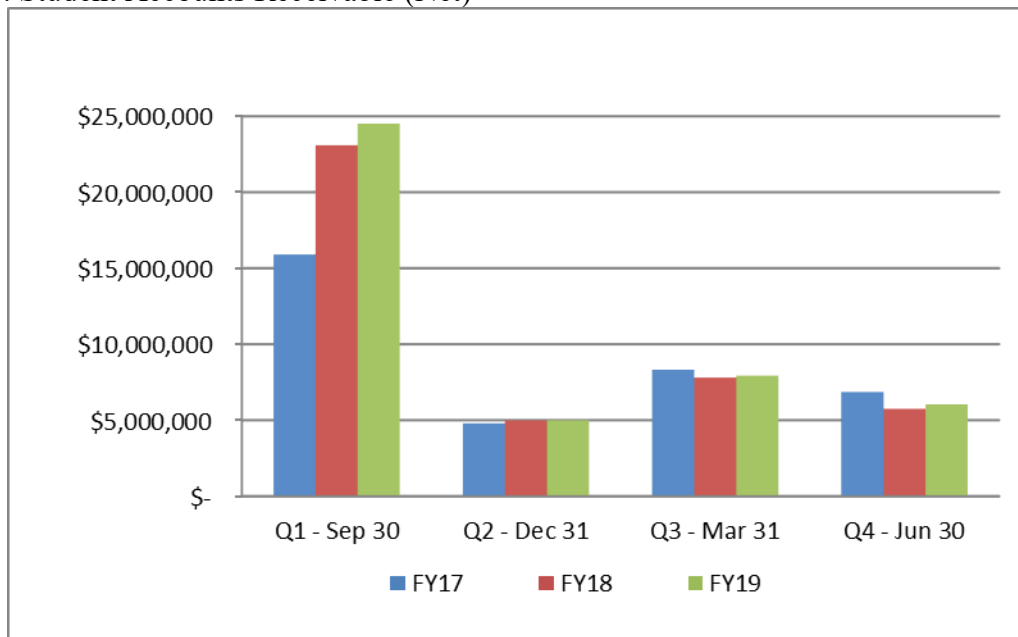
ACCOUNTS RECEIVABLE

Table 4 and Figure 3 show that the June 30, 2019 fiscal year-end balance in student accounts receivable was \$297,000 more than the previous year. In both FY18 and FY19, the COF payment was received in October rather than September (as is typical), resulting in a higher net student accounts receivable. In FY19, the COF payment was \$7.9 million. Net student accounts receivable includes the accounting estimate for uncollectible accounts or “bad debt.”

Table 4. Student Accounts Receivable (Net)

	<u>FY17</u>	<u>FY18</u>	<u>FY19</u>
Q1 - Sep 30	\$ 15,904,277	\$ 23,082,213	\$ 24,511,314
Q2 - Dec 31	\$ 4,791,141	\$ 4,989,072	\$ 5,004,956
Q3 - Mar 31	\$ 8,322,159	\$ 7,807,471	\$ 7,933,776
Q4 - Jun 30	\$ 6,853,821	\$ 5,752,210	\$ 6,048,782

Figure 3. Student Accounts Receivable (Net)



OPERATING BUDGET

For the Quarter Ended June 30, 2019¹

	Notes	Original Budget	Actual at 06/30/2019	Variance fav (unfav)	% of Total
REVENUES					
Tuition-Undergraduate Main Campus	2	\$ 79,996,337	\$ 76,899,104	\$ (3,097,233)	38.1%
Tuition-Graduate Main Campus	3	17,079,161	14,790,811	(2,288,350)	7.3%
Tuition-Undergraduate Extended Campus	2	5,032,826	5,694,754	661,928	2.8%
Tuition-Graduate Extended Campus	3	18,225,765	17,145,773	(1,079,992)	8.5%
Student Fees	2/3	16,276,843	15,546,553	(730,290)	7.7%
Academic Fees - Main Campus	2/3	6,418,857	6,145,363	(273,494)	3.0%
Academic Fees - Extended Campus	2/3	111,658	152,959	41,301	0.1%
Room and Board	4	35,342,265	32,523,110	(2,819,155)	16.1%
Subtotal Tuition, Fees and Room & Board		178,483,712	168,898,427	(9,585,285)	83.6%
Scholarships (Institutional Discounting)	5	(32,939,794)	(28,844,587)	4,095,207	-14.3%
Foundation Funded Scholarships	5	(4,350,000)	(4,402,879)	(52,879)	-2.2%
Graduate GA/TA Waivers	5	(5,717,537)	(5,030,019)	687,518	-2.5%
R & B Waivers	5	(1,130,000)	(1,036,211)	93,789	-0.5%
Subtotal Discounting		(44,137,331)	(39,313,696)	4,823,635	-19.5%
COF Resident	6	16,789,891	16,561,615	(228,276)	8.2%
Fee For Service	6	25,689,034	25,931,111	242,077	12.8%
Subtotal State Support		42,478,925	42,492,726	13,801	21.0%
Foundation Restricted Gifts for Operations	7	3,027,042	3,828,204	801,162	1.9%
Foundation Restricted Capital Gifts	8	2,247,518	1,983,533	(263,985)	1.0%
Foundation Restricted Scholarships	7	4,350,000	4,402,879	52,879	2.2%
Foundation Unrestricted (design. for scholarships)	7	1,550,000	1,607,000	57,000	0.8%
Subtotal Foundation Support		11,174,560	11,821,616	647,056	5.9%
Other Auxiliary Services	9	7,303,273	6,891,671	(411,602)	3.4%
Restricted Grant Facilities/Admin Recovery	9	600,000	627,112	27,112	0.3%
Other Revenue	9	7,713,686	8,728,277	1,014,591	4.3%
Net Non-Operating Revenues	9	1,531,250	1,822,284	291,034	0.9%
Subtotal Other Revenue		17,148,209	18,069,344	921,135	8.9%
NET REVENUES		\$205,148,075	\$ 201,968,417	\$ (3,179,658)	100.0%
EXPENDITURES AND DEBT PAYMENTS					
Faculty Salaries	10	\$ 46,589,312	\$ 46,860,287	\$ (270,975)	24.3%
Exempt Salaries	10	30,988,725	29,945,898	1,042,827	15.5%
Classified Salaries	10	19,406,629	18,824,061	582,568	9.7%
Graduate Stipends	10	5,678,771	5,602,005	76,766	2.9%
Student and Other Wages	10	6,367,157	5,878,485	488,672	3.0%
Fringe Benefits	10	31,534,858	30,360,662	1,174,196	15.7%
Subtotal Personnel Expenses		140,565,452	137,471,398	3,094,054	71.2%
Cost of Sales	11	4,927,214	4,341,290	585,924	2.2%
Other Current Expenses	11	12,605,039	13,168,692	(563,653)	6.8%
Purchased Services	11	10,389,234	9,810,104	579,130	5.1%
Supplies	11	6,367,290	6,253,142	114,148	3.2%
Cost Allocation and Recoveries	11	(898,173)	(875,247)	(22,926)	-0.5%
Utilities	11	5,562,313	4,944,486	617,827	2.6%
Travel	11	4,225,166	4,164,280	60,886	2.2%
Capital	11	2,607,842	2,840,085	(232,243)	1.5%
Subtotal Non-personnel Expenses		45,785,925	44,646,832	1,139,093	23.1%
Debt Service on Bonds	12	10,810,242	10,272,605	537,637	5.3%
Capital Lease Payment	12	803,668	743,862	59,806	0.4%
Subtotal Debt Payments		11,613,910	11,016,467	597,443	5.7%
TOTAL EXPENDITURES AND DEBT PAYMENTS		\$197,965,287	\$ 193,134,697	\$ 4,830,590	100.0%
OPERATING RESULTS		\$ 7,182,788	\$ 8,833,720	\$ 1,650,932	
Transfer to Capital Budget - Foundation	8	2,247,518	1,349,533	897,985	
Transfers to Capital Budget	13	7,667,513	5,837,154	1,830,359	
OPERATING RESULTS LESS TRANSFERS		\$ (2,732,243)	\$ 1,647,033	\$ 4,379,276	

See Explanation of Notes on page 7.

Recap of FY19 Forecasted Cash Outflow	
Operating Results (above)	\$ 8,833,720
Strategic Investments (page 9)	(3,522,803)
Capital (page 10)	(5,144,468)
Other (page 3)	1,789,283
Total (Table 2, page 3)	\$ 1,955,732

Notes to Fiscal Year Ended June 30, 2019 Report (page 6)

1	This report includes operating funds and restricted gift funds from the UNC Foundation. This report does not include strategic investments, internal sales, capital projects, restricted grants and contracts, or restricted financial aid.
2	Net undergraduate tuition and fees revenue was 37% of the net operating revenue and was \$0.9 million over budget for FY19.
3	Net graduate tuition and fees revenue was 14% of the net operating revenue and was \$2.9 million under budget for FY19.
4	Net room and board revenues represented 16% of the net operating revenue and was \$2.7 million under budget for FY19.
5	Discounting includes scholarship expense, graduate tuition waivers and room and board waivers. Total discounting was \$4.8 million less than budget. This was partially due to \$0.9 million more in state financial aid.
6	State support is 21% of net operating revenue.
7	Support from the UNC Foundation consists of capital gifts that are restricted for program support, capital, or scholarships. UNC also has an agreement with the Foundation to receive \$1.6 million in unrestricted support, which funds institutional scholarships. Total Foundation support in the operating budget was \$11.8 million, or 6% of net operating revenue.
8	FY19 included \$2.0 million in capital gifts, which includes \$1.2 million primarily for the Campus Commons and \$0.6 million for pianos in PVA. Foundation funded capital projects that are part of the university capital budget have a corresponding transfer out of the operating budget. Capitalizable gifts, such as the pianos, are included in the capital expense line in the operating budget.
9	Other sources of revenue comprised 9% of net operating revenue and came from parking, retail sales, athletics events, vending machines, licensing, theatre, grant administrative revenue, late fees and treasury interest. Other revenue was \$0.9 million more than budget.
10	Personnel expenditures were 71% of total expenditures and were \$3.1 million under budget due to higher than budgeted vacancy savings, reduced GA/TA stipends and student & other wages.
11	Non-personnel expenditures were 23% of total expenditures. The University worked to contain costs this year and ended the fiscal year \$1.1 million under budget.
12	Debt service and capital leases were 6% of total expenditures. The University had \$0.5 million in cash flow savings from the refinancing of the 2008 and 2011B bond issues to the 2018A and 2018B issues.
13	Transfers to capital budget included \$5.2 million from student capital fee revenue and \$0.6 million of housing, dining and parking revenue.

RESIDENT AND NON-RESIDENT TUITION DETAIL

Level	Budget					Actual					Variance at 6/30/2019
Undergrad	Fall	Interim	Spring	Summer	Total	Fall	Interim	Spring	Summer	Total	Total
Resident	\$ 28,317,963	\$ 424,621	\$ 25,240,597	\$ 3,285,982	\$ 57,269,163	\$ 27,270,702	\$ 369,401	\$ 24,601,425	\$ 3,288,345	\$ 55,529,874	\$ (1,739,289)
Non-Resident	5,970,331	57,540	5,209,211	889,371	12,126,453	5,773,662	80,646	5,243,265	896,670	11,994,242	(132,211)
WUE	5,207,771	62,643	4,697,684	632,623	10,600,721	4,630,301	77,002	4,097,652	570,034	9,374,988	(1,225,733)
Subtotal	39,496,065	544,804	35,147,492	4,807,976	79,996,337	37,674,665	527,050	33,942,342	4,755,048	76,899,104	(3,097,233)
Extended Campus	1,860,657	134,857	1,445,733	1,591,579	5,032,826	2,034,150	121,770	1,752,633	1,786,201	5,694,754	661,928
FY19 Total Tuition	\$ 41,356,722	\$ 679,661	\$ 36,593,225	\$ 6,399,555	\$ 85,029,163	\$ 39,708,815	\$ 648,820	\$ 35,694,975	\$ 6,541,249	\$ 82,593,858	\$ (2,435,305)
Fees					20,781,094					20,074,530	(706,564)
Subtotal: Tuition & Fees					\$ 105,810,257					\$ 102,668,388	\$ (3,141,869)
Institutional Scholarships					(32,342,794)					(28,317,500)	4,025,294
Discounted Revenue					\$ 73,467,463					\$ 74,350,888	\$ 883,425
Discounting Percentage					30.6%					27.6%	

Graduate	Fall	Interim	Spring	Summer	Total	Fall	Interim	Spring	Summer	Total	Total
Resident	\$ 4,668,174	\$ -	\$ 4,437,507	\$ 1,883,874	\$ 10,989,555	\$ 3,852,484	\$ 56,269	\$ 3,560,111	\$ 1,462,192	\$ 8,931,055	\$ (2,058,500)
Non-Resident	2,797,803	-	2,428,379	547,960	5,774,142	2,730,732	7,050	2,356,603	373,238	5,467,623	(306,519)
CSPH	147,904	-	127,700	39,860	315,464	177,178	-	184,924	30,032	392,133	76,669
Subtotal	7,613,881	-	6,993,586	2,471,694	17,079,161	6,760,393	63,319	6,101,638	1,865,461	14,790,811	(2,288,350)
Extended Campus	6,483,444	-	6,189,972	5,552,349	18,225,765	6,432,598	12,075	5,687,376	5,013,724	17,145,773	(1,079,992)
FY19 Total	\$ 14,097,325	\$ -	\$ 13,183,558	\$ 8,024,043	\$ 35,304,926	\$ 13,192,992	\$ 75,394	\$ 11,789,014	\$ 6,879,185	\$ 31,936,584	\$ (3,368,342)
Fees					2,026,264					1,770,345	(255,919)
Subtotal: Tuition & Fees					\$ 37,331,190					\$ 33,706,929	\$ (3,624,261)
Institutional Scholarships					(6,314,537)					(5,557,106)	757,431
Discounted Revenue					\$ 31,016,653					\$ 28,149,823	\$ (2,866,830)
Discounting Percentage					16.9%					16.5%	

Total	Fall	Interim	Spring	Summer	Total	Fall	Interim	Spring	Summer	Total	Total
Resident	\$ 32,986,137	\$ 424,621	\$ 29,678,104	\$ 5,169,856	\$ 68,258,718	\$ 31,123,186	\$ 425,670	\$ 28,161,536	\$ 4,750,537	\$ 64,460,929	\$ (3,797,789)
Non-Resident	8,768,134	57,540	7,637,590	1,437,331	17,900,595	8,504,394	87,696	7,599,868	1,269,908	17,461,865	(438,730)
WUE	5,207,771	62,643	4,697,684	632,623	10,600,721	4,630,301	77,002	4,097,652	570,034	9,374,988	(1,225,733)
CSPH	147,904	-	127,700	39,860	315,464	177,178	-	184,924	30,032	392,133	76,669
Subtotal	47,109,946	544,804	42,141,078	7,279,670	97,075,498	44,435,058	590,369	40,043,979	6,620,510	91,689,915	(5,385,583)
Extended Campus	8,344,101	134,857	7,635,705	7,143,928	23,258,591	8,466,748	133,845	7,440,010	6,799,924	22,840,527	(418,064)
FY19 Total	\$ 55,454,047	\$ 679,661	\$ 49,776,783	\$ 14,423,598	\$ 120,334,089	\$ 52,901,806	\$ 724,214	\$ 47,483,989	\$ 13,420,434	\$ 114,530,442	\$ (5,803,647)
Fees					22,807,358					21,844,875	(962,483)
Subtotal: Tuition & Fees					\$ 143,141,447					\$ 136,375,317	\$ (6,766,130)
Institutional Scholarships					(38,657,331)					(33,874,606)	4,782,725
Discounted Revenue					\$ 104,484,116					\$ 102,500,711	\$ (1,983,405)

STRATEGIC INVESTMENTS BUDGET

For the Quarter Ended June 30, 2019

Strategic Investment Cash

Unexpended balances committed to FY19	\$ 1,355,999
Cash Transferred from University Reserve	2,234,403
Cash from NCAA Endowment Distribution	515,425
Total Cash in Strategic Investments at July 1, 2018	<u>\$ 4,105,827</u>
Accounts Payable in FY19	18,159
Cash transfers to Nursing Scholarship	(26,423)
Prepaid Expenses	(81,250)
Indirect Cost Allocation Transfer	574,389
Extended Campus Online Fees	611,721
FY19 expenditures	(3,522,803)
Cash in Strategic Investments at June 30, 2019	<u>\$ 1,679,619</u>

Multiyear Commitments	<u>Total FY19 Budget</u>	<u>Actual Expenditures at 06/30/2019</u>	<u>Variance fav (unfav)</u>
Enrollment and Pricing	\$ 75,000	\$ 568,085	\$ (493,085)
Community and Civic Engagement	-	45	(45)
Equity and Diversity	62,276	64,860	(2,584)
Integrated Student Support Plans			
Student Success Collaborative	210,000	204,041	5,959
Student Food Insecurity Project	40,000	40,028	(28)
LEAP	63,382	21,152	42,230
Subtotal Integrated Student Support Plans	<u>\$ 313,382</u>	<u>\$ 265,221</u>	<u>\$ 48,161</u>
Academic Portfolio			
Accreditation	150,000	126,616	23,384
Program Review & Assessment	50,000	18,712	31,288
Subtotal Academic Portfolio	<u>\$ 200,000</u>	<u>\$ 145,327</u>	<u>\$ 54,673</u>
Research Scholarship and Creative Works			
Grant Match Funds	375,000	365,754	9,246
Faculty Start-Up Packages	400,000	402,412	(2,412)
Faculty Awards & Development	262,804	257,876	4,928
UNC Cancer Rehabilitation Institute	32,136	14,246	17,890
Center for Inclusion in STEM	-	10,344	(10,344)
RSCW Faculty Reassign Program	120,000	132,675	(12,675)
Unrestricted Research Incentive	483,674	331,020	152,654
Subtotal Research Scholarship and Creative Works	<u>\$ 1,673,614</u>	<u>\$ 1,514,327</u>	<u>\$ 159,287</u>
Total Core Plan Investments	<u>\$ 2,324,272</u>	<u>\$ 2,557,865</u>	<u>\$ (233,593)</u>
Support Plan Investments			
Information Management Plan	300,000	171,569	128,431
Total Support Plan Investments	<u>\$ 300,000</u>	<u>\$ 171,569</u>	<u>\$ 128,431</u>
Other Strategic Investments			
Emergency Management	2,000	-	2,000
Circulation/Master Planning	-	-	-
Emerging University Priorities	125,000	(19,416)	144,416
Athletics NCAA Distribution	100,000	98,790	1,210
Voluntary Faculty Separation Plan	-	370,204	(370,204)
Campus Commons	25,000	-	25,000
Compensation Identity Initiative	-	1,900	(1,900)
Innovation - Online Course Development	450,000	341,891	108,109
Total Other Strategic Investments	<u>\$ 702,000</u>	<u>\$ 793,368</u>	<u>\$ (91,368)</u>
Grand Total	<u>\$ 3,326,272</u>	<u>\$ 3,522,803</u>	<u>\$ (196,531)</u>

CAPITAL PROJECTS

	Board Approved Budget June, 2018	Committed Projects	Expended FY19	To be Expended FY20	To be Expended FY21
<u>A. Fiscal Year 2018-19 New Projects</u>	(1)	(2)			
General Fund					
FY19 projects with budgets less than \$200,000	\$ 1,253,014	\$ 1,267,695	\$ 703,712	563,984	-
Arts Annex silica dust capture system (Phase II)	250,000	193,467	193,467	-	-
Cogen renovation planning (Phase II)	500,000	500,000	264,227	235,773	-
Heating Plant underground storage tank replacement	450,000	445,520	445,520	-	-
Fire sprinkler completion funds	500,000	500,000	382,910	117,090	-
Subtotal General Funded Projects	2,953,014	2,906,682	1,989,835	916,846	-
Housing, Dining, Extended Studies, Student Fees					
FY19 projects with budgets less than \$200,000	423,000	503,436	359,760	143,676	-
Subtotal Auxiliary and Other Funded Projects	423,000	503,436	359,760	143,676	-
Restricted Capital Gifts and Grants					
Connect rooms 1533/1630 for Biology research space	52,026	-	-	-	-
Add electrical for Physics/Astronomy laser	8,269	5,874	5,874	-	-
Convert Athletics standard streaming video to HD	130,000	-	-	-	-
Parsons rooftop solar project	-	550,000	5,972	544,028	-
Kepner 0060 renovation	-	55,814	47,229	8,585	-
Jaccaud Garage Renovation	-	41,000	11,980	29,020	-
Subtotal Restricted Capital Gifts	190,295	652,688	71,055	581,632	-
State Capital Appropriations					
Fire sprinkler upgrade-Gunter (Phase II) (COP)	863,187	863,187	18,813	422,187	422,187
Subtotal State Capital Appropriations	863,187	863,187	18,813	422,187	422,187
Equipment	484,623	581,231	512,407	68,824	-
Total Fiscal Year 2018-19 New Projects	\$ 4,914,119	\$ 5,507,224	\$ 2,951,871	2,133,166	422,187
<u>B. Fiscal Year 2017-18 Projects in Progress</u>					
General Fund					
FY18 projects with budgets less than \$200,000	\$ 455,000	\$ 388,464	\$ 310,193	78,271	-
Arts Annex silica dust capture system (Phase I)	-	27,164	27,164	-	-
Cogen renovation planning (Phase I)	102,000	59,731	59,731	-	-
Subtotal General Funded Projects	557,000	475,360	397,088	78,271	-
Housing, Dining, Extended Studies, Student Fees					
FY18 projects with budgets less than \$200,000	170,455	310,650	240,956	69,694	-
Residence halls carpet and paint (\$4.7M total)	335,400	335,349	9,718	325,631	-
Parking Lot "L" reconstruction Phase I & II	526,000	764,781	743,618	21,163	-
Arlington wireless upgrades	84,000	76,027	76,027	-	-
Subtotal Auxiliary and Other Funded Projects	1,115,855	1,486,807	1,070,319	416,489	-
Debt Funded Capital Projects					
Energy performance contract	178,000	131,984	2,246	129,738	-
Subtotal Restricted Capital Grants/Gifts	178,000	131,984	2,246	129,738	-
State Capital Appropriations					
Fire sprinkler upgrade-McKee	491,131	309,812	216,825	92,987	-
Fire sprinklers Phase III of III	450,923	748,570	771,913	(23,343)	-
Wireless & network upgrade	-	14,733	-	14,733	-
Butler Hancock pool AHU replacement (COP)	937,268	937,268	6,645	465,311	465,311
Frasier tunnel piping replacement & abatement (COP)	339,146	339,146	7,701	331,445	-
Fire sprinkler upgrade-Frasier (Phase I)	1,611,931	1,611,931	547,525	1,064,406	-
Subtotal State Capital Appropriations	3,830,399	3,961,460	1,550,609	1,945,539	465,311
Campus Commons (multi-year)					
State Capital Appropriation and Debt Funding	19,661,866	23,879,879	16,703,008	7,176,871	-
Capital Gifts from Foundation and Bridge Funding	3,388,678	3,388,678	1,194,820	2,193,858	-
Subtotal Campus Commons (multi-year)	23,050,544	27,268,557	17,897,828	9,370,729	-
Equipment	80,000	123,999	123,999	-	-
Total Fiscal Year 2017-18 Projects in Progress	\$ 28,811,798	\$ 33,448,167	\$ 21,042,089	11,940,766	465,311
<u>C. Fiscal Year 2019-20 Projects Expended Before 6/30/19</u>	\$ -	\$ 38,619	\$ 38,619	-	-
Total Capital Projects	\$ 33,725,917	\$ 38,994,010	\$ 24,032,580	14,073,932	887,499

RESTRICTED GRANTS AND CONTRACTS

Budget to Actual

For the Quarter Ended June 30, 2019

	Original Budget	Actual at 6/30/2019
REVENUE		
Federal Grants	\$ 4,400,000	\$ 4,691,171
State and Local Grants	1,097,000	838,721
Other Private Grants	197,000	1,013,973
UNC Foundation Grants	1,201,000	747,937
TOTAL REVENUE	\$ 6,895,000	\$ 7,291,802
EXPENSES/TRANSFERS		
Personnel Expenses		
Faculty Salaries	\$ 1,108,000	\$ 1,196,147
Administrative Exempt Salaries	1,277,000	1,198,198
Graduate Teaching Assistants	159,000	189,853
GA/TA/GRA Tuition Scholarships	96,000	49,236
Classified Salaries	6,000	4,492
Student Wages	167,000	235,946
Other Wages/Compensations	134,000	96,279
Fringe Benefits	738,000	752,189
Subtotal Personnel Expenses	\$ 3,685,000	\$ 3,722,340
Non-Personnel Expenses		
Other Current Expenses	\$ 215,000	\$ 282,983
Purchased Services	675,000	615,808
Supplies	158,000	246,542
Cost Allocation & Utilities	-	16,830
Grant Facility and Administrative Recovery	534,000	574,371
Scholarships	1,401,000	1,100,536
Travel	220,000	227,713
Capital	7,000	5,179
Subtotal Non-Personnel Expenses	\$ 3,210,000	\$ 3,069,962
NonMandatory Transfer In - Budgeted	-	(500)
NonMandatory Transfer Out - Projects	-	500,000
Subtotal Transfer	\$ -	\$ 499,500
TOTAL EXPENSES/TRANSFERS	\$ 6,895,000	\$ 7,291,802
REVENUE LESS EXPENSES/TRANSFERS	\$ -	\$ -

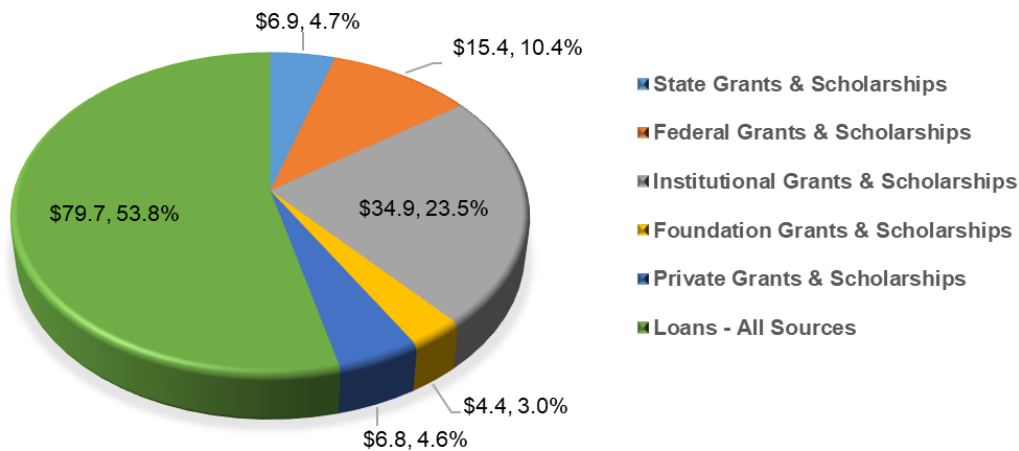
FINANCIAL AID

Table 5 and Figure 4 show the total financial aid available to students from all funding sources, including state, federal, institutional, private funds and loans. Table 5 includes the FY19 budget (aid expected to be paid when the budget was developed) and the FY19 actual. Figure 4 shows the allocation of the forecasted financial aid by source. Approximately 70% of total financial aid is used to pay student bills, while 30% is “refunded” to the students for living expenses and books.

Table 5. FY19 Total Financial Aid by Source and Type - Undergraduate and Graduate

Aid Type and Source	FY19 Budget	FY19 Actual
Grants & Scholarships		
State	\$ 7,145,259	\$ 6,920,429
Federal	14,958,911	15,350,173
UG Institutional ^(a)	32,342,794	28,317,500
UG Room & Board Waivers ^(a)	1,130,000	1,036,211
GR Institutional ^(a)	6,314,537	5,557,106
UNC Foundation (UG & GR) ^(b)	4,350,000	4,402,879
Private	6,910,897	6,793,170
Subtotal Grants & Scholarships	\$ 73,152,398	\$ 68,377,469
Loans-All Sources	85,989,400	79,712,731
Total Financial Aid	\$ 159,141,798	\$ 148,090,200
<i>(a) Total Institutional Aid</i>	\$ 39,787,331	\$ 34,910,817
<i>(b) UNC Foundation</i>	4,350,000	4,402,879
<i>Total Discounting on Operating Budget</i>	\$ 44,137,331	\$ 39,313,696

Figure 4. FY19 Financial Aid at 06/30/2019 (\$148.1 million)



Our institutional discount rate demonstrates the financial impact on UNC of offering institutional revenue we use for scholarships and waivers. Table 6 shows the undergraduate discount rate.

Table 6. Undergraduate Tuition and Fee Discounting

	FY16 Actual	FY17 Actual	FY18 Actual	FY19 Budget	FY19 Actual
Undergraduate Tuition & Fees (Main & Extended)	\$ 86,409,555	\$ 95,389,717	\$ 101,150,529	\$ 105,810,257	\$ 102,668,388
Institutional Grants and Scholarships	(18,551,234)	(23,449,422)	(30,294,507)	(32,342,794)	(28,317,500)
Discounted Revenue	\$ 67,858,321	\$ 71,940,295	\$ 70,856,022	\$ 73,467,463	\$ 74,350,888
Discount Percent	21.5%	24.6%	29.9%	30.6%	27.6%
Net Tuition Revenue Per FTE	\$ 8,007	\$ 8,313	\$ 8,168	\$ 8,535	\$ 8,722

Institutionally funded financial aid for graduate students includes tuition and fee waivers and stipends for students who are awarded teaching, research, or administrative assistantships, as well as a limited number of scholarships. Only tuition and fee waivers and scholarships are included in graduate discounting calculations; stipends are budgeted as personnel expenses for teaching, conducting research, or performing administrative tasks. Table 7 shows the graduate discount rate.

Table 7. Graduate Tuition and Fee Discounting

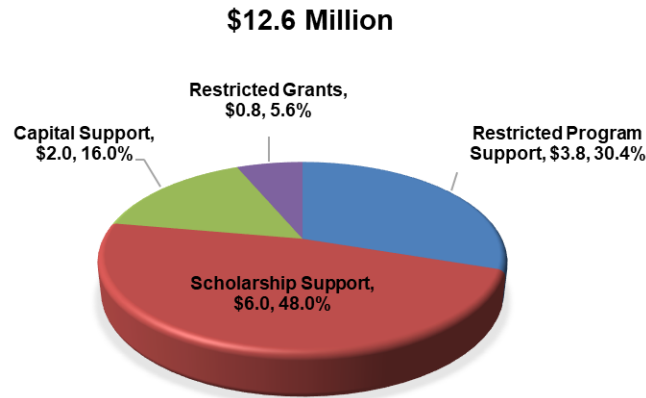
	FY16 Actual	FY17 Actual	FY18 Actual	FY19 Budget	FY19 Actual
Graduate Tuition & Fees (Main & Extended)	\$ 28,197,639	\$ 32,236,827	\$ 34,376,812	\$ 37,331,190	\$ 33,706,929
Institutional Scholarships and Waivers	(4,661,415)	(5,448,197)	(5,856,525)	(6,314,537)	(5,557,106)
Discounted Revenue	\$ 23,536,224	\$ 26,788,630	\$ 28,520,287	\$ 31,016,653	\$ 28,149,823
Discount Percent	16.5%	16.9%	17.0%	16.9%	16.5%
Net Tuition Revenue Per FTE	\$ 12,374	\$ 12,873	\$ 12,581	\$ 12,917	\$ 12,746

Table 8 shows the room and board discount rate.

Table 8. Room and Board Discounting

	FY16 Actual	FY17 Actual	FY18 Actual	FY19 Budget	FY19 Actual
Undergraduate Room & Board Revenue	\$ 31,851,176	\$ 33,324,849	\$ 34,160,857	\$ 35,342,265	\$ 32,523,110
Room & Board Waivers & Scholarships	(1,104,576)	(1,115,924)	(1,147,811)	(1,130,000)	(1,036,211)
Discounted Revenue	\$ 30,746,600	\$ 32,208,925	\$ 33,013,046	\$ 34,212,265	\$ 31,486,899
Discount Percent	3.5%	3.3%	3.4%	3.2%	3.2%

FOUNDATION SUPPORT EXPENDED*



	FY19 Budget	FY19 Actual	Variance
Restricted Program Support			
Athletics	\$ 482,125	\$ 683,204	\$ 201,079
Provost	5,200	5,390	190
Library	359,860	285,831	(74,029)
EBS	308,040	257,965	(50,075)
HSS	161,944	409,760	247,816
MCB	751,394	1,146,076	394,682
NHS	156,069	106,211	(49,858)
PVA	165,364	351,928	186,564
Stryker Institute	275,876	268,948	(6,928)
Tointon Institute	228,425	141,176	(87,249)
Other	132,745	171,715	38,970
Total Restricted Program Support	\$ 3,027,042	\$ 3,828,204	\$ 801,162
Scholarships			
Institutional Scholarship Support	1,550,000	1,607,000	57,000
Restricted Scholarships			
Named and Endowed Scholarships	3,575,000	3,854,775	279,775
Athletics Scholarships	500,000	326,104	(173,896)
Greeley Promise & Other Scholarships	275,000	222,000	(53,000)
Total Scholarship Support	\$ 5,900,000	\$ 6,009,879	\$ 109,879
Capital Support			
Campus Commons	2,037,223	1,194,820	(842,403)
NHS	60,295	57,900	(2,395)
Athletics	130,000	-	(130,000)
PVA Pianos	-	614,000	614,000
PVA Gray Hall	20,000	20,000	-
Jaccaud Garage Renovation	-	41,000	41,000
MCB Kepner 0060 Renovation	-	55,814	55,814
Total Capital Support	\$ 2,247,518	\$ 1,983,534	\$ (263,984)
Grants			
Daniels Fund	149,000	285,934	136,934
Frontiers of Science	155,000	118,002	(36,998)
Healthy Schools Professional Development System	630,000	343,446	(286,554)
Grants under \$100,000	267,000	554	(266,446)
Total Grants Support	\$ 1,201,000	\$ 747,936	\$ (453,064)
Total Foundation Support	\$ 12,375,560	\$ 12,569,553	\$ 193,993

* Reflects the forecast for funds that will be transferred to UNC and used in the current year. It does not reflect funds raised.