

UNIVERSITY OF NORTHERN COLORADO: FINANCIAL REPORT
09/30/2013

OVERVIEW

Financial highlights of the Fiscal Year 2013-14 1st quarter financial report are summarized below:

Cash (pages 2-3)

- The University's cash position remains strong at \$87.2 million with \$31.8 million in centralized reserves.
- Funds in trust for west campus generator of \$494,825 are not included in the cash total as they are held in a short-term escrow account.

Reserves (page 3)

- Reserves are currently \$31.8 million, with \$23.2 million in the University Reserve. We have not yet made our budgeted \$7.1 million transfer to Capital Reserve.

Accounts Receivable (page 4)

- The 1st quarter net accounts receivable is \$16.8 million, which is \$2.2 million greater than last year at this time. We are in process of analyzing payment and collection trends.

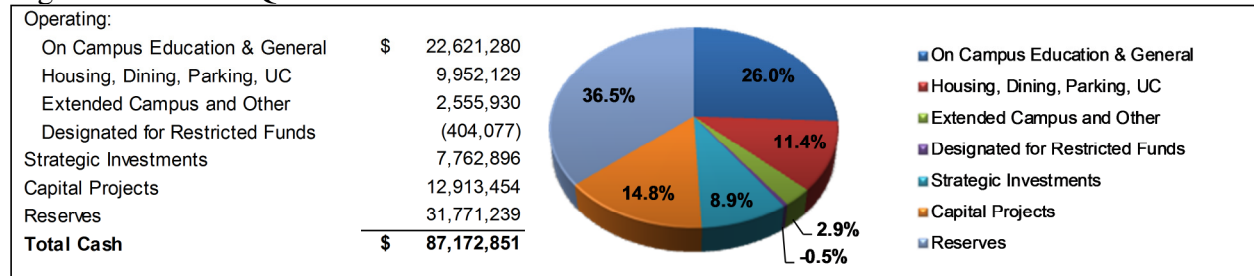
Operating Forecast (page 5)

- Our fiscal year 2014 operating budget 1st quarter forecast shows expenses and transfers exceeding revenue by \$8.0 million. Details of revenues, expenditures and transfers:
 - Net Revenue is forecasted to be \$174.6 million
 - Tuition, Fees and Room & Board are \$138.9 million
 - State Appropriations are \$33.6 million
 - Foundation Support is \$6.4 million
 - All Other Revenue is \$16.9 million
 - Personnel expenditures are \$118.8 million
 - Non-personnel expenditures are \$42.2 million
 - Mandatory operating transfers for capital debt are \$11.0 million.
 - Non-mandatory operating transfers to capital projects, strategic investments, and capital reserves are \$10.6 million

CASH

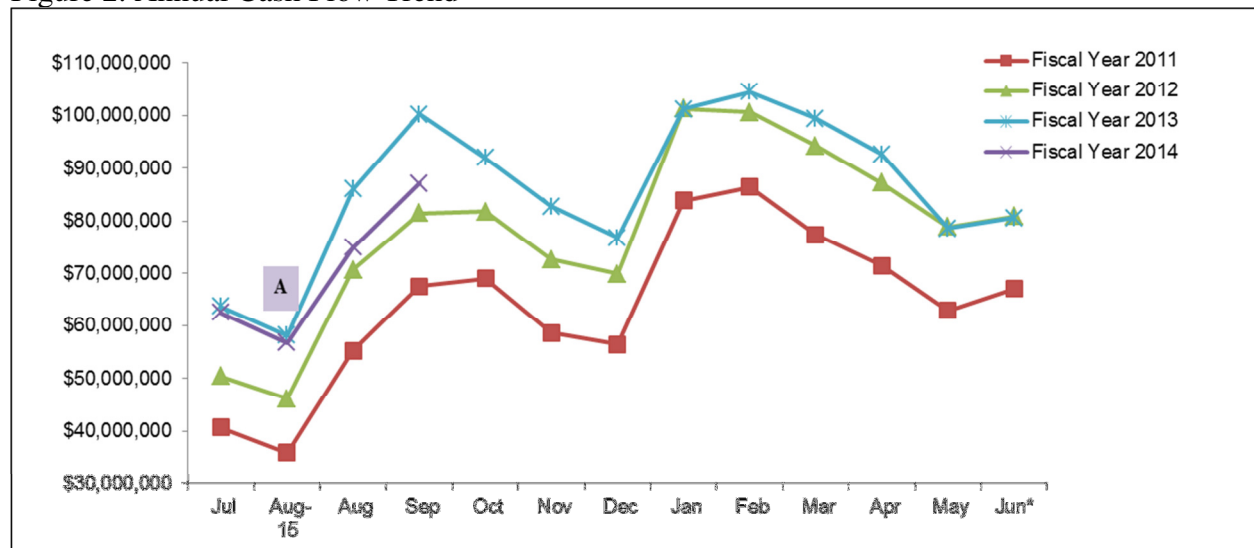
Total cash as of the 1st quarter ending September 30, 2013, is \$87.2 million. Figure 1 shows amounts available for Operating, Strategic Investments, Capital Projects, and Reserves. (Note: Restricted funds have money owed to them from the grantors. Until the restricted funds are received, the balances are supported by operating funds.)

Figure 1. FY14 1st Quarter Cash Balance



The cash flow trend has been relatively consistent over the last four years, as shown in Figure 2. The low point during the year has traditionally occurred in mid-August and is a good point for benchmarking purposes. This is noted with the letter “A” in the graph.

Figure 2. Annual Cash Flow Trend



The University cash position is \$13.0 million lower than the previous fiscal year at this time, as shown in Table 1. The \$4.6 million in cash for 1st quarter fee-for-service contract was not received by the state before 09/30/2013.

Table 1. Ending Cash Balance

Ending Cash Balance				
Month	2011	2012	2013	2014
Jul	40,705,795	50,412,874	63,687,414	62,564,780
Aug-15	35,979,777	46,162,394	58,163,368	56,778,921
Aug	55,299,254	70,718,449	86,041,929	75,042,476
Sep	67,525,865	81,493,849	100,224,416	87,172,851
Oct	69,092,272	81,860,719	92,027,359	
Nov	58,623,010	72,700,349	82,859,466	
Dec	56,434,663	69,990,842	76,860,713	
Jan	83,877,579	101,358,936	101,228,767	
Feb	86,454,766	100,610,443	104,469,317	
Mar	77,466,620	94,302,314	99,487,663	
Apr	71,497,091	87,313,190	92,693,707	
May	62,962,073	78,996,119	78,621,639	
Jun*	67,076,266	80,930,581	80,640,709	

*The June balances in 2011 and 2012 were adjusted to reflect unrestricted cash held at Arlington Park.

CASH RESERVES

Our cash reserves, which is cash that is segregated from our operating, strategic investment, and capital balances, provide a cushion for operational contingencies and more significant risks, but more importantly, positions us to make critical investments and foster innovation. Table 2 shows cash reserves as of the 1st quarter ending September 30, 2013.

Table 2. Cash Reserves Summary at 09/30/2013

Mandatory		
Bonded R&R		\$ 750,000
Capital		
Auxiliary Building		1,432,801
State Building & Rebate		134,771
Smart Classroom		456,766
Student Fees		2,467,618
Other		
Variable Rate Debt Service		370,000
Risk Management and Insurance		2,650,000
Student Fees		325,000
University Reserve		23,190,283
Total Reserves		\$ 31,777,239

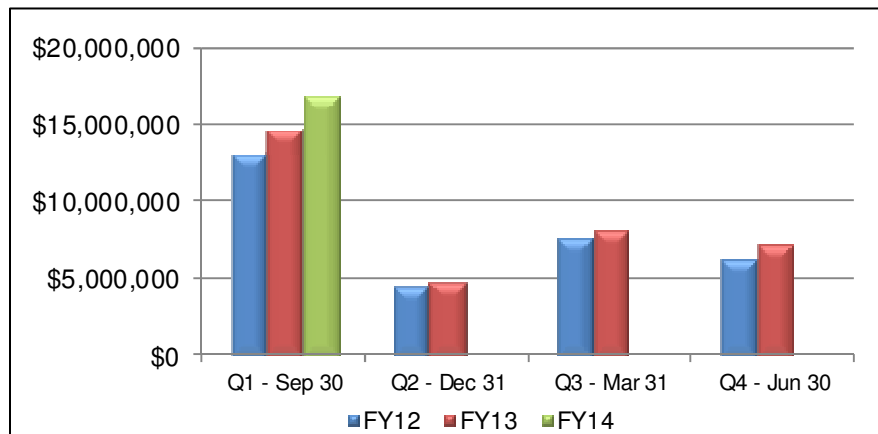
ACCOUNTS RECEIVABLE

Table 3 and Figure 3 show that the FY14 1st quarter balance in student accounts receivable is \$2.2 million greater than the previous year.

Table 3. Student Accounts Receivable (Net)

	FY12	FY13	FY14
Q1 - Sep 30	\$ 13,086,450	\$ 14,672,636	\$ 16,824,672
Q2 - Dec 31	\$ 4,493,187	\$ 4,793,827	
Q3 - Mar 31	\$ 7,704,463	\$ 8,195,213	
Q4 - Jun 30	\$ 6,377,234	\$ 7,212,570	

Figure 3. Student Accounts Receivable (Net)



Net Student Accounts Receivable includes the accounting estimate for uncollectible accounts, or “bad debt.” Table 4 shows the amount we believe will be collected, categorized by days outstanding; it reflects that 88.5% of our accounts receivable is fewer than 150 days old.

Table 4. Accounts Receivable Aging at 09/30/2013

Days	FY14 Gross AR	FY14 Allowance	FY14 Net AR	FY13 Net AR
0 to 150*	\$15,154,879	\$257,295	\$14,897,583	\$13,058,861
151 to 360	1,485,324	245,079	1,240,246	934,267
361 to 540	1,137,731	568,865	568,865	585,204
541 to 810	1,685,396	1,567,418	117,978	94,304
810 & Over	4,359,396	4,359,396	-	-
Total	\$23,822,726	\$6,998,053	\$16,824,672	\$14,672,636

* This aging bucket includes "guaranteed" payments from 3rd parties.

OPERATING BUDGET

For the Quarter Ended September 30, 2013¹

	Notes	Original Budget	Annual Forecast	Variance fav (unfav)	% of Total	Actual at 09/30/2013	% Actual to Budget
REVENUES							
Tuition-Resident	2	\$ 60,880,821	\$ 57,860,641	\$(3,020,180)	33.1%	\$27,240,096	44.7%
Tuition-NonResident	2	16,072,385	15,782,475	(289,910)	9.0%	7,458,979	46.4%
Tuition-WICHE/WUE NonRes	2	5,811,831	6,108,840	297,009	3.5%	3,383,381	58.2%
Student Fees	2	10,921,070	10,572,700	(348,370)	6.1%	5,014,494	45.9%
Academic Fees-General Funds	2	5,592,820	5,096,800	(496,020)	2.9%	2,398,019	42.9%
Tuition-Extended Studies	3	12,624,631	12,812,005	187,374	7.3%	4,433,874	35.1%
Academic Fees - Extended Studies	3	83,900	175,900	92,000	0.1%	72,755	86.7%
Room and Board		32,815,708	30,438,966	(2,376,742)	17.4%	15,767,378	48.0%
Subtotal Tuition, Fees and Room & Board		144,803,166	138,848,327	(5,954,839)	79.5%	65,768,976	45.4%
Scholarships	4	(17,954,800)	(16,042,717)	1,912,083	-9.2%	(7,629,686)	42.5%
Graduate GA/TA Waivers	4	(4,060,409)	(4,060,409)	-	-2.3%	(1,667,342)	41.1%
R & B Waivers		(1,135,228)	(1,135,228)	-	-0.7%	(441,621)	38.9%
Subtotal Discounting		(23,150,437)	(21,238,354)	1,912,083	-12.2%	(9,738,649)	42.1%
COF Resident	5	15,177,600	13,969,506	(1,208,094)	8.0%	6,814,465	44.9%
Fee For Service	5	18,460,540	19,668,634	1,208,094	11.3%	-	0.0%
Subtotal State Support		33,638,140	33,638,140	-	19.3%	6,814,465	20.3%
Restricted Gifts for Operations	6	4,770,330	4,740,330	(30,000)	2.7%	915,191	19.2%
Foundation Unrestricted Other Revenue	6	1,700,000	1,700,000	-	1.0%	232,040	13.6%
Subtotal Foundation Support		6,470,330	6,440,330	(30,000)	3.7%	1,147,231	17.7%
Other Auxiliary Services	7	7,579,646	7,100,000	(479,646)	4.1%	2,655,531	35.0%
Restricted Grant Facilities/Admin Recovery	7	781,000	795,200	14,200	0.5%	187,270	24.0%
Other Revenue	7	7,329,733	7,216,000	(113,733)	4.1%	2,775,218	37.9%
Net Non-Operating Revenues	7	1,918,833	1,790,200	(128,633)	1.0%	274,563	14.3%
Subtotal Other Revenue		17,609,212	16,901,400	(707,812)	9.7%	5,892,583	33.5%
*NET REVENUES		\$179,370,411	\$174,589,843	\$(4,780,568)	100.0%	\$69,884,606	39.0%
EXPENSES AND MANDATORY TRANSFERS							
Faculty Salaries	8	\$ 42,623,938	\$ 42,148,800	\$ 475,138	24.5%	\$ 9,030,788	21.2%
Exempt Salaries	8	23,588,582	23,454,000	134,582	13.6%	5,670,711	24.0%
Classified Salaries	8	19,514,994	19,571,000	(56,006)	11.4%	4,917,188	25.2%
Graduate Stipends	8	4,227,609	4,227,609	-	2.5%	982,792	23.2%
Other Wages/Compensation	8	5,976,040	5,455,342	520,698	3.2%	1,167,635	19.5%
Fringe Benefits	8	24,100,000	23,944,960	155,040	13.9%	6,328,898	26.3%
Subtotal Personnel Expenses		120,031,163	118,801,711	1,229,452	69.1%	28,098,012	23.4%
Cost of Sales	9	6,329,786	5,350,000	979,786	3.1%	1,413,471	22.3%
Other Current Expenses	9	9,632,823	9,570,163	62,660	5.6%	4,369,476	45.4%
Purchased Services	9	9,778,427	9,778,427	-	5.7%	1,843,178	18.8%
Supplies	9	5,302,410	5,302,410	-	3.1%	1,820,837	34.3%
Utilities	9	5,750,817	6,351,300	(600,483)	3.7%	1,552,693	27.0%
Travel	9	4,018,326	4,018,326	-	2.3%	732,444	18.2%
Capital	9	2,044,601	1,800,000	244,601	1.0%	699,187	34.2%
Subtotal Non-personnel Expenses		42,857,190	42,170,626	686,564	24.5%	12,431,286	29.0%
Mandatory Transfer Out-Debt Service	10	9,606,126	9,606,126	-	5.6%	2,277,889	23.7%
Mandatory Transfer Out-Capital Lease	10	1,412,256	1,412,256	-	0.8%	309,101	21.9%
Subtotal Mandatory Transfers		11,018,382	11,018,382	-	6.4%	2,586,990	23.5%
TOTAL EXPENSES AND MANDATORY TRFRS		\$173,906,735	\$171,990,719	\$ 1,916,016	100.0%	\$43,116,288	24.8%
*NET REVENUE LESS EXP & MANDATORY TRFRS		\$ 5,463,676	\$ 2,599,124			\$26,768,318	
Net Transfer - Other		-	-	-	0.0%	(46,201)	0.0%
Net Transfer-Projects	11	918,600	888,600	30,000	8.4%	116,958	0.0%
Net Transfers-Strategic Investment/Other	11	2,596,603	2,596,603	-	24.6%	-	0.0%
Transfer Out-Capital Reserves	11	7,089,316	7,089,316	-	67.0%	1,212,434	17.1%
Subtotal Non-Mandatory Transfers		10,604,519	10,574,519	30,000	100.0%	1,283,191	12.1%
REVENUES LESS EXPENSES/TRANSFERS		\$ (5,140,843)	\$ (7,975,395)			\$25,485,127	

See Explanation of Notes on page 6 and Appendix A for explanation of changes in presentation.

Notes to First Quarter Budget to Forecast Report (page 5)	
1	The budget to forecast report includes operating and restricted gift funds from the UNC Foundation. This report does not include strategic investments, innovation, internal sales, capital projects, restricted grants and contracts, restricted financial aid or reserve funds. The report shows the forecast to budget variance indicating how the university expects to measure against the budget for the fiscal year.
2	Main campus tuition and fees are 54.6% of the budget, and are expected to be \$3.9 million less than budget in fiscal year 2014. Undergraduate student credit hours are forecasted to be 4.8% below budget, creating a shortfall of \$3.3 million. Graduate credit hours are forecasted to be 1.0% greater than budget, generating \$280,000 in additional revenue. Student fees and academic fees combined are projected to be \$0.8 million below budget because they are directly related to undergraduate credit hours.
3	Extended campus tuition and fees are projected to be \$280,000 greater than budget.
4	Discounting includes scholarship expense, graduate tuition waivers and room and board waivers. Scholarships are projected to be \$1.9 million less than budget because of the decline in undergraduate enrollment and lower than budgeted housing occupancy.
5	State support is 19.3% of revenue. There will be less COF eligible credit hours but the shortfall in COF is expected to be offset as additional Fee For Service revenue.
6	Support from the UNC Foundation is from gifts that are restricted for program support or capital. UNC also has an agreement with the Foundation to receive \$1.7 million dollars in unrestricted support, which will be used for institutional scholarships. The forecast is \$30,000 less than budget because one project was completed in fiscal year 2013. Total Foundation support is forecasted at \$6.4 million, or 3.7% of revenue.
7	Other sources of revenue comprise 9.7% of revenue and come from parking, retail sales, athletics events, and vending, licensing, theatre, grant administrative revenue, late fees and treasury interest. The forecast for these revenues are less than budget because retail sales in Bear Logic were down during student orientation, parking permits are less than budget which corresponds to the drop in enrollment, and retail sales in auxiliaries are lagging behind the first quarter of last fiscal year.
8	Personnel expenditures are 69.1% of total expenses and transfers. Fiscal year 2014 is the second year personnel budgets have “netted” to project savings from turnover and failed searches. We forecast about \$1.2 million savings from budget; given the enrollment shortfall, Spring course schedules are being reviewed with some savings in adjunct.
9	Non-personnel expenditures are 24.5% of total expenditures and mandatory transfers. The budget is \$2.0 million more than fiscal year 2013’s actual expenditures. We expect that cost of sales will be less in housing, dining, and Bear Logic, travel will be less campus-wide. Utilities are forecasted to be more than the budget due to increases in electricity and heating costs.
10	Mandatory transfers are for bond debt and capital leases and amounts to 6.4% of the total expenditures and mandatory transfers. The net revenue to the University after mandatory transfers is budgeted to be \$5.5 million and the forecast is \$2.6 million.
11	Non-Mandatory transfers are transfers from the operating budget to the capital budget, strategic investment budget and reserves (and occasionally to restricted budgets).

MAIN CAMPUS RESIDENT AND NON-RESIDENT TUITION DETAIL

Budget					Forecast					Variance at 09/30/2013
Undergrad Main Campus	Resident	Non-Resident	WUE	Total	Undergrad Main Campus	Resident	Non-Resident	WUE	Total	Total
Fall 13	\$ 24,839,139	\$ 4,861,032	\$ 2,828,918	\$ 32,529,089	Fall 13	\$ 23,414,992	\$ 4,518,452	\$ 2,926,608	\$ 30,860,052	\$ (1,669,037)
Interim 13-14	313,278	53,952	21,175	388,405	Interim 13-14	288,499	55,771	22,958	367,228	(21,177)
Spring 14	22,517,793	4,396,348	2,598,308	29,512,449	Spring 14	21,263,901	4,218,796	2,743,484	28,226,181	(1,286,268)
Summer 14	3,429,644	773,826	363,430	4,566,900	Summer 14	3,152,559	681,927	415,790	4,250,276	(316,624)
Total FY14	\$ 51,099,854	\$ 10,085,158	\$ 5,811,831	\$ 66,996,843	Total FY14	\$ 48,119,951	\$ 9,474,946	\$ 6,108,840	\$ 63,703,737	\$ (3,293,106)
Graduate Main Campus	Resident	Non-Resident	WICHE	Total	Graduate Main Campus	Resident	Non-Resident	WICHE	Total	Total
Fall 13	\$ 4,090,113	\$ 2,747,277	\$ -	\$ 6,837,390	Fall 13	\$ 4,140,274	\$ 2,942,784	\$ -	\$ 7,083,058	\$ 245,668
Interim 13-14	-	-	-	-	Interim 13-14	-	-	-	-	-
Spring 14	3,838,169	2,346,337	-	6,184,506	Spring 14	3,779,122	2,490,032	-	6,269,154	84,648
Summer 14	1,852,685	893,613	-	2,746,298	Summer 14	1,821,294	874,713	-	2,696,007	(50,291)
Total FY14	\$ 9,780,967	\$ 5,987,227	\$ -	\$ 15,768,194	Total FY14	\$ 9,740,690	\$ 6,307,529	\$ -	\$ 16,048,219	\$ 280,025
Total Main Campus	Resident	Non-Resident	WUE/WICHE	Total	Total Main Campus	Resident	Non-Resident	WUE/WICHE	Total	Total
Fall 13	\$ 28,929,252	\$ 7,608,309	\$ 2,828,918	\$ 39,366,479	Fall 13	\$ 27,555,266	\$ 7,461,236	\$ 2,926,608	\$ 37,943,110	\$ (1,423,369)
Interim 13-14	313,278	53,952	21,175	388,405	Interim 13-14	288,499	55,771	22,958	367,228	(21,177)
Spring 14	26,355,962	6,742,685	2,598,308	35,696,955	Spring 14	25,043,023	6,708,828	2,743,484	34,495,335	(1,201,620)
Summer 14	5,282,329	1,667,439	363,430	7,313,198	Summer 14	4,973,853	1,556,640	415,790	6,946,283	(366,915)
Total FY14	\$ 60,880,821	\$ 16,072,385	\$ 5,811,831	\$ 82,765,037	Total FY14	\$ 57,860,641	\$ 15,782,475	\$ 6,108,840	\$ 79,751,956	\$ (3,013,081)
Total for Fiscal Year 2013-14										\$ (3,013,081)

STRATEGIC INVESTMENTS BUDGET

For the Quarter Ended September 30, 2013

SOURCES	Actual at 09/30/13
Unexpended Balances from FY13	\$ 9,038,420
FY13 Transfers In from Operating for MultiYear programs	1,194,267
FY13 Transfers In from Operating for F&A IDC MultiYear Programs	750,001
FY13 Transfers In from Operating for Innovation	652,335
Total Multi-year Budget	\$ 11,635,023
Less Expended to Date	(1,335,754)
Total Cash in Strategic Investments	\$ 10,299,269

MULTI-YEAR COMMITMENTS	Beginning Year Balance	FY14 Budget	Actual at 09/30/2013	Available Balance
Initiatives with Annual Investments:				
Instructional Technology	\$ 1,293,802	\$ 1,350,000	\$ 248,742	\$ 1,045,060
University Strategic Priorities	343,479	309,800	35,411	308,068
Grant Indirect Cost Recovery Initiatives	2,052,267	738,500	242,618	1,809,649
College Incentive and Innovation Funds	933,487	255,000	28,510	904,977
Small Awards for Faculty Research	102,951	45,000	3,080	99,871
Online Course Development Innovation	927,991	350,000	95,164	832,827
Grant Match Funds	674,223	452,373	85,654	588,569
Subtotal Initiatives with Annual Investments	\$ 6,328,199	\$ 3,500,673	\$ 739,178	\$ 5,589,021
Emerging Strategic Initiatives				
New Faculty Start-up	\$ 398,421	\$ 400,000	\$ 50,790	\$ 347,631
Faculty Professional Development	446,144	300,000	30,695	415,449
Internal Grants and Research	84,444	-	18	84,425
Education Innovation Institute	803,622	350,000	83,870	719,752
Program Accreditation	530,000	265,000	71,827	458,173
Academic Marketing	46,010	46,010	-	46,010
Integrated Student Support Services	115,000	115,000	-	115,000
Academic Portfolio Development	524,199	524,199	8,532	515,667
Community and Civic Engagement	200,000	200,000	3,017	196,983
Research and Creative works	1,160,295	731,900	139,185	1,021,111
Program Assessment and Review	276,600	97,200	2,235	274,365
University Equipment Needs	722,089	850,209	206,406	515,683
Subtotal Emerging Strategic Initiatives	\$ 5,306,824	\$ 3,879,518	\$ 596,576	\$ 4,710,248
TOTAL	\$ 11,635,023	\$ 7,380,191	\$ 1,335,754	\$ 10,299,269

CAPITAL PROJECTS

For the Quarter Ended September 30, 2013

	Total Capital Projects	To Be Expended FY14	Actual at 09/30/2013	Remaining Amount to be Expended in FY14	FY15 Planned Expenditures
<u>Fiscal Year 14 New Projects</u>					
General Fund					
FY14 Projects with current budgets less than \$200,000	\$ 1,345,250	\$ 1,231,158	\$ 88,845	\$ 1,142,313	\$ 114,092
Central Campus Chiller	1,500,000	1,500,000	13,411	1,486,589	-
Bursar's Office Renovation	248,883	248,883	43,212	205,671	-
Ross'65 Wing Roofing	231,000	231,000	88,910	142,090	-
Campus Concrete Replacement	250,000	250,000	113,594	136,406	-
Gray Hall Mechanical System	200,000	180,000	2,477	177,523	20,000
Fraiser Hall Practice Rooms	950,000	300,000	-	300,000	650,000
Carter Hall Windows	1,233,574	924,000	1,949	922,051	309,574
BH Gym Air Conditioning and Acoustics	3,010,000	500,000	5,191	494,809	2,510,000
Total General Funded Projects	8,968,707	5,365,041	357,588	5,007,453	3,603,666
Housing, Dining, Extended Studies, Student Fees					
FY14 Projects with current budgets less than \$200,000	982,805	934,011	318,661	664,144	48,794
Wilson, Wiebking & Snyder Card Locks	378,000	378,000	342,886	35,114	-
Lawrenson Apartments Restroom Renovations	1,000,000	1,000,000	13,586	986,414	-
Campus Rec Center Roof	826,000	826,000	26,716	799,284	-
University Center Fire Alarm	300,000	40,000	304	299,697	260,000
Total Auxiliary and Other Funded Projects	3,486,805	3,178,011	702,152	2,784,653	308,794
Restricted Capital Grants/Gifts					
Kepner Financial Ed Cntr	888,600	888,600	5,488	883,112	-
Total Restricted Grant/Gift Funded Projects	888,600	888,600	5,488	883,112	-
Total University Funded Projects	13,344,112	9,431,652	1,065,229	8,675,217	3,912,460
State Capital Appropriations					
Central Campus Chillers	935,700	935,700	-	935,700	-
Total State Capital Appropriated Projects	935,700	935,700	-	935,700	-
Total FY14 New Capital Projects	\$ 14,279,812	\$ 10,367,352	\$ 1,065,229	\$ 9,610,917	\$ 3,912,460
<u>Prior Fiscal Year Projects In Progress</u>					
General Fund					
Projects with current budgets less than \$200,000	\$ 613,656	\$ 444,240	\$ 143,169	\$ 470,487	\$ 169,416
W Campus Med Voltage Sw Rplc	109,614	14,000	561	109,053	95,614
Fiber Optic Backbone Upgrade	153,268	35,000	20,664	132,604	118,268
Frasier Langworthy Seating Rep	20,790	-	-	20,790	-
Nottingham Track Replace	324,191	324,191	116,030	208,161	-
Total General Funded Projects	1,221,519	817,431	280,424	941,095	383,298
Housing, Dining, Extended Studies, Student Fees					
Projects with current budgets under \$200,000	55,614	55,614	74,427	(18,813)	-
Harrison St Rm Bath Reno Proto	697,806	665,000	261,033	436,773	32,806
UC Main Entry Repair	102,278	102,278	8,272	94,006	-
UC Lower Level Floor Replace	249,197	249,197	36,312	212,885	-
Parking Lot M Reconstruction	436,015	436,015	243,896	192,119	-
Subtotal Auxiliary and Other Funded Projects	1,540,910	1,508,104	623,940	916,970	32,806
Restricted Capital Grants/Gifts					
Frasier Theatre Remodeling	30,000	30,000	-	30,000	-
Total Restricted Grant/Gift Funded Projects	30,000	30,000	-	30,000	-
Total University Funded Projects	2,792,429	2,355,535	904,365	1,888,064	416,104
State Capital Appropriations					
Central Campus Chillers	-	-	243,610	-	-
Total State Capital Appropriated Projects	-	-	243,610	-	-
Debt Funded Capital Projects					
West Campus Generator - Capital Lease	335,349	335,349	3,988	331,361	-
Total Debt Funded Capital Projects	335,349	335,349	3,988	331,361	-
Total Prior Fiscal Year Capital Projects in Progress	\$ 3,127,778	\$ 2,690,884	\$ 1,151,963	\$ 2,219,425	\$ 416,104
Total Capital Projects	\$ 17,407,590	\$ 13,058,236	\$ 2,217,191	\$ 11,830,343	\$ 4,328,564

RESTRICTED GRANTS AND CONTRACTS

For the Quarter Ended September 30, 2013

	Original Budget	Actual at 09/30/2013
REVENUE		
Federal Grants	\$ 7,390,000	\$ 2,092,745
State and Local Grants	120,000	22,419
Other Private Grants	155,000	89,508
UNC Foundation Grants	450,000	120,032
TOTAL REVENUE	\$ 8,115,000	\$ 2,324,704
EXPENSES/TRANSFERS		
Personnel Expenses		
Faculty Salaries	\$ 895,000	\$ 260,342
Administrative Exempt Salaries	1,430,000	353,145
Graduate Teaching Assistants	265,000	62,112
GA/TA/GRA Tuition Scholarships	75,000	303
Classified Salaries	3,000	344
Student Wages	135,000	25,801
Other Wages/Compensations	55,000	31,221
Fringe Benefits	630,000	168,510
Subtotal Personnel Expenses	\$ 3,488,000	\$ 901,778
Non-Personnel Expenses		
Other Current Expenses	\$ 240,000	\$ 43,330
Purchased Services	1,555,000	446,484
Supplies	307,000	94,680
Grant Facility and Administrative Recovery	610,000	161,999
Scholarships	1,540,000	526,300
Travel	270,000	50,262
Capital	70,000	7,102
Subtotal Non-Personnel Expenses	\$ 4,592,000	\$ 1,330,157
Transfers		
Non-Mandatory Transfers In	\$ -	\$ -
Non-Mandatory Transfers Out	35,000	-
Subtotal Transfers	\$ 35,000	\$ -
TOTAL EXPENSES/TRANSFERS	\$ 8,115,000	\$ 2,231,935
REVENUE LESS EXPENSES/TRANSFERS	\$ -	\$ 92,769

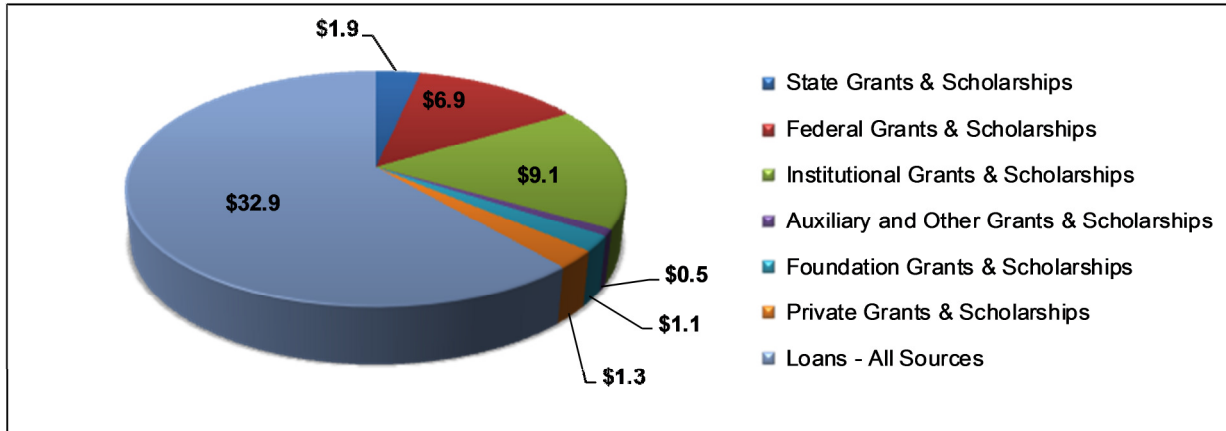
FINANCIAL AID

Table 5 and Figure 4 show the total financial aid available to students from all funding sources, including state, federal, institutional, private funds, and loans. Table 5 includes the total financial aid expected and financial aid paid-to-date, while Figure 4 shows the allocation of financial aid by source paid to date.

Table 5. FY14 Total Financial Aid by Source and Type - Undergraduate and Graduate

Aid Type and Source	FY14 Budget	Actual at 09/30/2013
Grants & Scholarships		
State	\$ 3,414,890	\$ 1,859,484
Federal	15,630,000	6,924,554
Institutional	21,763,226	9,066,145
Auxiliary and Other	1,384,212	491,767
Foundation	3,400,000	1,112,470
Private	7,300,000	1,305,895
Subtotal Grants & Scholarships	\$ 52,892,328	\$ 20,760,315
Loans - All Sources	\$ 84,000,000	\$ 32,893,003
Total Financial Aid	\$ 136,892,328	\$ 53,653,318

Figure 4. FY14 Total Financial Aid (\$53.7 million) at 09/30/2013



Appendix A: Quarterly Operating Budget Report Presentation Changes

After the Board conversation at the August Finance & Audit Committee meeting regarding revenue and financial aid, it seemed that some presentation changes to the quarterly report might add clarity. You will notice that we have added new sub-totals to both the revenue and expense sections and slightly changed the order of some of the line items:

- A sub-total for tuition, fees and room & board has been added to provide an easy reference to the amount we are billing students.
- Immediately below that we are showing institutionally funded scholarships and waivers which are essentially a discount we are offering on our sticker price. This shows more explicitly the importance of net revenue, the amount UNC actually receives from the outside (whether paid by students, their parents, loans or state/federal/private aid).
- Sub-totals for state support, Foundation support and other revenue are intended to make it easier to see what percent of our revenue comes from what sources. Note that some “other revenue” is paid by students, e.g., parking permits and retail sales.
- Mandatory transfers have been sub-totaled and separated from non-mandatory transfers. Mandatory transfers include bond debt-service and capital lease payments that are external obligations while non-mandatory transfers are internal transfers to capital projects, strategic investments or reserves.

Page 2 of this appendix shows the old presentation format. Here is a quick reconciliation of the total budgeted revenue and expense from the old format to the new format:

Old Revenue	\$202,520,848
Less: Discounting	<u>(23,150,437)</u>
New Net Revenue	<u>\$179,370,411</u>
Old Expenses & Trf.	\$207,661,691
Less: Discounting	(23,150,437)
Less: Non-mandatory Trf.	<u>(10,604,519)</u>
New Expenses & Mand. Trf	<u>\$173,906,735</u>

Appendix A: Quarterly Operating Budget Report Presentation Changes

For the Quarter Ended September 30, 2013

	Original Budget	Actual at 09/30/2013	Variance fav (unfav)	% Actual to Budget
REVENUES				
Tuition-Resident	\$ 60,880,821	\$ 27,240,096	\$ (33,640,725)	44.7%
Tuition-NonResident	16,072,385	7,458,979	(8,613,406)	46.4%
Tuition-WICHE/WUE NonRes	5,811,831	3,383,381	(2,428,450)	58.2%
Tuition-Extended Studies Resident	12,624,631	4,433,874	(8,190,757)	35.1%
COF Stipend	15,177,600	6,814,465	(8,363,135)	44.9%
Fee For Service	18,460,540	-	(18,460,540)	0.0%
Academic Fees-General Funds	5,592,820	2,398,019	(3,194,801)	42.9%
Student Fees	10,921,070	5,014,494	(5,906,576)	45.9%
Academic Fees - Extended Studies	83,900	72,755	(11,145)	86.7%
Restricted Gifts for Operations	6,470,330	1,147,231	(5,323,099)	17.7%
Room and Board	32,815,708	15,767,378	(17,048,330)	48.0%
Other Auxiliary Services	7,579,646	2,655,531	(4,924,115)	35.0%
Restricted Grant Facilities/Admin Recovery	781,000	187,270	(593,730)	24.0%
Other Revenue	7,329,733	2,775,218	(4,554,515)	37.9%
Net Non-Operating Revenues	1,918,833	274,563	(1,644,270)	14.3%
TOTAL REVENUES	\$ 202,520,848	\$ 79,623,254	\$ (122,897,594)	39.3%
EXPENSES AND TRANSFERS				
Personnel Expenses				
Faculty Salaries	\$ 42,623,938	\$ 9,030,788	\$ 33,593,150	21.2%
Exempt Salaries	23,588,582	5,670,711	17,917,871	24.0%
GA and TA Salaries and Scholarships	8,288,018	2,650,134	5,637,884	32.0%
Classified Salaries	19,514,994	4,917,188	14,597,806	25.2%
Other Wages/Compensation	5,976,040	1,167,635	4,808,405	19.5%
Fringe Benefits	24,100,000	6,328,898	17,771,102	26.3%
Subtotal Personnel Expenses	\$ 124,091,572	\$ 29,765,354	\$ 94,326,218	24.0%
Non-personnel Expenses				
Cost of Sales	\$ 6,329,786	\$ 1,413,471	\$ 4,916,315	22.3%
OCE/Purchased Services/Supplies	24,713,660	8,033,491	16,680,169	32.5%
Scholarships	19,090,028	8,071,307	11,018,721	42.3%
Utilities	5,750,817	1,552,693	4,198,124	27.0%
Travel	4,018,326	732,444	3,285,882	18.2%
Capital	2,044,601	699,187	1,345,414	34.2%
Subtotal Non-personnel Expenses	\$ 61,947,218	\$ 20,502,593	\$ 41,444,625	33.1%
TRANSFERS				
Mandatory Transfer Out-Debt Service	\$ 9,606,126	\$ 2,277,889	\$ 7,328,237	23.7%
Mandatory Transfer Out-Capital Lease	1,412,256	309,101	1,103,155	21.9%
Capital and Other Transfers	8,007,916	1,283,191	6,724,725	16.0%
Net Transfers-Strategic Investment	2,596,603	-	2,596,603	0.0%
SUBTOTAL TRANSFERS	\$ 21,622,901	\$ 3,870,181	\$ 17,752,720	17.9%
TOTAL EXPENSES AND TRANSFERS	\$ 207,661,691	\$ 54,138,128	\$ 153,523,563	
REVENUES LESS EXPENSES/TRANSFERS	\$ (5,140,843)	\$ 25,485,127		