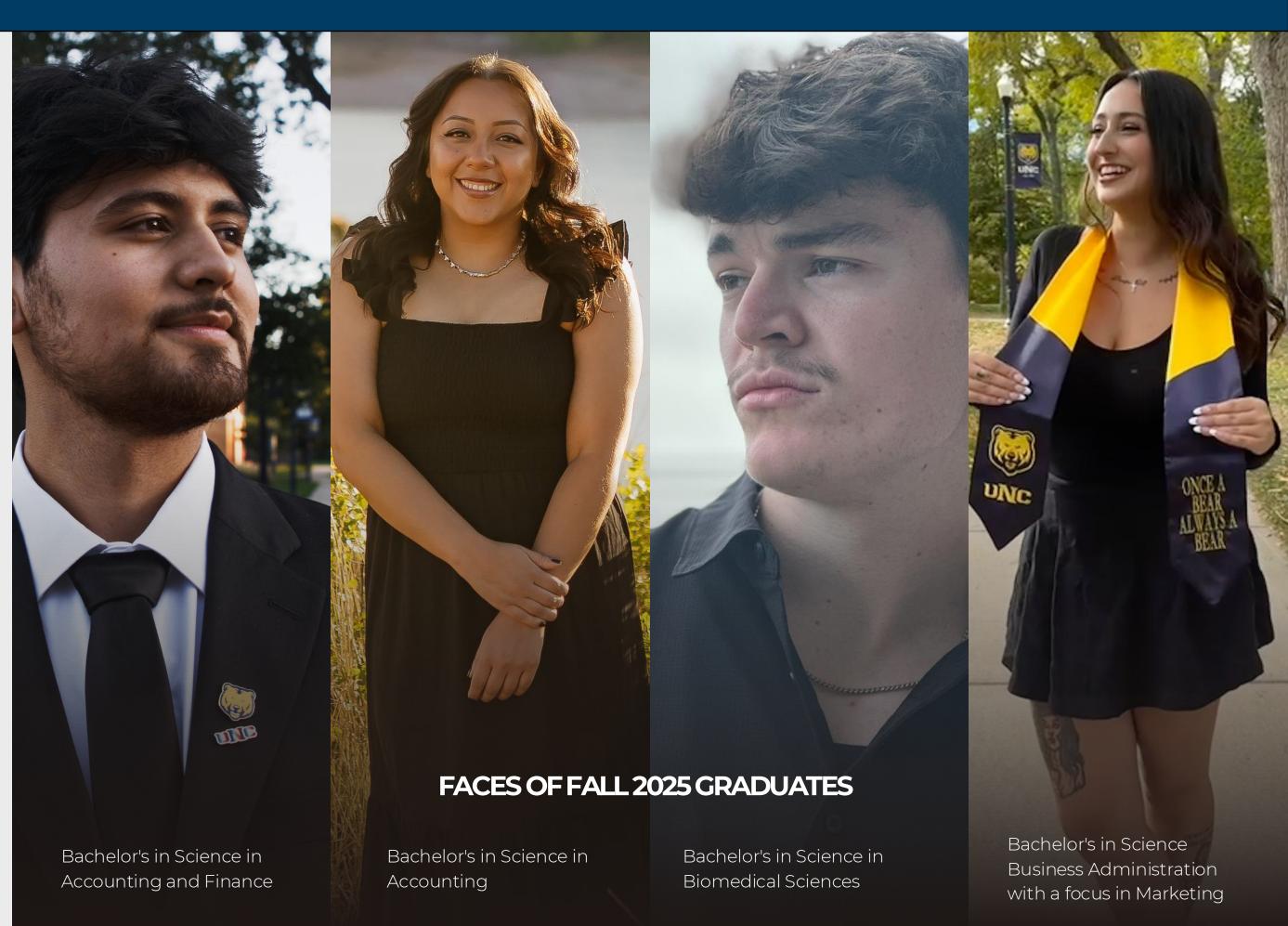
UNC Students: Today & Tomorrow

Joint Board of Trustees & Foundation Board of Directors Meeting December 11, 2025

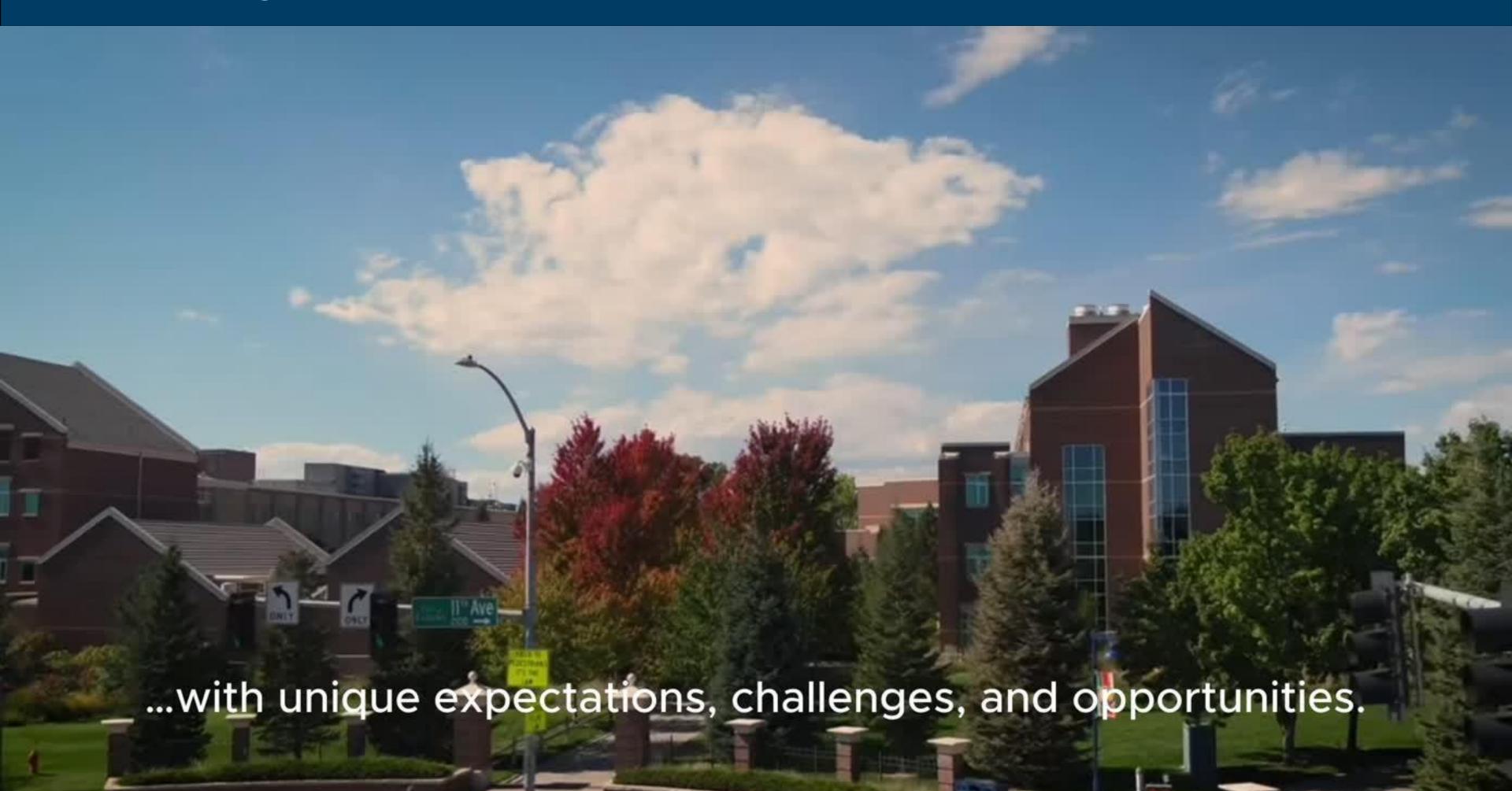
Understanding Generational Generalizations

Most statements are generalizations about generations there are always outliers - but knowing who are current and future "customers" are is important to any business including education

These are our future major donors, alumni, and parents of future Bears.



Understanding Generational Generalizations





























What does all this mean for UNC and leadership?



What can I help with?

What does all this mean for UNC and leadership?







What does all this mean for UNC and leadership? \P





Values based fundraising can start a culture of giving

Expect university, boards to take strong leadership positions

Income outcomes are important – gateway to future enrollment

Flexible, contemporary academic programs

Increased credit for volunteer, life experiences?

Should students be allowed to communicate in preferred language - especially in an Al age?



Gen Alpha is shaped by:

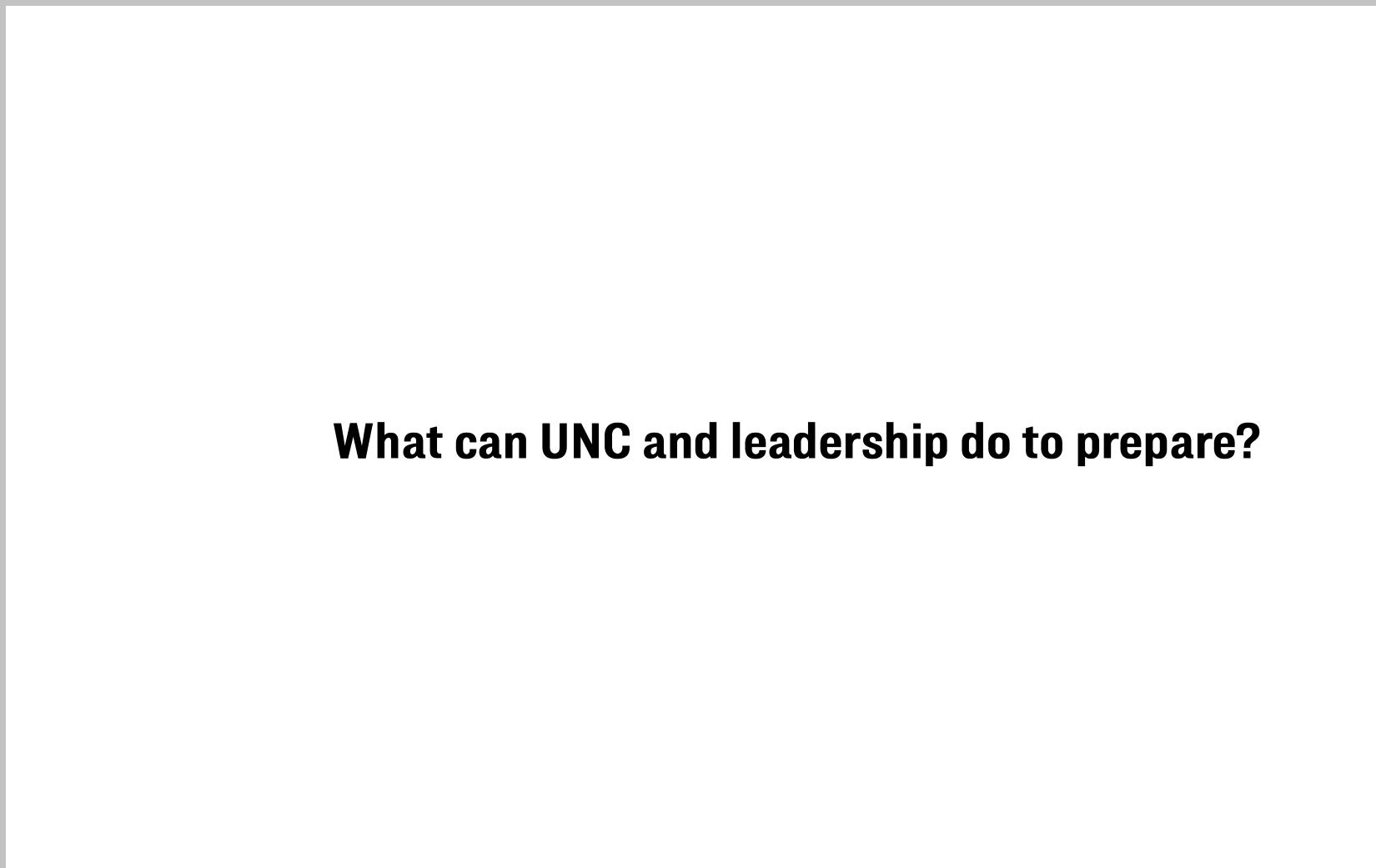
- Being digital natives
- Hyper connected
- Visual and interactive learners
- Independent and self directed
- Socially conscious



Gen Alpha values:

- Diversity and inclusion
- Family and wellness
- Authenticity and purpose
- Adaptability







What can I help with?

+ What can UNC and leadership do to prepare?







+ What does all this mean for UNC and leadership?





Integrate technology into every aspect of learning

Lead with values - and reinforce them

Develop flexible degree paths

Be a leader in DEI, wellbeing

Consider more self-guided academic experiences

Having a relationship with student's family will be important

Closing / Q & A slide