

## **FY21**

# Financial Report Quarter 4 Ended 06/30/2021



## **Executive Summary**

UNC was resilient and responsive to the significant challenges that the COVID-19 pandemic presented in FY21. The initial financial outlook for the FY21 budget projected the use of \$6.0 million of Operating Reserves, in addition to the implemented cost-savings initiatives of \$17.3 million, to offset the shortfall in revenues. The previous forecast, at the end of Quarter 3, projected the use of no reserves with further reductions in projected expenses and instead forecasted an inflow of \$3.3 million. The University ended FY21 with an actual inflow of \$3.5 million, an improvement of \$0.2 million from the latest forecast.

On December 27, 2020, the Coronavirus Response and Relief Supplemental Appropriations Act (CRRSAA) was signed into law and additional funding was allocated for Higher Education Emergency Relief Fund (HEERF II). The CRRSAA HEERF II funding to UNC was \$12.6 million, with \$3.8 million provided directly to students, and the remaining \$8.8 million to the institution. In Quarter 3, the planned usage of the additional funding was mapped out with \$3.1 million being realized as revenue and spent in FY21 with the remaining \$5.7 million to be allocated to FY22. The actual usage of the HEERF II funding for FY21 was \$3.0 million.

The FY21 actual expenditures were \$175.9 million which was a reduction of \$6.6 million from the budget. The extended decrease in campus activity, mix of in-person and remote services, and travel restrictions for most of the fiscal year have all contributed to the additional expense savings. Including additional adjustments for Balance Sheet Timing changes, the net impact of year-end changes presented a total improvement of \$9.5 million compared to budget for an Operating Surplus of \$3.5 million.

The University's cash position at year-end was \$56.5 million, \$14.0 million more than the FY19 ending cash position of \$42.5 million. The cash position is continuing to improve as a result of the increase in federal funding from the COVID stimulus plans and the institution's ongoing commitment to strengthening the budget prior to, and in spite of, the impacts of the pandemic. That work must continue to improve UNC's liquidity and ensure financial stability as we look to the future.

## Cash

Total cash, as of June 30, 2021, was \$56.5 million, with \$29.7 million in uncommitted cash. In May 2020, the University received \$24.9 million in CARES CRF funding as a lump sum payment. Campus Commons bond proceeds of \$1.2 million held by the University are not included in the cash balances in Figure 1.

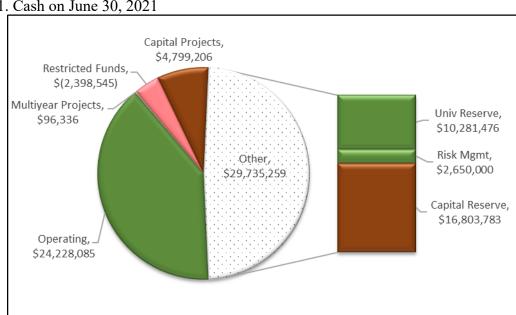


Figure 1. Cash on June 30, 2021

Table 1. Committed and Uncommitted Cash

	FY19	FY20	FY21 .	Actual			
	End 06/30/19	End 06/30/20	Begin 07/01/20		End 06/30/21		
Committed Cash							
Operating Budget <sup>(1)</sup>	\$ 19,598,353	\$ 20,832,081	\$ 20,832,081	\$	24,324,420		
Capital Projects	3,299,796	3,457,177	7,480,480		4,799,206		
Restricted Funds							
CARES Act Funding <sup>(2)</sup>	-	24,487,707	24,487,707		(3,000,084)		
Other Restricted Funds	1,054,666	329,824	329,824		601,539		
Sub-total Committed Cash	23,952,815	49,106,789	53,130,092		26,725,081		
Reserves							
Operating Reserve	6,296,067	12,931,476	12,931,476		12,931,476		
Capital Reserves	12,238,454	12,724,039	8,700,736		16,803,783		
Restricted Reserves	-	-	-		-		
Sub-total Reserves	18,534,521	25,655,515	21,632,212		29,735,259		
Cash at 06/30 <sup>(1)</sup>	\$ 42,487,336	\$ 74,762,304	\$ 74,762,304	\$	56,460,340		

<sup>(1)</sup> UNC's cash low point at August 15th is typically \$15-\$20M less than June 30th and operating cash is essentially depleted.

<sup>(2)</sup> The value of CARES Act Funding is net of expenditures and related balances. \$3.0M in CARES HEERF II funding was accrued in FY21, but the cash was recognized in FY22.

### Cash

The cash flow trend is relatively consistent as shown in Figure 2 until May 2020 when the \$24.9 million in CARES CRF funding was received. The low point during the year has traditionally occurred in mid-August and is a good point for benchmarking purposes. This is noted with the letter "A" in the graph.



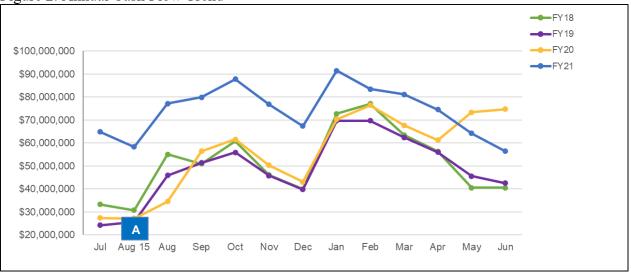
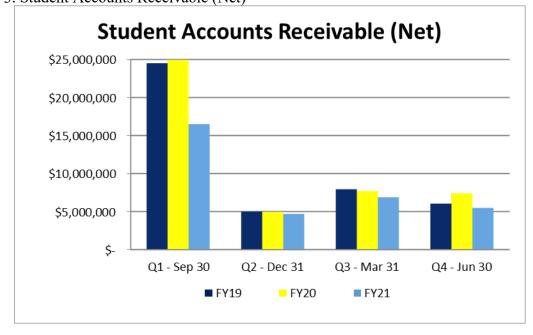


Figure 3 shows that the June 30, 2021, balance in student accounts receivable was \$1.9 million less than the previous year. Net student accounts receivable includes the accounting estimate for uncollectible accounts or "bad debt."

Figure 3. Student Accounts Receivable (Net)



## **Operating Budget**

#### **Operating Budget Variances:**

- Undergraduate Net Tuition and Fee Revenue: Undergraduate Net Tuition and Fee Revenue was \$1.2 million more than budget and was \$0.8 million more than the 3<sup>rd</sup> Quarter forecast. The actual FTE for FY21 was 7,086 which was 46 more than the budget of 7,040.
- **Graduate Net Tuition and Fee Revenue:** Graduate Net Tuition and Fee Revenue came in nearly equal to the budget. The actual FTE for FY21 was 2,122, 49 less than the budget of 2,171. The decrease in tuition and fee revenue was offset by a similar decrease in discounting.
- **Room and Board Net Revenue:** Room and Board net revenue came in above the budget by \$0.3 million, with average occupancy at 56.7% vs. budget of 56.5%.
- **Foundation Revenue:** Foundation revenue was \$1.3 million more than budget, primarily from capital gifts to fund the new Sports Performance Center, offset partially by delaying Campus Commons Foundation spending until FY22.
- Other Revenue: At \$9.7 million, Other Revenue was \$2.2 million below budget, but \$0.5 million higher than the 3<sup>rd</sup> Quarter forecast of \$9.2 million. The lost revenues were in Parking, Campus Rec, Dining Cash Sales, and Athletics due to the pandemic extending longer than expected.

#### • Personnel Expenses:

- o **Faculty, Exempt, Classified and Fringe Benefits:** Faculty salaries came in below budget by \$2.0 million, with \$1.0 million in Adjunct savings and the remaining \$1.0 million being pools of unassigned personnel budget within each division. Exempt salaries came in over budget by \$1.2 million, with \$0.6 million being an under recovery of the anticipated vacancy savings in authorized positions, \$0.2 million in holiday bonuses, and \$0.3 million in additional PSA's. Classified salaries had additional vacancy savings of \$0.4 million.
- **Student and Other Wages:** Student and Other Wages came in under budget by \$1.5 million, but right in line with the 3<sup>rd</sup> Quarter forecast of \$3.5 million. The decrease in expense is primarily due to the pandemic extending longer than expected.

## **Operating Budget**

#### • Non-Personnel Expenses:

- Cost of Sales: Cost of Sales were \$1.8 million, or \$1.5 million less than budget, mainly due to lower volume in dining halls and more locations that were closed mid-year, such as Michener Coffee Corner.
- Utilities: Utilities were \$0.1 million more than budget. This was primarily due to the spike in natural gas prices that occurred after Winter Storm Uri impacted the United States (in particular, Texas) in February.
- Travel: Travel was \$2.1 million less than the budget. As mentioned before, the impacts from the pandemic lasted longer than originally expected and Athletics events were postponed and/or canceled, such as the spring football season. Nonathletic travel was minimal in FY21.
- Services, Supplies and Other Non-Personnel: Services, Supplies and Other Non-Personnel were \$4.3 million less than budget. The continuation of the pandemic decreased levels of activity on campus and many areas remained working remote for FY21.
- **Debt & Lease Payments, Multiyear:** Debt & Lease Payments and Multiyear expenses were \$1.4 million more than budget. This was due to using HEERF funding to pay off a technology infrastructure capital lease early, an expense of \$1.2 million. There was no prepayment penalty for the early payoff. The remaining \$0.2 million is included in the multiyear funds.
- Balance Sheet/Timing Changes: Balance Sheet/Timing Changes were \$1.0 million. This consists of \$0.2 million in foundation financial aid that was received in FY21 and spent in FY22 and \$1.3 million of GASB 31 unrealized loss. This is, in part, offset by a \$0.1 million return of Perkins cash due to the discontinuation of the Federal Perkins Loan Program and a \$0.4 million increase in other UNC assets.

# **Operating Budget**

Table 2: Operating Budget

2: Operating Budget				Variance
	FY20	FY21	FY21	from Budget
	Actual	Budget	Actual	to Actual
OPERATING REVENUES				
Undergraduate Tuition and Fees	97,220,746	86,145,114	87,061,606	916,492
Undergraduate Institutional Grants and Scholarships	(27,197,910)	(22,983,557)	(22,658,436)	325,121
Undergraduate Net Tuition and Fee Revenue	70,022,836	63,161,557	64,403,170	1,241,613
Graduate Tuition and Fees	33,652,951	33,818,708	33,657,662	(161,046)
Graduate Institutional Scholarships and Waivers	(5,112,283)	(4,878,983)	(4,645,747)	233,236
Graduate Net Tuition and Fee Revenue	28,540,668	28,939,725	29,011,915	72,190
Room and Board	28,876,478	22,255,209	22,568,027	312,818
Room and Board Waivers	(957,964)	(781,000)	(834,791)	(53,791)
Net Room and Board Revenue	27,918,514	21,474,209	21,733,236	259,027
NET STUDENT REVENUES	126,482,018	113,575,491	115,148,321	1,572,830
State Funding	47,079,463	19,816,875	19,816,875	-
Federal CARES Act Funding	-	24,875,245	24,605,593	(269,652)
Federal HEERF II	-	-	3,000,000	3,000,000
Subtotal State and Federal Funding	47,079,463	44,692,120	47,422,468	2,730,348
Foundation Restricted Gifts for Operations	3,267,884	3,343,107	2,910,822	(432,285)
Foundation Restricted Capital Gifts	148,530	1,896,244	3,576,382	1,680,138
Foundation Unrest (design. for scholarships)	1,610,000	1,607,000	1,610,000	3,000
Subtotal Foundation	5,026,414	6,846,351	8,097,204	1,250,853
Other Auxiliary Services (Athletics, Food serv., RSVP meals)	7,968,272	4,793,422	4,106,943	(686,479)
Other Revenue (Orientation, Serv. Chgs., misc.)	5,547,369	5,404,143	4,207,049	(1,197,094)
Net Non-Operating Rev. (Interest, rebates, broad band lease)	1,724,646	1,724,857	1,384,682	(340,175)
Subtotal Other Revenue	15,240,287	11,922,422	9,698,674	(2,223,748)
NET OPERATING REVENUES	400 000 400			
NET OPERATING REVENUES	193,828,182	177,036,384	180,366,667	3,330,283
OPERATING EXPENDITURES	193,828,182	177,036,384	180,366,667	3,330,283
	43,487,709	42,461,990	180,366,667 40,448,970	2,013,020
OPERATING EXPENDITURES				
OPERATING EXPENDITURES Faculty Salaries	43,487,709	42,461,990	40,448,970	2,013,020
OPERATING EXPENDITURES  Faculty Salaries  Exempt Salaries	43,487,709 28,267,822	42,461,990 27,697,554	40,448,970 28,856,099	2,013,020 (1,158,545) 378,805
OPERATING EXPENDITURES  Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends	43,487,709 28,267,822 18,054,709	42,461,990 27,697,554 15,866,485	40,448,970 28,856,099 15,487,680	2,013,020 (1,158,545)
OPERATING EXPENDITURES  Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages	43,487,709 28,267,822 18,054,709 4,922,738	42,461,990 27,697,554 15,866,485 4,194,317	40,448,970 28,856,099 15,487,680 4,571,214	2,013,020 (1,158,545) 378,805 (376,897)
OPERATING EXPENDITURES  Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839
OPERATING EXPENDITURES  Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381
OPERATING EXPENDITURES  Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b>
OPERATING EXPENDITURES  Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 <b>123,057,812</b> 3,310,483	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b>
OPERATING EXPENDITURES  Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 <b>123,057,812</b> 3,310,483 4,779,265	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625)
OPERATING EXPENDITURES  Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 <b>123,057,812</b> 3,310,483 4,779,265 3,158,328	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625) 2,056,518
OPERATING EXPENDITURES  Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel Services, Supplies, and Other Non-personnel	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679 25,478,490	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812 3,310,483 4,779,265 3,158,328 28,146,039	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810 23,804,345	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625) 2,056,518 4,341,694
Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel Services, Supplies, and Other Non-personnel Subtotal Non-personnel Expenses Debt Service on Bonds	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679 25,478,490 36,646,810	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812 3,310,483 4,779,265 3,158,328 28,146,039 39,394,115	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810 23,804,345 31,619,106	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625) 2,056,518 4,341,694 <b>7,775,009</b>
Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel Services, Supplies, and Other Non-personnel Subtotal Non-personnel Expenses	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679 25,478,490 36,646,810 10,507,291	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812 3,310,483 4,779,265 3,158,328 28,146,039 39,394,115 10,503,718	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810 23,804,345 31,619,106 10,503,718 2,415,518	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625) 2,056,518 4,341,694 <b>7,775,009</b>
OPERATING EXPENDITURES  Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel Services, Supplies, and Other Non-personnel Subtotal Non-personnel Expenses Debt Service on Bonds Capital Lease Payment Multiyear Projects	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679 25,478,490 36,646,810 10,507,291 1,068,436	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812 3,310,483 4,779,265 3,158,328 28,146,039 39,394,115 10,503,718 1,206,631 2,481,619	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810 23,804,345 31,619,106 10,503,718 2,415,518 2,627,926	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625) 2,056,518 4,341,694 <b>7,775,009</b> - (1,208,887) (146,307)
OPERATING EXPENDITURES  Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel Services, Supplies, and Other Non-personnel Subtotal Non-personnel Expenses Debt Service on Bonds Capital Lease Payment	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679 25,478,490 36,646,810 10,507,291 1,068,436 2,708,215	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812 3,310,483 4,779,265 3,158,328 28,146,039 39,394,115 10,503,718 1,206,631	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810 23,804,345 31,619,106 10,503,718 2,415,518	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625) 2,056,518 4,341,694 <b>7,775,009</b>
Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel Services, Supplies, and Other Non-personnel Subtotal Non-personnel Expenses Debt Service on Bonds Capital Lease Payment Multiyear Projects Subtotal Debt & Lease Payments, Multiyear TOTAL OPERATING EXPENDITURES	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679 25,478,490 36,646,810 10,507,291 1,068,436 2,708,215 14,283,942 179,282,126	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812 3,310,483 4,779,265 3,158,328 28,146,039 39,394,115 10,503,718 1,206,631 2,481,619 14,191,968 176,643,895	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810 23,804,345 31,619,106 10,503,718 2,415,518 2,627,926 15,547,162	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625) 2,056,518 4,341,694 <b>7,775,009</b> - (1,208,887) (146,307) <b>(1,355,194)</b>
Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel Services, Supplies, and Other Non-personnel Subtotal Non-personnel Expenses Debt Service on Bonds Capital Lease Payment Multiyear Projects Subtotal Debt & Lease Payments, Multiyear TOTAL OPERATING EXPENDITURES Foundation Capital Transfer(s)	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679 25,478,490 36,646,810 10,507,291 1,068,436 2,708,215 14,283,942 179,282,126	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812 3,310,483 4,779,265 3,158,328 28,146,039 39,394,115 10,503,718 1,206,631 2,481,619 14,191,968 176,643,895 1,896,244	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810 23,804,345 31,619,106 10,503,718 2,415,518 2,627,926 15,547,162 166,158,477	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625) 2,056,518 4,341,694 <b>7,775,009</b> - (1,208,887) (146,307) <b>(1,355,194)</b> <b>10,485,418</b> (1,680,138)
Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel Services, Supplies, and Other Non-personnel Subtotal Non-personnel Expenses Debt Service on Bonds Capital Lease Payment Multiyear Projects Subtotal Debt & Lease Payments, Multiyear TOTAL OPERATING EXPENDITURES Foundation Capital Transfer(s) Institutionally Funded Capital Transfer(s)	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679 25,478,490 36,646,810 10,507,291 1,068,436 2,708,215 14,283,942 179,282,126 148,530 4,572,619	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812 3,310,483 4,779,265 3,158,328 28,146,039 39,394,115 10,503,718 1,206,631 2,481,619 14,191,968 176,643,895 1,896,244 4,000,827	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810 23,804,345 31,619,106 10,503,718 2,415,518 2,627,926 15,547,162 166,158,477 3,576,382 6,184,991	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625) 2,056,518 4,341,694 <b>7,775,009</b> (1,208,887) (146,307) <b>(1,355,194)</b> 10,485,418 (1,680,138) (2,184,164)
Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel Services, Supplies, and Other Non-personnel Subtotal Non-personnel Expenses Debt Service on Bonds Capital Lease Payment Multiyear Projects Subtotal Debt & Lease Payments, Multiyear TOTAL OPERATING EXPENDITURES Foundation Capital Transfer(s) Institutionally Funded Capital Transfer(s)	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679 25,478,490 36,646,810 10,507,291 1,068,436 2,708,215 14,283,942 179,282,126 148,530 4,572,619 184,003,276	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812 3,310,483 4,779,265 3,158,328 28,146,039 39,394,115 10,503,718 1,206,631 2,481,619 14,191,968 176,643,895 1,896,244 4,000,827 182,540,966	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810 23,804,345 31,619,106 10,503,718 2,415,518 2,627,926 15,547,162 166,158,477 3,576,382 6,184,991 175,919,850	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 4,065,603 1,487,422 (110,625) 2,056,518 4,341,694 7,775,009 - (1,208,887) (146,307) (1,355,194) 10,485,418 (1,680,138) (2,184,164) 6,621,116
Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel Services, Supplies, and Other Non-personnel Subtotal Non-personnel Expenses Debt Service on Bonds Capital Lease Payment Multiyear Projects Subtotal Debt & Lease Payments, Multiyear TOTAL OPERATING EXPENDITURES TOTAL OPERATING INFLOW / (OUTFLOW)	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679 25,478,490 36,646,810 10,507,291 1,068,436 2,708,215 14,283,942 179,282,126 148,530 4,572,619 184,003,276 9,824,906	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812 3,310,483 4,779,265 3,158,328 28,146,039 39,394,115 10,503,718 1,206,631 2,481,619 14,191,968 176,643,895 1,896,244 4,000,827 182,540,966 (5,504,582)	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810 23,804,345 31,619,106 10,503,718 2,415,518 2,627,926 15,547,162 166,158,477 3,576,382 6,184,991 175,919,850	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625) 2,056,518 4,341,694 <b>7,775,009</b> (1,208,887) (146,307) (1,355,194) 10,485,418 (1,680,138) (2,184,164) <b>6,621,116</b> 9,951,399
Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Student and Other Wages Fringe Benefits Subtotal Personnel Expenses Cost of Sales Utilities Travel Services, Supplies, and Other Non-personnel Subtotal Non-personnel Expenses Debt Service on Bonds Capital Lease Payment Multiyear Projects Subtotal Debt & Lease Payments, Multiyear TOTAL OPERATING EXPENDITURES Foundation Capital Transfer(s) Institutionally Funded Capital Transfer(s)	43,487,709 28,267,822 18,054,709 4,922,738 5,364,779 28,253,617 128,351,374 3,509,788 4,468,853 3,189,679 25,478,490 36,646,810 10,507,291 1,068,436 2,708,215 14,283,942 179,282,126 148,530 4,572,619 184,003,276	42,461,990 27,697,554 15,866,485 4,194,317 4,859,915 27,977,551 123,057,812 3,310,483 4,779,265 3,158,328 28,146,039 39,394,115 10,503,718 1,206,631 2,481,619 14,191,968 176,643,895 1,896,244 4,000,827 182,540,966	40,448,970 28,856,099 15,487,680 4,571,214 3,409,076 26,219,170 118,992,209 1,823,061 4,889,890 1,101,810 23,804,345 31,619,106 10,503,718 2,415,518 2,627,926 15,547,162 166,158,477 3,576,382 6,184,991 175,919,850	2,013,020 (1,158,545) 378,805 (376,897) 1,450,839 1,758,381 <b>4,065,603</b> 1,487,422 (110,625) 2,056,518 4,341,694 <b>7,775,009</b> - (1,208,887) (146,307) (1,355,194) 10,485,418 (1,680,138) (2,184,164) <b>6,621,116</b>

# Auxiliary Areas P&L

Table 3. Disaggregation of Budget Information for Auxiliary Areas

Housing & Dining P&L (in millions)	FY20 Actual	FY21 Budget	FY21 Actual	Bu	riance dget to \ctual /(unfav)
Room & Board	\$ 28.9	\$ 22.3	\$ 22.5	\$	0.2
Room & Board Waivers	(1.0)	(8.0)	(0.8)		-
Total Net Student Revenue	27.9	21.5	21.7		0.2
Other Revenue	3.7	2.3	1.7		(0.6)
Net Operating Revenue	31.6	23.8	23.4		(0.4)
Personnel Expenses	7.9	5.9	5.0		0.9
Non-personnel Expenses	12.6	12.7	9.8		2.9
Debt & Lease Payments	7.1	7.1	7.1		-
Total Expenditures & Debt Payments	27.6	25.7	21.9		3.8
Capital Transfers	-	-	1.5		(1.5)
Other Misc Transfers	-	-	-		-
Total Operating Inflow/(Outflow)	4.0	(1.9)	-		1.9
Balance Sheet Changes/Timing	-	(0.5)	-		(0.5)
UNIVERSITY RESERVES					
INFLOW/(OUTFLOW)	\$ 4.0	\$ (2.4)	\$ -	\$	2.4

University Center P&L (in millions)	,	FY20 Actual	E	FY21 Budget	FY21 Actual	В	ariance udget to Actual v/(unfav)
UC Revenue	\$	1.9	\$	1.1	\$ 0.5	\$	(0.6)
Net Operating Revenue		1.9		1.1	0.5		(0.6)
Personnel Expenses		0.8		0.6	0.5		0.1
Non-personnel Expenses		8.0		0.5	(0.3)		0.8
Debt & Lease Payments		-		-	-		-
Total Expenditures & Debt Payments		1.6		1.1	0.2		0.9
Capital Transfers		-		-	-		-
Total Operating Inflow/(Outflow)		0.3		-	0.3		0.3
Balance Sheet Changes/Timing		-		-	-		-
UNIVERSITY RESERVES							
INFLOW/(OUTFLOW)	\$	0.3	\$	-	\$ 0.3	\$	0.3

Parking P&L (in millions)	FY20 Actual	FY21 udget	FY21 Actual	Bu	riance dget to Actual /(unfav)
Parking Revenue	\$ 1.6	\$ 1.0	\$ 0.9	\$	(0.1)
Net Operating Revenue	1.6	1.0	0.9		(0.1)
Personnel Expenses	0.3	0.2	0.1		0.1
Non-personnel Expenses	8.0	0.7	0.7		-
Debt & Lease Payments	0.4	0.4	0.4		-
Total Expenditures & Debt Payments	1.5	1.3	1.2		0.1
Capital Transfers	0.1	-	-		-
Total Operating Inflow/(Outflow)	-	(0.3)	(0.3)		-
Balance Sheet Changes/Timing	-	-	_		-
UNIVERSITY RESERVES					
INFLOW/(OUTFLOW)	\$ -	\$ (0.3)	\$ (0.3)	\$	-

## Tuition and Room & Board Discounting

Our institutional discount rate demonstrates the financial impact on UNC of offering scholarships and waivers funded by institutional revenue. The tables below take it a step further and calculate the net tuition revenue per FTE.

Table 4. Undergraduate Tuition and Fee Discounting

	FY20 Actual	FY21 Budget	FY21 Actual	В	ariance udget to Actual v (unfav)
Undergraduate Tuition & Fees (Main & Extended)	\$ 97,220,746	\$ 86,145,114	\$ 87,061,606	\$	916,492
UG Institutional Grants and Scholarships	(27,197,910)	(22,983,557)	(22,658,436)		325,121
Net Tuition Revenue	\$ 70,022,836	\$ 63,161,557	\$ 64,403,170	\$	1,241,613
Discount Rate	28.0%	26.7%	26.0%		0.7%
Net Tuition Revenue Per FTE	\$ 8,632	\$ 8,972	\$ 9,088	\$	116
FTE	8,112	7,040	7,086		47

Table 5. Graduate Tuition and Fee Discounting

	FY20 Actual	FY21 Budget	FY21 Actual	В	ariance udget to Actual v (unfav)
Graduate Tuition & Fees (Main & Extended)	\$ 33,652,951	\$ 33,818,708	\$ 33,657,662	\$	(161,046)
GR Institutional Grants and Scholarships	(5,112,283)	(4,878,983)	(4,645,747)		233,236
Net Tuition Revenue	\$ 28,540,668	\$ 28,939,725	\$ 29,011,915	\$	72,190
Discount Rate	15.2%	14.4%	13.8%		0.6%
Net Tuition Revenue Per FTE	\$ 14,371	\$ 13,330	\$ 13,671	\$	341
FTE	2,146	2,171	2,122		(49)

Table 6. Room and Board Discounting

S	FY20 Actual	FY21 Budget	FY21 Actual	Bu	ariance udget to Actual v (unfav)
Room & Board Revenue	\$ 28,876,478	\$ 22,255,209	\$ 22,568,027	\$	312,818
Room & Board Waivers	(957,964)	(781,000)	(834,791)		(53,791)
Net Room & Board Revenue	\$ 27,918,514	\$ 21,474,209	\$ 21,733,236	\$	259,027
Discount Rate	3.3%	3.5%	3.7%		-0.2%
Fall Opening Occupancy	3,074	2,012	2,012		-
Average Occupancy	69.3%	56.5%	56.7%		0.2%

 $Note: Average\ Occupancy\ does\ not\ include\ Arlington\ Apartments\ because\ they\ operate\ on\ a\ 12-month\ lease.$ 

## Financial Aid

Table 7 shows the total financial aid available to students from all funding sources, including state, federal, institutional, private funds, and loans. Approximately 70% of total financial aid is used to pay student bills, while 30% is "refunded" to the students for other general costs of attendance.

Table 7. Total Financial Aid by Source and Type - Undergraduate and Graduate

Aid Type and Source	FY20 Actual	FY21 Budget	FY21 Actual	Variance Budget to Actual fav (unfav)
Grants & Scholarships				
State	\$ 7,857,603	\$ 8,008,898	\$ 8,040,437	\$ 31,539
Federal	14,017,637	12,826,044	12,425,405	(400,639)
Institutional	33,268,156	28,643,540	28,138,974	(504,566)
UNC Foundation (UG & GR)	4,545,277	4,391,000	4,833,463	442,463
Private	5,509,596	5,038,803	5,052,331	13,528
Subtotal Grants & Scholarships	65,198,269	58,908,285	58,490,610	(417,675)
Loans-All Sources	71,731,593	66,654,093	61,714,721	(4,939,372)
Total Financial Aid	\$ 136,929,862	\$ 125,562,378	\$ 120,205,331	\$ (5,357,047)

## Multiyear Projects

The approved FY21 budget for Multiyear Projects was \$2.5 million, which is the combination of newly authorized expenditures and balances from unexpired projects from previous fiscal years. The FY21 actuals were \$2.6 million which is \$0.1 million more than budgeted. Multiyear Projects funds are being used to track HEERF II spending which were not factored into the budget.

Table 8. Multiyear Projects

Multipear Commitment		FY20 Actual		FY21 Budget		FY21 Actual	Variance Budget to Actual fav (unfav)
Multiyear Commitments	_	Actual	_	Duuget	_	Actual	iav (uillav)
Equity and Diversity Organizational Design and VSIP	\$	1,531 576,733	\$	-	\$	-	\$ - -
Integrated Student Support Plans SESS Implementation EAB Financial Aid Contract Student Success Collaborative Student Food Insecurity Project LEAP		93,610 - 243,750 35,349 42,081		9,979 78,810 162,500 40,000 45,000		9,479 106,880 170,250 27,140 36,436	500 (28,070) (7,750) 12,860 8,564
Subtotal Integrated Student Support Plans		414,790		336,289		350,185	(13,896)
Academic Portfolio Accreditation Program Review & Assessment		120,218 15,197		117,000 35,000		104,738 4,145	12,262 30,855
Subtotal Academic Portfolio		135,415		152,000		108,883	43,117
Research Scholarship and Creative Works Grant Match Funds Faculty Start-Up Packages Faculty Awards & Development Other Institutes Center for Inclusion in STEM Unrestricted Research Incentive		345,000 145,563 153,218 5,931 13,850 181,730		392,450 167,897 79,240 - 45,027 547,201		325,129 102,154 88,322 - 6,695 115,054	67,321 65,743 (9,082) - 38,332 432,147
Subtotal Res. Scholarship and Creative Works		845,292		1,231,815		637,354	594,461
Total Core Plan Investments		1,973,761		1,720,104		1,096,422	623,682
Support Plan Investments Information Management Plan		315,050		425,000		1,325,425	(900,425)
Total Support Plan Investments		315,050		425,000		1,325,425	(900,425)
Other Multiyear Projects Emergency Management Emerging University Priorities Athletics NCAA Distribution Innovation - Online Course Development		8,512 137,760 273,132		100,000 63,515 173,000		147,431 400 58,248	(47,431) 63,115 114,752
Total Other Multiyear Projects		419,404		336,515		206,079	130,436
Grand Total	\$	2,708,215	\$	2,481,619	\$	2,627,926	\$ (146,307)

## Capital

New Projects of \$9.1 million were approved by the Board of Trustees. Although forecasted expenditures by fiscal year are provided for context, new projects are fully funded at the beginning of each fiscal year. The FY21 actual expenditures were \$6.0 million less than budget. The deadline for completing the Campus Commons project was extended through FY22, freeing up \$3.3 million of project funding in FY21. The remaining \$2.7 million includes additional project spending that will be pushed into FY22 due to shifting priorities and a slower than expected return to normal operations during the pandemic recovery.

Table 9. Capital Projects

Active Capital Projects	Approved Budget	Prior Year(s) Actual	FY21 Budget	FY21 Actual	Variance Budget to Actual fav/(unfav)	Out Year(s) Forecast
UNC-Funded Projects	Daaget	Actual	1 121 Baagot	1 121 7101441	ia v/(aiiia v)	Torcast
FY21 projects with budgets less than \$200,000	\$ 2,273,303	\$ 30,057	\$ 1,376,206	\$ 1,020,361	\$ 355,845	\$ 1,026,719
Replace TK dish machine 2 of 2 yrs	450,000	Ψ 00,007	450.000	373,041	76,959	Ψ 1,020,710
Replace BH synthetic fields 2 of 2 yrs	500,000	135,769	364,231	329,472	34,758	10,000
McKee chiller replacement supplemental funds	300,000	-	300,000	271,982	28,018	28,018
Campus Improvements	-	_	-	113,933	(113,933)	286,067
Facilities Master Plan	500,000	_	400,000	-	400,000	500,000
Projects approved/initiated in a prior year	7,833,721	1,806,630	2,038,644	1,329,916	708,728	567,959
Early start projects approved for FY22	-	-	_,,,,,,,,,	5,159	(5,159)	-
Subtotal of UNC-Funded Projects	11,857,024	1,972,457	4,929,081	3,443,864	1,485,216	2,418,763
Restricted Capital Gifts		, ,	, ,		, ,	, ,
Renovate swimming locker room	58,515	21,468	37,047	37,103	(56)	-
Sports Performance Center	-	-	-	152,499	(152,499)	3,098,289
Projects approved/initiated in a prior year	748,260	551,058	428,674	413,616	15,058	-
Subtotal Restricted Capital Gifts	806,775	572,527	465,721	603,218	(137,497)	3,098,289
State Capital Appropriations						
Fire sprinklers-Michener	1,281,079	-	640,000	1,787,689	(1,147,689)	278,568
Boiler #3 replacement	3,779,372	-	1,900,000	149,766	1,750,234	3,629,606
Projects approved/initiated in a prior year	5,237,568	3,838,224	1,411,953	672,138	739,815	727,206
Subtotal State Capital Appropriations	10,298,019	3,838,224	3,951,953	2,609,593	1,342,360	4,635,380
Campus Commons (multi-year)						
State funding	38,000,000	38,000,000	-	-	-	-
Debt, Foundation, and UNC funding	35,600,000	31,141,738	4,458,262	1,115,151	3,343,111	3,343,111
Subtotal Campus Commons (multi-year)	73,600,000	69,141,738	4,458,262	1,115,151	3,343,111	3,343,111
Total Fisal Year 2020-21 New Projects	9,142,269	187,295	5,467,483	4,235,846	1,231,637	8,857,267
Total Projects approved/initiated in other year	87,419,549	75,337,651	8,337,532	3,535,980	4,801,553	4,638,275
Total Active Capital Projects	\$ 96,561,818		\$ 13,805,016	, ,	\$ 6,033,190	\$ 13,495,542

# Foundation Support Expended\*

Table 10. Foundation Expenses

Table 10. Foundation Expenses		E)/00		E) (0.4		<b>-</b> 2404	Variance Budget to
Foundation Support Expended		FY20 Actual		FY21		FY21 Actual	Actual
		Actual		Budget		Actual	fav (unfav)
Restricted Program Support	\$	614 675	φ	E24 062	Φ	E01 000	\$ 56.846
Athletics	Ф	614,675	\$	524,963	\$	581,809	
Provost		225 901		5,200		49,708	44,508
Library		325,891		367,894		271,072 124,606	(96,822)
EBS		243,599		285,837		•	(161,231)
HSS		341,079		252,655		246,751	(5,904)
MCB		1,121,386		1,024,256		775,302	(248,954)
NHS		65,215		128,170		48,485	(79,685)
PVA		84,998		165,364		36,302	(129,062)
Stryker Institute		198,579		276,443		250,958	(25,485)
Tointon Institute		101,737		168,425		103,664	(64,761)
Other		170,725		100,215		479,758	379,543
Total Restricted Program Support		3,267,884		3,299,421		2,968,415	(331,006)
Scholarships		4 0 4 0 0 0 0		4 007 000		4 040 000	
Institutional Scholarship Support		1,610,000		1,607,000		1,610,000	3,000
Restricted Scholarships							
Named and Endowed Scholarships		4,039,827		3,875,000		4,168,199	293,199
Athletics Scholarships		289,450		300,000		226,157	(73,843)
Greeley Promise & Other Scholarships				216,000		424,000	208,000
Total Scholarship Support		5,939,277		5,998,000		6,428,356	430,356
Capital Support							// <b></b> //
Campus Commons		-		1,555,324		<u>-</u>	(1,555,324)
PVA Pianos		-		340,920		350,920	10,000
Parsons Rooftop Solar Project		499,370		-		268	268
Sports Performance Center		-		-		152,499	152,499
Jaccaud Garage Renovation		28,615		-		-	-
Jackson Baseball scoreboard replacement		54,869		-		-	-
BH Wrestling Locker Room Renovation		636		87,754		62,428	(25,326)
BH Swimming Locker Room Renovation		21,468		37,047		37,103	56
Total Capital Support		604,958		2,021,045		603,218	(1,417,827)
Grants							
Daniels Fund		495,994		250,000		237,275	(12,725)
Frontiers of Science		128,167		115,000		73,270	(41,730)
Healthy Schools Professional Dev System		147,626		-		31,380	31,380
UNCCRI Community Health		198,922		-		95,549	95,549
Grants under \$100,000		55,929		502,000		86,893	(415, 107)
Total Grants Support		1,026,638		867,000		524,367	(342,633)
Total Foundation Support Expended	\$	10,838,757	\$	12,185,466	\$	10,524,356	\$ (1,661,110)

<sup>\*</sup> Reflects funds utilized by UNC in the current year.

It does not reflect funds raised.

## **Restricted Grants and Contracts**

Table 11. Restricted Grants and Contracts

REVENUE Federal Grants \$ State and Local Grants Other Private Grants UNC Foundation Grants Other Non-Operating Revenue TOTAL REVENUE EXPENSES/TRANSFERS Personnel Expenses Faculty Salaries Administrative Exempt Salaries Graduate Teaching Assistants GA/TA/GRA Tuition Scholarships Classified Salaries	4,564,000 896,000 506,000 867,000 - 6,833,000	\$ 4,625,515 701,067 262,081 524,367	*	\$ 4,625,515 701,067 262,081
Federal Grants State and Local Grants Other Private Grants UNC Foundation Grants Other Non-Operating Revenue TOTAL REVENUE EXPENSES/TRANSFERS Personnel Expenses Faculty Salaries Administrative Exempt Salaries Graduate Teaching Assistants GA/TA/GRA Tuition Scholarships	896,000 506,000 867,000	\$ 701,067 262,081	\$ -	701,067
State and Local Grants Other Private Grants UNC Foundation Grants Other Non-Operating Revenue TOTAL REVENUE EXPENSES/TRANSFERS Personnel Expenses Faculty Salaries Administrative Exempt Salaries Graduate Teaching Assistants GA/TA/GRA Tuition Scholarships	896,000 506,000 867,000	\$ 701,067 262,081	\$ - - -	701,067
Other Private Grants UNC Foundation Grants Other Non-Operating Revenue TOTAL REVENUE EXPENSES/TRANSFERS Personnel Expenses Faculty Salaries Administrative Exempt Salaries Graduate Teaching Assistants GA/TA/GRA Tuition Scholarships	506,000 867,000	262,081	-	,
UNC Foundation Grants Other Non-Operating Revenue TOTAL REVENUE EXPENSES/TRANSFERS Personnel Expenses Faculty Salaries Administrative Exempt Salaries Graduate Teaching Assistants GA/TA/GRA Tuition Scholarships	867,000		-	262,081
Other Non-Operating Revenue  TOTAL REVENUE  EXPENSES/TRANSFERS  Personnel Expenses  Faculty Salaries  Administrative Exempt Salaries  Graduate Teaching Assistants  GA/TA/GRA Tuition Scholarships	-	524,367	_	
TOTAL REVENUE  EXPENSES/TRANSFERS  Personnel Expenses  Faculty Salaries  Administrative Exempt Salaries  Graduate Teaching Assistants  GA/TA/GRA Tuition Scholarships	6,833,000	_	_	524,367
EXPENSES/TRANSFERS  Personnel Expenses  Faculty Salaries  Administrative Exempt Salaries  Graduate Teaching Assistants  GA/TA/GRA Tuition Scholarships	6,833,000		29,391,390	29,391,390
Personnel Expenses Faculty Salaries Administrative Exempt Salaries Graduate Teaching Assistants GA/TA/GRA Tuition Scholarships		6,113,030	29,391,390	35,504,420
Faculty Salaries Administrative Exempt Salaries Graduate Teaching Assistants GA/TA/GRA Tuition Scholarships				
Administrative Exempt Salaries Graduate Teaching Assistants GA/TA/GRA Tuition Scholarships				
Graduate Teaching Assistants GA/TA/GRA Tuition Scholarships	1,050,000	1,070,213	11,690,318	12,760,531
GA/TA/GRA Tuition Scholarships	1,350,000	1,185,712	3,790,533	4,976,245
	185,000	174,105	1,327,101	1,501,206
Classified Calaries	130,000	238,316	1,308,396	1,546,712
Classilled Salaries	10,000	-	1,048,409	1,048,409
Student Wages	220,000	189,433	-	189,433
Other Wages/Compensations	100,000	69,158	11,238	80,396
Fringe Benefits	720,000	662,134	5,429,628	6,091,762
Subtotal Personnel Expenses	3,765,000	3,589,071	24,605,623	28,194,694
Non-Personnel Expenses				
Other Current Expenses	355,000	128,968	-	128,968
Purchased Services	648,000	614,844	-	614,844
Supplies	225,000	229,845	51,286	281,131
Cost Allocation & Utilities	-	8,377	-	8,377
Grant Facility and Administrative Recovery	560,000	503,783	-	503,783
Scholarships	1,050,000	988,820	4,734,481	5,723,301
Travel	230,000	18,922	-	18,922
Capital	-	-	-	-
Subtotal Non-Personnel Expenses	3,068,000	2,493,559	4,785,767	7,279,326
NonMandatory Transfer In - Budgeted	-	-	-	-
NonMandatory Transfer Out - Projects	_	24,796		24,796
Subtotal Transfer	-	24,796	_	24,796
TOTAL EXPENSES/TRANSFERS				24,730
REVENUE LESS EXPENSES/TRANSFERS \$	6,833,000	6,107,426	29,391,390	35,498,816

<sup>\*</sup>Original budget does not include the CARES funding

<sup>\*\*</sup>Both CARES CRF funding and a portion of the original CARES HEERF funding are included in the CARES Restricted Actuals