# UNIVERSITY OF NORTHERN COLORADO: FINANCIAL REPORT 12/31/2016

#### **OVERVIEW**

Financial highlights of the fiscal year 2016-17 2<sup>nd</sup> quarter financial report are summarized below:

#### Cash (pages 2-3)

• The University's cash position is \$40.3 million with \$16.9 million in centralized reserves.

#### Reserves (page 4)

• Reserves are currently \$16.9 million, with \$8.1 million in the university reserve after funding FY17 strategic investments and FY17 capital projects.

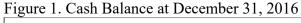
#### **Accounts Receivable (page 5)**

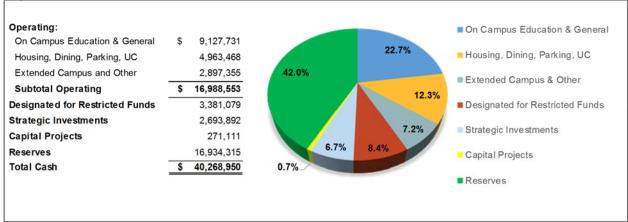
• The 2<sup>nd</sup> quarter net accounts receivable is \$4.8 million, which is \$0.2 million higher than last year at this time. The timing of receivables can vary noticeably from year to year. The most consistent benchmark is the fiscal year-end. Trend information is shown in Tables 4 and 5.

#### **Operating Budget (page 6)**

- The fiscal year 2016-17 operating budget 2<sup>nd</sup> quarter forecast shows operating results of \$5.4 million before internal transfers of UNC Foundation capital gifts and student capital fees. Operating results less transfers is (\$1.3) million. Details of revenues, expenditures and transfers are forecasted as follows:
  - o Net revenue \$195.3 million
    - Gross tuition, fees, and room & board \$160.8 million
    - Discounting \$33.7 million
    - State appropriations \$39.1 million
    - Foundation support \$12.1 million
    - All other revenue \$17.0 million
       (catering, conferences, parking, athletics, theater, etc.)
  - o Personnel expenditures \$133.0 million
  - o Non-personnel expenditures \$44.9 million
  - o Debt payments for bonds and capital leases \$12.0 million
  - Transfer of restricted foundation and other operating funds to the capital budget - \$3.1 million
  - o Transfer of student capital fee funds to the capital budget \$3.6 million

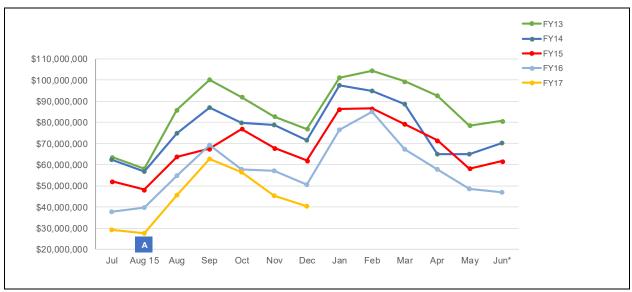
Total cash as of December 31, 2016 is \$40.3 million. Figure 1 shows amounts available for operating, strategic investments, capital projects and reserves. FY17 strategic investments and capital projects are funded from reserves in July. Campus Commons bond proceeds of \$27.3 million are not included in the cash balances in Figure 1.





The cash flow trend has been relatively consistent over the last four years, as shown in Figure 2. The low point during the year has traditionally occurred in mid-August and is a good point for benchmarking purposes. This is noted with the letter "A" in the graph. Consistent with the University's Fiscal Sustainability Plan, the cash low point is trending down.

Figure 2. Annual Cash Flow Trend



The University's cash position is \$10.4 million less than the previous fiscal year at this time, as shown in Table 1.

Table 1. Overall Cash Balance

Month	FY13	FY14	FY15	FY16	FY17
Jul	63,687,414	62,564,780	52,203,773	37,814,641	29,249,252
Aug 15	58,163,368	56,778,921	48,277,445	39,776,437	27,569,804
Aug	86,041,929	75,042,476	63,727,315	54,843,178	45,569,608
Sep	100,224,416	87,172,851	67,633,545	69,407,889	62,576,984
Oct	92,027,359	79,928,173	77,000,173	57,813,291	56,504,939
Nov	82,859,466	78,689,806	67,829,386	57,080,941	45,297,668
Dec	76,860,713	71,509,152	61,966,401	50,684,129	40,268,950
Jan	101,228,767	97,526,719	86,298,922	76,476,844	
Feb	104,469,317	94,867,317	86,539,392	85,070,248	
Mar	99,487,663	88,777,015	79,278,071	67,433,066	
Apr	92,693,707	65,053,621	71,527,719	57,968,958	
May	78,621,639	65,053,621	58,214,450	48,614,786	
Jun*	80,640,709	70,241,267	61,721,397	46,873,470	

<sup>\*</sup>The June balance in 2014 was updated for the GASB 31 FMV adjustment.

The University also has Campus Commons bond proceeds of \$27,346,200. It is not included in the cash table for comparative purposes.

The cash forecast below is intended to give a quick summary of the effect of FY17 operating results, strategic investments, and capital expenditures on cash. The total column may be most helpful.

Table 2. Cash Forecast - Preliminary Comparison of 6/30 Forecast to 6/30 Actual

Table 2. Cash I ofecast Tremmary Com	Puriour o			1 10 10001		
			Strategic	Capital		
	Operating	Restricted	Investments	Projects	Reserves	Total
Cash at 06/30/2016	\$ 24.5	\$ 1.1	\$ 1.1	\$ (1.6)	\$ 21.8	\$ 46.9
FY17 Transfers						
Strategic Investments	(1.2	-	3.6	-	(2.4)	-
Capital Projects/Small Equipment	(4.2		- 1	5.8	(1.6)	-
Perkins UNC Portion	0.1	(0.1)	- 1			-
Fiscal Year End Transfers	(4.6			0.2	4.4	-
Subtotal Transfers	(9.9)	(0.1)	3.6	6.0	0.4	-
FY17 Forecasted Net Cash Inflows (Outflows)						
Operating Results FY17	5.4	(0.5)	- 1	-	-	4.9
Receivables and Sale of Assets	4.1				6.5	10.6
Energy Performance Contract				4.0		4.0
Strategic Investments	_	-	(4.1)	-	-	(4.1)
Foundation Capital Gifts	(3.1		-	3.1	-	-
Capital Cash State & Debt	- '	-	-	33.2	-	33.2
Capital Projects/Small Equipment	_	-	-	(42.7)	-	(42.7)
Subtotal Inflows (Outflows)	6.4	(0.5)	(4.1)	(2.4)	6.5	5.9
Cash Forecast at 06/30/2017 (a) (b)	\$ 21.0	\$ 0.5	\$ 0.6	\$ 2.0	\$ 28.7	\$ 52.8

<sup>(</sup>a) UNC's cash low point at August 15th is typically \$20-\$25 million less than cash at June 30th.

<sup>(</sup>b) This forecast assumes \$8.7 million of bond proceeds will be expended on the Campus Commons in FY17.

The year-end annual report will include \$18.6 million of unexpended Campus Commons bond proceeds in Cash and Cash Equivalents in addition to this forecast.

#### **CASH RESERVES**

Our cash reserves, which is cash that is segregated from our operating, strategic investment and capital balances, provide a cushion for operational contingencies and more significant risks. The University Reserve is declining as we continue to make strategic investments and fund capital projects.

Table 3. Cash Reserves Summary at December 31, 2016

			,				
					FY17 Q2 Activity	1	12/31/2016
Mandator	у						
	Bonded R&R	\$	750,000		-	\$	750,000
Capital							
'	Auxiliary Building		525,762	а	3,080		528,841
	State Building & Rebate		(3,386,622)	b,e	3,649,831		263,208
	Smart Classroom		127,577	С	29,858		157,435
	Student Fees		8,023,801	d,e	(3,554,889)		4,468,912
Other					,		
	Risk Management and Insurance		2,650,000		-		2,650,000
	University Reserve		8,115,918		-		8,115,918
Total Reserves		\$	16,806,436		\$ 127,879	\$	16,934,315
I							

a. Closed 2 projects for less than budgeted

b. Closed 9 projects for less than budgeted

c. Closed one project for less than budgeted and one project for more than budgeted

d. Closed 3 projects for less than budgeted and opened 4 new LEAF projects

e. Transfer \$3.5 million from Student Fee Capital Reserve into State Capital Reserve

Table 4 and Figure 3 show that the FY17 2<sup>nd</sup> quarter balance in student accounts receivable is \$0.2 million more than the previous year. The first quarter FY15 accounts receivable balance was high in comparison to FY16 because \$7.6 million in COF stipend payments was received from the State in the second quarter of FY15. Net Student Accounts Receivable includes the accounting estimate for uncollectible accounts or "bad debt."

Table 4. Student Accounts Receivable (Net)

	FY15	FY16	FY17	
Q1 - Sep 30	\$ 22,770,004	\$ 16,299,215	\$ 15,904,277	
Q2 - Dec 31	\$ 4,376,132	\$ 4,598,349	\$ 4,791,141	
Q3 - Mar 31	\$ 6,571,233	\$ 6,811,815	\$ -	
Q4 - Jun 30	\$ 6,120,889	\$ 6,212,773	\$ -	

Figure 3. Student Accounts Receivable (Net)

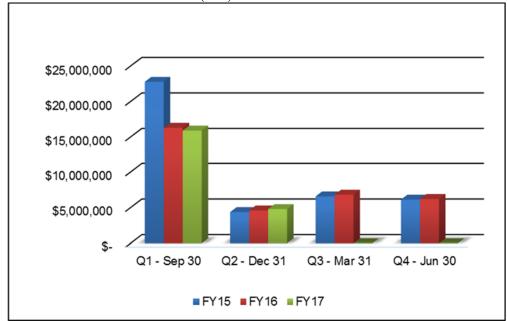


Table 5 represents accounts receivable as a percentage of tuition, fees and room and board revenue at fiscal year-end.

Table 5. Year-end Student Accounts Receivable as a Percent of Billings

	FY12	FY13	FY14	FY15	FY16
Total Student Accounts Receivable	\$ 6,377,234	\$ 7,212,570	\$ 6,435,476	\$ 6,120,899	\$ 6,212,773
Net Tuition, Fees, Room and Board	\$114,064,188	\$116,054,460	\$114,489,682	\$111,033,128	\$116,043,009
A/R as a % of Net Tuition, Fees & Room and Board	5.6%	6.2%	5.6%	5.5%	5.4%

## **OPERATING BUDGET**

#### For the Quarter Ended December 31, 2016<sup>1</sup>

							%
		Original	Annual	% of	Variance	Actual at	Actual to
	Notes	Budget	Forecast	Total	fav (unfav)	12/31/2016	Budget
REVENUES	•				,		
Tuition-Resident	2	\$ 64,526,146	\$ 63,163,287	32.3%	\$ (1,362,859)	\$ 29,589,324	45.9%
Tuition-Nonresident	2	15,999,022	15,915,578	8.2%	(83,444)	8,077,261	50.5%
Tuition-WUE Nonresident	2	9,223,506	9,626,109	4.9%	402,603	5,269,651	57.1%
Student Fees Academic Fees-General Funds	2 2	14,106,017 5,914,143	13,737,200 5,834,000	7.0% 3.0%	(368,817) (80,143)	6,296,900 2,894,595	44.6% 48.9%
Tuition-Extended Studies	3	16,705,119	18,591,066	9.5%	1,885,947	7,060,039	40.9%
Academic Fees - Extended Studies	3	112,000	112,000	0.1%	1,000,047	45,273	40.4%
Room and Board	4	33,184,468	33,877,657	17.4%	693,189	17,789,479	53.6%
Subtotal Tuition, Fees and Room & Board	-	159,770,421	160,856,897	82.4%	1,086,476	77,022,522	48.2%
Scholarships (includes Foundation)	5	(26,419,846)	(28,175,033)	-14.4%	(1,755,187)	(14,595,515)	55.2%
Graduate GA/TA Waivers	5	(4,374,999)	(4,479,000)	-2.3%	(104,001)	(2,476,751)	56.6%
R & B Waivers	5	(1,200,000)	(1,123,000)	-0.6%	77,000	(539,827)	45.0%
Subtotal Discounting	_	(31,994,845)	(33,777,033)	-17.3%	(1,782,188)	(17,612,093)	55.0%
COF Resident	6	15,440,878	15,077,925	7.7%	(362,953)	7,567,557	49.0%
Fee For Service	6	23,597,356	24,035,309	12.3%	437,953	11,836,176	50.2%
Subtotal State Support	-	39,038,234	39,113,234	20.0%	75,000	19,403,733	49.7%
Foundation Restricted Gifts for Operations	7	3,532,695	3,083,867	1.6%	(448,828)	1,317,346	37.3%
Foundation Restricted Capital Gifts	7	3,045,000	3,192,500	1.6%	147,500	58,619	1.9%
Foundation Restricted Scholarships	7	4,281,972	4,281,972	2.2%	-	2,162,224	50.5%
Foundation Unrestricted (design. for scholarships)	7	1,200,000	1,550,000	0.8%	350,000	775,000	64.6%
Subtotal Foundation Support	-	12,059,667	12,108,339	6.2%	48,672	4,313,189	35.8%
Other Auxiliary Services	8	7,084,326	6,859,382	3.5%	(224,944)	4,147,650	58.5%
Restricted Grant Facilities/Admin Recovery	8	541,000	541,000	0.3%	- 254 005	353,914	65.4%
Other Revenue Net Non-Operating Revenues	8 8	7,815,524 1,399,304	8,070,409 1,526,188	4.1% 0.8%	254,885 126,884	4,769,169 513,500	61.0% 36.7%
Subtotal Other Revenue	· .	16,840,154	16,996,979	8.7%	156,825	9,784,233	58.1%
NET REVENUES		\$195,713,631	\$195,298,416		\$ (415,215)	\$ 92,911,584	47.5%
EXPENDITURES AND DEBT PAYMENTS		<b>\$100,110,001</b>	<b>\$100,200,410</b>	100.070	<b>(110,210)</b>	<del>• • • • • • • • • • • • • • • • • • • </del>	47.070
Faculty Salaries	9	\$ 44,172,081	\$ 44,270,000	23.3%	(97,919)	\$ 22,106,520	50.0%
Exempt Salaries	9	28,012,007	29,206,000	15.4%	(1,193,993)	14,466,880	51.6%
Classified Salaries	9	18,877,720	19,150,000	10.1%	(272,280)	9,767,885	51.7%
Graduate Stipends	9	4,721,547	5,354,000	2.8%	(632,453)	2,824,882	59.8%
Student and Other Wages	9	5,956,084	5,600,000	2.9%	356,084	2,758,708	46.3%
Fringe Benefits	9	29,162,528	29,400,000	15.5%	(237,472)	14,366,116	49.3%
Subtotal Personnel Expenses	-	130,901,967	132,980,000	70.0%	(2,078,033)	66,290,991	50.6%
Cost of Sales	10	5,035,331	4,915,634	2.6%	119,697	2,632,535	52.3%
Other Current Expenses	10	11,428,547	11,490,368	6.1%	(61,821)		63.0%
Purchased Services	10	10,174,048	10,144,172	5.3%	29,876	4,896,920	48.1%
Supplies	10	6,651,995	6,389,554	3.4%	262,441	2,808,620	42.2%
Cost Allocation and Recoveries Utilities	10 10	(1,137,258)	(801,345)	-0.4% 3.0%	(335,913) 889,740	(384,723) 2,977,136	33.8% 45.5%
Travel	10	6,548,703 4,442,050	5,658,963 4,754,860	2.5%	(312,810)	2,977,130	50.5%
Capital	10	2,392,946	2,358,351	1.2%	34,595	1,195,358	50.0%
Subtotal Non-personnel Expenses		45,536,362	44,910,557	23.7%	625,805	23,568,293	51.8%
Debt Service on Bonds	11	10,940,531	10,079,461	5.3%	861,070	4,525,295	41.4%
Capital Lease Payment	11	1,902,989	1,898,050	1.0%	4,939	989,506	52.0%
Subtotal Debt Payments	-	12,843,520	11,977,511	6.3%	866,009	5,514,801	42.9%
TOTAL EXPENDITURES AND DEBT PAYMEN	NTS	\$189,281,849	\$189,868,068	100.0%	\$ (586,219)	\$ 95,374,085	50.4%
OPERATING RESULTS		\$ 6,431,782	\$ 5,430,348			\$ (2,462,501)	
Transfer to Capital Budget - Foundation		3,045,000	3,112,500			307,476	
Transfer to Capital Budget - Equipment		12,000	12,000			12,000	
Transfer to Capital Budget - Student Capital Fee	11	2,682,660	3,616,471			2,682,660	
OPERATING RESULTS LESS TRANSFERS		\$ 692,122	\$ (1,310,623)				

See Explanation of Notes on page 7.

	Notes to First Quarter Budget to Forecast Report (page 6)
1	This report includes operating funds and restricted gift funds from the UNC Foundation. This report does not include strategic investments, internal sales, capital projects, restricted grants and contracts or restricted financial aid.
2	Main campus tuition and fees are 55.4% of the forecasted net operating revenue and are expected to be \$1.5 million under budget for FY17. Based on fall census forecast, undergraduate main campus credit hours are forecasted to be just 254 credit hours below budgeted credit hours. Graduate main campus credit hours are forecasted to be 12.3% below budgeted credit hours. The forecast will be updated after the spring census.
3	Extended campus tuition and fees are 9.6% of forecasted net operating revenue and are expected to be \$1.9 million over budget for FY17.
4	Room and Board revenues represent 17.4% of forecasted net operating revenue and are expected to be \$0.7 million over budget for FY17.
5	Discounting includes scholarship expense, graduate tuition waivers, and room and board waivers. Total discounting is projected to be \$1.8 million more than budget, primarily due to undergraduate need-based awards and undergraduate merit awards exceeding budgeted amounts.
6	State support is 20.0% of forecasted net operating revenue. UNC's 2016-17 Fee-For-Service revenue increased by \$75,000 for the pilot program for inclusive higher education for persons with intellectual and developmental disabilities.
7	Support from the UNC Foundation consists of gifts that are restricted for program support, capital, or scholarships. UNC also has an agreement with the Foundation to receive \$1.6 million in unrestricted support, which funds institutional scholarships. Total Foundation support in the operating budget is forecasted at \$12.1 million, or 6.2% of revenue.
8	Other sources of revenue comprise 8.7% of forecasted revenue and come from parking, retail sales, athletics events, vending machines, licensing, theatre, grant administrative revenue, late fees, and treasury interest. The forecast for these revenues is \$0.2 million more than budgeted revenues.
9	Personnel expenditures are 70.0% of total expenditures. Personnel expenditures are \$2.1 million above budget due to adjustments in anticipation of overtime law changes, a shift in staff from the Foundation, and lower than budgeted savings from vacant positions.
10	Non-personnel expenditures are 23.7% of total expenditures. The FY17 forecast shows a \$0.6 million positive variance to the overall budget for these categories. This includes a \$0.9 million surplus in utilities. Natural gas prices have been lower than what was budgeted, but are trending upward in the past four months.
11	Debt service and capital leases are 6.3% of total expenditures. Campus Commons debt service, which is paid from the student capital fee, was budgeted at \$1.6 million. The bonds were issued in November 2017 and the FY17 debt service will only be \$0.6 million. Therefore, the student fees of \$1.0 million that were not needed to pay bond debt in FY17 will be transferred to capital reserves for future capital projects.

# MAIN CAMPUS RESIDENT AND NON-RESIDENT TUITION DETAIL

Budget

Forecast

Undergrad	Fall	Interim	Spring	Summer		Total	Fall	Interim	Spring	Summer	Total		T	otal
Resident	\$25,778,670	\$398,999	\$23,027,380	\$ 3,278,491	\$	52,483,540	\$25,827,699	\$369,641	\$23,282,845	\$ 3,276,694	\$ 52,756,87	'9	\$ 2	73,339
Non-Resident	5,244,529	57,342	4,715,626	789,002		10,806,499	5,166,013	64,310	4,670,817	840,077	10,741,21	7	(	(65,282)
WUE	4,476,877	55,769	4,090,899	599,961		9,223,506	4,654,434	62,617	4,216,176	692,882	9,626,10	9	4	02,603
Subtotal	35,500,076	512,110	31,833,905	4,667,454		72,513,545	35,648,146	496,568	32,169,838	4,809,653	73,124,20	5	6	10,660
Extended Campus	1,614,176	53,535	1,192,695	1,172,638		4,033,044	1,497,384	49,509	1,115,713	1,402,015	4,064,62	21		31,577
FY17 Total	\$37,114,252	\$ 565,645	\$33,026,600	\$ 5,840,092	\$	76,546,589	\$37,145,530	\$ 546,077	\$ 33,285,551	\$ 6,211,668	\$ 77,188,82	26	\$ 6	42,237
Graduate	Fall	Interim	Spring	Summer		Total	Fall	Interim	Spring	Summer	Total		Te	otal
Resident	\$ 5,185,678	\$ -	\$ 4,820,137	\$ 2,036,791	\$	12,042,606	\$ 4,092,794	\$ -	\$ 4,497,965	\$ 1,815,649	\$ 10,406,40	8	\$(1,6	36,198)
Non-Resident	2,472,610	-	2,176,840	543,073		5,192,523	2,778,932	-	1,971,640	423,789	5,174,36	31	(	(18,162)
Subtotal	7,658,288	-	6,996,977	2,579,864		17,235,129	6,871,726	-	6,469,605	2,239,438	15,580,76	9	(1,6	54,360)
Extended Campus	4,852,800	-	4,200,005	3,619,270		12,672,075	5,671,485	-	4,639,570	4,215,390	14,526,44	5	1,8	354,370
FY17 Total	\$12,511,088	\$ -	\$11,196,982	\$ 6,199,134	\$	29,907,204	\$12,543,211	\$ -	\$11,109,175	\$ 6,454,828	\$ 30,107,21	4	\$ 2	200,010
Total	E-II	lusta viva	Om wins m	S		Tatal	Fall	lusta ulua	On sin n	S	Tatal			-4-1
Total	Fall	Interim	Spring	Summer	_	Total	Fall	Interim	Spring	Summer	Total			otal
Resident	\$30,964,348	\$398,999	\$27,847,517	\$ 5,315,282	\$	64,526,146	\$29,920,493	\$369,641	\$27,780,810	\$ 5,092,343	\$ 63,163,28			862,859)
Non-Resident	7,717,139	57,342	6,892,466	1,332,075		15,999,022	7,944,945	64,310	6,642,457	1,263,866	15,915,57	'8	(	(83,444)
WUE	4,476,877	55,769	4,090,899	599,961		9,223,506	4,654,434	62,617	4,216,176	692,882	9,626,10	9	4	02,603
Subtotal	43,158,364	512,110	38,830,882	7,247,318		89,748,674	42,519,872	496,568	38,639,443	6,356,209	88,704,97	<b>'</b> 4	(1,0	43,700)
Extended Campus	6,466,976	53,535	5,392,700	4,791,908		16,705,119	7,168,869	49,509	5,755,283	5,617,405	18,591,06	66	1,8	85,947
FY17 Total	\$49,625,340	\$ 565,645	\$44,223,582	\$12,039,226	\$ 1	106,453,793	\$49,688,741	\$ 546,077	\$44,394,726	\$11,973,614	\$ 107,296,04	0	\$ 8	42,247
		•	•				•			•				

Variance at

12/31/2016

#### For the Quarter Ended December 31, 2016

Strategic Investment Cash	
Unexpended balances committed to FY17	\$ 1,069,277
Cash Transferred from University Reserve	2,412,403
Cash Transferred from Operating Budget	800,000
Total Cash in Strategic Investments at July 1, 2016	\$ 4,281,680
Accounts Payable from FY16 paid in FY17	(9,226)
Accounts Payable in FY17	-
Prepaid Expenses	121,875
Cash transfers to/from non-strategic investment funds	(15,709)
Year to date FY17 expenditures	(1,684,728)
Cash in Strategic Investments at December 31, 2016	\$ 2,693,892

Multiyear Commitments	FY	Total 17 Budget		Actual penditures 12/31/2016	Available Balance			
Community and Civic Engagement	\$	170,000	\$	89,489	\$	80,511		
Enrollment and Pricing		65,000		46,125		18,875		
Integrated Student Support Plans								
Student Success Collaborative		160,000		121,875		38,125		
Student Food Insecurity Project		40,000		5,776		34,224		
Subtotal Integrated Student Support Plans	\$	200,000	\$	127,651	\$	72,349		
Academic Portfolio								
Accreditation		150,000		86,951		63,049		
Program Review & Assessment		35,000		9,343		25,657		
Various Academic Portfolio		9,462		-		9,462		
Subtotal Academic Portfolio	\$	194,462	\$	96,294	\$	98,168		
Research Scholarship and Creative Works								
Grant Match Funds		320,000		127,417		192,583		
Faculty Start-Up Packages		130,000		178,045		(48,045)		
Faculty Awards & Development		330,750		94,517		236,233		
Innovation Dev. & Enterprise Adv. (IDEA)		150,000		44,569		105,431		
Math & Science Teaching Inst. (MAST)		121,500		-		121,500		
UNC Cancer Rehabilitation Institute		163,500		102,072		61,428		
RSCW Faculty Reassign Program		84,000		2,612		81,388		
Education Innovation Institute		120,000		35,683		84,317		
Unrestricted Research Incentive		670,117		279,046		391,071		
Subtotal Research Scholarship and Creative Works	\$	2,089,867	\$	863,961	\$	1,225,906		
Total Core Plan Investments	\$	2,719,329	\$	1,223,520	\$	1,495,809		
Support Plan Investments Information Management Plan		750,000		128,408		621,592		
Total Support Plan Investments	\$	750,000	\$	128,408	\$	621,592		
Total Support Hall Infosments	<u> </u>	700,000	<del>-</del>	120,100	<u> </u>	021,002		
Other Strategic Investments								
I@UNC		300,000		36,553		263,447		
Emergency Management		50,000		-		50,000		
Compensation Identity		-		6,000		(6,000)		
Emerging University Priorities		125,000		59,176		65,824		
Innovation - Online Course Development		450,000	_	231,071	_	218,929		
Total Other Strategic Investments	\$	925,000	\$	332,800	\$	592,200		
Grand Total	\$	4,394,329	\$	1,684,728	\$	2,709,601		

#### For the Quarter Ended December 31, 2016

		Board Approved Budget June, 2016	ı	Commited Projects at 12/31/2016		Expended FY17	Remaining To be Expended FY17			To be Expended FY18
A. Fiscal Year 2016-17 New Projects		(1)		(2)						
General Fund										
FY17 projects with budgets less than \$200,000	\$	1,540,085	\$	1,484,660	\$	544,497	\$	821,940	\$	118,223
Campus-wide wireless technology upgrades-Phase III		675,000		675,000		24,533		650,467		-
Parsons roof replacement		575,000		575,000		1,357		401,143		172,500
Subtotal General Funded Projects		2,790,085		2,734,660		570,387		1,873,550		290,723
Housing, Dining, Extended Studies, Student Fees										
FY17 projects with budgets less than \$200,000		396,300		555,860		100,111		385,749		70,000
Lawrenson carpet replacement Phase I (\$375K total)		200,000		199,707		7,175		192,532		-
Harrison roof replacement		800,000		800,000		13,854		546,146		240,000
UC roof replacement lobby area 2		360,000		360,000		677		251,323		108,000
Parking Lot "L" reconstruction lower level		500,000		500,000		_		300,000		200,000
Subtotal Auxiliary and Other Funded Projects	_	2,256,300		2,415,567	Н	121,817		1,675,750		618,000
Restricted Capital Grants/Gifts	_	_,		_, ,		,		.,,		0.0,000
Replace softball scoreboard		25,000		24,998		24,998				_
Subtotal Restricted Capital Grants/Gifts	_	25,000		24,998		24,998				
State Capital Appropriations	_	25,000	H	24,330	Н	24,330				
		006 364		006.364				006 364		
Fire sprinkler upgrade-McKee		996,364		996,364		2.255		996,364		-
Fire sprinklers Phase III of III		1,126,460		1,126,460		3,255		1,123,205		-
Campus-wide wireless technology upgrades	_	2,412,750		2,412,750				2,412,750		-
Subtotal State Capital Appropriations	_	4,535,574		4,535,574	_	3,255		4,532,319		-
Equipment	_	768,166		757,645		506,091		251,554		•
Campus Commons (multi-year) <sup>(3)</sup>										
State Capital Appropriation and Debt Funding		61,600,000		65,346,200		2,266,792		20,893,731		38,598,028
Capital Gifts from Foundation and Bridge Funding	_	12,000,000		8,253,800		43,066		3,069,434		3,515,815
Subtotal Campus Commons (multi-year)	_	73,600,000		73,600,000		2,309,858		23,963,165		42,113,843
Total Fiscal Year 2016-17 New Projects	\$	83,975,125	\$	84,068,444	\$	3,536,406	\$	32,296,338	\$	43,022,566
B. Fiscal Year 2015-16 Projects in Progress										
General Fund										
FY16 projects with budgets less than \$200,000	\$	409,368	\$	555,653	\$	158,762	\$	376,891	\$	20,000
Carter Hall window replacements		102,000		56,952		56,952		-		-
Sidewalk repairs		71,000		88,525		12,388		76,137		-
Annual office refresh program	_	41,000		82,976		19,823		63,153		-
Subtotal General Funded Projects		623,368		784,106		247,925		516,181		20,000
Housing, Dining, Extended Studies, Student Fees		40.040								
FY16 projects with budgets less than \$200,000		49,918		305,587		44,778		260,809		-
Seal coat multiple parking lots		55,987		55,774 402,637		3,409		52,365 138,231		206.000
Residence halls carpet and paint  Subtotal Auxiliary and Other Funded Projects		412,000 <b>517,905</b>		763,998	_	58,406 <b>106,593</b>		451,405		206,000 <b>206,000</b>
Debt Funded Capital Projects	_	317,903		703,330		100,555		451,405		200,000
Energy Performance Contract		8,850,000		4,805,723		3,390,281		1,036,078		379,364
		8,850,000			-					
Subtotal Restricted Capital Grants/Gifts	_	0,000,000		4,805,723		3,390,281		1,036,078		379,364
State Capital Appropriations Fire sprinklers Phase I of III		63,319				_		_		_
Fire sprinklers Phase II of III		316,523		358,440		263,643		94,797		_
Roofs for Nottingham, Patton, Gunter, and Parsons		-		809,499		473,201		336,298		_
Subtotal State Capital Appropriations	_	379,842		1,167,939		736,844		431,095		-
Equipment	_	50,000		100,755		•		100,755		-
Total Fiscal Year 2015-16 Projects in Progress	\$	10,421,115	\$	7,622,521	\$	4,481,643	\$	2,535,514	\$	605,364
Total Capital Projects	\$	94,396,240	\$		\$	8,018,049	\$	34,831,852	\$	43,627,930
		3-,000,2-70	Ψ	31,000,000	Ψ	0,0.0,040	Ψ	3-1,001,002	Ψ	.0,027,000

<sup>(1)</sup> Board Approved Budget includes (A) new FY17 project commitments and (B) estimated remaining expenditures on FY16 projects.

<sup>(2)</sup> Committed projects at 12/31/2016 includes (A) new FY17 projects commitments +/- project changes and (B) <u>actual</u> remaining commitments to complete FY16 projects at 12/31/2016.

<sup>(3) \$2.6</sup> million of Campus Commons was expended in FY16; \$2.6 million of the Campus Commons will be completed in FY19.

# RESTRICTED GRANTS AND CONTRACTS

# For the Quarter Ended December 31, 2016

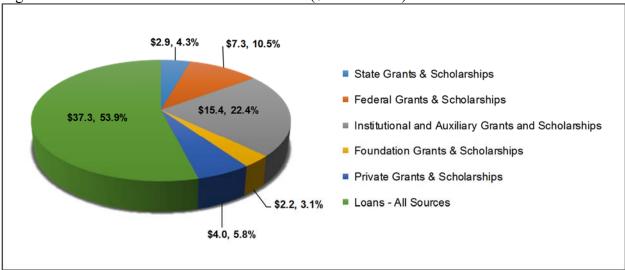
	Original Budget			Actual at 12/31/2016			
REVENUE		2 uug et					
Federal Grants	\$	4,960,000	\$	2,584,465			
State and Local Grants		250,000		141,282			
Other Private Grants		60,000		65,776			
UNC Foundation Grants		440,000		296,215			
TOTAL REVENUE	\$	5,710,000	\$	3,087,739			
EXPENSES/TRANSFERS							
Personnel Expenses							
Faculty Salaries	\$	820,000	\$	542,974			
Administrative Exempt Salaries		1,140,000		550,836			
Graduate Teaching Assistants		110,000		84,143			
GA/TA/GRA Tuition Scholarships		47,000		17,488			
Classified Salaries		4,000		4,337			
Student Wages		130,000		61,945			
Other Wages/Compensations		105,000		37,457			
Fringe Benefits		570,000		326,514			
Subtotal Personnel Expenses	\$	2,926,000	\$	1,625,693			
Non-Personnel Expenses							
Other Current Expenses	\$	240,000	\$	168,944			
Purchased Services		710,000		286,710			
Supplies		170,000		110,786			
Cost Allocation & Utilities		-		7,198			
Grant Facility and Administrative Recovery		394,000		325,248			
Scholarships		990,000		458,133			
Travel		160,000		96,771			
Capital		120,000		-			
Subtotal Non-Personnel Expenses	\$	2,784,000	\$	1,453,790			
TOTAL EXPENSES/TRANSFERS	\$	5,710,000	\$	3,079,483			
REVENUE LESS EXPENSES/TRANSFERS	\$	-	\$	8,256			

Table 6 and Figure 4 show the total financial aid available to students from all funding sources, including state, federal, institutional, private funds and loans. Table 6 includes the total financial aid expected and financial aid paid-to-date, while Figure 4 shows the allocation of financial aid by source paid-to-date. Approximately 65% of total financial aid is used to pay student bills, while 35% is "refunded" to the students for living expenses and books.

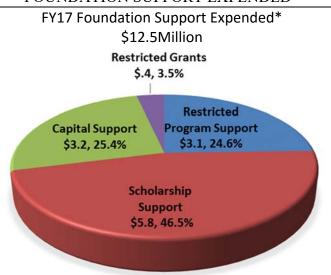
Table 6. FY17 Total Financial Aid by Source and Type - Undergraduate and Graduate

Aid Type and Source	FY17 Budget		Actual at 12/31/2016		
Grants & Scholarships					
State	\$	5,711,646	\$	2,998,443	
Federal		14,167,712		7,259,958	
Institutional, Auxiliary and Other Scholarships		27,712,873		15,450,049	
Foundation		4,281,972		2,162,224	
Private		6,422,988		3,979,091	
Subtotal Grants & Scholarships	\$	58,297,191	\$	31,849,765	
Loans - All Sources	\$	78,281,000	\$	37,260,770	
Total Financial Aid	\$	136,578,191	\$	69,110,535	





## FOUNDATION SUPPORT EXPENDED\*



		FY17		FY17	
		Budget		Forecast	Variance
Restricted Program Support					
Athletics	\$	482,425	\$	482,425	\$ -
Provost		112,331		112,331	=
Library		364,010		324,335	(39,675
EBS		202,150		220,000	17,850
HSS		300,663		163,000	(137,663
MCB		873,001		650,000	(223,001
NHS		355,439		160,000	(195,439
PVA		161,500		200,000	38,500
Stryker Institute		273,676		273,676	-
Tointon Institute		260,000		328,000	68,000
Other		147,500		170,100	22,600
Total Restricted Program Support	\$	3,532,695	\$	3,083,867	\$ (448,828
Scholarships					
Institutional Scholarship Support	\$	1,200,000	\$	1,550,000	\$ 350,000
Restricted Scholarships					
Named and Endowed Scholarships		3,500,000		3,500,000	-
Athletics Scholarships		498,972		498,972	-
Greeley Promise Scholarship		283,000		283,000	-
Total Scholarship Support	\$	5,481,972	\$	5,831,972	\$ 350,000
Capital Support					
Campus Commons	\$	3,000,000	\$	3,112,500	\$ 112,500
Athletics Softball Scoreboard		25,000		25,000	_
Athletics Softball Backstop		-		35,000	35,000
PVA Gray Hall		20,000		20,000	_
Total Capital Support	\$	3,045,000	\$	3,192,500	\$ 147,500
Grants					
Daniels Fund	\$	200,000	\$	200,000	\$ -
Frontiers of Science		160,000		160,000	_
Grants under \$100,000		80,000		80,000	-
Total Grants Support	\$	440,000	\$	440,000	\$ _
Total Foundation Support	0	12,499,667	Φ	12,548,339	\$ 48,672

<sup>\*</sup>Reflects the forecast for funds that will be transferred to UNC and used in the current year. Does not reflect funds raised.