# UNIVERSITY OF NORTHERN COLORADO: FINANCIAL REPORT 12/31/2015

#### **OVERVIEW**

Financial highlights of the Fiscal Year 2015-16 2<sup>nd</sup> quarter financial report are summarized below:

#### Cash (pages 2-3)

- The University's cash position is \$50.7 million with \$21.3 million in centralized reserves.
- The University is forecasting that cash will decrease \$9.4 million in fiscal year 2016 from continued investments in strategic initiatives and capital commitments. The June 30, 2016 balance is expected to be \$52.3 million.
- UNC's low point in cash in August 15<sup>th</sup> and it is typically \$20-\$25 million less than cash at June 30.

#### Reserves (page 4)

• Reserves are currently \$21.3 million, with \$10.2 million in the university reserve after funding FY16 strategic investments and FY16 capital projects.

#### **Accounts Receivable (page 5)**

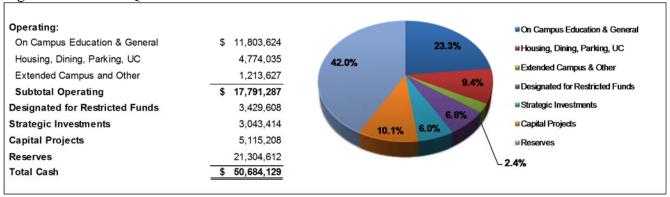
• The 2<sup>nd</sup> quarter net accounts receivable is \$4.6 million, which is \$222,217 higher than last year at this time. The timing of receivables can vary noticeably from year to year. The most consistent benchmark is at fiscal year-end. Trend information is shown in Tables 4 and 5.

## **Operating Forecast (page 6)**

- Our fiscal year 2015-16 operating budget 2nd quarter forecast shows revenue exceeding expenses and transfers by \$1.9 million. Details of revenues, expenditures and transfers are forecasted as follows:
  - o Net Revenue \$187.2 million
    - Gross Tuition, Fees, and Room & Board \$147.5 million
    - Discounting \$28.1 million
    - State Appropriations \$41.1 million
    - Foundation Support \$10.4 million
    - All Other Revenue (catering, conferences, parking, athletics, theater, etc.)
      \$16.3 million
  - o Personnel expenditures \$127.2 million
  - o Non-personnel expenditures \$43.4 million
  - o Debt payments for bonds and capital leases \$10.9 million
  - o Transfer of restricted foundation capital project funds to the capital budget \$1.0 million
  - o Transfer of student capital fee funds to the capital budget \$2.8 million

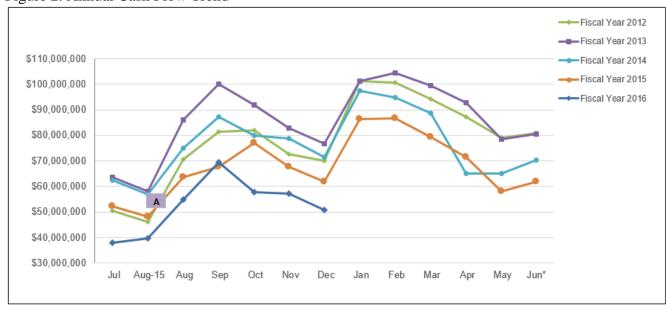
Total cash as of the 2<sup>nd</sup> quarter ending December 31, 2015, is \$50.7 million. Figure 1 shows amounts available for Operating, Strategic Investments, Capital Projects, and Reserves. (Note: Restricted Funds have money owed to them from the grantors. Until the restricted funds are received, the balances are supported by operating funds.)

Figure 1. FY16 2<sup>nd</sup> Quarter Cash Balance



The cash flow trend has been relatively consistent over the last four years, as shown in Figure 2. The low point during the year has traditionally occurred in mid-August and is a good point for benchmarking purposes. This is noted with the letter "A" in the graph. Consistent with the University's Fiscal Sustainability Plan, the cash low point is trending down.

Figure 2. Annual Cash Flow Trend



The University's cash position is \$11.3 million lower than at December 31, 2014 as shown in Table 1. However, note that the September 2014 balance was unusually low due to a delay of \$7.6 million in COF payment.

Table 1. Overall Cash Balance

Month	FY11	FY12	FY13	FY14	FY15	FY16
Jul	40,705,795	50,412,874	63,687,414	62,564,780	52,203,773	37,814,641
Aug-15	35,979,777	46,162,394	58,163,368	56,778,921	48,277,445	39,776,437
Aug	55,299,254	70,718,449	86,041,929	75,042,476	63,727,315	54,843,178
Sep	67,525,865	81,493,849	100,224,416	87,172,851	67,633,545	69,407,889
Oct	69,092,272	81,860,719	92,027,359	79,928,173	77,000,173	57,813,291
Nov	58,623,010	72,700,349	82,859,466	78,689,806	67,829,386	57,080,941
Dec	56,434,663	69,990,842	76,860,713	71,509,152	61,966,401	50,684,129
Jan	83,877,579	101,358,936	101,228,767	97,526,719	86,298,922	
Feb	86,454,766	100,610,443	104,469,317	94,867,317	86,539,392	
Mar	77,466,620	94,302,314	99,487,663	88,777,015	79,278,071	
Apr	71,497,091	87,313,190	92,693,707	65,053,621	71,527,719	
May	62,962,073	78,996,119	78,621,639	65,053,621	58,214,450	
Jun*	67,076,266	80,930,581	80,640,709	70,241,267	61,721,397	

<sup>\*</sup>The June balances in 2011 and 2012 were adjusted to reflect unrestricted cash held at Arlington Park.

The cash forecast below is intended to give a quick summary of the forecasted effect of FY16 operating results, strategic investments, and capital expenditures on cash. The total column may be most helpful.

Table 2. Cash Forecast (in millions)

					Stra	ategic	C	apital			
	Оре	erating	Res	tricted	Inves	stments	Р	rojects	Re	serves	Total
Cash at 06/30/2015	\$	29.7	\$	1.4	\$	3.1	\$	3.9	\$	23.6	\$ 61.7
FY16 Transfers											
Strategic Investments						1.8				(1.8)	-
Capital Projects/Small Equipment								6.2		(6.2)	-
Operating Cash to Reserves		(2.8)								2.8	-
Subtotal Transfers		(2.8)		-		1.8		6.2		(5.2)	-
FY16 Net Cash Inflows (Outflows)											
Operating Results (p 6)	\$	5.7	\$	(0.8)							\$ 4.9
Foundation Capital Gifts		(1.0)						1.0			
Student Capital Fee		(2.7)								2.7	
Strategic Investment Expenditures (p 9)						(4.6)					(4.6)
Capital Cash State (p 10)								8.0			8.0
Capital Expenditures (p 10)								(17.7)			(17.7)
Subtotal Inflows (Outflows)		2.0		(0.8)		(4.6)		(8.7)		2.7	(9.4)
Cash at 06/30/2016 (a)	\$	28.9	\$	0.6	\$	0.3	\$	1.4	\$	21.1	\$ 52.3
											•

(a) UNC's cash low point at August 15th is typically \$20-25 million less than cash at June 30th.

<sup>\*</sup>The June balance in 2014 was updated for the GASB 31 FMV adjustment.

Our cash reserves, which is cash that is segregated from our operating, strategic investment, and capital balances, provide a cushion for operational contingencies and more significant risks. The University Reserve is declining as we continue to make strategic investments and fund capital projects.

Reserve balances in Table 3 reflect transfers to fully fund FY16 strategic investments and the FY16 capital budget as we continue to implement our five-year fiscal sustainability plan (FY15-FY19).

Table 3. Cash Reserves

		(	09/30/2015	FY16 Q2 Activity			12/31/2015	
Mandatory								
	Bonded R&R	\$	750,000			-	\$	750,000
Capital								
	Auxiliary Building		1,253,499	a		27,804		1,281,302
	State Building & Rebate		146,042	b		81,517		227,559
	Smart Classroom		197,908			-		197,908
	Student Fees		5,687,420	С		(17,899)		5,669,521
Other								
	Variable Rate Debt Service		370,000			-		370,000
	Risk Management and Insurance		2,650,000			-		2,650,000
	University Reserve		10,158,322			-		10,158,322
Total Reserves		\$	21,213,190		\$	91,422	\$	21,304,612
l								

a. Closed 2 projects for less than budgeted

b. Closed 9 projects for less than budgeted and 3 projects for more than budgeted

c. Closed 5 projects for less than budgeted and opened 3 new LEAF projects

Table 4 and Figure 3 show that the FY16 2nd quarter balance in student accounts receivable is \$222,217 more than the previous year. The second quarter FY15 accounts receivable balance was high in comparison to FY14 and FY16 because \$7.6 million in COF stipend payments were received from the State in the second quarter of FY15. Net Student Accounts Receivable includes the accounting estimate for uncollectible accounts, or "bad debt."

Table 4. Student Accounts Receivable (Net)

	FY14		FY15	FY16		
Q1 - Sep 30	\$	16,824,672	\$ 22,770,004	\$	16,299,215	
Q2 - Dec 31	\$	5,248,699	\$ 4,376,132	\$	4,598,349	
Q3 - Mar 31	\$	7,435,516	\$ 6,571,233	\$	-	
Q4 - Jun 30	\$	6,435,476	\$ 6,112,930	\$	-	

Figure 3. Student Accounts Receivable (Net)

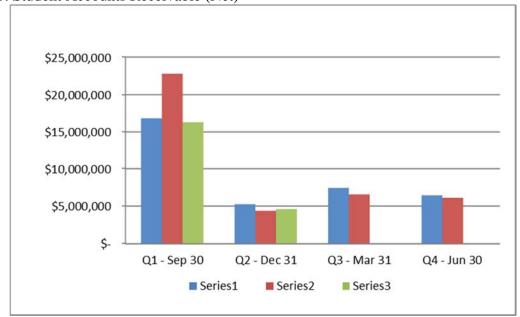


Table 5 represents accounts receivable as a percentage of tuition, fees, and room and board revenue at fiscal year-end.

Table 5. Year-end Student Accounts Receivable as a Percent of Billings

	FY11	FY12	FY13	FY14	FY15
Total Student Accounts Receivable	\$ 5,657,657	\$ 6,377,234	\$ 7,212,570	\$ 6,435,476	\$ 6,112,930
Net Tuition, Fees, Room and Board	\$102,797,957	\$114,064,188	\$116,054,460	\$114,489,682	\$111,033,128
A/R as a % of Net Tuition, Fees & Room and Board	5.5%	5.6%	6.2%	5.6%	5.5%

## **OPERATING BUDGET**

For the	<b>Quarter</b>	Ended	December 3	1, 2015 <sup>1</sup>

		Original	Annual	Variance		Actual at	% Actual
	Notes	Budget	Forecast	fav (unfav)	% of Total	12/31/2015	to Budget
REVENUES	•						
Tuition-Resident	2	\$ 59,949,926	\$ 58,004,805	(1,945,121)	31.0%	\$ 28,114,971	46.9%
Tuition-Nonresident	2	13,677,301	14,599,994	922,693	7.8%	6,941,751	50.8%
Tuition-WUE Nonresident	2	8,928,038	8,165,808	(762,230)	4.4%	4,173,408	46.7%
Student Fees	2	12,730,265	12,018,264	(712,001)	6.4%	5,398,732	42.4%
Academic Fees-General Funds	2	5,614,202	5,680,928	66,726	3.0%	2,767,723	49.3%
Tuition-Extended Studies	3	16,764,034	16,484,527	(279,507)	8.8%	5,779,570	34.5%
Academic Fees - Extended Studies	3	84,245	100,000	15,755	0.1%	41,404	49.1%
Room and Board	4	32,531,988	32,421,900	(110,088)	17.3%	16,598,978	51.0%
Subtotal Tuition, Fees and Room & Board		150,279,999	147,476,226	(2,803,773)	78.8%	69,816,537	46.5%
Scholarships (includes Foundation)	5	(26,479,792)	(23,045,100)	3,434,692	-12.3%	(11,795,913)	44.5%
Graduate GA/TA Waivers	5	(3,960,692)	(3,986,784)	(26,092)	-2.1%	(2,087,735)	52.7%
R & B Waivers	5	(1,142,938)	(1,100,230)	42,708	-0.6%	(528,389)	46.2%
Subtotal Discounting		(31,583,422)	(28,132,114)	3,451,308	-15.0%	(14,412,037)	45.6%
COF Resident	6	17,177,543	14,970,581	(2,206,962)	8.0%	7,680,381	44.7%
Fee For Service	6	23,915,186	26,122,148	2,206,962	14.0%	11,957,592	50.0%
Subtotal State Support		41,092,729	41,092,729	-	22.0%	19,637,973	47.8%
Foundation Restricted Gifts for Operations	7	3,291,533	3,291,533	-	1.8%	1,076,116	32.7%
Foundation Restricted Capital Gifts		1,006,500	1,016,593	10,093	0.5%	47,789	4.7%
Foundation Restricted Scholarships		4,281,972	4,281,972	-	2.3%	2,235,901	52.2%
Foundation Unrestricted (designated for scholarships)	7	1,770,000	1,765,000	(5,000)	0.9%	882,500	49.9%
Subtotal Foundation Support	•	10,350,005	10,355,098	5,093	5.5%	4,242,306	41.0%
Other Auxiliary Services	8	7,434,798	7,024,900	(409,898)	3.8%	4,213,877	56.7%
Restricted Grant Facilities/Admin Recovery	8	605,000	456,500	(148,500)	0.2%	223,829	37.0%
Other Revenue	8	7,042,111	7,522,300	480,189	4.0%	4,281,654	60.8%
Net Non-Operating Revenues	8	1,284,481	1,352,300	67,819	0.7%	485,446	37.8%
Subtotal Other Revenue	•	16,366,390	16,356,000	(10,390)	8.7%	9,204,806	56.2%
NET REVENUES		\$186,505,701	\$187,147,939	\$ 642,238	100.0%	\$ 88,489,585	47.4%
EXPENDITURES AND DEBT PAYMENTS							
Faculty Salaries	9	\$ 44,042,588	\$ 43,853,077	189,511	24.2%	\$ 21,485,250	48.8%
Exempt Salaries	9	25,479,702	26,724,278	(1,244,576)	14.7%	13,141,149	51.6%
Classified Salaries	9	19,843,276	18,814,300	1,028,976	10.4%	9,409,265	47.4%
Graduate Stipends	9	4,614,610	4,674,198	(59,588)	2.6%	2,377,582	51.5%
Student and Other Wages	9	5,979,867	5,664,449	315,418	3.1%	2,859,538	47.8%
Fringe Benefits	9	27,590,000	27,423,187	166,813	15.1%	13,390,614	48.5%
Subtotal Personnel Expenses	•	127,550,043	127,153,489	396,554	70.1%	62,663,398	49.1%
Cost of Sales	10	5,399,466	5,183,663	215,803	2.9%	2,649,836	49.1%
Other Current Expenses	10	10,820,998	10,678,976	142,022	5.9%	6,270,661	57.9%
Purchased Services	10	9,875,210	10,136,995	(261,785)	5.6%	4,866,371	49.3%
Supplies	10	6,553,799	5,838,443	715,356	3.2%	2,374,418	36.2%
Cost Allocation and Recoveries	10	(1,206,850)	(760,702)	(446,148)	-0.4%	(251,156)	20.8%
Utilities	10	6,892,642	5,882,200	1,010,442	3.2%	3,045,919	44.2%
Travel	10	4,029,108	4,225,298	(196,190)	2.3%	1,901,127	47.2%
Capital	10	2,258,361	2,184,773	73,588	1.2%	960,345	42.5%
Subtotal Non-personnel Expenses		44,622,734	43,369,646	1,253,088	23.9%	21,817,521	48.9%
Debt Service on Bonds	11	9,296,917	9,304,951	(8,034)	5.1%	4,652,144	50.0%
Capital Lease Payment	11	1,669,597	1,635,845	33,752	0.9%	659,239	39.5%
Subtotal Debt Payments	•	10,966,514	10,940,796	25,718	6.0%	5,311,383	48.4%
TOTAL EXPENDITURES AND DEBT PAYMENTS	5	\$183,139,291	\$181,463,931	\$ 1,675,360	100.0%	\$ 89,792,302	49.0%
OPERATING RESULTS		\$ 3,366,410	\$ 5,684,008			\$ (1,302,717)	
Transfer to Capital Budget - Foundation		1,006,500	1,016,593	(10,093)	0.6%	47,789	4.7%
Transfer to Capital Budget - Student Capital Fee		3,017,853	2,765,570	252,283	1.5%	2,927,433	97.0%
OPERATING RESULTS LESS TRANSFERS	•	\$ (657,943)	\$ 1,901,845	· · · · · · · · · · · · · · · · · · ·			
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See Explanation of Notes on page 7.

	Notes to Second Quarter Budget to Forecast Report (page 6)
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1	The budget to forecast report includes operating and restricted gift funds from the UNC Foundation. This report does not include strategic investments, internal sales, capital projects, restricted grants and contracts, restricted financial aid.
2	Main campus tuition and fees are 52.6% of the forecasted net operating revenue, and are expected to be \$2.4 million under budget for FY16. Based on the forecast following the fall term census date, undergraduate credit hours are 1.5% below budget, which will generate an estimated \$0.9 million budget shortfall. The forecasted graduate credit hours are 11.5% below budget, generating a \$0.9 million shortfall. Student fees and academic fees combined are forecasted to be \$0.7 million below budget. Tuition and fees estimates will be updated after the spring term census date.
3	Extended campus tuition and fees are 8.9% of forecasted net operating revenue. Although the FY16 forecast is \$2.8 million more than FY15 actual revenue, it is still \$0.3 million below the FY16 budget.
4	Room and Board revenues represent 17.3% of forecasted net operating revenue and are projected to fall short of budget by \$0.1 million.
5	Discounting includes scholarship expense, graduate tuition waivers, and room and board waivers. Scholarships are projected to be \$3.5 million less than budget due to the mix of students enrolling.
6	State support is 22.0% of forecasted net operating revenue. Actual COF eligible credit hours will be less than the credit hours used to develop the appropriation bill, resulting in a shift between COF and Fee-For-Service revenue of \$2.2 million.
7	Support from the UNC Foundation is from gifts that are restricted for program support or capital. UNC also has an agreement with the Foundation to receive \$1.8 million in unrestricted support, which will be used for institutional scholarships. Total Foundation support is forecasted at \$10.4 million, or 5.5% of revenue.
8	Other sources of revenue comprise 8.7% of forecasted revenue and come from parking, retail sales, athletics events, vending machines, licensing, theatre, grant administrative revenue, late fees, and treasury interest. The forecast for these revenues is ten thousand less than budget.
9	Personnel expenditures are 70.1% of total expenditures. Personnel budgets are forecasted to be \$0.4 million below budget.
10	Non-personnel expenditures are 23.9% of total expenditures. The FY16 forecast is \$1.3 million below budget. Of this amount, \$1.0 million is due to savings in the utility budget, due to lower than anticipated energy costs.
11	Debt service and capital lease payments are 6.0% of total expenditures.

## MAIN CAMPUS RESIDENT AND NON-RESIDENT TUITION DETAIL

Category			Budget					Forecast			Variance at 12/31/2015
Undergrad	Fall	Interim	Spring	Summer	Total	Fall	Interim	Spring	Summer	Total	Total
Resident	\$23,960,659	\$377,332	\$21,537,356	\$ 3,049,256	\$48,924,603	\$23,819,060	\$339,833	\$21,469,039	\$ 2,976,191	\$48,604,123	\$ (320,480)
Non-Resident	4,370,000	52,873	4,000,466	641,518	9,064,857	4,453,888	54,742	4,085,178	689,481	9,283,289	218,432
WUE	4,362,718	51,197	3,958,371	555,752	8,928,038	4,129,216	55,952	3,492,608	488,032	8,165,808	(762,230)
Subtotal	32,693,377	481,402	29,496,193	4,246,526	66,917,498	32,402,164	450,527	29,046,825	4,153,704	66,053,220	(864,278)
Extended Campus	1,708,708	3,159	1,181,154	1,356,979	4,250,000	1,421,785	3,159	1,366,469	1,042,209	3,833,622	(416,378)
FY16 Total	\$34,402,085	\$484,561	\$30,677,347	\$ 5,603,505	\$71,167,498	\$33,823,949	\$453,686	\$30,413,294	\$ 5,195,913	\$69,886,842	\$(1,280,656)
Graduate	Fall	Interim	Spring	Summer	Total	Fall	Interim	Spring	Summer	Total	Total
Resident	\$ 4,854,436	\$ -	\$ 4,211,894	\$ 1,958,993	\$11,025,323	\$ 4,119,955	\$ -	\$ 3,651,402	\$ 1,629,325	\$ 9,400,682	\$(1,624,641)
Non-Resident	1,933,888	-	1,864,052	814,504	4,612,444	2,489,214	-	2,218,135	609,356	5,316,705	704,261
Subtotal	6,788,324	-	6,075,946	2,773,497	15,637,767	6,609,169	-	5,869,537	2,238,681	14,717,387	(920,380)
Extended Campus	4,472,492	-	3,902,006	4,139,536	12,514,034	4,530,780		4,191,254	3,928,871	12,650,905	136,871
FY16 Total	\$11,260,816	\$ -	\$ 9,977,952	\$ 6,913,033	\$28,151,801	\$11,139,949	\$ -	\$10,060,791	\$ 6,167,552	\$27,368,292	\$ (783,509)
Total	Fall	Interim	Spring	Summer	Total	Fall	Interim	Spring	Summer	Total	Total
Resident	\$28,815,095	\$377,332	\$25,749,250	\$ 5,008,249	\$59,949,926	\$27,939,015	\$339,833	\$25,120,441	\$ 4,605,516	\$58,004,805	\$(1,945,121)
Non-Resident	6,303,888	52,873	5,864,518	1,456,022	13,677,301	6,943,102	54,742	6,303,313	1,298,837	14,599,994	922,693
WUE	4,362,718	51,197	3,958,371	555,752	8,928,038	4,129,216	55,952	3,492,608	488,032	8,165,808	(762,230)
Subtotal	39,481,701	481,402	35,572,139	7,020,023	82,555,265	39,011,333	450,527	34,916,362	5,904,353	80,770,607	(1,784,658)
Extended Campus	6,181,200	3,159	5,083,160	5,496,515	16,764,034	5,952,565	3,159	5,557,723	4,971,080	16,484,527	(279,507)
FY16 Total	\$45,662,901	\$484,561	\$40,655,299	\$12,516,538	\$99,319,299	\$44,963,898	\$453,686	\$40,474,085	\$10,875,433	\$97,255,134	\$(2,064,165)

## STRATEGIC INVESTMENTS BUDGET

## For the Quarter Ended December 31, 2015

Strategic Investment Cash					
Unexpended balances committed to FY16	\$	3,125,383			
Cash Transferred from University Reserve		1,061,445			
Cash Transferred from Operating Budget		830,000			
Total Cash in Strategic Investments at July 1, 2015	\$	5,016,828			
Accounts Payable from FY15 paid in FY16		(211,309)			
Accounts Payable in FY16		447			
Cash transferred to Strategic Investments for grant matches		467			
Year to date FY16 expenditures		(1,763,019)			
Cash in Strategic Investments at December 31, 2015	\$	3,043,414			
Multiyear Commitments	T	otal FY16 Budget	_	Actual enditures at 2/31/2015	Available Balance
Core Plan Investments					
Academic Portfolio					
Accreditation	\$	150,000	\$	(61,549)	\$ 211,549
Colorado School of Public Health		25,000		20,000	5,000
Biz Hub		26,938		17,261	9,677
Program Review and Assessment		50,000		9,059	40,941
On-Line Course Development		413,810		257,028	156,782
Subtotal Academic Portfolio	\$	665,748	\$	241,799	\$ 423,949
Research Scholarship and Creative Works					
Education Innovation Institute	\$	154,947	\$	35,482	\$ 119,465
IDEA		200,000		80,699	119,301
MAST		162,000		55,379	106,621
Rocky Mountain Cancer Research Institute		218,000		106,142	111,858
College Incentives and Innovation		100,000		5,619	94,381
Internal Grants and Research		-		1,066	(1,066)
Small Faculty Awards		480,000		139,182	340,818
Grant Incentives		159,000		90,053	68,947
Research Support		222,157		119,843	102,314
Faculty Research Assignments		120,000		-	120,000
Faculty Start-up Packages		100,000		56,072	43,928
Grant Match Funds		400,000		116,233	 283,767
Subtotal Research Scholar, and Creative Works	\$	2,316,104	\$	805,770	\$ 1,510,334
Integrated Student Support Services Plan	\$	160,000	\$	109,327	\$ 50,673
Community and Civic Engagement	\$	170,000	\$	85,226	\$ 84,774
Compensation Identity	\$	90,000	\$	38,469	\$ 51,531
<b>Total Core Plan Investments</b>	\$	3,401,852	\$	1,280,591	\$ 2,121,261
Support Plan Investments					
Information Management Plan	\$	399,654	\$	230,701	\$ 168,953
Integrated Marketing Plan		150,000		93,543	56,457
Subtotal Support Plan Investments	\$	549,654	\$	324,244	\$ 225,410
Other Strategic Investments					
I@UNC	\$	500,000	\$	155,041	\$ 344,959
University Strategic Priorities		125,000		3,143	 121,857
Subtotal Other Strategic Investments		625,000		158,184	466,816
Grand Total	\$	4,576,506	\$	1,763,019	\$ 2,813,487

## **CAPITAL PROJECTS**

For the Quarter E	nded Decemb	er 3	1, 2015			
	Board Approved Budget June, 2015		Commited Projects at 12/31/2015	Expended to Date FY16	Remaining to be Expended FY16	To be Expended FY17
A. Fiscal Year 2015-16 New Projects		(1)	(2)			
General Fund						
FY16 projects with budgets less than \$200,000	\$ 1,278,33	32 \$	1,100,527	\$ 397,566	\$ 373,261	\$ 329,700
Frasier stage lift replacement	275,00	00	271,578	244,767	26,810	-
Campus-wide wireless technology upgrades	527,39	90	527,390	385,662	141,728	-
Subtotal General Funded Projects	2,080,72	22	1,899,495	1,027,995	541,799	329,700
Housing, Dining, Extended Studies, Student Fees						
FY16 projects with budgets less than \$200,000	240,4	18	311,618	4,106	307,512	_
Cassidy hall roof replacement	200,00		200,000	8,225	191,775	_
Residence halls carpet and paint	600,00		560,235	27,344	132,891	400,000
Lawrenson vertical waste stacks	1,300,00		712,921	619,996	92,925	-
UC ballroom updates	1,000,00		1,000,000	_	1,000,000	_
Subtotal Auxiliary and Other Funded Projects	3,340,4	_	2,784,775	659,673	1,725,102	400,000
Debt Funded Capital Projects	3,340,4	10	2,764,775	039,073	1,725,102	400,000
Campus Commons	24 004 5		04 004 504			24 004 504
•	21,084,59	94	21,084,594	-	-	21,084,594
Restricted Capital Grants/Gifts	4 000 0		4 000 000	054.050	0.45 4.44	
Campus Commons	1,000,00		1,000,000	354,859	645,141	-
Jackson baseball scoreboard structural modifications	6,50	_	448	448		-
Subtotal Restricted Capital Grants/Gifts	1,006,50	00	1,000,448	355,307	645,141	-
State Capital Appropriations						
Campus Commons	23,000,00	00	23,000,000	-	6,000,000	17,000,000
Fire sprinker upgrades phase 2 of 3	842,86	33	633,046	-	633,046	-
Subtotal State Capital Appropriations	23,842,80	63	23,633,046	-	6,633,046	17,000,000
Equipment	621,64	10	801,640	490,985	310,655	-
Total Fiscal Year 2015-16 New Projects	\$ 51,976,73	37 \$	51,203,998	\$ 2,533,961	\$ 9,855,743	\$ 38,814,294
B. Fiscal Year 2014-15 Projects in Progress						
General Fund						
FY15 projects with budgets less than \$200,000	\$ 339,67	78 \$	337,564	\$ 166,480	\$ 171,085	\$ -
Sidewalk repairs	48,6	53	114,416	12,275	102,141	-
Frasier theater acoustical improvements	208,4	51	167,009	135,592	31,417	-
Annual office refresh program	50,00		174,874	53,537	121,337	-
Carter hall window replacements	350,00	_	322,788	192,994	129,794	-
Subtotal General Funded Projects	996,78	32	1,116,652	560,877	555,774	-
Housing, Dining, Extended Studies, Student Fees	204.0	,,	404 F10	276 026	100 400	
FY15 projects with budgets less than \$200,000 Brown, Dickeson, and Lujan Hall roof replacements	294,07 160,00		404,519 321,250	276,026 181,078	128,493	-
Seal coat multiple parking lots	379,00		371,750	328,863	140,172 42,886	-
UC ballroom updates and AHU's	1,155,00		1,370,294	115,507	1,254,787	_
Subtotal Auxiliary and Other Funded Projects	1,988,0	_	2,467,813	901,475	1,566,338	
State Capital Appropriations	.,500,0		_,-0.,010	551,775	1,000,000	
Fire sprinklers Phase I, Kepner and Parsons	708,00	00	505,470	373,805	131,665	_
Roofs for Nottingham, Patton, Gunter, and Parsons	797,7		829,313	18,491	810,822	-
Subtotal State Capital Appropriations	1,505,7	_	1,334,783	392,296	942,487	-
Equipment	-		411,364	245,093	166,271	-
Total Fiscal Year 2014-15 Projects in Progress	\$ 4,490,6	12 \$	5,330,612	\$ 2,099,741	\$ 3,230,870	\$ -
Total Capital Projects	\$ 56,467,34	19 \$	56,534,610	\$ 4,633,702	\$ 13,086,614	\$ 38,814,294

<sup>(1)</sup> Board Approved Budget includes (A) new FY16 project commitments and (B) estimated remaining expenditures on FY15 projects.

<sup>(2)</sup> Committed projects at 12/31/2015 includes (A) new FY16 projects commitments +/- project changes, and (B) <u>actual</u> remaining commitments to complete FY15 projects at 12/31/2015

## RESTRICTED GRANTS AND CONTRACTS

## For the Quarter Ended December 31, 2015

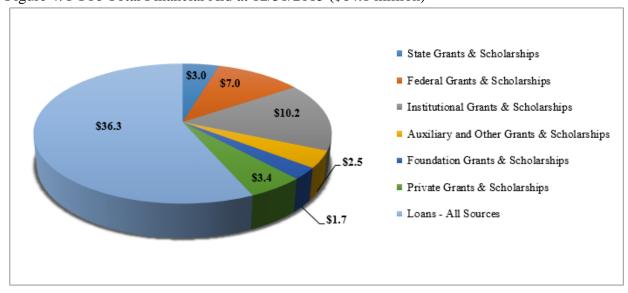
	Original	Actual at			
	 Budget	1	2/30/2015		
REVENUE					
Federal Grants	\$ 6,450,000	\$	2,459,634		
State and Local Grants	130,000		141,248		
Other Private Grants	180,000		50,462		
UNC Foundation Grants	 400,000	- 1	256,735		
TOTAL REVENUE	\$ 7,160,000	\$	2,908,080		
EXPENSES/TRANSFERS					
Personnel Expenses					
Faculty Salaries	\$ 915,000	\$	409,683		
Administrative Exempt Salaries	1,400,000		574,444		
Graduate Teaching Assistants	220,000		46,101		
GA/TA/GRA Tuition Scholarships	70,000		6,706		
Classified Salaries	3,500		2,119		
Student Wages	130,000		55,702		
Other Wages/Compensations	74,000		60,041		
Fringe Benefits	 600,000		288,241		
Subtotal Personnel Expenses	\$ 3,412,500	\$	1,443,038		
Non-Personnel Expenses					
Other Current Expenses	\$ 230,000	\$	135,650		
Purchased Services	1,400,000		393,658		
Supplies	192,500		83,988		
Cost Allocation & Utilities			9,626		
Grant Facility and Administrative Recovery	520,000		195,430		
Scholarships	1,200,000		369,460		
Travel	185,000		95,187		
Capital	20,000		181,675		
Subtotal Non-Personnel Expenses	\$ 3,747,500	\$	1,464,674		
TOTAL EXPENSES/TRANSFERS	\$ 7,160,000	\$	2,907,712		
REVENUE LESS EXPENSES/TRANSFERS	\$ _	\$	368		

Table 6 and Figure 4 show the total financial aid available to students from all funding sources, including state, federal, institutional, private funds, and loans. Table 6 includes the total financial aid expected and financial aid paid-to-date, while Figure 4 shows the allocation of financial aid by source paid to date. Approximately 65% of total financial aid is used to pay student bills, while 35% is "refunded" to the students for living expenses and books.

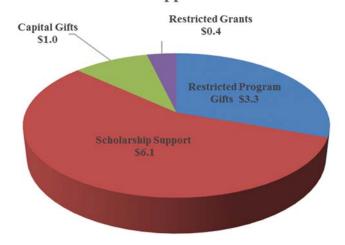
Table 6. FY16 Total Financial Aid by Source and Type - Undergraduate and Graduate

Aid Type and Source	FY16	Actual at 12/31/2015		
Alu Type allu Source	Budget			
Grants & Scholarships				
State	\$ 5,660,051	\$ 2,989,264		
Federal	14,200,000	7,015,461		
Institutional	22,391,148	10,168,099		
Auxiliary & Other Inst Cash	4,910,302	2,517,069		
Foundation	4,281,972	1,726,869		
Private	7,700,000	3,406,390		
Subtotal Grants & Scholarships	\$ 59,143,473	\$ 27,823,152		
Loans - All Sources	\$ 75,000,000	\$ 36,309,399		
Total Financial Aid	\$134,143,473	\$ 64,132,551		

Figure 4. FY16 Total Financial Aid at 12/31/2015 (\$64.1 million)



FY16 Foundation Support Forecast \$10.8 Million



	FY16	FY16	
	Budget	Forecast	Variance
Restricted Program Gifts			
Athletics	\$ 410,394	\$ 410,394	\$ -
Provost	5,200	5,200	-
Library	324,675	324,675	-
EBS	123,386	123,386	-
HSS	300,663	300,663	-
MCB	850,000	850,000	-
NHS	221,332	221,332	-
PVA	165,825	165,825	-
Stryker Institute	273,676	273,676	-
Tointon Institute	300,000	300,000	-
Other	316,382	316,382	-
Total Restricted Program Gifts	\$ 3,291,533	\$ 3,291,533	\$ -
Scholarships			
Institutional Scholarship Support	\$ 1,770,000	\$ 1,765,000	\$ (5,000)
Restricted Scholarships			
Named and Endowed Scholarships	3,500,000	3,500,000	-
Athletics Scholarships	498,972	498,972	-
Greeley Promise Scholarship	283,000	283,000	-
Total Scholarship Support	\$ 6,051,972	\$ 6,046,972	\$ (5,000)
Capital Gifts			
Campus Commons	\$ 1,000,000	\$ 1,000,000	\$ -
Athletics Jackson Field	6,500	16,593	10,093
Total Capital Gift Support	\$ 1,006,500	\$ 1,016,593	\$ 10,093
Grants			
Daniels Fund	\$ 125,000	\$ 125,000	\$ -
Frontiers of Science	180,000	180,000	-
Grants under \$100,000	95,000	95,000	-
Total Grants Support	\$ 400,000	\$ 400,000	\$ -
Total Foundation Support	\$ 10,750,005	\$ 10,755,098	\$ 5,093