# UNIVERSITY OF NORTHERN COLORADO: FINANCIAL REPORT 06/30/2015

#### **OVERVIEW**

Financial highlights of the Fiscal Year Ending June 30, 2015 financial report are summarized below:

#### Cash (pages 2-3)

• The University's cash position is \$61.7 million (about \$8.5 million less than last year) with \$23.6 million in centralized reserves.

## Reserves (page 4)

• Reserves are currently \$23.6 million, with \$9.2 million in the university reserve before funding FY16 strategic investments and FY16 capital projects.

#### **Accounts Receivable (page 5)**

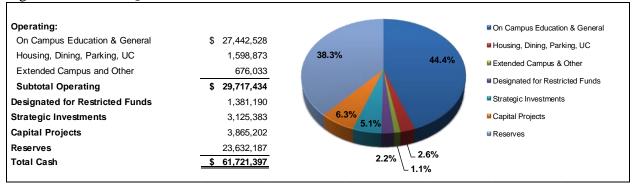
• The 4<sup>th</sup> quarter net accounts receivable is \$6.1 million, which is \$314,587 less than last year at this time; fiscal year-end is a reasonably consistent benchmark. Trend information is shown in Tables 4 and 5.

#### **Operating Forecast (page 6)**

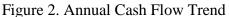
- Our fiscal year 2014-15 operating budget final revenues, expenditures and transfers include:
  - o Net Revenue actual is \$179.5 million
    - Gross Tuition, Fees, and Room & Board are \$140.6 million
    - Discounting is \$26.2 million
    - State Appropriations are \$37.4 million
    - Foundation Support is \$10.6 million
    - All Other Revenue (catering, conferences, parking, athletics, theater, etc.)
       is \$17.1 million
  - o Personnel expenditures are \$123.0 million
  - o Non-personnel expenditures are \$42.5 million
  - o Transfers for capital debt, capital projects and leases are \$12.3 million

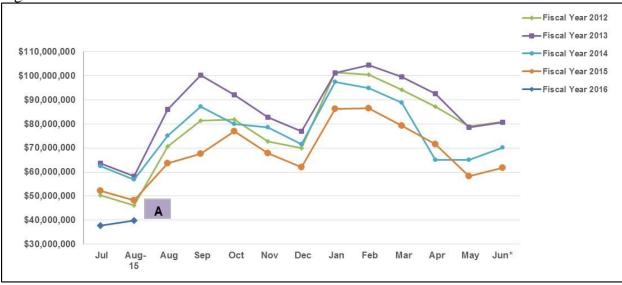
Total cash as of the fiscal year ending June 30, 2015, is \$61.7 million. Figure 1 shows amounts available for Operating, Strategic Investments, Capital Projects, and Reserves. (Note: Restricted funds have money owed to them from the grantors; until the restricted funds are received, the balances are supported by operating funds.)

Figure 1. FY15 4<sup>th</sup> Quarter Cash Balance



The cash flow trend has been relatively consistent over the last four years, as shown in Figure 2. The low point during the year has traditionally occurred in mid-August and is a good point for benchmarking purposes. This is noted with the letter "A" in the graph at August 15.





The University's cash position is \$8.5 million lower than the previous fiscal year at this time, as shown in Table 1.

Table 1. Overall Cash Balance

| Month  | FY11       | FY12        | FY13        | FY14       | FY15       | FY16       |
|--------|------------|-------------|-------------|------------|------------|------------|
| Jul    | 40,705,795 | 50,412,874  | 63,687,414  | 62,564,780 | 52,203,773 | 37,814,641 |
| Aug-15 | 35,979,777 | 46,162,394  | 58,163,368  | 56,778,921 | 48,277,445 | 39,776,437 |
| Aug    | 55,299,254 | 70,718,449  | 86,041,929  | 75,042,476 | 63,727,315 |            |
| Sep    | 67,525,865 | 81,493,849  | 100,224,416 | 87,172,851 | 67,633,545 |            |
| Oct    | 69,092,272 | 81,860,719  | 92,027,359  | 79,928,173 | 77,000,173 |            |
| Nov    | 58,623,010 | 72,700,349  | 82,859,466  | 78,689,806 | 67,829,386 |            |
| Dec    | 56,434,663 | 69,990,842  | 76,860,713  | 71,509,152 | 61,966,401 |            |
| Jan    | 83,877,579 | 101,358,936 | 101,228,767 | 97,526,719 | 86,298,922 |            |
| Feb    | 86,454,766 | 100,610,443 | 104,469,317 | 94,867,317 | 86,539,392 |            |
| Mar    | 77,466,620 | 94,302,314  | 99,487,663  | 88,777,015 | 79,278,071 |            |
| Apr    | 71,497,091 | 87,313,190  | 92,693,707  | 65,053,621 | 71,527,719 |            |
| May    | 62,962,073 | 78,996,119  | 78,621,639  | 65,053,621 | 58,214,450 |            |
| Jun*   | 67,076,266 | 80,930,581  | 80,640,709  | 70,241,267 | 61,721,397 |            |

<sup>\*</sup>The June balances in 2011 and 2012 were adjusted to reflect unrestricted cash held at Arlington Park.

The cash forecast below is intended to give a quick summary of the forecasted effect of FY15 operating results, strategic investments, and capital expenditures on cash. The total column may be most helpful.

Table 2. Cash at June 30, 2015 (in millions)

| Оре | erating | Restric                                  | ted                                     |   | itegic<br>tments  | Capi<br>Proje   |  | Res  | erves  | 1  | Γotal  |
|-----|---------|--|---|---|---|---|--|--|--|--|--|
| \$  | 24.8    | \$                                       | 0.8                                     | \$  | 6.0   | \$  | 12.5   | \$   | 26.1   | \$   | 70.2   |
|     |         |  |   |   |   |   |  |  |  |  |  |
|     |         |  |   |   | 2.8   |   |  |  | (2.8)  |  | -  |
|     |         |  |   |   | (0.2)   |   | 1.3  |  | (1.1)  |  | -  |
|     | (0.8)   |  |   |   | (0.2)   |   | (0.4)  |  | 1.4  |  | -  |
|     | (0.5)   |  |   |   |   |   | 0.5  |  |  |  | -  |
|     | (1.3)   |  | -                                       |   | 2.4   |   | 1.4  |  | (2.5)  |  | -  |
|     |         |  |   |   |   |   |  |  |  |  |  |
| \$  | 1.7     |  |   |   |   |   |  |  |  | \$   | 1.7  |
|     | 4.5     |  | 0.6                                     |   |   |   |  |  |  |  | 5.1  |
|     |         |  |   |   | (5.3)   |   |  |  |  |  | (5.3)  |
|     |         |  |   |   |   |   | 1.6  |  |  |  | 1.6  |
|     |         |  |   |   |   |   | (11.6)   |  |  |  | (11.6)   |
|     | 6.2     |  | 0.6                                     |   | (5.3)   |   | (10.0)   |  | -  |  | (8.5)  |
| \$  | 29.7    | \$                                       | 1.4                                     | \$  | 3.1   | \$  | 3.9  | \$   | 23.6   | \$   | 61.7   |
|     | \$      | (0.8)<br>(0.5)<br>(1.3)<br>\$ 1.7<br>4.5 | \$ 24.8 \$ (0.8) (0.5) (1.3) \$ 1.7 4.5 | \$ 24.8 \$ 0.8  (0.8) (0.5) (1.3) -  \$ 1.7 4.5 0.6 | Operating         Restricted         Investor           \$ 24.8         \$ 0.8         \$           (0.8)<br>(0.5)<br>(1.3)         -         -           \$ 1.7<br>4.5         0.6         - | Operating         Restricted         Investments           \$ 24.8         \$ 0.8         \$ 6.0           (0.8)         (0.2)           (0.5)         (0.2)           (1.3)         -         2.4           \$ 1.7         4.5         0.6         (5.3)           6.2         0.6         (5.3) | Operating         Restricted         Investments         Project           \$ 24.8         \$ 0.8         \$ 6.0         \$           (0.8)         (0.2)         (0.2)         (0.2)           (0.5)         -         2.4           \$ 1.7         4.5         0.6         (5.3)           6.2         0.6         (5.3) | Operating         Restricted         Investments         Projects           \$ 24.8         \$ 0.8         \$ 6.0         \$ 12.5           \$ (0.2)         \$ (0.2)         \$ (0.4)           \$ (0.5)         \$ (0.2)         \$ (0.4)           \$ (0.5)         \$ (0.2)         \$ (0.4)           \$ (0.5)         \$ (0.2)         \$ (0.4)           \$ (0.5)         \$ (0.5)         \$ (0.5)           \$ (0.2)         \$ (0.4)         \$ (0.5)           \$ (0.5)         \$ (0.5)         \$ (0.5)           \$ (0.2)         \$ (0.4)         \$ (0.5)           \$ (0.5)         \$ (0.5)         \$ (0.5)           \$ (0.2)         \$ (0.4)         \$ (0.5)           \$ (0.5)         \$ (0.5)         \$ (0.5)           \$ (0.5)         \$ (0.5)         \$ (0.5)           \$ (0.5)         \$ (0.5)         \$ (0.5)           \$ (0.5)         \$ (0.5)         \$ (0.5)           \$ (0.5)         \$ (0.5)         \$ (0.5)           \$ (0.5)         \$ (0.5)         \$ (0.5)           \$ (0.5)         \$ (0.5)         \$ (0.5)           \$ (0.5)         \$ (0.5)         \$ (0.5)           \$ (0.5)         \$ (0.5)         \$ (0.5) | Operating         Restricted         Investments         Projects         Res           \$ 24.8         \$ 0.8         \$ 6.0         \$ 12.5         \$           (0.8)         (0.2)         (0.4)         (0.4)         (0.5)         0.5         (0.4)         (0.5)         (0.5)         0.5         (0.4)         (0.5)         (0.5)         0.5         (0.5)         (0.6) <td< td=""><td>Operating         Restricted         Investments         Projects         Reserves           \$ 24.8         \$ 0.8         \$ 6.0         \$ 12.5         \$ 26.1           \$ 2.8         (0.2)         1.3         (1.1)           (0.8)         (0.2)         (0.4)         1.4           (0.5)         0.5         0.5           (1.3)         -         2.4         1.4         (2.5)           \$ 1.7         4.5         0.6         (5.3)         1.6         (11.6)           6.2         0.6         (5.3)         (10.0)         -</td><td>Operating         Restricted         Investments         Projects         Reserves           \$ 24.8         \$ 0.8         \$ 6.0         \$ 12.5         \$ 26.1         \$           \$ (0.2)         \$ (0.2)         \$ (0.4)         \$ (1.1)         \$ (0.5)         \$ (0.5)         \$ (0.2)         \$ (0.4)         \$ (0.4)         \$ (0.4)         \$ (0.5)</td></td<> | Operating         Restricted         Investments         Projects         Reserves           \$ 24.8         \$ 0.8         \$ 6.0         \$ 12.5         \$ 26.1           \$ 2.8         (0.2)         1.3         (1.1)           (0.8)         (0.2)         (0.4)         1.4           (0.5)         0.5         0.5           (1.3)         -         2.4         1.4         (2.5)           \$ 1.7         4.5         0.6         (5.3)         1.6         (11.6)           6.2         0.6         (5.3)         (10.0)         - | Operating         Restricted         Investments         Projects         Reserves           \$ 24.8         \$ 0.8         \$ 6.0         \$ 12.5         \$ 26.1         \$           \$ (0.2)         \$ (0.2)         \$ (0.4)         \$ (1.1)         \$ (0.5)         \$ (0.5)         \$ (0.2)         \$ (0.4)         \$ (0.4)         \$ (0.4)         \$ (0.5) |

(a) UNC's cash low point at August 15th is typically \$20-\$25 million less than cash at June 30th.

<sup>\*</sup>The June balance in 2014 was updated for the GASB 31 FMV adjustment.

#### **CASH RESERVES**

Our cash reserves, which is cash that is segregated from our operating, strategic investment, and capital balances, provide a cushion for operational contingencies and more significant risks, but more importantly, positions us to make critical investments and foster innovation.

Reserve balances in Table 3 reflect transfers to fully fund FY15 strategic investments and the FY15 capital budget as we implement our five-year fiscal sustainability plan (FY15-FY19).

In FY15, we closed the fiscal year with operating results of \$1.7 million. This will remain in our operating cash balances and will not be transferred to reserves.

Table 3. Cash Reserves

| (  | 03/31/2015 |   | FY15 Q4<br>Activity   | (  | 06/30/2015  |
|----|------------|---|---|--|---|
|    |            |   |   |  |   |
| \$ | 750,000    |   | -   | \$   | 750,000   |
|    |            |   |   |  |   |
|    | 3,616,697  | а   | 121,021   |  | 3,737,718   |
|    | 2,091,535  | b   | 345,854   |  | 2,437,389   |
|    | 272,908    |   | -   |  | 272,908   |
|    | 3,826,623  | С   | 367,782   |  | 4,194,405   |
|    |            |   |   |  |   |
|    | 370,000    |   | -   |  | 370,000   |
|    | 2,650,000  |   | -   |  | 2,650,000   |
|    | 9,219,767  |   | -   |  | 9,219,767   |
| \$ | 22,797,530 |   | \$ 834,658  | \$   | 23,632,187  |
|    |            | 3,616,697<br>2,091,535<br>272,908<br>3,826,623<br>370,000<br>2,650,000<br>9,219,767 | \$ 750,000<br>3,616,697 a<br>2,091,535 b<br>272,908<br>3,826,623 c<br>370,000<br>2,650,000<br>9,219,767 | 03/31/2015       Activity         \$ 750,000       -         3,616,697       a 121,021         2,091,535       b 345,854         272,908       -         3,826,623       c 367,782         370,000       -         2,650,000       -         9,219,767       - | 03/31/2015       Activity       0         \$ 750,000       -       \$         3,616,697       a       121,021         2,091,535       b       345,854         272,908       -       -         3,826,623       c       367,782         370,000       -       -         2,650,000       -       -         9,219,767       -       - |

a. Closed 3 projects for less than budgeted, increased 1 project, and transferred residual parking revenue to capital reserves.

b. Closed 10 projects for less than budgeted, increased or re-opened 5 projects, reimbursed for Gray Hall equipment from a Foundation donation, and funded pianos for the School of Music.

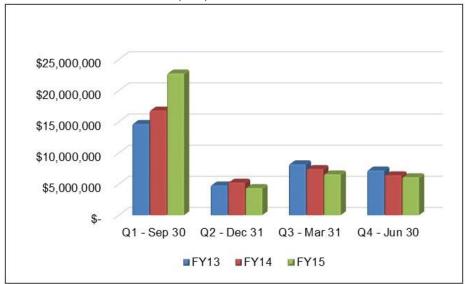
c. Closed 1 student LEAF project for less than budgeted, funded or increased 4 student LEAF projects and 1 Campus Rec project, and transferred student fee revenue to reserves.

Table 4 and Figure 3 show that the FY15 4<sup>th</sup> quarter balance in student accounts receivable is \$300 thousand less than the previous year. First quarter accounts receivable balance was high due to a delay from the state of \$7.6 million in COF stipend payments.

Table 4. Student Accounts Receivable (Net)

|             | FY13             | FY14             | FY15             |
|-------------|------------------|------------------|------------------|
| Q1 - Sep 30 | \$<br>14,672,636 | \$<br>16,824,672 | \$<br>22,770,004 |
| Q2 - Dec 31 | \$<br>4,793,827  | \$<br>5,248,699  | \$<br>4,376,132  |
| Q3 - Mar 31 | \$<br>8,195,213  | \$<br>7,435,516  | \$<br>6,571,233  |
| Q4 - Jun 30 | \$<br>7,212,570  | \$<br>6,435,476  | \$<br>6,120,889  |

Figure 3. Student Accounts Receivable (Net)



Net Student Accounts Receivable includes the accounting estimate for uncollectible accounts, or "bad debt." Table 5 represents accounts receivable as a percentage of tuition, fees, and room and board revenue at fiscal year-end.

Table 5. Year-end Student Accounts Receivable as a Percent of Billings

|  | FY11          | FY12          | FY13          | FY14          | FY15          |
|--|---------------|---------------|---------------|---------------|---------------|
| Total Student Accounts Receivable                | \$ 5,657,657  | \$ 6,377,234  | \$ 7,212,570  | \$ 6,435,476  | \$ 6,120,899  |
| Net Tuition, Fees, Room and Board                | \$102,797,957 | \$114,064,188 | \$116,054,460 | \$114,489,682 | \$111,033,128 |
| A/R as a % of Net Tuition, Fees & Room and Board | 5.5%          | 5.6%          | 6.2%          | 5.6%          | 5.5%          |

# OPERATING BUDGET

# For the Fiscal Year Ending June 30, 2015<sup>1</sup>

|   | Notes   | Original<br>Budget  | Actual at 06/30/2015   | Variance<br>fav (unfav)  | % of Total  |
|---|---|---|--|--|---|
| REVENUES  |   |   |  |  |   |
| Tuition-Resident  | 2   | \$ 59,456,589   | \$ 57,084,639  |  | 31.8%   |
| Tuition-NonResident   | 2   | 16,723,242  | 14,005,273   | (2,717,969)  | 7.8%  |
| Tuition-WICHE/WUE NonRes  | 2   | 7,151,015   | 7,377,542  | 226,527  | 4.1%  |
| Student Fees  | 2   | 12,872,700  | 11,834,576   | (1,038,124)  | 6.6%  |
| Academic Fees-General Funds   | 2   | 5,431,676   | 5,689,118  | 257,442  | 3.2%  |
| Tuition-Extended Studies  | 3   | 13,593,982  | 13,646,988   | 53,006   | 7.6%  |
| Academic Fees - Extended Studies  | 3   | 77,918  | 107,945  | 30,027   | 0.1%  |
| Room and Board  | 4 .   | 30,113,215  | 30,824,114   | 710,899  | 17.2%   |
| Subtotal Tuition, Fees and Room & Board   |   | 145,420,337   | 140,570,195  | (4,850,142)  | 78.3%   |
| Scholarships (including Foundation)   | 5   | (23,284,800)  | (21,369,220)   | 1,915,580  | -11.9%  |
| Graduate GA/TA Waivers  | 5   | (3,785,692)   | (3,806,763)  | (21,071)   | -2.1%   |
| R & B Waivers   | 5   | (1,142,938)   | (1,047,182)  | 95,756   | -0.6%   |
| Subtotal Discounting  |   | (28,213,430)  | (26,223,165)   | 1,990,265  | -14.6%  |
| COF Resident  | 6   | 17,177,543  | 15,440,878   | (1,736,665)  | 8.6%  |
| Fee For Service   | 6   | 20,179,484  | 21,916,149   | 1,736,665  | 12.2%   |
| Subtotal State Support  | •   | 37,357,027  | 37,357,027   | -  | 20.8%   |
| Foundation Restricted Gifts for Operations  | 7   | 3,530,369   | 3,543,852  | 13,483   | 2.0%  |
| Foundation Capital Gifts  | 7   | -   | 1,136,021  | 1,136,021  | 0.6%  |
| Foundation Restricted Scholarships  | 7   | 4,281,972   | 4,296,072  | 14,100   | 2.4%  |
| Foundation Unrestricted (designated for scholarships)   | 7   | 1,670,000   | 1,670,000  | _  | 0.9%  |
| Subtotal Foundation Support   | •   | 9,482,341   | 10,645,945   | 1,163,604  | 5.9%  |
| Other Auxiliary Services  | 8   | 7,180,134   | 7,153,892  | (26,242)   | 4.0%  |
| Restricted Grant Facilities/Admin Recovery  | 8   | 775,000   | 631,777  | (143,223)  | 0.4%  |
| Other Revenue   | 8   | 7,296,469   | 7,812,018  | 515,549  | 4.4%  |
| Net Non-Operating Revenues  | 8   | 1,686,149   | 1,531,899  | (154,250)  | 0.9%  |
| Subtotal Other Revenue  |   | 16,937,752  | 17,129,586   | 191,834  | 9.5%  |
|   |   | 10.937.734  | 1/.147.200   |  | 7.570   |
|   |   |   |  |  |   |
| NET REVENUES  |   | \$ 180,984,027  | \$ 179,479,588   |  | 100.0%  |
| NET REVENUES EXPENSES AND MANDATORY TRANSFERS   | 0   | \$ 180,984,027  | \$ 179,479,588   | \$ (1,504,439)   | 100.0%  |
| NET REVENUES EXPENSES AND MANDATORY TRANSFERS Faculty Salaries  | 9   | <b>\$ 180,984,027</b><br>\$ 44,466,819  | \$ <b>179,479,588</b><br>\$ 42,456,260   | <b>\$ (1,504,439)</b><br><b>\$ 2,010,559</b>   | <b>100.0%</b> 23.9%   |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries   | 9   | \$ <b>180,984,027</b><br>\$ 44,466,819<br>24,626,401  | \$ <b>179,479,588</b><br>\$ 42,456,260<br>24,692,582   | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)   | 23.9%<br>13.9%  |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries   | 9<br>9  | \$ 180,984,027<br>\$ 44,466,819<br>24,626,401<br>19,824,166   | \$ 179,479,588<br>\$ 42,456,260<br>24,692,582<br>19,696,906  | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260  | 23.9%<br>13.9%<br>11.1%   |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends   | 9<br>9<br>9   | \$ 180,984,027<br>\$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268  | \$ 179,479,588<br>\$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845   | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)   | 23.9%<br>13.9%<br>11.1%<br>2.6%   |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation  | 9<br>9<br>9<br>9  | \$ 180,984,027<br>\$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046   | \$ 179,479,588<br>\$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132  | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)   | 23.9%<br>13.9%<br>11.1%<br>2.6%<br>3.1%   |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits  | 9<br>9<br>9   | \$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046<br>26,695,413   | \$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085  | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328  | 23.9%<br>13.9%<br>11.1%<br>2.6%<br>3.1%<br>14.7%  |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses  | 9<br>9<br>9<br>9  | \$ 180,984,027<br>\$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046<br>26,695,413<br>125,685,113  | \$ 179,479,588<br>\$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810   | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303   | 23.9%<br>13.9%<br>11.1%<br>2.6%<br>3.1%<br>14.7%<br><b>69.2%</b>                                      |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales  | 9<br>9<br>9<br>9<br>9   | \$ 180,984,027<br>\$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046<br>26,695,413<br>125,685,113<br>5,231,472   | \$ 179,479,588<br>\$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204  | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268  | 23.9%<br>13.9%<br>11.1%<br>2.6%<br>3.1%<br>14.7%<br><b>69.2%</b>                                      |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses   | 9<br>9<br>9<br>9<br>9<br><br>10                                 | \$ 180,984,027<br>\$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046<br>26,695,413<br>125,685,113<br>5,231,472<br>9,914,665  | \$ 179,479,588<br>\$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823  | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)   | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2% 2.8% 5.6%   |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services  | 9<br>9<br>9<br>9<br>9<br>10<br>10                               | \$ 180,984,027<br>\$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046<br>26,695,413<br>125,685,113<br>5,231,472<br>9,914,665<br>10,855,574  | \$ 179,479,588<br>\$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989   | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585  | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2%  2.8% 5.6% 5.1%   |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies   | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10                         | \$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046<br>26,695,413<br>125,685,113<br>5,231,472<br>9,914,665<br>10,855,574<br>6,812,970   | \$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806  | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164   | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2%  2.8% 5.6% 5.1% 3.5%  |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies Labor and Materials charged to Capital Projects   | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10<br>10                   | \$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046<br>26,695,413<br>125,685,113<br>5,231,472<br>9,914,665<br>10,855,574<br>6,812,970<br>(1,191,356)  | \$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806<br>(400,463)   | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164<br>(790,893)  | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2%  2.8% 5.6% 5.1% 3.5% -0.2%                                    |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies Labor and Materials charged to Capital Projects Utilities   | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10<br>10<br>10             | \$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046<br>26,695,413<br>125,685,113<br>5,231,472<br>9,914,665<br>10,855,574<br>6,812,970<br>(1,191,356)<br>6,950,809   | \$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806<br>(400,463)<br>6,153,276  | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164<br>(790,893)<br>797,533   | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2%  2.8% 5.6% 5.1% 3.5% -0.2% 3.5%                               |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies Labor and Materials charged to Capital Projects Utilities Travel  | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10<br>10<br>10             | \$ 180,984,027<br>\$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046<br>26,695,413<br>125,685,113<br>5,231,472<br>9,914,665<br>10,855,574<br>6,812,970<br>(1,191,356)<br>6,950,809<br>3,823,873                            | \$ 179,479,588<br>\$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806<br>(400,463)<br>6,153,276<br>4,001,800   | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164<br>(790,893)<br>797,533<br>(177,927)  | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2%  2.8% 5.6% 5.1% 3.5% -0.2% 3.5% 2.3%                          |
| NET REVENUES  EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies Labor and Materials charged to Capital Projects Utilities Travel Capital  | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10<br>10<br>10             | \$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046<br>26,695,413<br>125,685,113<br>5,231,472<br>9,914,665<br>10,855,574<br>6,812,970<br>(1,191,356)<br>6,950,809<br>3,823,873<br>2,339,436                                 | \$ 179,479,588<br>\$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806<br>(400,463)<br>6,153,276<br>4,001,800<br>2,315,681  | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164<br>(790,893)<br>797,533<br>(177,927)<br>23,755  | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2%  2.8% 5.6% 5.1% 3.5% -0.2% 3.5% 2.3% 1.3%                     |
| EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies Labor and Materials charged to Capital Projects Utilities Travel Capital Subtotal Non-personnel Expenses  | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10<br>10<br>10<br>10<br>10 | \$ 180,984,027 \$ 44,466,819 24,626,401 19,824,166 4,584,268 5,488,046 26,695,413 125,685,113 5,231,472 9,914,665 10,855,574 6,812,970 (1,191,356) 6,950,809 3,823,873 2,339,436 44,737,443   | \$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806<br>(400,463)<br>6,153,276<br>4,001,800<br>2,315,681<br>42,460,116  | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164<br>(790,893)<br>797,533<br>(177,927)<br>23,755<br>2,277,327   | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2%  2.8% 5.6% 5.1% 3.5% -0.2% 3.5% 2.3% 1.3% 23.9%               |
| EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies Labor and Materials charged to Capital Projects Utilities Travel Capital Subtotal Non-personnel Expenses Mandatory Transfer Out-Debt Service  | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10<br>10<br>10<br>10<br>10 | \$ 180,984,027 \$ 44,466,819 24,626,401 19,824,166 4,584,268 5,488,046 26,695,413 125,685,113 5,231,472 9,914,665 10,855,574 6,812,970 (1,191,356) 6,950,809 3,823,873 2,339,436 44,737,443 9,400,204                                       | \$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806<br>(400,463)<br>6,153,276<br>4,001,800<br>2,315,681<br>42,460,116<br>9,397,966                                       | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164<br>(790,893)<br>797,533<br>(177,927)<br>23,755<br>2,277,327<br>2,238  | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2% 2.8% 5.6% 5.1% 3.5% -0.2% 3.5% 2.3% 1.3% 23.9% 5.3%           |
| EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies Labor and Materials charged to Capital Projects Utilities Travel Capital Subtotal Non-personnel Expenses Mandatory Transfer Out-Debt Service Mandatory Transfer Out-Capital Lease   | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10<br>10<br>10<br>10<br>10 | \$ 180,984,027<br>\$ 44,466,819<br>24,626,401<br>19,824,166<br>4,584,268<br>5,488,046<br>26,695,413<br>125,685,113<br>5,231,472<br>9,914,665<br>10,855,574<br>6,812,970<br>(1,191,356)<br>6,950,809<br>3,823,873<br>2,339,436<br>44,737,443 | \$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806<br>(400,463)<br>6,153,276<br>4,001,800<br>2,315,681<br>42,460,116<br>9,397,966<br>2,393,344                          | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164<br>(790,893)<br>797,533<br>(177,927)<br>23,755<br>2,277,327<br>2,238<br>(652,226)                             | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2% 2.8% 5.6% 5.1% 3.5% -0.2% 3.5% 2.3% 1.3% 23.9% 5.3% 1.3%      |
| EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies Labor and Materials charged to Capital Projects Utilities Travel Capital Subtotal Non-personnel Expenses Mandatory Transfer Out-Debt Service Mandatory Transfer Out-Capital Projects NonMandatory Transfer Out-Capital Projects | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10<br>10<br>10<br>10<br>10 | \$ 180,984,027 \$ 44,466,819 24,626,401 19,824,166 4,584,268 5,488,046 26,695,413 125,685,113 5,231,472 9,914,665 10,855,574 6,812,970 (1,191,356) 6,950,809 3,823,873 2,339,436 44,737,443 9,400,204 1,741,118                             | \$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806<br>(400,463)<br>6,153,276<br>4,001,800<br>2,315,681<br>42,460,116<br>9,397,966<br>2,393,344<br>500,426               | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164<br>(790,893)<br>797,533<br>(177,927)<br>23,755<br>2,277,327<br>2,238<br>(652,226)<br>(500,426)                | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2% 2.8% 5.6% 5.1% 3.5% -0.2% 3.5% 2.3% 1.3% 23.9% 5.3% 1.3% 0.3% |
| EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies Labor and Materials charged to Capital Projects Utilities Travel Capital Subtotal Non-personnel Expenses Mandatory Transfer Out-Debt Service Mandatory Transfer Out-Capital Projects Subtotal Transfers                         | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10<br>10<br>10<br>10<br>10 | \$ 180,984,027 \$ 44,466,819 24,626,401 19,824,166 4,584,268 5,488,046 26,695,413 125,685,113 5,231,472 9,914,665 10,855,574 6,812,970 (1,191,356) 6,950,809 3,823,873 2,339,436 44,737,443 9,400,204 1,741,118 11,141,322                  | \$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806<br>(400,463)<br>6,153,276<br>4,001,800<br>2,315,681<br>42,460,116<br>9,397,966<br>2,393,344<br>500,426<br>12,291,736 | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164<br>(790,893)<br>797,533<br>(177,927)<br>23,755<br>2,277,327<br>2,238<br>(652,226)<br>(500,426)<br>(1,150,414) | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2%  2.8% 5.6% 5.1% 3.5% -0.2% 3.5% 2.3% 1.3% 23.9%  5.3% 6.9%    |
| EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies Labor and Materials charged to Capital Projects Utilities Travel Capital Subtotal Non-personnel Expenses Mandatory Transfer Out-Debt Service Mandatory Transfer Out-Capital Projects NonMandatory Transfer Out-Capital Projects | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10<br>10<br>10<br>10<br>10 | \$ 180,984,027 \$ 44,466,819 24,626,401 19,824,166 4,584,268 5,488,046 26,695,413 125,685,113 5,231,472 9,914,665 10,855,574 6,812,970 (1,191,356) 6,950,809 3,823,873 2,339,436 44,737,443 9,400,204 1,741,118                             | \$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806<br>(400,463)<br>6,153,276<br>4,001,800<br>2,315,681<br>42,460,116<br>9,397,966<br>2,393,344<br>500,426               | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164<br>(790,893)<br>797,533<br>(177,927)<br>23,755<br>2,277,327<br>2,238<br>(652,226)<br>(500,426)                | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2% 2.8% 5.6% 5.1% 3.5% -0.2% 3.5% 2.3% 1.3% 23.9% 5.3% 1.3% 0.3% |
| EXPENSES AND MANDATORY TRANSFERS Faculty Salaries Exempt Salaries Classified Salaries Graduate Stipends Other Wages/Compensation Fringe Benefits Subtotal Personnel Expenses Cost of Sales Other Current Expenses Purchased Services Supplies Labor and Materials charged to Capital Projects Utilities Travel Capital Subtotal Non-personnel Expenses Mandatory Transfer Out-Debt Service Mandatory Transfer Out-Capital Projects Subtotal Transfers                         | 9<br>9<br>9<br>9<br>9<br>10<br>10<br>10<br>10<br>10<br>10<br>10 | \$ 180,984,027 \$ 44,466,819 24,626,401 19,824,166 4,584,268 5,488,046 26,695,413 125,685,113 5,231,472 9,914,665 10,855,574 6,812,970 (1,191,356) 6,950,809 3,823,873 2,339,436 44,737,443 9,400,204 1,741,118 11,141,322                  | \$ 42,456,260<br>24,692,582<br>19,696,906<br>4,590,845<br>5,488,132<br>26,089,085<br>123,013,810<br>5,043,204<br>10,028,823<br>9,152,989<br>6,164,806<br>(400,463)<br>6,153,276<br>4,001,800<br>2,315,681<br>42,460,116<br>9,397,966<br>2,393,344<br>500,426<br>12,291,736 | \$ (1,504,439)<br>\$ 2,010,559<br>(66,181)<br>127,260<br>(6,577)<br>(86)<br>606,328<br>2,671,303<br>188,268<br>(114,158)<br>1,702,585<br>648,164<br>(790,893)<br>797,533<br>(177,927)<br>23,755<br>2,277,327<br>2,238<br>(652,226)<br>(500,426)<br>(1,150,414) | 23.9% 13.9% 11.1% 2.6% 3.1% 14.7% 69.2%  2.8% 5.6% 5.1% 3.5% -0.2% 3.5% 2.3% 1.3% 23.9%  5.3% 6.9%    |

See Explanation of Notes on page 7.

|    | Notes to Fourth Quarter Budget to Forecast Report (page 6)                                       |
|----|--|
|    | This report includes operating funds and restricted gift funds from the UNC Foundation.          |
| 1  | This report does not include strategic investments, internal sales, capital projects, restricted |
| 1  | grants and contracts, restricted financial aid.  |
|    | Main campus tuition and fees were 53.5% of net operating revenue and was \$5.6 million           |
|    |  |
| 2  | under budget for FY15. Both undergraduate and graduate enrollments were below                    |
| 2  | expectations. Undergraduate revenue was \$2.8 million below budget, while graduate               |
|    | revenue was \$2.0 million short of budget. Student fees and academic fees combined were          |
| 2  | \$0.8 million below budget.  |
| 3  | Extended campus tuition and fees were 7.7% of net operating revenue.                             |
| 4  | Room and Board revenues were 17.2% of net operating revenue and exceeded budget by               |
|    | \$0.7 million.   |
|    | Discounting includes scholarship expense, graduate tuition waivers, and room and board           |
|    | waivers. In the fourth quarter of FY15, the University made an accounting change to              |
|    | include named and endowed scholarships from the foundation in the operating budget. The          |
| 5  | revenue is reflected in Foundation Restricted Scholarships and the expense is reflected in       |
|    | the discounting. To see more detail on the UNC Foundation support to the University,             |
|    | please refer to the chart on page 13. Total discounting was \$2.0 million less than budget,      |
|    | commensurate with enrollment shortfalls.   |
|    | State support is 20.8% of net operating revenue. Actual COF eligible credit hours were less      |
| 6  | than the credit hours used to develop the appropriation bill, resulting in a shift between COF   |
|    | and Fee-For-Service revenue.   |
|    | Support from the UNC Foundation is from gifts that are restricted for program support,           |
|    | capital, or scholarships. UNC also has an agreement with the Foundation to receive \$1.7         |
| 7  | million in unrestricted support, which was used for institutional scholarships. Athletics        |
|    | received a large capital gift from Bank of Colorado that was not included in the FY15            |
|    | Budget. Total Foundation support was at \$10.6 million, or 5.9% of revenue.                      |
|    | Other sources of revenue are from parking, retail sales, vending, athletics events, licensing,   |
| 8  | theatre, grant administrative revenue, late fees and treasury interest. Total other revenue was  |
|    | at \$17.1 million, or 9.5% of revenue.   |
| 9  | Personnel expenditures were 69.2% of total expenses and transfers. Personnel expenditures        |
|    | were \$2.7 million below budget.   |
|    | Non-personnel expenditures are 23.9% of total expenditures and mandatory transfers. A net        |
|    | budget savings of \$2.3 million was realized in these categories. Utilities were \$.8 million    |
| 10 | below budget, but utility costs are greatly dependent upon weather conditions.                   |
| 10 | The University charges labor and materials to capital projects through the facilities work       |
|    | order system. The presentation has been adjusted to demonstrate the impact in the non-           |
|    | personnel budget.  |
| 11 | Transfers for bond debt and capital leases are 6.6% of the total expenditures and transfers.     |
| 12 | The majority of the Capital Project Transfers were for projects funded by donations to the       |
| 12 | Foundation such as the completion of Kepner Financial Center and Gray Hall.                      |
|    | <del>`</del>   |

# MAIN CAMPUS RESIDENT AND NON-RESIDENT TUITION DETAIL

| Category        |              |           | Budget       |              |              |              | Variance at 06/30/2015 |              |              |              |               |
|-----------------|--------------|-----------|--------------|--------------|--------------|--------------|------------------------|--------------|--------------|--------------|---------------|
| Undergrad       | Fall         | Interim   | Spring       | Summer       | Total        | Fall         | Interim                | Spring       | Summer       | Total        | Total         |
| Resident        | \$23,099,921 | \$325,745 | \$22,132,884 | \$ 3,380,240 | \$48,938,790 | \$23,201,259 | \$323,080              | \$20,952,471 | \$ 2,824,922 | \$47,301,732 | \$(1,637,058) |
| Non-Resident    | 5,035,167    | 58,158    | 4,479,632    | 802,652      | 10,375,609   | 4,318,709    | 32,809                 | 3,868,863    | 722,692      | 8,943,073    | (1,432,536)   |
| WUE             | 3,686,590    | 22,706    | 3,015,146    | 426,573      | 7,151,015    | 3,588,101    | 50,301                 | 3,270,585    | 468,555      | 7,377,542    | 226,527       |
| Subtotal        | 31,821,678   | 406,609   | 29,627,662   | 4,609,465    | 66,465,414   | 31,108,069   | 406,190                | 28,091,919   | 4,016,169    | 63,622,347   | (2,843,067)   |
| Extended Campus | 1,510,145    | -         | 950,312      | 1,469,464    | 3,929,921    | 1,328,178    | 29,703                 | 1,038,508    | 1,144,781    | 3,541,170    | (388,751)     |
| FY15 Total      | \$33,331,823 | \$406,609 | \$30,577,974 | \$ 6,078,929 | \$70,395,335 | \$32,436,247 | \$435,893              | \$29,130,427 | \$ 5,160,950 | \$67,163,517 | \$(3,231,818) |
|                 |              |           |              |              |              |              |                        |              |              |              |               |
| Graduate        | Fall         | Interim   | Spring       | Summer       | Total        | Fall         | Interim                | Spring       | Summer       | Total        | Total         |
| Resident        | \$ 4,475,444 | \$ -      | \$ 4,028,081 | \$ 2,014,274 | \$10,517,799 | \$ 4,180,650 | \$ 35,943              | \$ 3,836,769 | \$ 1,729,545 | \$ 9,782,907 | \$ (734,892)  |
| Non-Resident    | 3,040,281    | -         | 2,632,054    | 675,298      | 6,347,633    | 2,348,274    | 3,024                  | 2,148,042    | 562,860      | 5,062,200    | (1,285,433)   |
| Subtotal        | 7,515,725    | -         | 6,660,135    | 2,689,572    | 16,865,432   | 6,528,924    | 38,967                 | 5,984,811    | 2,292,405    | 14,845,107   | (2,020,325)   |
| Extended Campus | 3,461,514    | -         | 3,304,067    | 2,898,480    | 9,664,061    | 3,380,233    | 30,248                 | 3,380,127    | 3,315,210    | 10,105,818   | 441,757       |
| FY15 Total      | \$10,977,239 | \$ -      | \$ 9,964,202 | \$ 5,588,052 | \$26,529,493 | \$ 9,909,157 | \$ 69,215              | \$ 9,364,938 | \$ 5,607,615 | \$24,950,925 | \$(1,578,568) |
|                 |              |           |              |              |              |              |                        |              |              |              |               |
| Total           | Fall         | Interim   | Spring       | Summer       | Total        | Fall         | Interim                | Spring       | Summer       | Total        | Total         |
| Resident        | \$27,575,365 | \$325,745 | \$26,160,965 | \$ 5,394,514 | \$59,456,589 | \$27,381,909 | \$359,023              | \$24,789,240 | \$ 4,554,467 | \$57,084,639 | \$(2,371,950) |
| Non-Resident    | 8,075,448    | 58,158    | 7,111,686    | 1,477,950    | 16,723,242   | 6,666,983    | 35,833                 | 6,016,905    | 1,285,552    | 14,005,273   | (2,717,969)   |
| WUE             | 3,686,590    | 22,706    | 3,015,146    | 426,573      | 7,151,015    | 3,588,101    | 50,301                 | 3,270,585    | 468,555      | 7,377,542    | 226,527       |
| Subtotal        | 39,337,403   | 406,609   | 36,287,797   | 7,299,037    | 83,330,846   | 37,636,993   | 445,157                | 34,076,730   | 6,308,574    | 78,467,454   | (4,863,392)   |
| Extended Campus | 4,971,659    | -         | 4,254,379    | 4,367,944    | 13,593,982   | 4,708,411    | 59,951                 | 4,418,635    | 4,459,991    | 13,646,988   | 53,006        |
| FY15 Total      | \$44,309,062 | \$406,609 | \$40,542,176 | \$11,666,981 | \$96,924,828 | \$42,345,404 | \$505,108              | \$38,495,365 | \$10,768,565 | \$92,114,442 | \$(4,810,386) |

# STRATEGIC INVESTMENTS BUDGET

### For the Fiscal Year Ending June 30, 2015

| Strategic Investment Cash  |                 |
|--|-----------------|
| Unexpended balances committed to FY15 and future years           | \$<br>5,465,980 |
| University Reserve   | 2,830,736       |
| Cash in to Strategic Investments to cover required grant matches | <br>83,630      |
| Cash in Strategic Investments at July 1, 2014                    | \$<br>8,380,346 |
| Fiscal year-end adjustment to cash from Indirect Cost Recovery   |                 |
| Revenue and other misc cash adjustments                          | (159,985)       |
| FY15 expenditures in accounts payable at year-end                | 211,309         |
| FY15 expenditures  | <br>(5,306,287) |
| Cash in Strategic Investments at June 30, 2015                   | \$<br>3,125,383 |

| MULTI-YEAR COMMITMENTS                       | <br>FY15<br>Budget | Actual at<br>06/30/2015 | Available<br>Balance |
|--|--------------------|-------------------------|----------------------|
| Initiatives with Annual Investments          |                    |                         |                      |
| University Strategic Priorities              | \$<br>260,000      | \$<br>187,526           | \$<br>72,474         |
| Grant Indirect Cost Recovery Initiatives     | 988,189            | 694,904                 | 293,285              |
| College Incentive and Innovation Funds       | 339,000            | 212,062                 | 126,938              |
| Small Awards for Faculty Research            | 265,000            | 289,038                 | (24,038)             |
| Online Course Development Innovation         | 450,000            | 355,662                 | 94,338               |
| Grant Match Funds                            | 450,000            | 321,476                 | 128,524              |
| Subtotal Initiatives with Annual Investments | \$<br>2,752,189    | \$<br>2,060,668         | \$<br>691,521        |
| Emerging Strategic Initiatives               |                    |                         |                      |
| Campus Wide Technology Projects              | \$<br>939,486      | \$<br>905,368           | \$<br>34,118         |
| Research and Creative Works                  | 900,000            | 556,611                 | 343,389              |
| I@UNC  | 500,000            | 569,427                 | (69,427)             |
| Academic Portfolio                           | -                  | 44,785                  | (44,785)             |
| New Faculty Start-up                         | 200,000            | 123,235                 | 76,765               |
| Program Assessment and Review                | 50,000             | 42,742                  | 7,258                |
| Education Innovation Institute               | 375,000            | 352,412                 | 22,588               |
| Program Accreditation                        | 366,000            | 342,445                 | 23,555               |
| Community and Civic Engagement               | 170,000            | 154,589                 | 15,411               |
| Integrated Student Support Services          | 160,000            | 152,800                 | 7,200                |
| Integrated Marketing Plan                    | <br>-              | 1,205                   | (1,205)              |
| Subtotal Emerging Strategic Initiatives      | \$<br>3,660,486    | \$<br>3,245,619         | \$<br>414,867        |
| TOTAL MULTI-YEAR COMMITMENTS                 | \$<br>6,412,675    | \$<br>5,306,287         | \$<br>1,106,388      |

### **CAPITAL PROJECTS**

| For the Quarter Ende   | ed J | une 30, 2015                              | 5                                     |                   |    | •                         |
|--|------|---|---------------------------------------|-------------------|----|---------------------------|
|  |      | Board<br>Approved<br>Budget<br>June, 2014 | Commited<br>Projects at<br>06/30/2015 | Expended<br>FY15  | E  | To Be<br>expended<br>FY16 |
| A. Fiscal Year 2014-15 New Projects                              |      | (1)                                       | (2)                                   |                   |    |                           |
| General Fund   |      |   |                                       |                   |    |                           |
| FY15 projects with budgets less than \$200,000                   | \$   | 1,056,524                                 | \$ 1,320,625                          | \$<br>1,040,479   | \$ | 280,146                   |
| Sidewalk repairs   |      | 200,000                                   | 195,727                               | 156,311           |    | 39,416                    |
| Annual office refresh program                                    |      | 250,000                                   | 245,505                               | 145,631           |    | 99,874                    |
| Convert Gray gym to performance space                            |      | 488,345                                   | 488,345                               | 454,127           |    | 34,218                    |
| Frasier theater acoustical improvements                          |      | 310,000                                   | 310,000                               | 142,991           |    | 167,009                   |
| Subtotal General Funded Projects                                 |      | 2,304,869                                 | 2,560,203                             | 1,939,539         |    | 620,664                   |
| Housing, Dining, Extended Studies, Student Fees                  |      |   | , ,                                   |                   |    |                           |
| FY15 projects with budgets less than \$200,000                   |      | 609,281                                   | 1,146,527                             | 718,064           |    | 428,463                   |
| UC roof replacement  |      | 425,000                                   | 364,844                               | 364,844           |    | -                         |
| UC ballroom updates and AHU's                                    |      | 1,455,000                                 | 1,455,000                             | 84,706            |    | 1,370,294                 |
| Lawrenson apartments restroom renovations                        |      | 1,000,000                                 | 1,000,000                             | 1,000,000         |    | 1,070,234                 |
| •  |      |   |                                       |                   |    | 224 250                   |
| Brown, Dickeson, and Lujan Hall roof replacements                |      | 335,000                                   | 334,472                               | 13,222            |    | 321,250                   |
| University apartments repipe heating system                      |      | 220,000                                   | 230,225                               | 230,225           |    | -                         |
| Seal coat multiple parking lots                                  |      | 500,000                                   | 497,067                               | 125,317           |    | 371,750                   |
| Subtotal Auxiliary and Other Funded Projects                     |      | 4,544,281                                 | 5,028,135                             | 2,536,378         |    | 2,491,757                 |
| Debt Funded Capital Projects                                     |      |   |                                       |                   |    |                           |
| Athletics scoreboards capital lease                              |      | 975,319                                   | 958,501                               | 958,501           |    | -                         |
| State Capital Appropriations                                     |      |   |                                       |                   |    |                           |
| Fire sprinkers Phase I, Kepner and Parsons                       |      | 1,108,822                                 | 1,108,622                             | 603,152           |    | 505,470                   |
| Roofs for Nottingham, Patton, Gunter, Parsons                    |      | 842,863                                   | 842,863                               | 13,550            |    | 829,313                   |
| Subtotal State Capital Appropriations                            |      | 1,951,685                                 | 1,951,485                             | 616,702           |    | 1,334,783                 |
| Equipment  |      | 934,741                                   | 1,168,192                             | 749,648           |    | 418,544                   |
| Total Fiscal Year 2014-15 New Projects                           | \$   | 10,710,895                                | \$ 11,666,516                         | \$<br>6,800,768   | \$ | 4,865,748                 |
| B. Fiscal Year 2013-14 Projects in Progress                      |      |   |                                       |                   |    |                           |
| General Fund   |      |   |                                       |                   |    |                           |
| FY14 projects with budgets less than \$200,000                   | \$   | 1,108,613                                 | \$ 684,004                            | \$<br>467,501     | \$ | 216,502                   |
| Central Campus chiller   |      | 605,404                                   | 377,797                               | 377,797           |    | -                         |
| Gray Hall mechanical system                                      |      | 199,903                                   | 1,438                                 | 1,438             |    | -                         |
| Frasier Hall practice rooms                                      |      | 950,000                                   | 676,461                               | 676,461           |    | 400 700                   |
| Carter Hall windows  Non-Potable mainline repair                 |      | 1,233,515                                 | 1,060,254<br>66,105                   | 637,466<br>66,105 |    | 422,788                   |
| BH gym air conditioning and acoustics                            |      | 3,009,838                                 | 752,962                               | 752,962           |    | _                         |
| Subtotal General Funded Projects                                 |      | 7,107,273                                 | 3,619,020                             | 2,979,730         |    | 639,290                   |
| Housing, Dining, Extended Studies, Student Fees                  | _    | 1,101,210                                 | 5,010,020                             | 2,010,100         |    | 000,200                   |
| FY14 projects with budgets less than \$200,000                   |      | 273,000                                   | 172,921                               | 115,544           |    | 57,377                    |
| Lawrenson apartments restroom renovations                        |      | 995,545                                   | 238,873                               | 238,873           |    | -                         |
| University Center fire alarm                                     |      | 299,824                                   | 361,041                               | 361,041           |    | -                         |
| Subtotal Auxiliary and Other Funded Projects                     |      | 1,568,369                                 | 772,836                               | 715,459           |    | 57,377                    |
| Restricted Capital Grants/Gifts                                  |      |   |                                       |                   |    |                           |
| Kepner Financial Education Center                                |      | 874,758                                   | 355,427                               | 355,427           |    | -                         |
| Total Fiscal Year 2013-14 Projects in Progress                   | \$   | 9,550,400                                 | \$ 4,747,283                          | \$<br>4,050,615   | \$ | 696,668                   |
| C. Total Fiscal Year 2015-16 Projects Expended Before 06/30/2015 | \$   | -   | \$ 774,386                            | \$<br>774,386     | \$ | -                         |
| Total Capital Projects   | \$   | 20,261,295                                | \$ 17,188,185                         | \$<br>11,625,769  | \$ | 5,562,415                 |

<sup>(1)</sup> Board Approved Budget includes (A) new FY15 project commitments and (B) estimated remaining expenditures on FY14 projects.

<sup>(2)</sup> Committed projects at 06/30/2015 includes (A) new FY15 projects commitments +/- project changes, (B) <u>actual</u> remaining commitments to complete FY14 projects at 06/30/2015, (C) early start FY16 projects.

# RESTRICTED GRANTS AND CONTRACTS

# For the Fiscal Year Ending June 30, 2015

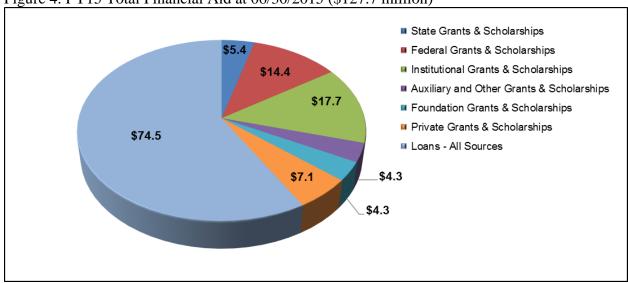
|  | Original<br>Budget |    | Actual at 6/30/2015 |
|--|--------------------|----|---------------------|
| REVENUE                                    |                    |    |                     |
| Federal Grants                             | \$<br>7,015,000    | \$ | 5,824,811           |
| State and Local Grants                     | 115,000            |    | 250,580             |
| Other Private Grants                       | 180,000            |    | 327,341             |
| UNC Foundation Grants                      | 470,000            |    | 442,548             |
| TOTAL REVENUE                              | \$<br>7,780,000    | \$ | 6,845,280           |
| EXPENSES/TRANSFERS                         |                    |    |                     |
| Personnel Expenses                         |                    |    |                     |
| Faculty Salaries                           | \$<br>915,000      | \$ | 805,945             |
| Administrative Exempt Salaries             | 1,445,000          |    | 1,265,320           |
| Graduate Teaching Assistants               | 250,000            |    | 159,455             |
| GA/TA/GRA Tuition Scholarships             | 85,000             |    | 53,186              |
| Classified Salaries                        | 2,000              |    | 3,784               |
| Student Wages                              | 130,000            |    | 152,623             |
| Other Wages/Compensations                  | 74,000             |    | 73,027              |
| Fringe Benefits                            | 635,000            |    | 591,749             |
| Subtotal Personnel Expenses                | 3,536,000          |    | 3,105,089           |
| Non-Personnel Expenses                     |                    |    |                     |
| Other Current Expenses                     | 245,000            |    | 254,049             |
| Purchased Services                         | 1,533,000          |    | 1,155,181           |
| Supplies                                   | 283,000            |    | 223,660             |
| Grant Facility and Administrative Recovery | 588,000            |    | 546,219             |
| Scholarships                               | 1,370,000          |    | 1,016,107           |
| Travel                                     | 170,000            |    | 215,350             |
| Capital                                    | 20,000             |    | 331,966             |
| Subtotal Non-Personnel Expenses            | 4,209,000          | '  | 3,742,532           |
| Transfers                                  |                    |    |                     |
| Non-Mandatory Transfers In                 |                    |    | -                   |
| Non-Mandatory Transfers Out                | 35,000             |    | -                   |
| Subtotal Transfers                         | 35,000             |    | -                   |
| TOTAL EXPENSES/TRANSFERS                   | \$<br>7,780,000    | \$ | 6,847,621           |
| REVENUE LESS EXPENSES/TRANSFERS            | \$<br>             | \$ | (2,341)             |

Table 6 and Figure 4 show the total financial aid available to students from all funding sources, including state, federal, institutional, private funds, and loans. Table 6 includes the total financial aid expected and financial aid paid-to-date, while Figure 4 shows the allocation of financial aid by source paid to date. Approximately 65% of total financial aid is used to pay student bills, while 35% is "refunded" to the students for living expenses and books.

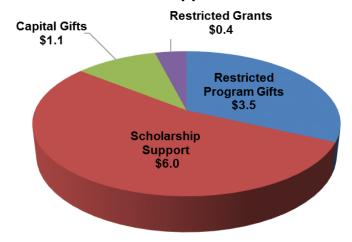
Table 6. FY15 Total Financial Aid by Source and Type - Undergraduate and Graduate

| Aid Type and Source            | FY15<br>Budget    |    | Actual at 06/30/2015 |  |  |
|--------------------------------|-------------------|----|----------------------|--|--|
| Grants & Scholarships          |                   |    |                      |  |  |
| State                          | \$<br>4,721,071   | \$ | 5,371,467            |  |  |
| Federal                        | 15,250,000        |    | 14,448,127           |  |  |
| Institutional                  | 19,991,798        |    | 17,651,076           |  |  |
| Auxiliary and Other            | 3,939,652         |    | 4,276,017            |  |  |
| Foundation                     | 4,281,972         |    | 4,296,072            |  |  |
| Private                        | 7,500,000         |    | 7,132,253            |  |  |
| Subtotal Grants & Scholarships | <br>55,684,493    |    | 53,175,012           |  |  |
| Loans - All Sources            | 79,900,000        |    | 74,501,057           |  |  |
| Total Financial Aid            | \$<br>135,584,493 | \$ | 127,676,069          |  |  |

Figure 4. FY15 Total Financial Aid at 06/30/2015 (\$127.7 million)







|                                   | FY15            |    | FY15       |          |           |
|-----------------------------------|-----------------|----|------------|----------|-----------|
|                                   | Budget          |    | Actual     | Variance |           |
| Restricted Program Gifts          |                 |    |            |          |           |
| Athletics                         | \$<br>375,085   | \$ | 510,056    | \$       | 134,971   |
| Provost                           | 505,200         |    | 506,148    |          | 948       |
| Library                           | 340,325         |    | 269,028    |          | (71,297)  |
| EBS                               | 177,236         |    | 261,471    |          | 84,235    |
| HSS                               | 282,938         |    | 138,953    |          | (143,985) |
| MCB                               | 936,877         |    | 769,695    |          | (167,182) |
| NHS                               | 186,925         |    | 100,300    |          | (86,625)  |
| PVA                               | 184,300         |    | 200,843    |          | 16,543    |
| Stryker Institute                 | 197,862         |    | 314,289    |          | 116,427   |
| Tointon Institute                 | 152,535         |    | 255,767    |          | 103,232   |
| Other                             | 191,086         |    | 217,302    |          | 26,216    |
| Total Restricted Program Gifts    | \$<br>3,530,369 | \$ | 3,543,852  | \$       | 13,483    |
| Scholarships                      |                 |    |            |          |           |
| Institutional Scholarship Support | \$<br>1,670,000 | \$ | 1,670,000  | \$       | -         |
| Restricted Scholarships           |                 |    |            |          |           |
| Named and Endowed Scholarships    | 3,500,000       |    | 3,474,999  |          | (25,001)  |
| Athletics Scholarships            | 498,972         |    | 537,073    |          | 38,101    |
| Greeley Promise Scholarship       | 283,000         |    | 284,000    |          | 1,000     |
| Total Scholarship Support         | \$<br>5,951,972 | \$ | 5,966,072  | \$       | 14,100    |
| Capital Gifts                     |                 |    |            |          |           |
| Kepner Capital Gift               | \$<br>-         | \$ | 355,427    | \$       | 355,427   |
| Gray Hall-Schramm Foundation      | -               |    | 25,000     |          | 25,000    |
| Athletics Bank of Colorado Gift   | -               |    | 755,595    |          | 755,595   |
| Total Capital Gift Support        | \$<br>-         | \$ | 1,136,021  | \$       | 1,136,021 |
| Grants                            |                 |    |            |          |           |
| Daniels Fund                      | \$<br>245,000   | \$ | 137,180    | \$       | (107,820) |
| Frontiers of Science              | 170,000         |    | 175,567    |          | 5,567     |
| Grants under \$100,000            | 55,000          |    | 129,802    |          | 74,802    |
| Total Grants Support              | \$<br>470,000   | \$ | 442,548    | \$       | (27,452)  |
| Total Foundation Support          | \$<br>9,952,341 | \$ | 11,088,493 | \$       | 1,136,152 |